



Financial & Operational Trends – January, 2021

Net gain in construction value from Building Permit Reports

	Current year:	One year ago:	Two years ago:
April 1 – December 31	\$30.3 million	\$12.9 million	\$14.0 million

Fire & Rescue Call Data:

Month	December 2020	2019	2018	2017
Total number of emergencies	401	375	373	358
Percent fire calls	32%	30%	40%	25%
Percent calls downtown area*	74%	72%	73%	70%
Busiest time period by hour	11AM, 7PM	9AM, 10AM	11AM, 12PM, 1PM, 2PM	10:00 AM
Percent of all calls 11pm to 7am	16%	16%	20%	21%
Number of critical care patients	22	27	18	36
Number multiple/back-to-back	169	112	148	152
Percent of multiple calls EMS	68%	75%	71%	76%
% of emergency responses within 6 min. response time (year-to-date)	78%	79%	78%	81%
Dates with more than 20 incidents	12/4 (21), 12/31 (26)	12/6 (19), 12/18 (20)	Dec. 27th 24 calls	Dec. 9 - 20 calls
# of times working 3 or more calls	23	11	14	16
Total calls year to date	4,417	4,765	5,022	4,914

*Downtown area covers N.Main St. to Elm St. to Union to Mechanic, and to the By-Pass

Public Assistance Data:

City Relief	2021	2020	2019	2018
Fiscal Year				
Jul	\$1,965	\$ 957	\$6,068	\$6,454
Aug	\$830	\$5,046	\$5,603	\$6,700
Sept	\$780	\$2,981	\$5,008	\$1,624
Oct	\$484	\$2,989	\$8,406	\$3,664
Nov	\$1,430	\$2,872	\$9,725	\$7,816
Dec	\$2,342	\$6,208	\$7,436	\$6,516
Jan		\$2,125	\$5,138	\$6,050
Feb		\$1,132	\$8,738	\$5,063
Mar		\$1,777	\$5,671	\$5,232
Apr		\$1,383	\$6,898	\$8,395
May		\$5,248	\$4,319	\$6,262
Jun		\$660	\$1,710	\$2,793
Gross Relief	\$7,831	\$33,378	\$74,720	\$66,569
Reimbursements/Liens/refunds	\$1,472	\$6,190	\$1,951	\$ 691
01-477-499-0000				
Net Cost of Welfare	\$6,359	\$27,188	\$72,769	\$65,878

Laconia Police Department – Monthly Activity Highlights:

ACTIVITY	(December) THIS MONTH	CORRESPONDING MONTH LAST YEAR	TOTAL THIS YEAR TO DATE	TOTAL LAST YEAR TO DATE	% +/-
Calls for service	2,248	1,643	26,263	20,967	25.26
Criminal offenses investigated	206	263	3,524	3,769	-6.50
Criminal off. cleared by arrest	148	165	2,023	2,532	-20.10
Total # of physical arrests	84	94	1,175	1,487	-20.98
M/V – Stops	501	430	6,593	4,629	42.43
M/V – Summons	14	21	321	349	-8.02
M/V – Written warnings	389	372	5,834	3,747	55.70
Accidents – Fatal	0	0	2	1	100.00
Accidents – Total	51	74	472	605	-21.98
Accidents w/injury	10	16	121	145	-16.55
Parking tags issued	94	37	1,306	1,792	-27.12
DWI	2	7	55	64	-14.06
Intoxication	18	16	337	352	-4.26

TYPE OF INCIDENT	# OF CALLS
December, 2020:	
Domestic disturbance	28
All other disturbances	68
Suicidal subjects	6
Attempted suicide	0
Suicide	0
Violation of restraining order	16
Barricaded subject	0

	# OF VOLUNTEER HOURS
Volunteer Hours (LPD)	1
Volunteer Hours (VSU)	0
Victims Served	0

Property Tax Collection:

	July Warrant Amt.	Dec. Warrant Amt.	Collected thru	Percentage Collected
2014	\$19,558,097	\$20,640,342	\$27,892,442	69.39%
2015	\$20,036,102	\$21,298,380	\$38,815,901	93.91%
2016	\$20,785,170	\$21,260,229	\$39,589,046	94.16%
2017	\$21,075,701	\$21,895,151	\$40,372,767	93.95%
2018	\$21,442,154	\$23,765,321	\$39,770,659	87.97%
2019	\$22,563,270	\$23,935,265	\$44,643,171	96.01%
2020	\$23,203,364	\$23,612,210	\$44,664,909	95.41%

Motor Vehicle Registration:

Report as of Date: FISCAL YEAR	Through 12/31/2020 BUDGET	Year to date Revenue	Municipal Transportation Revenue	Total Motor Vehicle Revenue	% of Budget
2016	\$2,325,000	\$1,271,388	-0-	\$1,271,388	54.8%
2017	\$2,500,000	\$1,270,577	-0-	\$1,270,577	50.8%
2018	\$2,674,000	\$1,357,415	\$45,050	\$1,402,465	52.4%
2019	\$2,875,000	\$1,468,585	\$46,232	\$1,514,817	52.7%
2020	\$3,085,000	\$1,490,265	\$47,285	\$1,537,550	49.8%
2021	\$3,150,000	\$1,576,197	\$48,445	\$1,624,642	51.6%

OVERTIME BY DEPARTMENT - Through December 31, 2020

	FY21 Budget											FY21 Expenses											PRIOR YR YTD EXP	PRIOR YR TOTAL EXP	
	Amount % of Total		July	August	September	October	November	December	January	February	March	April	May	June	YTD Total	Percent									
	500	0.07%	93	15	0	0	47	89	0	0	0	0	0	0	244	48.72%	-	-	352						
FINANCE	250	0.03%	6	0	0	0	0	0	0	0	0	0	0	0	6	2.54%	-	-	-						
LICENSE	2,500	0.33%	294	391	343	925	508	390	0	0	0	0	0	0	2,851	114.06%	1,845	1,845	2,871						
PLANNING	-	0.00%	0	15	15	34	0	7	0	0	0	0	0	0	71	0.00%	204	204	313						
CODE	500	0.07%	0	0	0	0	0	7	0	0	0	0	0	0	7	1.44%	528	528	562						
ASSESSING	2,000	0.26%	166	16	300	0	325	0	0	0	0	0	0	0	806	40.30%	236	236	635						
CITY CLERK	140,000	18.39%	16,761	8,865	13,132	20,416	-927	19,237	0	0	0	0	0	0	77,484	5.84%	65,222	65,222	119,326						
POLICE																									
Overtime	4,155	4,446	4,921	4,742	-10,757	666	0	0	0	0	0	0	0	0	8,173		44,869	44,869	36,191						
Holiday OT	8,407	0	5,654	8,039	6,480	16,476	0	0	0	0	0	0	0	0	45,056		12,288	12,288	41,395						
Incident OT	607	1,335	1,019	2,465	432	548	0	0	0	0	0	0	0	0	6,406		815	815	11,520						
Court OT	379	37	301	215	224	504	0	0	0	0	0	0	0	0	1,659		3,893	3,893	11,390						
Shift Coverage OT	3,212	3,047	1,238	4,956	2,694	1,043	0	0	0	0	0	0	0	0	16,190		3,358	3,358	18,830						
TOTAL	140,000	18.39%	16,761	8,865	13,132	20,416	-927	19,237	0	0	0	0	0	0	77,484	5.84%	65,222	65,222	119,326						
FIRE																									
Sick Hurt Coverage	55,000	10,381	7,345	7,177	14,319	11,099	7,893	0	0	0	0	0	0	0	58,214		16,087	16,087	51,234						
Personal Time Coverage	42,000	3,360	5,566	2,901	7,701	2,462	4,141	0	0	0	0	0	0	0	26,130		20,394	20,394	52,153						
Vacation Coverage	120,000	12,640	16,311	13,646	17,849	4,932	7,379	0	0	0	0	0	0	0	72,757		58,765	58,765	94,079						
Subtotal	217,000	26,380	29,222	23,725	39,868	18,492	19,412	0	0	0	0	0	0	0	-	157,101	95,245	95,245	197,466						
Extra Duty Coverage	51,000	3,702	9,350	11,495	5,166	2,839	8,138	0	0	0	0	0	0	0	40,690		32,752	32,752	69,734						
Holiday Pay	125,000	12,760	0	11,457	11,761	11,158	35,197	0	0	0	0	0	0	0	82,333		66,612	66,612	119,832						
Subtotal	176,000	16,462	9,350	22,952	16,927	13,997	43,335	0	0	0	0	0	0	0	-	123,022	99,364	99,364	189,566						
TOTALS	393,000	51.63%	42,843	38,571	46,677	56,795	32,489	62,747	0	0	0	0	0	0	-	280,123	71.28%	194,610	194,610	387,032					
WELFARE	200	0.03%	0	0	25	0	33	25	0	0	0	0	0	0	82	40.94%	27	27	71						
PARKS & RECREATION	9,000	1.18%	660	244	294	158	80	912	0	0	0	0	0	0	0	2,348	26.09%	3,072	3,072	5,718					
SOLID WASTE	10,000	1.31%	1,104	1,129	35	463	151	340	0	0	0	0	0	0	0	3,222	32.22%	6,133	6,133	6,769					
PUBLIC WORKS	85,000																								
Striping	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-	-	-	-	-	-	-	-	-	-	
Office	507	605	523	913	562	652	0	0	0	0	0	0	0	0	3,761		6,101	6,101	10,195						
Road Maintenance	1,228	1,491	524	632	580	2,272	0	0	0	0	0	0	0	0	6,727		3,811	3,811	8,528						
Winter Maintenance	0	0	0	0	133	2,354	0	0	0	0	0	0	0	0	2,487		129	129	129						
Plowing	0	0	0	0	0	15,549	0	0	0	0	0	0	0	0	15,549		19,916	19,916	72,998						
OT - Temp Plowing	0	0	0	0	0	484	0	0	0	0	0	0	0	0	484		-	-	-	-	-	-	-	-	
Sanding/Salting	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-	-	-	-	-	-	-	-	-		
City Engineering	810	677	316	1,244	415	329	0	0	0	0	0	0	0	0	3,791		2,100	2,100	5,094						
Drain Maintenance	19	245	37	41	123	321	0	0	0	0	0	0	0	0	785		156	156	902						
Parking/Traffic Control	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-	-	-	-	-	-	-	-	-	
Signs	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0		
Parking Garage	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0		
TOTALS	85,000	11.17%	2,564	3,017	1,400	2,830	1,813	21,961	0	0	0	0	0	0	-	33,585	39.51%	32,628	32,628	98,461					
SANITARY SEWER	20,000																								
WRBP	926	518	593	512	526	1,855	0	0	0	0	0	0	0	0	4,931		4,626	4,626	7,001						
Sewer Maintenance	509	340	473	141	536	578	0	0	0	0	0	0	0	0	2,576		1,479	1,479	4,855						
TOTALS	20,000	2.63%	1,435	858	1,066	653	1,062	2,433	0	0	0	0	0	0	-	7,507	37.54%	6,104	6,104	11,856					
EMS - AMBULANCE																									
Sick Hurt Coverage	19,404	2,892	5,060	6,276	13,041	7,658	8,477	0	0	0	0	0	0	0	43,403		5,510	5,510	29,124						
Personal Time Coverage	17,870	0	0	2,663	889	0	1,562	0	0	0	0	0	0	0	5,115		5,591	5,591	7,625						
Vacation Coverage	18,856	3,748	2,383	810	3,397	454	0	0	0	0	0	0	0	0	10,792		13,054	13,054	18,483						
Subtotal	56,130	6,640	7,443	9,749	17,328	8,112	10,039	0	0	0	0	0	0	0	-	59,310	24,154	55,232							
Extra Duty Coverage	23,570	6,882	4,788	4,371	1,219	1,928	3,434	0	0	0	0	0	0	0	0	22,621		16,419	16,419	54,841					
Holiday Pay	18,500	4,319	0	2,035	1,317	1,612	5,080	0	0	0	0	0	0	0	0	14,363		10,035	10,035	18,577					
SUBTOTAL	42,070	11,200	4,788	6,406	2,536	3,540	8,514	0	0	0	0	0	0	0	0	36,984	26,454	73,418							
TOTALS	98,200	12.90%	17,840	12,231	16,155	19,864	11,652	18,553	0	0	0	0	0	0	-	96,294	98.06%	50,608	50,608	128,650					

Parks & Recreation Facility Use Requests:

	2020-21	2019-20	2018-19	2017-18	2016-17	2015-16	2014-15	2013-14	2012-13
July	5	10	24	18	4	3	15	2	2
August	9	10	10	15	11	18	4	4	3
September	7	7	4	3	5	4	5	3	1
October	7	10	6	4	7	5	2	4	2
November	7	3	3	4	2	6	6	5	4
December	0	0	0	0	0	4	7	4	12
January		11	11	6	5	9	10	0	3
February		10	6	6	8	13	6	10	12
March		4	8	11	12	9	12	19	10
April		8	5	8	13	8	16	12	11
May		3	9	12	2	8	10	9	7
June		8	1	3	6	11	10	18	14
Total	35	84	87	90	75	98	103	90	81

Pending Grievances Summary:

Date of Grievance	Union	Subject	Status	Cost thru 12/31/20
4/02/20	SEA	Union claims that the CBA was violated when employee was furloughed due to lack of work resulting from COVID-19	<ul style="list-style-type: none"> 4/03/20 Grievance denied by Finance Director; 4/20/20 Hearing held (virtually) with City Manager; 4/30/20 Grievance denied by City Manager; 5/4/20 Demand for Arbitration received from Union 11/18/20 Arbitration hearing scheduled 11/12/20 Arbitration hearing cancelled; agreement reached 	\$541.00
4/13/20	AFSCME	Union claims that employee was placed on unpaid Administrative Leave without just cause	<ul style="list-style-type: none"> 4/14/20 Grievance denied by DPW Director 5/05/20 Grievance denied by City Manager 5/13/20 Demand for Arbitration received from Union 12/14/20 Arbitration hearing scheduled 	\$978.00
11/6/20	FIRE	Union wants FFs on a Laconia School department health plan to receive Opt Out payments	<ul style="list-style-type: none"> 11/6/20 Denied by Fire Chief 11/16/20 Hearing held and denied by City Manager 12/7/20 Demand for Arbitration received from Union 	\$0.00

Impact Fee Revenues:

	Total Revenue as of 6/30/2020	Revenue Year-to-Date	Transfer Out FY20 Year-to-date	Total Revenue as of 12/31/20
School	\$74,117.28	\$6,992.76	-0-	\$81,110.04
Police	\$911.02	\$643.30	-0-	\$1,554.32
Fire	\$14,075.11	\$1,472.89	-0-	\$15,548.00
Parks	\$644.28	\$1,736.59	-0-	\$2,380.87
Roads	\$14,421.72	\$2,438.57	-0-	\$16,860.29
Library	\$4,218.01	\$930.80	-0-	\$5,148.81
Total Impact Fees Collected	\$108,387.42	14,214.91	-0-	\$122,602.33

Expendable Trust Balances:

	Balance as of 12/31/20
Non-Capital Reserve Account	\$475,773.43
Accrued Leave Reserve Account	\$291,976.07
Winter Maintenance Reserve Account	\$80,764.26
Health Insurance Stabilization Account	\$171,382.36
Motorcycle Week Account	\$93,457.73
Fire Stabilization Account	-0-

Tax Increment Financing Balances:

	Balance as of 12/31/20
Downtown	\$1,179,272.96
Lakeport	\$37,760.00
Weirs	\$(91,731.99)

Boat Taxes:

Report as of Date:	Through 12/31/20		
FISCAL YEAR	BUDGET	Year to date Revenue	% of Budget
2016	\$90,000	\$13,833	15.4%
2017	\$85,000	\$11,443	13.5%
2018	\$85,000	\$16,871	19.8%
2019	\$85,000	\$17,061	20.1%
2020	\$90,000	\$30,094	33.4%
2021	\$100,000	\$33,502	33.5%

	General Fund Revenues*			General Fund Expenditures		
	Realized as of 12/31/2019			Realized as of 12/31/2020		
	Budgeted	Amount	Percent	Budgeted	Amount	Percent
2017	\$ 6,586,233	\$3,843,416	58.36%	\$27,590,902	\$14,921,639	54.08%
2018	\$ 8,029,176	\$4,870,517	60.66%	\$29,599,947	\$14,706,964	49.69%
2019	\$ 8,114,878	\$4,492,997	55.37%	\$30,659,544	\$16,275,881	53.09%
2020	\$ 8,499,359	\$4,536,847	53.38%	\$31,450,111	\$15,800,641	50.24%
2021	\$ 8,699,290	\$5,161,882	59.34%	\$31,383,486	\$18,663,870	59.47%

*Does not include property tax collections noted elsewhere in this report

EMS Billing History:

EMS billing data is not yet available but will be provided with the next report.

Department of Public Works – Storm Cost Summary:

Storm Cost Summary - Per Storm Event									
Date	Condition	OT Hrs.	OT Cost	OS Contractors	Tons Salt	Cost Salt	Tons Sand	Cost Sand	Total Storm Cost
12/5	Snow	238	\$9,440	\$1,890	145	\$7,808	14	\$146	\$19,284
12/8	Snow removal	10	\$400						\$400
12/9	Snow removal	3	\$120						\$120
12/17	Blizzard	160	\$5,440	\$10,736	216	\$11,632			\$27,808
12/19	Refreeze & cleanup	78	\$3,120		24	\$1,292			\$4,412
12/20	Refreeze	18	\$720		30	\$1,616			\$2,336
12/21	Snow removal	70	\$2,800	\$3,125					\$5,925
12/31	Ice	14	\$560		30	\$1,661			\$2,221
Total		591	\$22,600	\$15,751	445	\$24,008	14	\$146	\$57,724

Allocations	Budget	Expended This Month	Expended To Date	Balance Thru December, 2020
Winter Maintenance	\$250,744	\$24,154	\$35,002	\$215,732
Winter Maintenance Outside Contractors	\$54,000	\$15,751	\$15,751	\$38,249
Winter Maintenance Overtime	\$60,000	\$22,600	\$22,890	\$37,110