



Financial & Operational Trends – February, 2021

Net gain in construction value from Building Permit Reports

	Current year:	One year ago:	Two years ago:
April 1 – January 31	\$30.7 million	\$14.3 million	\$14.6 million

Fire & Rescue Call Data:

Month	January 2021	2020	2019	2018
Total number of emergencies	361	371	430	472
Percent fire calls	40%	32%	29%	37%
Percent calls downtown area*	75%	71%	71%	67%
Busiest time period by hour	4PM, 5PM	6PM	9AM	10:00 AM
Percent of all calls 11pm to 7am	18%	19%	22%	20%
Number of critical care patients	39	26	29	30
Number multiple/back-to-back	146	143	161	265
Percent of multiple calls EMS	82%	75%	76%	56%
% of emergency responses within 6 min. response time (year-to-date)	77%	81%	90%	79%
Dates with more than 20 incidents	1/15 (21), 1/21 (22)	1/9 (19 incidents)	Jan. 16, 18, 22, 24	Jan. 5,6,12,23,26,31
# of times working 3 or more calls	15	14	15	40
Total calls year to date	361	371	430	472

*Downtown area covers N.Main St. to Elm St. to Union to Mechanic, and to the By-Pass

Public Assistance Data:

City Relief	2021	2020	2019	2018
Fiscal Year				
Jul	\$1,965	\$ 957	\$6,068	\$6,454
Aug	\$830	\$5,046	\$5,603	\$6,700
Sept	\$780	\$2,981	\$5,008	\$1,624
Oct	\$484	\$2,989	\$8,406	\$3,664
Nov	\$1,430	\$2,872	\$9,725	\$7,816
Dec	\$2,342	\$6,208	\$7,436	\$6,516
Jan	\$2,615	\$2,125	\$5,138	\$6,050
Feb		\$1,132	\$8,738	\$5,063
Mar		\$1,777	\$5,671	\$5,232
Apr		\$1,383	\$6,898	\$8,395
May		\$5,248	\$4,319	\$6,262
Jun		\$660	\$1,710	\$2,793
Gross Relief	\$10,446	\$33,378	\$74,720	\$66,569
Reimbursements/Liens/refunds	\$5,688	\$6,190	\$1,951	\$ 691
01-477-499-0000				
Net Cost of Welfare	\$4,758	\$27,188	\$72,769	\$65,878

Laconia Police Department – Monthly Activity Highlights:

ACTIVITY	(January) THIS MONTH	CORRESPONDING MONTH LAST YEAR	TOTAL THIS YEAR TO DATE	TOTAL LAST YEAR TO DATE	% +/-
Calls for service	2,548	2,000	2,548	2,000	27.40
Criminal offenses investigated	266	292	266	292	-8.90
Criminal off. cleared by arrest	224	183	224	183	22.40
Total # of physical arrests	122	107	122	107	14.02
M/V – Stops	747	733	747	733	1.91
M/V – Summons	19	40	19	40	-52.50
M/V – Written warnings	588	641	588	641	-8.27
Accidents – Fatal	0	0	0	0	#DIV/0!
Accidents – Total	30	56	30	56	-46.43
Accidents w/injury	8	16	8	16	-50.00
Parking tags issued	83	39	83	39	112.82
DWI	6	2	6	2	200.00
Intoxication	21	14	21	14	50.00

TYPE OF INCIDENT	# OF CALLS
January, 2020:	
Domestic disturbance	20
All other disturbances	66
Suicidal subjects	10
Attempted suicide	0
Suicide	0
Violation of restraining order	16
Barricaded subject	0

	# OF VOLUNTEER HOURS
Volunteer Hours (LPD)	35
Volunteer Hours (VSU)	0
Victims Served	0

Property Tax Collection:

	July Warrant Amt.	Dec. Warrant Amt.	Collected thru	Percentage Collected
2014	\$19,558,097	\$20,640,342	\$38,469,744	1/31/15
2015	\$20,036,102	\$21,298,380	\$39,653,150	1/31/16
2016	\$20,785,170	\$21,260,229	\$40,622,680	1/31/17
2017	\$21,075,701	\$21,895,151	\$41,612,227	1/31/18
2018	\$21,442,154	\$23,765,321	\$43,982,249	1/31/19
2019	\$22,563,270	\$23,935,265	\$45,171,383	1/31/20
2020	\$23,203,364	\$23,61,2210	\$45,542,142	1/31/22

Motor Vehicle Registration:

Report as of Date: FISCAL YEAR	Through 1/31/2021 BUDGET	Year to date Revenue	Municipal Transportation Revenue	Total Motor Vehicle Revenue	% of Budget
2016	\$2,325,000	\$1,462,974	-0-	\$1,462,974	62.9%
2017	\$2,500,000	\$1,528,961	-0-	\$1,528,961	61.2%
2018	\$2,674,000	\$1,618,439	\$52,580	\$1,671,019	62.5%
2019	\$2,875,000	\$1,724,645	\$52,910	\$1,777,555	61.8%
2020	\$3,085,000	\$1,768,847	\$54,825	\$1,823,672	59.1%
2021	\$3,150,000	\$1,831,827	\$55,800	\$1,887,627	60.0%

OVERTIME BY DEPARTMENT - Through January 31, 2021

	FY21 Budget												FY21 Expenses												PRIOR YR YTD EXP	PRIOR YR TOTAL EXP			
	Amount		% of Total		July	August	September	October	November	December	January	February	March	April	May	June	YTD Total	Percent											
	500	0.07%	93	15	0	0	0	0	47	89	0	0	0	0	0	0	244	48.72%											
FINANCE	250	0.03%	6	0	0	0	0	0	0	0	0	0	0	0	0	0	6	2.54%	-	-	-	-	-	-	128	352			
LICENSE	2,500	0.33%	294	391	343	925	508	390	395	0	0	0	0	0	0	0	3,246	129.85%	1,928	2,871									
PLANNING	-	0.00%	0	15	15	34	0	7	0	0	0	0	0	0	0	0	71	0.00%	226	313									
ASSESSING	500	0.07%	0	0	0	0	0	7	0	0	0	0	0	0	0	0	7	1.44%	562	562									
CITY CLERK	2000	0.26%	166	16	300	0	325	0	8	0	0	0	0	0	0	0	814	40.70%	236	635									
POLICE	Overtime	140000	4,155	4,446	4,921	4,742	-10,757	-385	1,600	0	0	0	0	0	0	0	8,722	33.040	36,191										
	Holiday OT	8,407	0	5,654	8,039	6,480	16,476	11,225	0	0	0	0	0	0	0	0	56,281	27,552	41,395										
	Incident OT	607	1,335	1,019	2,465	432	548	100	0	0	0	0	0	0	0	0	6,507	6,552	11,520										
	Court OT	379	37	301	215	224	504	0	0	0	0	0	0	0	0	0	1,659	5,546	11,390										
	Shift Coverage OT	3,212	3,047	1,238	4,956	2,694	1,043	1,474	0	0	0	0	0	0	0	0	17,665	7,840	18,830										
	TOTAL	140,000	18.39%	16,761	8,865	13,132	20,416	-927	18,186	14,400	0	0	0	0	0	0	90,834	6.23%	80,530	119,326									
FIRE	Sick Hurt Coverage	55,000	10,381	7,345	7,177	14,319	11,099	7,893	12,722	0	0	0	0	0	0	0	70,935	20,612	51,234										
	Personal Time Coverage	42,000	3,360	5,566	2,901	7,701	2,462	4,141	0	0	0	0	0	0	0	0	26,130	25,915	52,153										
	Vacation Coverage	120,000	12,640	16,311	13,646	17,849	4,932	7,379	4,191	0	0	0	0	0	0	0	76,948	60,992	94,079										
	Subtotal	217,000	26,380	29,222	23,725	39,868	18,492	19,412	16,912	0	0	0	0	0	0	0	174,013	107,519	197,466										
	Extra Duty Coverage	51,000	3,702	9,350	11,495	5,166	2,839	8,138	1,932	0	0	0	0	0	0	0	42,622	39,208	69,734										
	Holiday Pay	125,000	12,760	0	11,457	11,761	11,158	35,197	22,658	0	0	0	0	0	0	0	104,990	97,763	119,832										
	Subtotal	176,000	16,462	9,350	22,952	16,927	13,997	43,335	24,590	0	0	0	0	0	0	0	147,612	136,971	189,566										
	TOTALS	393,000	51.63%	42,843	38,571	46,677	56,795	32,489	62,747	41,502	0	0	0	0	0	0	321,625	81.84%	244,490	387,032									
WELFARE	200	0.03%	0	0	25	0	33	25	0	0	0	0	0	0	0	0	82	40.94%	27	71									
PARKS & RECREATION	9,000	1.18%	660	244	294	158	80	912	426	0	0	0	0	0	0	0	2,774	30.82%	4,180	5,718									
SOLID WASTE	10,000	1.31%	1,104	1,129	35	463	151	340	102	0	0	0	0	0	0	0	3,324	33.24%	6,382	6,769									
PUBLIC WORKS	85,000																												
	Striping	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-	-	-	-	-	-	-	-	-	-			
	Office	507	605	523	913	562	652	481	0	0	0	0	0	0	0	0	4,242	6,659	10,195										
	Road Maintenance	1,228	1,491	524	632	580	2,272	672	0	0	0	0	0	0	0	0	7,399	4,227	8,528										
	Winter Maintenance	0	0	0	0	133	2,354	3,199	0	0	0	0	0	0	0	0	5,686	129	129										
	Plowing	0	0	0	0	0	15,549	3,527	0	0	0	0	0	0	0	0	19,076	49,063	72,998										
	OT - Temp Plowing	0	0	0	0	0	484	0	0	0	0	0	0	0	0	0	484	-	-	-	-	-	-	-	-	-			
	Sanding/Salting	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-	-	-	-	-	-	-	-	-				
	City Engineering	810	677	316	1,244	415	329	330	0	0	0	0	0	0	0	0	4,121	2,384	5,094										
	Drain Maintenance	19	245	37	41	123	321	0	0	0	0	0	0	0	0	0	785	156	902										
	Parking/Traffic Control	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-	506	615										
	Signs	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-	-	-	-	-	-	-	-	-	-			
	Parking Garage	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-	-	-	-	-	-	-	-	-	-			
	TOTALS	85,000	11.17%	2,564	3,017	1,400	2,830	1,813	21,961	8,209	0	0	0	0	0	0	41,794	49.17%	63,125	98,461									
SANITARY SEWER	20,000																5,641	4,840	7,001										
WRBP		926	518	593	512	526	1,855	710	0	0	0	0	0	0	0	0	3,537	1,752	4,855										
TOTALS	20,000	2.63%	1,435	858	1,066	653	1,062	2,433	1,670	0	0	0	0	0	0	-	9,177	45.89%	6,591	11,856									
EMS - AMBULANCE	Sick Hurt Coverage	19,404	2,892	5,060	6,276	13,041	7,658	8,477	8,113	0	0	0	0	0	0	0	51,516	9,635	29,124										
	Personal Time Coverage	17,870	0	0	2,663	889	0	1,562	382	0	0	0	0	0	0	0	5,497	6,019	7,625										
	Vacation Coverage	18,856	3,748	2,383	810	3,397	454	0	857	0	0	0	0	0	0	0	11,649	13,499	18,483										
	Subtotal	56,130	6,640	7,443	9,749	17,328	8,112	10,039	9,351	0	0	0	0	0	0	0	68,661	29,154	55,232										
	Extra Duty Coverage	23,570	6,882	4,788	4,371	1,219	1,928	3,434	7,241	0	0	0	0	0	0	0	0	29,862	24,623	54,841									
	Holiday Pay	18,500	4,319	0	2,035	1,317	1,612	5,080	2,591	0	0	0	0	0	0	0	0	16,954	14,150	18,577									
	SUBTOTAL	42,070	11,200	4,788	6,406	2,536	3,540	8,514	9,833	0	0	0	0	0	0	0	46,816	38,773	73,418										
	TOTALS	98,200	12.90%	17,840	12,231	16,155	19,864	11,652	18,553	19,184	0	0	0	0	0	0	-	115,477	117.59%	67,927	128,650								
GRAND TOTAL	761,150	100.00%	83,765	65,352	79,442	102,138	47,233	125,650	85,895	-	-	-	-	-	-	-	589,475	77.45%	476,332.56	762,617									

Parks & Recreation Facility Use Requests:

	2020-21	2019-20	2018-19	2017-18	2016-17	2015-16	2014-15	2013-14	2012-13
July	5	10	24	18	4	3	15	2	2
August	9	10	10	15	11	18	4	4	3
September	7	7	4	3	5	4	5	3	1
October	7	10	6	4	7	5	2	4	2
November	7	3	3	4	2	6	6	5	4
December	0	0	0	0	0	4	7	4	12
January	0	11	11	6	5	9	10	0	3
February		10	6	6	8	13	6	10	12
March		4	8	11	12	9	12	19	10
April		8	5	8	13	8	16	12	11
May		3	9	12	2	8	10	9	7
June		8	1	3	6	11	10	18	14
Total	35	84	87	90	75	98	103	90	81

Pending Grievances Summary:

Date of Grievance	Union	Subject	Status	Cost thru 1/31/21
4/13/20	AFSCME	Union claims that employee was placed on unpaid Administrative Leave without just cause	<ul style="list-style-type: none"> ▪ 4/14/20 Grievance denied by DPW Director ▪ 5/05/20 Grievance denied by City Manager ▪ 5/13/20 Demand for Arbitration received from Union ▪ 12/14/20 Arbitration hearing scheduled ▪ 12/16/20 Arbitration hearing postponed by Union ▪ 2/6/21 Arbitration hearing re-scheduled (postponed by Union) 	\$978.00
11/6/20	FIRE	Union wants FFs on a Laconia School department health plan to receive Opt Out payments	<ul style="list-style-type: none"> ▪ 11/6/20 Denied by Fire Chief ▪ 11/16/20 Hearing held and denied by City Manager ▪ 12/7/20 Demand for Arbitration received from Union 	\$182.00

Impact Fee Revenues:

	Total Revenue as of 6/30/2020	Revenue Year-to-Date	Transfer Out FY20 Year-to-date	Total Revenue as of 1/31/21
School	\$74,117.28	\$6,992.76	-0-	\$81,110.04
Police	\$911.02	\$643.30	-0-	\$1,554.32
Fire	\$14,075.11	\$1,472.89	-0-	\$15,548.00
Parks	\$644.28	\$1,736.59	-0-	\$2380.87
Roads	\$14,421.72	\$2,438.57	-0-	\$16,860.29
Library	\$4,218.01	\$930.00	-0-	\$5,148.01
Total Impact Fees Collected	\$108,387.42	\$14,214.91	-0-	\$122,602.33

Expendable Trust Balances:

		Balance as of 1/31/21
Non-Capital Reserve Account		\$475,781.69
Accrued Leave Reserve Account		\$291,987.67
Winter Maintenance Reserve Account		\$80,764.90
Health Insurance Stabilization Account		\$171,389.17
Motorcycle Week Account		\$93,457.73
Fire Stabilization Account		-0-

Tax Increment Financing Balances:

	Balance as of 1/31/21
Downtown	\$1,078,817.69
Lakeport	\$37,760.00
Weirs	(\$91,731.99)

Boat Taxes:

Report as of Date:	Through 1/31/21		
FISCAL YEAR	BUDGET	Year to date Revenue	% of Budget
2016	\$90,000	\$14,432	16.04%
2017	\$85,000	\$11,737	13.81%
2018	\$85,000	\$17,410	20.48%
2019	\$85,000	\$17,745	20.87%
2020	\$90,000	\$30,803	34.22%
2021	\$100,000	\$34,975	34.98%

	General Fund Revenues*			General Fund Expenditures		
			Realized as of 1/31/2020			Realized as of 1/31/2021
	Budgeted	Amount	Percent	Budgeted	Amount	Percent
2017	\$ 6,586,233	\$4,226,654	64.17%	\$27,590,902	\$17,163,794	62.21%
2018	\$ 8,029,176	\$5,294,905	65.95%	\$29,599,947	\$17,669,116	59.69%
2019	\$ 8,114,878	\$4,900,907	60.39%	\$30,659,544	\$17,890,298	58.35%
2020	\$ 8,499,359	\$5,251,986	61.79%	\$31,450,111	\$18,362,475	58.39%
2021	\$ 8,699,290	\$5,781,745	66.46%	\$31,383,486	\$21,580,559	68.76%

*Does not include property tax collections noted elsewhere in this report

EMS Billing History:

Laconia Fire Department EMS Billing Report											
Month 2020-21	Total # Ambulance Responses 2019-20 EMS & Fire	# of Trips 2019-20 Billable	Total # Ambulance Responses 2020-21 EMS & Fire	# of Trips 2020-21 Billable	Gross Charge	Net Charge	% Billable	Write Offs	Payments	% of Payments to Net Charge	Balance Due
Jul	319	288	337	235	\$224,274.60	\$114,417.50	51%	\$1,982.40	\$74,698.42	65%	\$34,308.61
Aug	294	232	279	200	\$186,862.00	\$99,905.46	53%	\$500.00	\$64,408.83	64%	\$33,122.59
Sep	310	263	303	203	\$209,757.60	\$104,550.54	50%	\$100.00	\$73,503.31	70%	\$27,277.84
Oct	325	276	308	222	\$229,845.80	\$113,109.88	49%	\$200.00	\$70,882.31	63%	\$38,671.28
Nov	293	264	278	205	\$205,013.60	\$96,257.47	48%	\$600.00	\$61,227.91	64%	\$30,333.25
Dec	304	275	329	243	\$225,177.00	\$120,624.49	54%	\$900.00	\$51,919.88	43%	\$64,536.44
Jan	301	250	303	165	\$169,004.00	\$97,263.69	58%	\$400.00	\$1,436.14	1%	\$95,427.55
Feb											
Mar											
Apr											
May											
June											
Totals	2146	1848	2137	1473	\$1,449,934.60	\$746,129.03	51%	\$4,682.40	\$398,076.80	53%	\$323,677.56

Laconia Fire Department EMS Billing Report

Month 2019-20	Total # Ambulance Responses 2018-19 EMS & Fire	#of Trips 2018-19 Billable	Total # Ambulance Responses 2019-20 EMS & Fire	# of Trips 2019-20 Billable	Gross Charge	Net Charge	% Billable	Write Offs	Payments	% of Payments to Net Charge	Balance Due
	3997	3264	3530	2940	\$2,518,032.60	\$1,250,834.94	50%	\$153,495.10	\$850,645.01	68%	\$233,507.72
Jul	348	296	319	288	\$214,724.40	\$113,023.23	53%	\$23,122.21	\$79,737.63	71%	\$10,099.92
Aug	372	292	294	232	\$205,433.00	\$101,956.65	50%	\$17,025.76	\$73,278.48	72%	\$11,414.41
Sep	324	256	310	263	\$223,674.20	\$107,068.86	48%	\$20,424.39	\$69,405.31	65%	\$16,872.16
Oct	343	280	325	276	\$233,602.80	\$114,764.94	49%	\$20,490.49	\$74,536.98	65%	\$18,097.86
Nov	319	254	293	264	\$204,256.40	\$97,152.78	48%	\$12,424.87	\$64,616.78	67%	\$18,365.40
Dec	298	235	304	275	\$244,800.40	\$121,604.95	50%	\$15,443.52	\$85,296.66	70%	\$20,562.58
Jan	347	265	301	250	\$224,449.00	\$115,362.63	51%	\$13,945.62	\$79,360.76	69%	\$20,835.38
Feb	320	256	274	249	\$213,594.80	\$116,075.15	54%	\$14,464.59	\$67,920.30	59%	\$31,404.15
Mar	378	319	262	214	\$198,666.60	\$97,424.58	49%	\$7,459.06	\$67,362.02	69%	\$21,964.19
Apr	312	254	237	189	\$152,405.40	\$75,394.93	49%	\$4,171.43	\$51,302.99	68%	\$17,991.09
May	290	258	291	212	\$196,319.60	\$93,752.89	48%	\$2,650.00	\$66,014.46	70%	\$23,742.65
June	346	299	320	228	\$206,106.00	\$97,253.35	47%	\$1,873.16	\$71,812.64	74%	\$22,157.93
Totals	3997	3264	3530	2940	\$2,518,032.60	\$1,250,834.94	50%	\$153,495.10	\$850,645.01	68%	\$233,507.72

Department of Public Works – Storm Cost Summary:

Allocations	Budget	Expended This Month	Expended To Date	Balance Thru January, 2021
Winter Maintenance	\$250,744	\$22,640	\$52,301	\$198,443
Winter Maintenance Outside Contractors	\$54,000	\$2,111	\$20,752	\$33,248
Winter Maintenance Overtime	\$60,000	\$9,610	\$32,500	\$27,500