



Financial & Operational Trends – November, 2020

Net gain in construction value from Building Permit Reports

	Current year:	One year ago:	Two years ago:
April 1 – October 31	\$23.3 million	\$12.0 million	\$12.8 million

Fire & Rescue Call Data:

Month	October 2020	2019	2018	2017
Total number of emergencies	374	416	415	504
Percent fire calls	27%	32%	25%	51%
Percent calls downtown area*	77%	71%	68%	66%
Busiest time period by hour	5PM	5PM	11AM, 12PM, 5PM	10AM
Percent of all calls 11pm to 7am	15%	16%	18%	26%
Number of critical care patients	30	29	29	32
Number multiple/back-to-back	130	169	171	271
Percent of multiple calls EMS	85%	72%	76%	48%
% of emergency responses within 6 min. response time (year-to-date)	79%	79%	78%	82%
Dates with more than 20 incidents	10/28 (23)	10/14 (22), 10/24 (20)	10/6, 10/10, 10/13, 10/27	10/30 (70 calls)
# of times working 3 or more calls	10	11	17	57
Total calls year to date	3,667	4,034	4,246	4,159

*Downtown area covers N.Main St. to Elm St. to Union to Mechanic, and to the By-Pass

Public Assistance Data:

City Relief	2021	2020	2019	2018
Fiscal Year				
Jul	\$1,965	\$ 957	\$6,068	\$6,454
Aug	\$830	\$5,046	\$5,603	\$6,700
Sept	\$780	\$2,981	\$5,008	\$1,624
Oct	\$484	\$2,989	\$8,406	\$3,664
Nov		\$2,872	\$9,725	\$7,816
Dec		\$6,208	\$7,436	\$6,516
Jan		\$2,125	\$5,138	\$6,050
Feb		\$1,132	\$8,738	\$5,063
Mar		\$1,777	\$5,671	\$5,232
Apr		\$1,383	\$6,898	\$8,395
May		\$5,248	\$4,319	\$6,262
Jun		\$660	\$1,710	\$2,793
Gross Relief	\$4,059	\$33,378	\$74,720	\$66,569
Reimbursements/Liens/refunds	\$1,027	\$6,190	\$1,951	\$ 691
01-477-499-0000				
Net Cost of Welfare	\$3,032	\$27,188	\$72,769	\$65,878

Laconia Police Department – Monthly Activity Highlights:

ACTIVITY	(October) THIS MONTH	CORRESPONDING MONTH LAST YEAR	TOTAL THIS YEAR TO DATE	TOTAL LAST YEAR TO DATE	% +/-
Calls for service	2,772	1,702	21,778	17,465	24.70
Criminal offenses investigated	287	351	3,025	3,226	-6.23
Criminal off. cleared by arrest	196	180	1,670	2,170	-23.04
Total # of physical arrests	98	111	978	1,272	-23.11
M/V – Stops	559	316	5,643	3,720	51.69
M/V – Summons	21	31	265	296	-10.47
M/V – Written warnings	444	253	5,014	2,963	69.22
Accidents – Fatal	0	0	2	1	100.00
Accidents – Total	42	45	386	489	-21.06
Accidents w/injury	11	10	99	121	-18.18
Parking tags issued	41	53	1,162	1,627	-28.58
DWI	3	3	51	52	-1.92
Intoxication	24	30	290	311	-6.75

TYPE OF INCIDENT	# OF CALLS
October, 2020:	
Domestic disturbance	40
All other disturbances	97
Suicidal subjects	10
Attempted suicide	0
Suicide	0
Violation of restraining order	4
Barricaded subject	0

	# OF VOLUNTEER HOURS
Volunteer Hours (LPD)	0
Volunteer Hours (VSU)	0
Victims Served	0

Property Tax Collection:

	July Warrant Amt.	Dec. Warrant Amt.	Collected thru	Percentage Collected
2014	\$19,558,097	\$20,640,342	\$18,943,211	10/31/14
2015	\$20,036,102	\$21,298,380	\$19,363,529	10/31/15
2016	\$20,785,170	\$21,260,229	\$20,304,863	10/31/16
2017	\$21,075,701	\$21,895,151	\$20,697,989	10/31/17
2018	\$21,442,154	\$23,765,321	\$20,950,800	10/31/18
2019	\$22,563,270	\$23,935,265	\$22,253,870	10/31/19
2020	\$23,203,364		\$22,825,815	10/31/20

Motor Vehicle Registration:

Report as of Date: FISCAL YEAR	Through 10/31/2020 BUDGET	Year to date Revenue	Municipal Transportation Revenue	Total Motor Vehicle Revenue	% of Budget
2016	\$2,325,000	\$812,199	-0-	\$812,199	35%
2017	\$2,500,000	\$808,121	-0-	\$808,121	32%
2018	\$2,674,000	\$869,075	\$30,945	\$900,020	34%
2019	\$2,875,000	\$899,747	\$31,380	\$931,127	32%
2020	\$3,085,000	\$965,299	\$33,045	\$998,344	32%
2021	\$3,150,000	\$1,052,496	\$33,750	\$1,086,246	34%

OVERTIME BY DEPARTMENT - Through October 31, 2020

DEPARTMENT	FY21 Budget												FY21 Expenses						PRIORITY YTD EXP	PRIORITY TOTAL EXP						
	Amount		% of Total		July	August	September	October	November	December	January	February	March	April	May	June	YTD Total	Percent								
	500	0.07%	93	15	0	0	0	0	0	0	0	0	0	0	0	108	21.52%	-	352							
FINANCE	250	0.03%	6	0	0	0	0	0	0	0	0	0	0	0	0	6	2.54%	-	-							
LICENSE	2,500	0.33%	294	391	343	925	0	0	0	0	0	0	0	0	0	1,953	78.14%	1,156	2,871							
PLANNING	-	0.00%	0	15	15	34	0	0	0	0	0	0	0	0	0	63	0.00%	162	313							
ASSESSING	500	0.07%	0	0	0	0	0	0	0	0	0	0	0	0	0	-	0.00%	458	562							
CITY CLERK	2,000	0.26%	166	16	300	0	0	0	0	0	0	0	0	0	0	481	24.06%	115	635							
POLICE	Overtime												4,155	4,446	4,921	6,394	0	19,917	56,860	36,191						
	Holiday OT												8,407	0	5,654	8,039	0	0	22,099	-	41,395					
	Incident OT												607	1,335	1,019	2,465	0	0	0	5,427	-	11,520				
	Court OT												379	37	301	215	0	0	0	931	-	11,390				
	Shift Coverage OT												3,212	3,047	1,238	4,956	0	0	0	12,453	-	18,830				
	TOTAL	140,000	18.39%	16,761	8,865	13,132	22,069	0	0	0	0	0	0	0	0	0	0	60,827	14.23%	56,860	119,326					
FIRE	Sick Hurt Coverage												55,000	10,381	7,345	7,177	14,319	0	0	0	39,222	10,124	51,234			
	Personal Time Coverage												42,000	3,360	5,566	2,901	7,701	0	0	0	19,528	18,215	52,153			
	Vacation Coverage												120,000	12,640	16,311	13,646	17,849	0	0	0	0	60,446	50,120	94,079		
	Subtotal	217,000	26,380	29,222	23,725	39,868	0	0	0	0	0	0	0	0	0	0	0	119,196	78,459	197,466						
	Extra Duty Coverage												51,000	3,702	9,350	11,495	5,166	0	0	0	0	29,713	18,729	69,734		
	Holiday Pay												125,000	12,760	0	11,457	11,761	0	0	0	0	35,978	34,811	119,832		
	Subtotal	176,000	16,462	9,350	22,952	16,927	0	0	0	0	0	0	0	0	0	0	0	65,691	53,540	189,566						
	TOTALS	393,000	51.63%	42,843	38,571	46,677	56,795	0	0	0	0	0	0	0	0	0	0	184,886	47.04%	131,999	387,032					
WELFARE	200	0.03%	0	0	25	0	0	0	0	0	0	0	0	0	0	0	0	25	12.28%	27	71					
PARKS & RECREATION	9,000	1.18%	660	244	294	158	0	0	0	0	0	0	0	0	0	0	0	1,356	15.07%	2,030	5,718					
SOLID WASTE	10,000	1.31%	1,104	1,129	35	463	0	0	0	0	0	0	0	0	0	0	0	2,731	27.31%	5,901	6,769					
PUBLIC WORKS	85,000												0	0	0	0	0	0	0	-	-					
	Striping												507	605	523	913	0	0	0	0	2,547	4,281	10,195			
	Office												1,228	1,491	524	632	0	0	0	0	3,875	2,168	8,528			
	Road Maintenance												0	0	0	0	0	0	0	-	129	-				
	Winter Maintenance												0	0	0	0	0	0	0	-	72,998	-				
	Plowing												0	0	0	0	0	0	0	-	-	-				
	OT - Temp Plowing												0	0	0	0	0	0	0	-	-	-				
	Sanding/Salting												0	0	0	0	0	0	0	-	-	-				
	City Engineering												810	677	316	1,244	0	0	0	0	3,048	1,313	5,094			
	Drain Maintenance												19	245	37	41	0	0	0	0	341	156	902			
	Parking/Traffic Control												0	0	0	0	0	0	0	-	354	615				
	Signs												0	0	0	0	0	0	0	-	-	-				
	Parking Garage												0	0	0	0	0	0	0	-	-	-				
	TOTALS	85,000	11.17%	2,564	3,017	1,400	2,830	0	0	0	0	0	0	0	0	0	0	9,811	11.54%	8,272	98,461					
SANITARY SEWER	20,000												926	518	593	512	0	0	0	0	2,550	2,926	7,001			
	WRBP												509	340	473	141	0	0	0	0	1,462	971	4,855			
	TOTALS	20,000	2.63%	1,435	858	1,066	653	0	0	0	0	0	0	0	0	0	0	-	4,012	20.06%	3,897	11,856				
EMS - AMBULANCE	Sick Hurt Coverage												19,404	2,892	5,060	6,276	13,041	0	0	0	0	27,268	4,530	29,124		
	Personal Time Coverage												17,870	0	0	2,663	889	0	0	0	0	3,553	4,134	7,625		
	Vacation Coverage												18,856	3,748	2,383	810	3,397	0	0	0	0	10,338	11,629	18,483		
	Subtotal	56,130	6,640	7,443	9,749	17,328	0	0	0	0	0	0	0	0	0	0	0	-	41,159	20,293	55,232					
	Extra Duty Coverage												23,570	6,882	4,788	4,371	1,219	0	0	0	0	0	17,259	19,307	54,841	
	Holiday Pay												18,500	4,319	0	2,035	1,317	0	0	0	0	0	0	7,671	5,923	18,577
	SUBTOTAL	42,070	11,200	4,788	6,406	2,536	0	0	0	0	0	0	0	0	0	0	0	0	0	24,930	25,230	73,418				
	TOTALS	98,200	12.90%	17,840	12,231	16,155	19,864	0	0	0	0	0	0	0	0	0	0	-	66,089	67.30%	45,523	128,650				
GRAND TOTAL	761,150	100.00%	83,765	65,352	79,442	103,790	-	-	-	-	-	-	-	-	-	-	-	332,349	43.66%	256,401.72	762,617					

Parks & Recreation Facility Use Requests:

	2020-21	2019-20	2018-19	2017-18	2016-17	2015-16	2014-15	2013-14	2012-13
July	5	10	24	18	4	3	15	2	2
August	9	10	10	15	11	18	4	4	3
September	7	7	4	3	5	4	5	3	1
October	7	10	6	4	7	5	2	4	2
November		3	3	4	2	6	6	5	4
December		0	0	0	0	4	7	4	12
January		11	11	6	5	9	10	0	3
February		10	6	6	8	13	6	10	12
March		4	8	11	12	9	12	19	10
April		8	5	8	13	8	16	12	11
May		3	9	12	2	8	10	9	7
June		8	1	3	6	11	10	18	14
Total	28	84	87	90	75	98	103	90	81

Pending Grievances Summary:

Date of Grievance	Union	Subject	Status	Cost thru 10/31/20
4/02/20	SEA	Union claims that the CBA was violated when employee was furloughed due to lack of work resulting from COVID-19	<ul style="list-style-type: none"> ▪ 4/03/20 Grievance denied by Finance Director; ▪ 4/20/20 Hearing held (virtually) with City Manager; ▪ 4/30/20 Grievance denied by City Manager; ▪ 5/4/20 Demand for Arbitration received from Union ▪ 11/18/20 Arbitration hearing scheduled 	\$541.00
4/13/20	AFSCME	Union claims that employee was placed on unpaid Administrative Leave without just cause	<ul style="list-style-type: none"> ▪ 4/14/20 Grievance denied by DPW Director ▪ 5/05/20 Grievance denied by City Manager ▪ 5/13/20 Demand for Arbitration received from Union ▪ 12/14/20 Arbitration hearing scheduled 	\$978.00
7/14/20	FIRE	Union disagrees that FF's sick time should be charged when instructed not to report to work due to Covid-19 precautions	<ul style="list-style-type: none"> ▪ 8/4/20 Denied by Fire Chief ▪ 9/3/20 Hearing held with the City Manager ▪ 9/16/20 Decision issued ▪ 10/13/20 City Manager's decision accepted by the Union 	\$1,396.72

Impact Fee Revenues:

	Total Revenue as of 6/30/2020	Revenue Year-to-Date	Transfer Out FY20 Year-to-date	Total Revenue as of 10/31/20
School	\$74,117.28	\$6,038.61	-0-	\$80,155.59
Police	\$911.02	\$396.98	-0-	\$1,308.00
Fire	\$14,075.11	\$870.83	-0-	\$14,945.94
Parks	\$644.28	\$1,462.84	-0-	\$2,107.12
Roads	\$14,421.72	\$1,117.98	-0-	\$15,539.70
Library	\$4,218.01	\$788.26	-0-	\$5,006.27
Total Impact Fees Collected	\$108,387.42	\$10,675.50	-0-	\$119,062.92

Expendable Trust Balances:

	Balance as of 10/31/20
Non-Capital Reserve Account	\$475,756.94
Accrued Leave Reserve Account	\$291,951.27
Winter Maintenance Reserve Account	\$80,762.88
Health Insurance Stabilization Account	\$171,367.80
Motorcycle Week Account	\$93,457.73
Fire Stabilization Account	-0-

Tax Increment Financing Balances:

	Balance as of 10/31/20
Downtown	\$1,231,924.20
Lakeport	\$37,760.00
Weirs	(\$15,544.35)

Boat Taxes:

Report as of Date:	Through 10/31/20		
FISCAL YEAR	BUDGET	Year to date Revenue	% of Budget
2016	\$90,000	\$13,597	15.1%
2017	\$85,000	\$10,960	12.9%
2018	\$85,000	\$16,753	19.7%
2019	\$85,000	\$16,191	19.0%
2020	\$90,000	\$29,396	32.6%
2021	\$100,000	\$32,239	32.2%

	General Fund Revenues*			General Fund Expenditures		
	Realized as of 10/31/2019			Realized as of 10/31/2020		
	Budgeted	Amount	Percent	Budgeted	Amount	Percent
2017	\$ 6,586,233	\$1,981,438	30.1%	\$27,590,902	\$8,562,331	31.0%
2018	\$ 8,029,176	\$2,950,545	36.7%	\$29,599,947	\$7,837,475	26.5%
2019	\$ 8,114,878	\$2,567,458	31.6%	\$30,659,544	\$9,125,075	29.8%
2020	\$ 8,499,359	\$1,972,560	23.2%	\$31,450,111	\$8,724,352	27.7%
2021	\$ 8,699,290	\$2,925,599	33.6%	\$31,504,853	\$11,127,226	35.3%

*Does not include property tax collections noted elsewhere in this report

EMS Billing History:

EMS billing data is not yet available as it is early in the month, but will be provided with the next report.