



Financial & Operational Trends – July, 2020

Net gain in construction value from Building Permit Reports

	Current year:	One year ago:	Two years ago:
April 1 – June 30	\$5.8 million	\$3.9 million	\$3.8 million

Fire & Rescue Call Data:

Month	June 2020	2019	2018	2017
Total number of emergencies	404	428	494	458
Percent fire calls	28%	29%	30%	28%
Percent calls downtown area*	70%	66%	62%	63%
Busiest time period by hour	9AM, 4PM	6PM, 8PM, 3PM	2PM, 5PM, 6PM, 9PM	9AM,10AM,1PM,2PM
Percent of all calls 11pm to 7am	18%	18%	22%	16%
Number of critical care patients	29	24	34	37
Number multiple/back-to-back	167	148	276	252
Percent of multiple calls EMS	69%	71%	52%	55%
% of emergency responses within 6 min. response time (year-to-date)	81%	80%	82%	83%
Dates with more than 20 incidents	6/12, 6/17, 6/20, 6/22	6/8, 6/22	1/1,3,8,10,13,14, 16,23,21, 29	June 19 - 28 calls
# of times working 3 or more calls	15	9	64	46
Total calls year to date	2092	2436	2482	2332

*Downtown area covers N.Main St. to Elm St.; Union to Mechanic, and to the By-Pass

Public Assistance Data:

City Relief	2020	2019	2018	2017
Fiscal Year				
Jul	\$ 957	\$6,068	\$6,454	\$5,590
Aug	\$5,046	\$5,603	\$6,700	\$5,057
Sept	\$2,981	\$5,008	\$1,624	\$2,310
Oct	\$2,989	\$8,406	\$3,664	\$3,250
Nov	\$2,872	\$9,725	\$7,816	\$3,250
Dec	\$6,208	\$7,436	\$6,516	\$4,606
Jan	\$2,125	\$5,138	\$6,050	\$4,239
Feb	\$1,132	\$8,738	\$5,063	\$2,693
Mar	\$1,777	\$5,671	\$5,232	\$3,184
Apr	\$1,383	\$6,898	\$8,395	\$3,487
May	\$5,248	\$4,319	\$6,262	\$4,351
Jun	\$660	\$1,710	\$2,793	\$4,485
Gross Relief	\$33,378	\$74,720	\$66,569	\$46,502
Reimbursements/Liens/refunds	\$6,190	\$1,951	\$ 691	\$ 5,206
01-477-499-0000				
Net Cost of Welfare	\$27,188	\$72,769	\$65,878	\$41,296

Laconia Police Department – Monthly Activity Highlights:

ACTIVITY	(June) THIS MONTH	CORRESPONDING MONTH LAST YEAR	TOTAL THIS YEAR TO DATE	TOTAL LAST YEAR TO DATE	% +/-
Calls for service	2,198	2,099	10,785	10,027	7.56
Criminal offenses investigated	324	361	1,525	1,816	-16.02
Criminal off. cleared by arrest	141	289	835	1,330	-37.22
Total # of physical arrests	90	151	502	752	-33.24
M/V – Stops	674	509	3,143	2,397	31.12
M/V – Summons	21	43	138	200	-31.00
M/V – Written warnings	503	421	2,714	1,905	42.47
Accidents – Fatal	0	0	0	0	0.00
Accidents – Total	37	59	218	286	-23.78
Accidents w/injury	6	29	48	78	-38.46
Parking tags issued	39	215	230	575	-60.00
DWI	6	7	24	29	-17.24
Intoxication	46	34	161	165	-2.42

TYPE OF INCIDENT	# OF CALLS
June, 2020:	
Domestic disturbance	35
All other disturbances	185
Suicidal subjects	10
Attempted suicide	0
Suicide	0
Violation of restraining order	8
Barricaded subject	0

	# OF VOLUNTEER HOURS
Volunteer Hours (LPD)	2
Volunteer Hours (VSU)	0
Victims Served	0

Property Tax Collection:

	July Warrant Amt.	Dec. Warrant Amt.	Collected thru	Percentage Collected	
2014	\$19,558,097	\$20,640,342	\$39,732,295	6/30/14	98.84%
2015	\$20,036,102	\$21,298,380	\$40,771,296	6/30/15	98.64%
2016	\$20,785,170	\$21,260,229	\$41,527,953	6/30/16	98.77%
2017	\$21,075,701	\$21,895,151	\$42,540,346	6/30/17	99.00%
2018	\$21,442,154	\$23,765,321	\$44,785,514	6/30/18	99.07%
2019	\$22,563,270	\$23,935,265	\$46,107,857	6/30/19	99.16%
2020	\$23,203,364		\$19,413,993	6/30/20	83.67%

Motor Vehicle Registration:

Report as of Date: FISCAL YEAR	Through 6/30/2020 BUDGET	Year to date Revenue	Municipal Transportation Revenue	Total Motor Vehicle Revenue	% of Budget
2015	\$2,175,000	\$2,420,458	-0-	\$2,420,458	111.28%
2016	\$2,325,000	\$2,567,992	-0-	\$2,567,992	110.45%
2017	\$2,500,000	\$2,723,024	-0-	\$2,723,024	106.82%
2018	\$2,674,000	\$2,856,231	\$96,415	\$2,952,646	110.42%
2019	\$2,875,000	\$3,101,000	\$97,050	\$3,198,050	111.24%
2020	\$3,085,000	\$3,125,800	\$98,355	\$3,224,115	104.51%

OVERTIME BY DEPARTMENT - Through June 30, 2020																			
FY20 Budget										FY20 Expenses									
Finance	Amount % of Total		July	August	September	October	November	December	January	February	March	April	May	June	YTD Total	Percent	70.40%	545	545
	500	0.08%	0	0	0	0	0	0	128	0	0	9	0	215	352	70.40%			
LICENSE	250	0.04%	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	11	11	
PLANNING	2,000	0.31%	120	236	452	348	449	239	83	92	192	100	391	169	2,871	143.57%	2,990	2,990	
CODE	-	0.00%	0	25	104	33	33	8	22	39	47	0	0	0	313	0.00%	136	136	
ASSESSING	-	0.00%	380	61	7	11	48	21	35	0	0	0	0	0	562	0.00%	486	486	
CITY CLERK	500	0.08%	0	15	100	0	121	0	0	330	0	0	0	69	635	126.97%	885	885	
POLICE																			
Overtime			9,782	15,527	17,352	14,199	-14,175	2,184	-11,829	6,676	8,815	-6,636	-12,274	9,567	39,187		142,198	142,198	
Holiday OT			0	0	0	0	0	12,288	15,263	6,019	0	0	0	7,825	41,395				
Incident OT			0	0	0	0	278	537	5,737	546	1,598	100	895	1,829	11,520				
Court OT			0	0	0	0	1,164	2,729	1,653	2,326	2,312	103	270	833	11,390				
Shift Coverage OT			0	0	0	0	335	3,022	4,482	4,540	2,798	1,188	317	2,146	18,830				
TOTAL	125,000	19.10%	9,782	15,527	17,352	14,199	-12,398	20,760	15,307	20,108	15,523	-5,245	-10,793	22,200	122,322	31.35%	142,198	142,198	
FIRE																			
Sick Hurt Coverage	37,000		1,292	1,841	1,588	5,403	812	5,152	4,525	4,066	3,887	5,162	6,404	11,103	51,234		53,982	53,982	
Personal Time Coverage	39,000		5,692	6,964	1,798	3,762	2,178	0	5,521	3,966	4,791	947	6,127	10,407	52,153		32,899	32,899	
Vacation Coverage	57,000		13,714	15,398	12,609	8,399	3,534	5,111	2,228	9,002	4,654	1,130	5,448	12,853	94,079		103,159	103,159	
Subtotal	133,000	20,698	24,203	15,994	17,564	6,524	10,263	12,274	17,033	13,332	7,239	17,980	34,363	197,466	190,040	190,040			
Extra Duty Coverage	47,000		4,763	3,707	6,736	3,523	11,166	2,856	6,456	2,842	3,387	2,100	9,108	13,089	69,734		49,095	49,095	
Holiday Pay	122,000		12,409	0	11,520	10,881	21,260	31,151	10,318	0	0	0	11,751		119,832		114,163	114,163	
Subtotal	169,000	17,171	3,707	18,256	14,405	21,708	24,116	37,607	13,160	3,387	2,100	9,108	24,840	189,566	163,258	163,258			
TOTALS	302,000	46.15%	37,869	27,910	34,251	31,969	28,232	34,379	49,880	30,193	16,720	9,339	27,087	59,202	387,032	128.16%	353,298	353,298	
WELFARE																			
	200	0.03%	0	9	0	18	0	0	0	15	0	22	7	0	71	35.71%	331	331	
PARKS & RECREATION																			
	8,000	1.22%	1,626	-201	344	260	402	640	1,109	-53	1,152	81	189	170	5,718	71.48%	10,664	10,664	
SOLID WASTE																			
	11,000	1.68%	940	3,967	173	821	201	31	248	-132	633	-2,001	104	1,784	6,769	61.54%	8,088	8,088	
PUBLIC WORKS																			
Striping			0	0	0	0	0	0	0	0	0	0	0	0	-	-	-	-	
Office			679	1,426	1,097	1,079	1,054	767	558	558	609	661	972	736	10,195		10,658	10,658	
Road Maintenance			649	700	600	219	1,296	347	416	279	167	1,098	1,556	1,201	8,528		6,776	6,776	
Winter Maintenance			0	0	0	0	129	0	0	110	-110	0	0	0	129		-	-	
Plowing			0	0	0	0	4,457	15,459	29,147	16,941	714	6,280	0	0	72,998		94,515	94,515	
OT - Temp Plowing			0	0	0	0	0	0	0	0	0	0	0	0	-	385	385		
Sanding/Salting			0	0	0	0	0	0	0	0	0	0	0	0	-	-	-		
City Engineering			252	439	283	339	557	229	284	99	343	895	471	904	5,094		920	920	
Drain Maintenance			138	0	0	18	0	0	0	0	10	236	449	50	902		237	237	
Parking/Traffic Control			294	60	0	0	0	60	92	0	0	0	109	0	615		3,289	3,289	
Signs			0	0	0	0	0	0	0	0	0	0	0	0	-	-	-		
Parking Garage			0	0	0	0	0	0	0	0	0	0	0	0	-	-	-		
TOTALS	83,000	12.68%	2,012	2,625	1,980	1,655	7,493	16,862	30,497	17,987	1,732	9,169	3,557	2,891	98,461	118.63%	116,781	116,781	
SANITARY SEWER																			
WRBP			303	746	640	1,237	942	758	214	27	508	397	631	599	7,001		7,763	7,763	
Sewer Maintenance			350	57	152	412	248	260	273	214	317	799	917	856	4,855		4,211	4,211	
TOTALS	20,000	3.06%	653	803	792	1,650	1,189	1,017	487	241	825	1,196	1,548	1,455	11,856	59.28%	11,974	11,974	
EMS - AMBULANCE																			
Sick Hurt Coverage	11,000		0	1,902	0	2,628	0	979	4,126	7,024	3,102	0	917	8,446	29,124		8,853	8,853	
Personal Time Coverage	11,000		0	2,333	472	1,329	1,456	0	429	490	0	0	572	545	7,625		6,663	6,663	
Vacation Coverage	27,000		1,898	2,298	3,273	4,159	490	935	446	1,492	918	0	0	2,573	18,483		8,834	8,834	
Subtotal	49,000	1,898	6,534	3,745	8,117	1,946	1,915	5,000	9,005	4,020	0	1,489	11,564	55,232	24,351	24,351			
Extra Duty Coverage	35,000		3,365	1,688	6,912	7,342	-4,717	1,828	8,204	-1,979	3,322	885	19,226	9,380	55,456		49,489	49,489	
Holiday Pay	18,000		2,368	0	1,428	2,126	1,278	2,834	4,116	1,560	0	0	0	2,867	18,577		16,809	16,809	
SUBTOTAL	53,000	5,734	1,688	8,340	9,468	-3,493	4,663	12,319	-419	3,322	885	19,226	12,246	74,033	66,298	66,298			
TOTALS	102,000	15.59%	7,631	8,222	12,085	17,585	-1,493	6,577	17,320	8,586	7,342	885	20,715	23,810	129,265	126.73%	90,648	90,648	

Parks & Recreation Facility Use Requests:

	2019-20	2018-19	2017-18	2016-17	2015-16	2014-15	2013-14	2012-13	2011-12
July	10	24	18	4	3	15	2	2	13
August	10	10	15	11	18	4	4	3	0
September	7	4	3	5	4	5	3	1	3
October	10	6	4	7	5	2	4	2	3
November	3	3	4	2	6	6	5	4	1
December	0	0	0	0	4	7	4	12	1
January	11	11	6	5	9	10	0	3	7
February	10	6	6	8	13	6	10	12	22
March	4	8	11	12	9	12	19	10	5
April	8	5	8	13	8	16	12	11	10
May	3	9	12	2	8	10	9	7	13
June	8	1	3	6	11	10	18	14	23
Total	84	87	90	75	98	103	90	81	101

Pending Grievances Summary:

Date of Grievance	Union	Subject	Status	Cost thru 6/30/20
3/27/17	FIRE	Union claims that City has calculated their leave time incorrectly	<ul style="list-style-type: none"> ▪ 4/20/17 - Hearing held with the City Manager ▪ 5/16/17 - Second meeting scheduled for further discussion ▪ 5/26/17 Grievance denied by City Manager ▪ 6/27/17 Arbitration requested by Union 	\$287.50
4/02/20	SEA	Union claims that the CBA was violated when employee was furloughed due to lack of work resulting from COVID-19	<ul style="list-style-type: none"> ▪ 4/03/20 Grievance denied by Finance Director; ▪ 4/20/20 Hearing held (virtually) with City Manager; ▪ 4/30/20 Grievance denied by City Manager; ▪ 5/4/20 Demand for Arbitration received from Union ▪ 11/18/20 Arbitration hearing scheduled 	\$541.00
4/13/20	AFSCME	Union claims that employee was placed on unpaid Administrative Leave without just cause	<ul style="list-style-type: none"> ▪ 4/14/20 Grievance denied by DPW Director ▪ 5/05/20 Grievance denied by City Manager ▪ 5/13/20 Demand for Arbitration received from Union ▪ 12/14/20 Arbitration hearing scheduled 	\$900.00

Impact Fee Revenues:

	Total Revenue as of 6/30/2019	Revenue Year-to-Date	Transfer Out FY20 Year-to-date	Total Revenue as of 6/30/20
School	\$66,254.09	\$7,863.19	-0-	\$74,117.28
Police	\$211.32	\$669.70	-0-	\$911.02
Fire	\$12,497.65	\$1,577.46	-0-	\$14,075.11
Parks	\$1,745.58	\$1,898.70	\$3,000.00	\$644.28
Roads	\$12,256.22	\$2,165.50	-0-	\$14,421.72
Library	\$3,205.64	\$1,012.37	-0-	\$4,218.01
Total Impact Fees Collected	\$96,170.50	\$15,216.92	\$3,000.00	\$108,387.42

Expendable Trust Balances:

	Balance as of 6/30/20
Non-Capital Reserve Account	\$475,487.03
Accrued Leave Reserve Account	\$291,902.47
Winter Maintenance Reserve Account	\$80,760.18
Health Insurance Stabilization Account	\$171,339.16
Motorcycle Week Account	\$103,391.67
Fire Stabilization Account	-0-

Tax Increment Financing Balances:

	Balance as of 6/30/20
Downtown	\$1,015,528.27
Lakeport	\$8,129.00
Weirs	(\$108,334.86)

Boat Taxes:

Report as of Date:	Through 6/30/20		
FISCAL YEAR	BUDGET	Year to date Revenue	% of Budget
2015	\$90,000	\$85,754	90.47%
2016	\$90,000	\$81,426	95.28%
2017	\$85,000	\$75,266	88.55%
2018	\$85,000	\$90,568	106.55%
2019	\$85,000	\$96,741	113.81%
2020	\$90,000	\$103,268	114.74%

	General Fund Revenues*			General Fund Expenditures		
			Realized as of 6/30/2019			Realized as of 6/30/20
	Budgeted	Amount	Percent	Budgeted	Amount	Percent
2016	\$ 6,004,639	\$6,597,939	109.88%	\$26,568,894	\$25,170,777	95.82%
2017	\$ 6,586,233	\$7,033,323	106.79%	\$27,590,902	\$25,666,404	93.02%
2018	\$ 8,029,176	\$8,971,639	111.74%	\$29,637,864	\$26,972,049	91.01%
2019	\$ 8,114,878	\$8,193,732	100.97%	\$30,659,544	\$28,873,473	94.06%
2020	\$ 8,499,359	\$8,697,696	102.33%	\$31,450,111	\$29,069,773	92.43%

*Does not include property tax collections noted elsewhere in this report

EMS Billing History:

Laconia Fire Department EMS Billing Report											
Month 2019-20	Total # Ambulance Responses 2018-19 EMS & Fire	# of Trips 2018-19 Billable	Total # Ambulance Responses 2019-20 EMS & Fire	# of Trips 2019-20 Billable	Gross Charge	Net Charge	% Billable	Write Offs	Payments	% of Payments to Net Charge	Balance Due
Jul	348	296	319	288	\$214,724.40	\$113,023.23	53%	\$20,790.31	\$77,882.92	69%	\$15,130.08
Aug	372	292	294	232	\$205,433.00	\$101,956.65	50%	\$11,693.07	\$72,316.18	71%	\$17,644.30
Sep	324	256	310	263	\$223,681.40	\$107,076.06	48%	\$19,750.41	\$68,543.73	64%	\$18,282.65
Oct	343	280	325	276	\$233,602.80	\$114,769.94	49%	\$16,868.92	\$74,134.20	65%	\$22,325.24
Nov	319	254	293	264	\$204,256.40	\$97,152.78	48%	\$10,271.16	\$63,826.93	66%	\$22,250.60
Dec	298	235	304	275	\$244,800.40	\$125,991.55	51%	\$9,419.32	\$84,353.87	67%	\$31,751.88
Jan	347	265	301	250	\$224,449.00	\$117,248.71	52%	\$8,918.00	\$78,582.69	67%	\$29,237.33
Feb	320	256	274	249	\$213,594.80	\$117,210.29	55%	\$1,598.78	\$65,693.44	56%	\$48,235.91
Mar	378	319	262	210	\$194,256.40	\$94,523.91	49%	\$1,150.39	\$62,333.79	66%	\$30,108.25
Apr	312	254	237	184	\$146,946.20	\$74,159.53	50%	\$2,461.88	\$44,684.29	60%	\$26,236.05
May	290	258	291	211	\$195,177.00	\$97,327.90	50%	\$2,550.00	\$48,092.76	49%	\$46,685.14
June	346	299	320	170	\$149,300.40	\$80,772.69	54%	\$400.00	\$7,168.77	9%	\$73,203.92
Totals	3997	3264	3530	2872	\$2,450,222.20	\$1,241,213.24	51%	\$105,872.24	\$747,613.57	60%	\$381,091.35

Laconia Fire Department EMS Billing Report

Month '18-'19	# of All Trips 2017-18	# of Trips 2018-19 Billable	Gross Charge	Net Charge	% Billable	Write Offs	Payments	% of Payments to Net Charge	Balance Due
Jul	332	301	\$245,803.60	\$125,378.29	51%	\$37,558.13	\$85,318.08	68%	\$2,652.55
Aug	330	315	\$250,814.40	\$133,336.15	53%	\$38,508.58	\$89,124.35	67%	\$900.50
Sep	265	285	\$235,964.00	\$120,354.34	51%	\$33,272.15	\$80,210.24	67%	\$1,559.85
Oct	303	297	\$250,178.20	\$132,135.58	53%	\$32,606.56	\$86,745.51	66%	\$4,991.77
Nov	287	272	\$229,216.00	\$116,889.48	51%	\$29,043.41	\$80,439.98	69%	\$2,897.46
Dec	277	257	\$203,940.20	\$100,425.75	49%	\$23,344.40	\$71,931.65	72%	\$1,681.91
Jan	297	279	\$239,861.80	\$116,554.43	49%	\$27,052.40	\$79,430.50	68%	\$7,532.16
Feb	275	273	\$223,832.20	\$109,089.89	49%	\$22,167.42	\$75,306.73	69%	\$9,761.88
Mar	263	335	\$274,339.00	\$127,224.30	46%	\$20,864.20	\$92,430.37	73%	\$11,700.35
Apr	279	254	\$222,627.40	\$107,234.92	48%	\$23,500.81	\$81,668.03	76%	\$2,643.66
May	289	258	\$225,732.00	\$113,270.64	50%	\$28,437.39	\$70,680.44	62%	\$12,883.79
June	350	299	\$236,241.60	\$114,761.75	49%	\$22,329.60	\$82,066.63	72%	\$10,032.13
Totals	3547	3425	\$2,838,550.40	\$1,416,655.52	50%	\$338,685.05	\$975,352.51	69%	\$69,238.01