



Financial & Operational Trends – August, 2020

Net gain in construction value from Building Permit Reports

	Current year:	One year ago:	Two years ago:
April 1 – July 31	\$11.3 million	\$5.9 million	\$5.1 million

Fire & Rescue Call Data:

Month	July 2020	2019	2018	2017
Total number of emergencies	430	413	462	478
Percent fire calls	31%	28%	32%	32%
Percent calls downtown area*	64%	61%	62%	64%
Busiest time period by hour	2PM, 3PM	4PM, 5PM	1:00 PM	2:00:00 PM & 8:00 PM
Percent of all calls 11pm to 7am	20%	20%	18%	19%
Number of critical care patients	34	24	30	60
Number multiple/back-to-back	159	162	248	252
Percent of multiple calls EMS	72%	75%	59%	62%
% of emergency responses within 6 min. response time (year-to-date)	80%	79%	81%	83%
Dates with more than 20 incidents	7/4 (20), 7/7 (21), 7/10 (20)	7/6 (22), 7/14 (23)	July 1, 4, 6, 7, 24, 26	July 2 - 26 calls
# of times working 3 or more calls	13	8	40	36
Total calls year to date	2,522	2,848	2,944	2,816

*Downtown area covers N.Main St. to Elm St.; Union to Mechanic, and to the By-Pass

Public Assistance Data:

City Relief	2021	2020	2019	2018
Fiscal Year				
Jul	\$1,965	\$ 957	\$6,068	\$6,454
Aug		\$5,046	\$5,603	\$6,700
Sept		\$2,981	\$5,008	\$1,624
Oct		\$2,989	\$8,406	\$3,664
Nov		\$2,872	\$9,725	\$7,816
Dec		\$6,208	\$7,436	\$6,516
Jan		\$2,125	\$5,138	\$6,050
Feb		\$1,132	\$8,738	\$5,063
Mar		\$1,777	\$5,671	\$5,232
Apr		\$1,383	\$6,898	\$8,395
May		\$5,248	\$4,319	\$6,262
Jun		\$660	\$1,710	\$2,793
Gross Relief	\$1,965	\$33,378	\$74,720	\$66,569
Reimbursements/Liens/refunds	\$ 291	\$6,190	\$1,951	\$ 691
01-477-499-0000				
Net Cost of Welfare	\$1,674	\$27,188	\$72,769	\$65,878

Laconia Police Department – Monthly Activity Highlights:

ACTIVITY	(July) THIS MONTH	CORRESPONDING MONTH LAST YEAR	TOTAL THIS YEAR TO DATE	TOTAL LAST YEAR TO DATE	% +/-
Calls for service	2,526	1,949	13,311	11,976	11.15
Criminal offenses investigated	362	362	1,906	2,178	-12.49
Criminal off. cleared by arrest	178	231	1,022	1,561	-34.53
Total # of physical arrests	124	134	627	886	-29.23
M/V – Stops	654	305	3,797	2,702	40.53
M/V – Summons	31	21	170	221	-23.08
M/V – Written warnings	441	263	3,158	2,168	45.66
Accidents – Fatal	1	1	1	1	0.00
Accidents – Total	43	62	261	348	-25.00
Accidents w/injury	12	11	60	89	-32.58
Parking tags issued	431	602	661	1,171	-43.55
DWI	7	5	31	34	-8.82
Intoxication	37	34	200	199	0.50

TYPE OF INCIDENT	# OF CALLS
July, 2020:	
Domestic disturbance	33
All other disturbances	194
Suicidal subjects	10
Attempted suicide	0
Suicide	0
Violation of restraining order	10
Barricaded subject	0

	# OF VOLUNTEER HOURS
Volunteer Hours (LPD)	20
Volunteer Hours (VSU)	0
Victims Served	0

Property Tax Collection:

	July Warrant Amt.	Dec. Warrant Amt.	Collected thru	Percentage Collected
2014	\$19,558,097	\$20,640,342	\$18,339,804	93.77%
2015	\$20,036,102	\$21,298,380	\$18,902,718	94.34%
2016	\$20,785,170	\$21,260,229	\$19,674,619	94.66%
2017	\$21,075,701	\$21,895,151	\$20,145,071	95.58%
2018	\$21,442,154	\$23,765,321	\$20,847,148	97.23%
2019	\$22,563,270	\$23,935,265	\$21,555,374	95.53%
2020	\$23,203,364		\$22,186,856	95.62%

Motor Vehicle Registration:

Report as of Date: FISCAL YEAR	Through 7/31/2020 BUDGET	Year to date Revenue	Municipal Transportation Revenue	Total Motor Vehicle Revenue	% of Budget
2016	\$2,325,000	\$200,776	\$-0-	\$200,776	8.64%
2017	\$2,500,000	\$176,515	\$-0-	\$176,515	7.06%
2018	\$2,674,000	\$196,986	\$7,580	\$204,566	7.65%
2019	\$2,875,000	\$234,591	\$7,825	\$242,416	8.43%
2020	\$3,085,000	\$265,870	\$8,725	\$274,595	8.90%
2021	\$3,150,000	\$268,015	\$9,260	\$277,275	8.80%

OVERTIME BY DEPARTMENT - Through July 31, 2020

DEPARTMENT	FY21 Budget												FY21 Expenses						PRIORITY YTD EXP	PRIORITY TOTAL EXP
	Amount % of Total		July	August	September	October	November	December	January	February	March	April	May	June	YTD Total	Percent				
	500	0.07%	93	0	0	0	0	0	0	0	0	0	0	0	93	18.56%	-	352		
FINANCE	250	0.03%	6	0	0	0	0	0	0	0	0	0	0	0	6	2.54%	-	-		
LICENSE	2,500	0.33%	294	0	0	0	0	0	0	0	0	0	0	0	294	11.76%	120	2,871		
PLANNING	-	0.00%	0	0	0	0	0	0	0	0	0	0	0	0	-	0.00%	-	313		
CODE	500	0.07%	0	0	0	0	0	0	0	0	0	0	0	0	-	0.00%	380	562		
ASSESSING	2,000	0.26%	166	0	0	0	0	0	0	0	0	0	0	0	166	8.28%	-	635		
CITY CLERK	Overtime	140,000	4,155	0	0	0	0	0	0	0	0	0	0	0	4,155	9,782	36,191			
	Holiday OT	8,407	0	0	0	0	0	0	0	0	0	0	0	0	8,407	-	41,395			
	Incident OT	607	0	0	0	0	0	0	0	0	0	0	0	0	607	-	11,520			
	Court OT	379	0	0	0	0	0	0	0	0	0	0	0	0	379	-	11,390			
	Shift Coverage OT	3,212	0	0	0	0	0	0	0	0	0	0	0	0	3,212	-	18,830			
	TOTAL	140,000	18.39%	16,761	0	0	0	0	0	0	0	0	0	0	16,761	2.97%	9,782	119,326		
FIRE	Sick Hurt Coverage	55,000	10,381	0	0	0	0	0	0	0	0	0	0	0	10,381	1,292	51,234			
	Personal Time Coverage	42,000	3,360	0	0	0	0	0	0	0	0	0	0	0	3,360	5,692	52,153			
	Vacation Coverage	120,000	12,640	0	0	0	0	0	0	0	0	0	0	0	12,640	13,714	94,079			
	Subtotal	217,000	26,380	0	0	0	0	0	0	0	0	0	0	0	26,380	20,698	197,466			
	Extra Duty Coverage	51,000	3,702	0	0	0	0	0	0	0	0	0	0	0	3,702	4,763	69,734			
	Holiday Pay	125,000	12,760	0	0	0	0	0	0	0	0	0	0	0	12,760	12,409	119,832			
	Subtotal	176,000	16,462	0	0	0	0	0	0	0	0	0	0	0	16,462	17,171	189,566			
	TOTALS	393,000	51.63%	42,843	0	0	0	0	0	0	0	0	0	0	42,843	10.90%	37,869	387,032		
WELFARE	200	0.03%	0	0	0	0	0	0	0	0	0	0	0	0	-	0.00%	-	71		
PARKS & RECREATION	9,000	1.18%	660	0	0	0	0	0	0	0	0	0	0	0	660	7.33%	1,626	5,718		
SOLID WASTE	10,000	1.31%	1,104	0	0	0	0	0	0	0	0	0	0	0	1,104	11.04%	940	6,769		
PUBLIC WORKS	85,000																			
	Striping	0	0	0	0	0	0	0	0	0	0	0	0	0	-	-	-	-		
	Office	507	0	0	0	0	0	0	0	0	0	0	0	0	507	679	10,195			
	Road Maintenance	1,228	0	0	0	0	0	0	0	0	0	0	0	0	1,228	649	8,528			
	Winter Maintenance	0	0	0	0	0	0	0	0	0	0	0	0	0	-	129				
	Plowing	0	0	0	0	0	0	0	0	0	0	0	0	0	-	72,998				
	OT - Temp Plowing	0	0	0	0	0	0	0	0	0	0	0	0	0	-	-	-			
	Sanding/Salting	0	0	0	0	0	0	0	0	0	0	0	0	0	-	-	-			
	City Engineering	810	0	0	0	0	0	0	0	0	0	0	0	0	810	252	5,094			
	Drain Maintenance	19	0	0	0	0	0	0	0	0	0	0	0	0	19	138	902			
	Parking/Traffic Control	0	0	0	0	0	0	0	0	0	0	0	0	0	-	294	615			
	Signs	0	0	0	0	0	0	0	0	0	0	0	0	0	-	-	-			
	Parking Garage	0	0	0	0	0	0	0	0	0	0	0	0	0	-	-	-			
	TOTALS	85,000	11.17%	2,564	0	0	0	0	0	0	0	0	0	0	2,564	3.02%	2,012	98,461		
SANITARY SEWER	20,000																			
	WRBP	926	0	0	0	0	0	0	0	0	0	0	0	0	926	303	7,001			
	Sewer Maintenance	509	0	0	0	0	0	0	0	0	0	0	0	0	509	350	4,855			
	TOTALS	20,000	2.63%	1,435	0	0	0	0	0	0	0	0	0	0	1,435	7.18%	653	11,856		
EMS - AMBULANCE	Sick Hurt Coverage	19,404	2,892	0	0	0	0	0	0	0	0	0	0	0	2,892	-	29,124			
	Personal Time Coverage	17,870	0	0	0	0	0	0	0	0	0	0	0	0	-	7,625				
	Vacation Coverage	18,856	3,748	0	0	0	0	0	0	0	0	0	0	0	3,748	1,898	18,483			
	Subtotal	56,130	6,640	0	0	0	0	0	0	0	0	0	0	0	6,640	1,898	55,232			
	Extra Duty Coverage	23,570	6,882	0	0	0	0	0	0	0	0	0	0	0	6,882	3,365	54,841			
	Holiday Pay	18,500	4,319	0	0	0	0	0	0	0	0	0	0	0	4,319	2,368	18,577			
	SUBTOTAL	42,070	11,200	0	0	0	0	0	0	0	0	0	0	0	11,200	5,734	73,418			
	TOTALS	98,200	12.90%	17,840	0	0	0	0	0	0	0	0	0	0	17,840	18.17%	7,631	128,650		
GRAND TOTAL	761,150	100.00%	83,765	-	-	-	-	-	-	-	-	-	-	-	83,765	11.01%	61,013	762,617		

Parks & Recreation Facility Use Requests:

	2020-21	2019-20	2018-19	2017-18	2016-17	2015-16	2014-15	2013-14	2012-13
July	5	10	24	18	4	3	15	2	2
August		10	10	15	11	18	4	4	3
September		7	4	3	5	4	5	3	1
October		10	6	4	7	5	2	4	2
November		3	3	4	2	6	6	5	4
December		0	0	0	0	4	7	4	12
January		11	11	6	5	9	10	0	3
February		10	6	6	8	13	6	10	12
March		4	8	11	12	9	12	19	10
April		8	5	8	13	8	16	12	11
May		3	9	12	2	8	10	9	7
June		8	1	3	6	11	10	18	14
Total	5	84	87	90	75	98	103	90	81

Pending Grievances Summary:

Date of Grievance	Union	Subject	Status	Cost thru 7/31/20
3/27/17	FIRE	Union claims that City has calculated their leave time incorrectly	<ul style="list-style-type: none"> ▪ 4/20/17 - Hearing held with the City Manager ▪ 5/16/17 - Second meeting scheduled for further discussion ▪ 5/26/17 Grievance denied by City Manager ▪ 6/27/17 Arbitration requested by Union 	\$287.50
4/02/20	SEA	Union claims that the CBA was violated when employee was furloughed due to lack of work resulting from COVID-19	<ul style="list-style-type: none"> ▪ 4/03/20 Grievance denied by Finance Director; ▪ 4/20/20 Hearing held (virtually) with City Manager; ▪ 4/30/20 Grievance denied by City Manager; ▪ 5/4/20 Demand for Arbitration received from Union ▪ 11/18/20 Arbitration hearing scheduled 	\$541.00
4/13/20	AFSCME	Union claims that employee was placed on unpaid Administrative Leave without just cause	<ul style="list-style-type: none"> ▪ 4/14/20 Grievance denied by DPW Director ▪ 5/05/20 Grievance denied by City Manager ▪ 5/13/20 Demand for Arbitration received from Union ▪ 12/14/20 Arbitration hearing scheduled 	\$900.00

Impact Fee Revenues:

	Total Revenue as of 6/30/2020	Revenue Year-to-Date	Transfer Out FY20 Year-to-date	Total Revenue as of 7/31/20
School	\$74,117.28	\$1,446.94	\$0	\$75,564.22
Police	\$911.02	\$76.93	\$0	\$987.95
Fire	\$14,075.11	\$170.00	\$0	\$14,245.11
Parks	\$644.28	\$282.00	\$0	\$926.28
Roads	\$14,421.72	\$192.75	\$0	\$14,614.47
Library	\$4,218.01	\$151.29	\$0	\$4,369.30
Total Impact Fees Collected	\$108,387.42	\$2,319.91	\$0	\$110,707.33

Expendable Trust Balances:

		Balance as of 7/31/20
Non-Capital Reserve Account		\$475,614.50
Accrued Leave Reserve Account		\$291,914.87
Winter Maintenance Reserve Account		\$80,760.87
Health Insurance Stabilization Account		\$171,346.44
Motorcycle Week Account		\$98,691.67
Fire Stabilization Account		\$0

Tax Increment Financing Balances:

	Balance as of 7/31/20
Downtown	\$994,198.67
Lakeport	\$29,631.00
Weirs	(\$108,334.86)

Boat Taxes:

Report as of Date:	Through 7/31/20		
FISCAL YEAR	BUDGET	Year to date Revenue	% of Budget
2016	\$90,000	\$13,244	14.72%
2017	\$85,000	\$3,951	4.65%
2018	\$85,000	\$4,757	5.60%
2019	\$85,000	\$13,828	16.27%
2020	\$90,000	\$18,563	20.62%
2021	\$100,000	\$20,657	20.66%

	General Fund Revenues*			General Fund Expenditures		
			Realized as of 7/31/2019			Realized as of 7/31/20
	Budgeted	Amount	Percent	Budgeted	Amount	Percent
2017	\$ 6,586,233	\$ 369,505	5.61%	\$ 27,590,902	\$ 2,296,220	8.32%
2018	\$ 8,029,176	\$ 1,057,380	13.16%	\$ 29,637,864	\$ 1,780,070	6.01%
2019	\$ 8,114,878	\$ 395,596	4.87%	\$ 30,659,544	\$ 2,057,605	6.71%
2020	\$ 8,499,359	\$ 766,129	9.01%	\$ 31,450,111	\$ 1,831,385	5.82%
2021	\$ 8,699,290	\$ 599,779	6.89%	\$ 31,504,853	\$ 2,377,142	7.54%

*Does not include property tax collections noted elsewhere in this report

EMS Billing History:

Laconia Fire Department EMS Billing Report											
Month 2019-20	Total # Ambulance Responses 2018-19 EMS & Fire	# of Trips 2018-19 Billable	Total # Ambulance Responses 2019-20 EMS & Fire	# of Trips 2019-20 Billable	Gross Charge	Net Charge	% Billable	Write Offs	Payments	% of Payments to Net Charge	Balance Due
Jul	348	296	319	288	\$214,724.40	\$113,023.23	53%	\$21,938.31	\$78,010.46	69%	\$13,854.54
Aug	372	292	294	232	\$205,433.00	\$101,956.65	50%	\$14,406.34	\$72,468.18	71%	\$14,779.03
Sep	324	256	310	263	\$223,674.20	\$107,068.86	48%	\$20,086.92	\$68,714.52	64%	\$17,454.63
Oct	343	280	325	276	\$233,602.80	\$114,769.94	49%	\$17,547.61	\$74,443.47	65%	\$21,238.13
Nov	319	254	293	264	\$204,256.40	\$97,152.78	48%	\$10,895.50	\$63,934.93	66%	\$21,438.26
Dec	298	235	304	275	\$244,800.40	\$123,395.75	50%	\$13,445.54	\$84,638.46	69%	\$24,319.96
Jan	347	265	301	250	\$224,449.00	\$114,672.89	51%	\$13,316.58	\$79,341.94	69%	\$20,985.28
Feb	320	256	274	249	\$213,594.80	\$117,214.45	55%	\$13,160.20	\$66,116.04	56%	\$35,612.39
Mar	378	319	262	211	\$195,379.20	\$94,676.50	48%	\$2,890.28	\$64,354.15	68%	\$26,423.22
Apr	312	254	237	189	\$152,416.20	\$77,148.24	51%	\$2,461.88	\$45,971.19	60%	\$27,342.54
May	290	258	291	212	\$196,361.00	\$97,389.44	50%	\$2,550.00	\$56,390.83	58%	\$37,659.49
June	346	299	320	222	\$201,022.20	\$104,171.52	52%	\$697.16	\$50,148.83	48%	\$51,819.77
Totals	3997	3264	3530	2931	\$2,509,713.60	\$1,262,640.25	50%	\$133,396.32	\$804,533.00	64%	\$312,927.24

Laconia Fire Department EMS Billing Report

Month 2020-21	Total # Ambulance Responses 2019-20 EMS & Fire	#of Trips 2019-20 Billable	Total # Ambulance Responses 2020-21 EMS & Fire	# of Trips 2020-21 Billable	Gross Charge	Net Charge	% Billable	Write Offs	Payments	% of Payments to Net Charge	Balance Due
Jul	348	296	337	191	\$178,500.80	\$99,515.56	56%	\$1,300.00	\$2,402.36	2%	\$95,813.20
Aug											
Sep											
Oct											
Nov											
Dec											
Jan											
Feb											
Mar											
Apr											
May											
June											
Totals	348	296	337	191	\$178,500.80	\$99,515.56	56%	\$1,300.00	\$2,402.36	2%	\$95,813.20