



Financial & Operational Trends – March, 2021

Net gain in construction value from Building Permit Reports

	Current year:	One year ago:	Two years ago:
April 1 – February 28	\$34.0 million	\$15.0 million	\$14.8 million

Fire & Rescue Call Data:

Month	February 2021	2020	2019	2018
Total number of emergencies	325	329	385	372
Percent fire calls	30%	24%	27%	25%
Percent calls downtown area*	78%	73%	75%	70%
Busiest time period by hour	10AM, 5PM	8A, 2P, 7P	11A, 3P	8AM & 4PM
Percent of all calls 11pm to 7am	16%	20%	17%	17
Number of critical care patients	21	22	25	31%
Number multiple/back-to-back	128	109	154	179
Percent of multiple calls EMS	80%	81%	78%	70%
% of emergency responses within 6 min. response time (year-to-date)	80%	78%	79%	76%
Dates with more than 20 incidents	2/25 (23)	2/2	2/1, 2/4	2/5, 2/17, 2/18
# of times working 3 or more calls	6	7	8	27
Total calls year to date	686	700	815 (13.8/day)	844

*Downtown area covers N.Main St. to Elm St. to Union to Mechanic, and to the By-Pass

Public Assistance Data:

City Relief	2021	2020	2019	2018
Fiscal Year				
Jul	\$1,965	\$ 957	\$6,068	\$6,454
Aug	\$830	\$5,046	\$5,603	\$6,700
Sept	\$780	\$2,981	\$5,008	\$1,624
Oct	\$484	\$2,989	\$8,406	\$3,664
Nov	\$1,430	\$2,872	\$9,725	\$7,816
Dec	\$2,342	\$6,208	\$7,436	\$6,516
Jan	\$2,615	\$2,125	\$5,138	\$6,050
Feb	\$3,412	\$1,132	\$8,738	\$5,063
Mar		\$1,777	\$5,671	\$5,232
Apr		\$1,383	\$6,898	\$8,395
May		\$5,248	\$4,319	\$6,262
Jun		\$660	\$1,710	\$2,793
Gross Relief	\$13,858	\$33,378	\$74,720	\$66,569
Reimbursements/Liens/refunds	\$ 1,572	\$6,190	\$1,951	\$ 691
01-477-499-0000				
Net Cost of Welfare	\$12,286	\$27,188	\$72,769	\$65,878

Laconia Police Department – Monthly Activity Highlights:

ACTIVITY	(February) THIS MONTH	CORRESPONDING MONTH LAST YEAR	TOTAL THIS YEAR TO DATE	TOTAL LAST YEAR TO DATE	% +/-
Calls for service	2,304	2,064	4,735	4,064	16.51
Criminal offenses investigated	222	249	495	541	-8.50
Criminal off. cleared by arrest	162	191	385	374	2.94
Total # of physical arrests	93	115	216	222	-2.70
M/V – Stops	720	985	1,467	1,718	-14.61
M/V – Summons	28	41	57	81	-29.63
M/V – Written warnings	524	874	1,164	1,515	-23.17
Accidents – Fatal	0	0	0	0	0
Accidents – Total	51	37	82	93	-11.83
Accidents w/injury	8	7	15	23	-34.78
Parking tags issued	53	87	161	126	27.78
DWI	2	7	8	9	-11.11
Intoxication	25	27	48	41	17.07

TYPE OF INCIDENT	# OF CALLS
February, 2021:	
Domestic disturbance	35
All other disturbances	79
Suicidal subjects	7
Attempted suicide	0
Suicide	0
Violation of restraining order	12
Barricaded subject	0

	# OF VOLUNTEER HOURS
Volunteer Hours (LPD)	35
Volunteer Hours (VSU)	0
Victims Served	0

Property Tax Collection:

	July Warrant Amt.	Dec. Warrant Amt.	Collected thru	Percentage Collected	
2014	\$19,558,097	\$20,640,342	\$38,864,602	2/28/15	96.68%
2015	\$20,036,102	\$21,298,380	\$40,016,393	2/29/16	96.81%
2016	\$20,785,170	\$21,260,229	\$40,982,495	2/28/17	97.47%
2017	\$21,075,701	\$21,895,151	\$41,980,355	2/28/18	97.69%
2018	\$21,442,154	\$23,765,321	\$44,283,364	2/28/19	97.96%
2019	\$22,563,270	\$23,935,265	\$45,624,334	2/29/20	98.12%
2020	\$23,203,364	\$23,61,2210	\$45,968,335	2/28/22	98.19%

Motor Vehicle Registration:

Report as of Date: FISCAL YEAR	Through 2/28/2021 BUDGET	Year to date Revenue	Municipal Transportation Revenue	Total Motor Vehicle Revenue	% of Budget
2016	\$2,325,000	\$1,667,967	-0-	\$1,667,967	71.74%
2017	\$2,500,000	\$1,729,651	-0-	\$1,729,651	69.17%
2018	\$2,674,000	\$1,836,920	\$59,190	\$1,896,110	70.90%
2019	\$2,875,000	\$1,968,709	\$61,220	\$2,020,929	70.60%
2020	\$3,085,000	\$1,981,975	\$61,390	\$2,043,365	66.23%
2021	\$3,150,000	\$2,054,249	\$62,655	\$2,116,904	67.20%

OVERTIME BY DEPARTMENT - Through February 28, 2021

	FY21 Budget													FY21 Expenses					PRIOR YR YTD EXP	PRIOR YR TOTAL EXP
	Amount		% of Total		July	August	September	October	November	December	January	February	March	April	May	June	YTD Total	Percent		
	500	0.07%	93	15	0	0	0	0	47	89	0	0	0	0	0	0	244	48.72%	128	352
FINANCE	250	0.03%	6	0	0	0	0	0	0	0	0	0	0	0	0	0	6	2.54%	-	-
LICENSE	2,500	0.33%	294	391	343	925	508	390	395	239	0	0	0	0	0	0	3,486	139.42%	2,020	2,871
PLANNING	-	0.00%	0	15	15	34	0	7	0	0	0	0	0	0	0	0	71	0.00%	226	313
ASSESSING	500	0.07%	0	0	0	0	0	0	7	0	0	0	0	0	0	0	7	1.44%	562	562
CITY CLERK	2000	0.26%	166	16	300	0	325	0	8	0	0	0	0	0	0	0	814	40.70%	566	635
POLICE																				
Overtime	140000		4,155	4,446	4,921	4,742	-10,757	-385	1,600	2,927	0	0	0	0	0	0	11,649		39,716	36,191
Holiday OT			8,407	0	5,654	8,039	6,480	16,476	11,225	5,507	0	0	0	0	0	0	61,788		33,570	41,395
Incident OT			607	1,335	1,019	2,465	432	548	100	2,481	0	0	0	0	0	0	8,987		7,099	11,520
Court OT			379	37	301	215	224	504	0	568	0	0	0	0	0	0	2,228		7,872	11,390
Shift Coverage OT			3,212	3,047	1,238	4,956	2,694	1,043	1,474	1,382	0	0	0	0	0	0	19,046		12,381	18,830
TOTAL	140,000	18.39%	16,761	8,865	13,132	20,416	-927	18,186	14,400	12,864	0	0	0	0	0	0	103,698	8.32%	100,638	119,326
FIRE																				
Sick Hurt Coverage	55,000		10,381	7,345	7,177	14,319	11,099	7,893	13,229	6,811	0	0	0	0	0	0	78,254		24,677	51,234
Personal Time Coverage	42,000		3,360	5,566	2,901	7,701	2,462	4,141	0	3,636	0	0	0	0	0	0	29,766		29,881	52,153
Vacation Coverage	120,000		12,640	16,311	13,646	17,849	4,932	7,379	4,191	9,256	0	0	0	0	0	0	86,203		69,994	94,079
Subtotal	217,000	26,380	29,222	23,725	39,868	18,492	19,412	17,420	19,702	0	0	0	0	0	0	0	194,222	124,552	197,466	
Extra Duty Coverage	51,000		3,702	9,350	11,495	5,166	2,839	8,138	1,932	7,669	0	0	0	0	0	0	50,291		42,050	69,734
Holiday Pay	125,000		12,760	0	11,457	11,761	11,158	35,197	22,658	10,858	0	0	0	0	0	0	115,848		108,081	119,832
Subtotal	176,000	16,462	9,350	22,952	16,927	13,997	43,335	24,590	18,527	0	0	0	0	0	0	0	166,139	150,131	189,566	
TOTALS	393,000	51.63%	42,843	38,571	46,677	56,795	32,489	62,747	42,010	38,229	0	0	0	0	0	0	360,361	91.70%	274,683	387,032
WELFARE	200	0.03%	0	0	25	0	33	25	0	0	0	0	0	0	0	0	82	40.94%	42	71
PARKS & RECREATION	9,000	1.18%	660	244	294	158	80	912	426	569	0	0	0	0	0	0	3,343	37.14%	4,127	5,718
SOLID WASTE	10,000	1.31%	1,104	1,129	35	463	151	340	102	1,083	0	0	0	0	0	0	4,407	44.07%	6,249	6,769
PUBLIC WORKS	85,000																			
Striping			0	0	0	0	0	0	0	0	0	0	0	0	0	0	-	-	-	-
Office			507	605	523	913	562	652	481	542	0	0	0	0	0	0	4,784		7,217	10,195
Road Maintenance			1,228	1,491	524	632	580	2,272	672	1,230	0	0	0	0	0	0	8,629		4,506	8,528
Winter Maintenance			0	0	0	0	133	2,354	3,199	1,245	0	0	0	0	0	0	6,931		129	129
Plowing			0	0	0	0	0	15,549	3,527	13,849	0	0	0	0	0	0	32,926		66,115	72,998
OT - Temp Plowing			0	0	0	0	0	484	0	185	0	0	0	0	0	0	669		-	-
Sanding/Salting			0	0	0	0	0	0	0	0	0	0	0	0	0	0	-	-	-	-
City Engineering			810	677	316	1,244	415	329	330	375	0	0	0	0	0	0	4,496		2,483	5,094
Drain Maintenance			19	245	37	41	123	321	0	0	0	0	0	0	0	0	785		156	902
Parking/Traffic Control			0	0	0	0	0	0	0	0	0	0	0	0	0	0	-		506	615
Signs			0	0	0	0	0	0	0	0	0	0	0	0	0	0	-		-	-
Parking Garage			0	0	0	0	0	0	0	0	0	0	0	0	0	0	-		-	-
TOTALS	85,000	11.17%	2,564	3,017	1,400	2,830	1,813	21,961	8,209	17,426	0	0	0	0	0	0	59,220	69.67%	81,112	98,461
SANITARY SEWER	20,000																			
WRBP			926	518	593	512	526	1,855	710	537	0	0	0	0	0	0	6,178		4,866	7,001
Sewer Maintenance			509	340	473	141	536	578	961	559	0	0	0	0	0	0	4,096		1,965	4,855
TOTALS	20,000	2.63%	1,435	858	1,066	653	1,062	2,433	1,670	1,096	0	0	0	0	0	0	10,274	51.37%	6,832	11,856
EMS - AMBULANCE																				
Sick Hurt Coverage	19,404		2,892	5,060	6,276	13,041	7,658	8,477	8,113	11,433	0	0	0	0	0	0	62,948		16,659	29,124
Personal Time Coverage	17,870		0	0	2,663	889	0	1,562	382	946	0	0	0	0	0	0	6,443		6,509	7,625
Vacation Coverage	18,856		3,748	2,383	810	3,397	454	0	857	2,938	0	0	0	0	0	0	14,587		14,991	18,483
Subtotal	56,130	6,640	7,443	9,749	17,328	8,112	10,039	9,351	15,317	0	0	0	0	0	0	0	83,978	38,159	55,232	
Extra Duty Coverage	23,570		6,882	4,788	4,371	1,219	1,928	3,434	7,241	13,163	0	0	0	0	0	0	43,025		22,644	54,841
Holiday Pay	18,500		4,319	0	2,035	1,317	1,612	5,080	2,591	3,058	0	0	0	0	0	0	20,012		15,710	18,577
SUBTOTAL	42,070	11,200	4,788	6,406	2,536	3,540	8,514	9,833	16,221	0	0	0	0	0	0	0	63,038	38,354	73,418	
TOTALS	98,200	12.90%	17,840	12,231	16,155	19,864	11,652	18,553	19,184	31,538	0	0	0	0	0	0	147,016	149.71%	76,513	128,650
GRAND TOTAL	761,150	100.00%	83,765	65,352	79,442	102,138	47,233	125,650	86,403	103,046	-	-	-	-	-	-	693,028	91.05%	553,698.31	762,617

Parks & Recreation Facility Use Requests:

	2020-21	2019-20	2018-19	2017-18	2016-17	2015-16	2014-15	2013-14	2012-13
July	5	10	24	18	4	3	15	2	2
August	9	10	10	15	11	18	4	4	3
September	7	7	4	3	5	4	5	3	1
October	7	10	6	4	7	5	2	4	2
November	7	3	3	4	2	6	6	5	4
December	0	0	0	0	0	4	7	4	12
January	0	11	11	6	5	9	10	0	3
February	9	10	6	6	8	13	6	10	12
March		4	8	11	12	9	12	19	10
April		8	5	8	13	8	16	12	11
May		3	9	12	2	8	10	9	7
June		8	1	3	6	11	10	18	14
Total	44	84	87	90	75	98	103	90	81

Pending Grievances Summary:

Date of Grievance	Union	Subject	Status	Cost thru 2/28/21
4/13/20	AFSCME	Union claims that employee was placed on unpaid Administrative Leave without just cause	<ul style="list-style-type: none"> ▪ 4/14/20 Grievance denied by DPW Director ▪ 5/05/20 Grievance denied by City Manager ▪ 5/13/20 Demand for Arbitration received from Union ▪ 12/14/20 Arbitration hearing scheduled ▪ 12/16/20 Arbitration hearing postponed by Union ▪ 2/6/21 Arbitration hearing re-scheduled (postponed by Union) 	\$1,160.00
11/6/20	FIRE	Union wants FFs on a Laconia School department health plan to receive Opt Out payments	<ul style="list-style-type: none"> ▪ 11/6/20 Denied by Fire Chief ▪ 11/16/20 Hearing held and denied by City Manager ▪ 12/7/20 Demand for Arbitration received from Union ▪ 6/8/21 Arbitration hearing scheduled 	\$234.00

Impact Fee Revenues:

	Total Revenue as of 6/30/2020	Revenue Year-to-Date	Transfer Out FY20 Year-to-date	Total Revenue as of 2/28/21
School	\$74,117.28	\$6,992.76	-0-	\$81,110.04
Police	\$911.02	\$643.30	-0-	\$1,554.32
Fire	\$14,075.11	\$1,472.89	-0-	\$15,548.00
Parks	\$644.28	\$1,736.59	-0-	\$2,380.87
Roads	\$14,421.72	\$2,438.57	-0-	\$16,860.29
Library	\$4,218.01	\$930.80	-0-	\$5,148.81
Total Impact Fees Collected	\$108,387.42	\$14,214.91	-0-	\$122,602.33

Expendable Trust Balances:

		Balance as of 2/28/21
Non-Capital Reserve Account		\$475,788.97
Accrued Leave Reserve Account		\$291,998.87
Winter Maintenance Reserve Account		\$80,765.52
Health Insurance Stabilization Account		\$171,395.74
Motorcycle Week Account		\$93,557.73
Fire Stabilization Account		-0-

Tax Increment Financing Balances:

	Balance as of 2/28/21
Downtown	\$1,078,648.45
Lakeport	\$3,7760
Weirs	(\$91,731.99)

Boat Taxes:

Report as of Date:	Through 2/28/21		
FISCAL YEAR	BUDGET	Year to date Revenue	% of Budget
2016	\$90,000	\$15,459	17.18%
2017	\$85,000	\$12,158	14.30%
2018	\$85,000	\$18,346	21.58%
2019	\$85,000	\$18,531	21.80%
2020	\$90,000	\$31,735	35.26%
2021	\$100,000	\$36,899	36.90%

	General Fund Revenues*			General Fund Expenditures		
			Realized as of 2/29/2020			Realized as of 2/28/2021
	Budgeted	Amount	Percent	Budgeted	Amount	Percent
2017	\$ 6,586,233	\$4,864,424	73.85%	\$27,590,902	\$18,540,621	67.20%
2018	\$ 8,029,176	\$6,000,534	74.47%	\$29,599,947	\$19,149,104	64.69%
2019	\$ 8,114,878	\$5,726,850	70.57%	\$30,659,544	\$19,729,038	64.35%
2020	\$ 8,499,359	\$6,129,734	72.12%	\$31,450,111	\$20,241,633	64.36%
2021	\$ 8,699,290	\$6,439,115	74.02%	\$31,383,486	\$23,264,110	74.13%

*Does not include property tax collections noted elsewhere in this report

EMS Billing History:

Laconia Fire Department EMS Billing Report											
Month	Total # Ambulance Responses 2019-20 EMS & Fire	# of Trips 2019-20 Billable	Total # Ambulance Responses 2020-21 EMS & Fire	# of Trips 2020-21 Billable	Gross Charge	Net Charge	% Billable	Write Offs	Payments	% of Payments to Net Charge	Balance Due
Jul	319	288	337	235	\$224,274.60	\$114,432.96	51%	\$2,382.40	\$75,242.47	66%	\$33,380.17
Aug	294	232	279	200	\$186,862.00	\$99,935.66	53%	\$500.00	\$64,539.28	65%	\$33,022.59
Sep	310	263	303	203	\$209,757.60	\$104,550.54	50%	\$100.00	\$74,448.13	70%	\$26,235.13
Oct	325	276	308	222	\$229,842.20	\$112,431.99	49%	\$200.00	\$71,533.14	63%	\$37,244.47
Nov	293	264	278	205	\$205,013.60	\$96,257.47	48%	\$600.00	\$61,504.48	64%	\$30,056.68
Dec	304	275	329	243	\$225,155.40	\$118,692.00	53%	\$900.00	\$68,573.42	58%	\$44,167.58
Jan	301	250	303	221	\$222,810.00	\$120,218.76	54%	\$700.00	\$49,711.47	41%	\$65,900.46
Feb	274	249	269	169	\$165,192.00	\$79,863.44	48%	\$800.00	\$6,645.37	8%	\$72,418.07
Mar											
Apr											
May											
June											
Totals	2420	2097	2406	1698	\$1,668,907.40	\$846,382.82	51%	\$6,182.40	\$472,197.76	56%	\$342,425.15

Laconia Fire Department EMS Billing Report

Month 2019-20	Total # Ambulance Responses 2018-19 EMS & Fire	# of Trips 2018-19 Billable	Total # Ambulance Responses 2019-20 EMS & Fire	# of Trips 2019-20 Billable	Gross Charge	Net Charge	% Billable	Write Offs	Payments	% of Payments to Net Charge	Balance Due
Jul	348	296	319	288	\$214,724.40	\$113,023.23	53%	\$23,122.21	\$79,737.63	71%	\$10,099.92
Aug	372	292	294	232	\$205,433.00	\$101,956.65	50%	\$17,025.76	\$73,278.48	72%	\$11,414.41
Sep	324	256	310	263	\$223,674.20	\$107,068.86	48%	\$20,424.39	\$69,405.31	65%	\$16,872.16
Oct	343	280	325	276	\$233,602.80	\$114,764.94	49%	\$20,490.49	\$74,536.98	65%	\$18,097.86
Nov	319	254	293	264	\$204,256.40	\$97,152.78	48%	\$12,424.87	\$64,616.78	67%	\$18,365.40
Dec	298	235	304	275	\$244,800.40	\$121,604.95	50%	\$15,443.52	\$85,296.66	70%	\$20,562.58
Jan	347	265	301	250	\$224,449.00	\$115,362.63	51%	\$13,945.62	\$79,360.76	69%	\$20,835.38
Feb	320	256	274	249	\$213,594.80	\$116,075.15	54%	\$14,464.59	\$67,920.30	59%	\$31,404.15
Mar	378	319	262	214	\$198,666.60	\$97,424.58	49%	\$7,459.06	\$67,362.02	69%	\$21,964.19
Apr	312	254	237	189	\$152,405.40	\$75,394.93	49%	\$4,171.43	\$51,302.99	68%	\$17,991.09
May	290	258	291	212	\$196,319.60	\$93,752.89	48%	\$2,650.00	\$66,014.46	70%	\$23,742.65
June	346	299	320	228	\$206,106.00	\$97,253.35	47%	\$1,873.16	\$71,812.64	74%	\$22,157.93
Totals	3997	3264	3530	2940	\$2,518,032.60	\$1,250,834.94	50%	\$153,495.10	\$850,645.01	68%	\$233,507.72

Department of Public Works – Storm Cost Summary:

Storm Cost Summary - Per Storm Event									
Date	Condition	OT Hrs.	OT Cost	OS Contractors	Tons Salt	Cost Salt	Tons Sand	Cost Sand	Total Storm Cost
2/1	Snow	122.75	\$4,320	\$2,111	223	\$12,009	21	\$218	\$18,658
2/2	Refreeze	16.25	\$650	0	40	\$2,154	0	\$0	\$2,804
2/5	Snow	15.25	\$610	\$2,111	97	\$5,223	27	\$281	\$8,225
2/6	Cleanup	12	\$480	0	33	\$1,777	7	\$73	\$2,330
2/7	Snow	95	\$3,800	\$2,111	149	\$8,024	21	\$218	\$14,153
2/9	Snow	86.50	\$3,460	\$2,111	304	\$16,370	93	\$967	\$22,909
2/10	Cleanup	0	\$0	0	82	\$4,539	89	\$926	\$5,464
2/16	Mix	11.75	\$470	\$2,111	118	\$6,534	56	\$582	\$9,518
2/18	Snow	45	\$1,800	\$2,111	150	\$8,078	84	\$874	\$12,862
2/22	Snow	96.75	\$3,870	\$2,111	150	\$7,593	14	\$146	\$13,719
2/24	Cleanup	11.50	\$460	0	1	\$54	0	\$0	\$514
2/27	Snow	114.50	\$4,580	0	166	\$8,939	7	\$73	\$13,592
Total		627.3	\$24,500	\$14,777	1,504	\$81,113	419	\$4,538	\$124,748

Allocations	Budget	Expended This Month	Expended To Date	Balance Thru January, 2021
Winter Maintenance	\$250,744	\$85,471	\$124,700	\$126,044
Winter Maintenance Outside Contractors	\$54,000	\$14,777	\$35,529	\$18,471
Winter Maintenance Overtime	\$60,000	\$24,500	\$57,000	\$3,000