



Financial & Operational Trends – June, 2020

Net gain in construction value from Building Permit Reports

	Current year:	One year ago:	Two years ago:
April 1 – May 31	\$2.8 million	\$2.9 million	\$2.5 million

Fire & Rescue Call Data:

Month	May 2020	2019	2018	2017
Total number of emergencies	363	384	424	339
Percent fire calls	30%	34%	34%	28%
Percent calls downtown area*	77%	69%	66%	67%
Busiest time period by hour	1PM	6pm, 11pm	11AM, 1PM, 4PM	10AM & 4PM
Percent of all calls 11pm to 7am	18%	15%	16%	25%
Number of critical care patients	28	31	21	22
Number multiple/back-to-back	158	131	234	143
Percent of multiple calls EMS	67%	66%	57%	68%
% of emergency responses within 6 min. response time (year-to-date)	81%	81%	83%	85%
Dates with more than 20 incidents	5/15 (21), 5/21 (20)	5/22 (22)	May 11 - 27 calls	May 8 - 19 calls
# of times working 3 or more calls	19	10	34	20
Total calls year to date	1,688	2,008	2,057	1,874

*Downtown area covers N.Main St. to Elm St.; Union to Mechanic, and to the By-Pass

Public Assistance Data:

City Relief	2020	2019	2018	2017
Fiscal Year				
Jul	\$ 957	\$6,068	\$6,454	\$5,590
Aug	\$5,046	\$5,603	\$6,700	\$5,057
Sept	\$2,981	\$5,008	\$1,624	\$2,310
Oct	\$2,989	\$8,406	\$3,664	\$3,250
Nov	\$2,872	\$9,725	\$7,816	\$3,250
Dec	\$6,208	\$7,436	\$6,516	\$4,606
Jan	\$2,125	\$5,138	\$6,050	\$4,239
Feb	\$1,132	\$8,738	\$5,063	\$2,693
Mar	\$1,777	\$5,671	\$5,232	\$3,184
Apr	\$1,383	\$6,898	\$8,395	\$3,487
May	\$5,248	\$4,319	\$6,262	\$4,351
Jun		\$1,710	\$2,793	\$4,485
Gross Relief	\$32,718	\$74,720	\$66,569	\$46,502
Reimbursements/Liens/refunds	\$ 6,190	\$1,951	\$ 691	\$ 5,206
01-477-499-0000				
Net Cost of Welfare	\$26,528	\$72,769	\$65,878	\$41,296

OVERTIME BY DEPARTMENT - Through May 31, 2020

DEPARTMENT	FY20 Budget												FY20 Expenses												PRIORITY YTD EXP	PRIORITY TOTAL EXP		
	Amount		% of Total		July	August	September	October	November	December	January	February	March	April	May	June	YTD Total	Percent										
	500	0.08%	0	0	0	0	0	0	0	0	128	0	0	9	0	0	0	137	27.49%	537	537	537	537	537	537	537	537	537
FINANCE	250	0.04%	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-	0.00%	11	11	11	11	11	11	11	11	11
LICENSE	2,000	0.31%	120	236	452	348	449	239	83	92	192	100	391	0	0	0	0	2,703	135.14%	2,890	2,380	2,380	2,380	2,380	2,380	2,380	2,380	2,380
PLANNING	-	0.00%	0	25	104	33	33	8	22	39	47	0	0	0	0	0	0	313	0.00%	128	136	136	136	136	136	136	136	136
CODE	-	0.00%	380	61	7	11	48	21	35	0	0	0	0	0	0	0	0	562	0.00%	335	472	472	472	472	472	472	472	472
CITY CLERK	500	0.08%	0	15	100	0	121	0	0	330	0	0	0	0	0	0	0	566	113.13%	885	884	884	884	884	884	884	884	884
POLICE	Overtime	9,782	15,527	17,352	14,199	-14,175	2,184	-11,829	6,676	8,815	-6,636	-12,274	0	0	29,620	0	167,306	171,482	171,482	171,482	171,482	171,482	171,482	171,482	171,482	171,482		
	Holiday OT	0	0	0	0	0	0	12,288	15,263	6,019	0	0	0	0	0	0	0	33,570	0	171,482	171,482	171,482	171,482	171,482	171,482	171,482	171,482	171,482
	Incident OT	0	0	0	0	0	0	278	537	5,737	546	1,598	100	895	0	0	0	9,691	0	171,482	171,482	171,482	171,482	171,482	171,482	171,482	171,482	171,482
	Court OT	0	0	0	0	0	0	1,164	2,729	1,653	2,326	2,312	103	270	0	0	0	10,557	0	171,482	171,482	171,482	171,482	171,482	171,482	171,482	171,482	171,482
	Shift Coverage OT	0	0	0	0	0	0	335	3,022	4,482	4,540	2,798	1,188	317	0	0	0	16,684	0	171,482	171,482	171,482	171,482	171,482	171,482	171,482	171,482	171,482
	TOTAL	125,000	19.10%	9,782	15,527	17,352	14,199	-12,398	20,760	15,307	20,108	15,523	-5,245	-10,793	0	100,122	23.70%	167,306	171,482	171,482	171,482							
FIRE	Sick Hurt Coverage	37,000	1,292	1,841	1,588	5,403	812	5,152	4,525	4,066	3,887	5,162	6,404	0	0	40,131	0	52,893	53,982	53,982	53,982	53,982	53,982	53,982	53,982	53,982	53,982	
	Personal Time Coverage	39,000	5,692	6,964	1,798	3,762	2,178	0	5,521	3,966	4,791	947	6,127	0	0	41,746	0	30,347	32,899	32,899	32,899	32,899	32,899	32,899	32,899	32,899	32,899	
	Vacation Coverage	57,000	13,714	15,398	12,609	8,399	3,534	5,111	2,228	9,002	4,654	1,130	5,448	0	0	81,226	0	88,612	95,760	95,760	95,760	95,760	95,760	95,760	95,760	95,760	95,760	
	Subtotal	133,000	20,698	24,203	15,994	17,564	6,524	10,263	12,274	17,033	13,332	7,239	17,980	-	163,103	0	171,852	182,641	182,641									
	Extra Duty Coverage	47,000	4,763	3,707	6,736	3,523	11,166	2,856	6,456	2,842	3,387	2,100	9,108	0	0	56,645	0	48,570	50,269	50,269	50,269	50,269	50,269	50,269	50,269	50,269	50,269	
	Holiday Pay	122,000	12,409	0	11,520	10,881	10,542	21,260	31,151	10,318	0	0	0	0	0	0	0	108,081	0	103,758	114,162	114,162	114,162	114,162	114,162	114,162	114,162	114,162
	Subtotal	169,000	17,171	3,707	18,256	14,405	21,708	24,116	37,607	13,160	3,387	2,100	9,108	-	164,726	0	152,328	164,431	164,431									
	TOTALS	302,000	46.15%	37,869	27,910	34,251	31,969	28,232	34,379	49,880	30,193	16,720	9,339	27,087	-	327,830	108.55%	324,180	347,072	347,072	347,072							
WELFARE	200	0.03%	0	9	0	18	0	0	0	0	15	0	22	7	0	0	71	35.71%	331	331	331	331	331	331	331	331	331	
PARKS & RECREATION	8,000	1.22%	1,626	-201	344	260	402	640	1,109	-53	1,152	81	189	0	0	5,549	69.36%	8,792	10,454	10,454	10,454	10,454	10,454	10,454	10,454	10,454	10,454	
SOLID WASTE	11,000	1.68%	940	3,967	173	821	201	31	248	-132	633	-2,001	104	0	0	4,986	45.32%	9,522	9,521	9,521	9,521	9,521	9,521	9,521	9,521	9,521	9,521	
PUBLIC WORKS	83,000	12.68%	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-	-	-	-	-	-	-	-	-	-	
	Striping	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-	-	-	-	-	-	-	-	-	-	
	Office	679	1,426	1,097	1,079	1,054	767	558	558	609	661	972	0	0	9,458	0	9,671	10,457	10,457	10,457	10,457	10,457	10,457	10,457	10,457	10,457		
	Road Maintenance	649	700	600	219	1,296	347	416	279	167	1,098	1,556	0	0	7,328	0	5,983	6,577	6,577	6,577	6,577	6,577	6,577	6,577	6,577	6,577		
	Winter Maintenance	0	0	0	0	0	0	129	0	0	110	-110	0	0	0	0	0	129	0	6,577	6,577	6,577	6,577	6,577	6,577	6,577	6,577	6,577
	Plowing	0	0	0	0	0	0	4,457	15,459	29,147	16,941	714	6,280	0	0	0	72,998	0	94,515	94,515	94,515	94,515	94,515	94,515	94,515	94,515	94,515	
	OT - Temp Plowing	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-	0	385	385	385	385	385	385	385	385	385
	Sanding/Salting	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-	0	0	0	0	0	0	0	0	0	
	City Engineering	252	439	283	339	557	229	284	99	343	895	471	0	0	4,190	0	473	914	914	914	914	914	914	914	914	914		
	Drain Maintenance	138	0	0	18	0	0	0	0	0	10	236	449	0	0	851	0	132	237	237	237	237	237	237	237	237	237	
	Parking/Traffic Control	294	60	0	0	0	60	92	0	0	0	0	109	0	0	615	0	1,729	3,222	3,222	3,222	3,222	3,222	3,222	3,222	3,222	3,222	
	Signs	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-	0	0	0	0	0	0	0	0	0	
	Parking Garage	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-	0	0	0	0	0	0	0	0	0	
	TOTALS	83,000	12.68%	2,012	2,625	1,980	1,655	7,493	16,862	30,497	17,987	1,732	9,169	3,557	-	95,570	115.14%	112,887	116,306	116,306	116,306							
SANITARY SEWER	20,000	0	303	746	640	1,237	942	758	214	27	508	397	631	0	0	6,402	0	7,192	##### #	##### #	##### #	##### #	##### #	##### #	##### #	##### #	##### #	
	WRBP	350	57	152	412	248	260	273	214	317	799	917	0	0	3,998	0	4,013	4,023	4,023	4,023	4,023	4,023	4,023	4,023	4,023	4,023		
	TOTALS	20,000	3.06%	653	803	792	1,650	1,189	1,017	487	241	825	1,196	1,548	-	10,400	52.00%	11,205	18,806	18,806	18,806							
EMS - AMBULANCE	Sick Hurt Coverage	11,000	0	1,902	0	2,628	0	979	4,126	7,024	3,102	0	917	0														

Laconia Police Department – Monthly Activity Highlights:

ACTIVITY	(May) THIS MONTH	CORRESPONDING MONTH LAST YEAR	TOTAL THIS YEAR TO DATE	TOTAL LAST YEAR TO DATE	% +/-
Calls for service	1,615	1,884	8,587	7,928	-7.67
Criminal offenses investigated	231	365	1,191	1,455	22.17
Criminal off. cleared by arrest	96	218	684	1,041	52.19
Total # of physical arrests	56	127	410	601	46.59
M/V – Stops	217	336	2,469	1,888	-23.53
M/V – Summons	2	32	112	157	40.18
M/V – Written warnings	184	265	2,159	1,484	-31.26
Accidents – Fatal	0	0	0	0	0.00
Accidents – Total	35	47	180	227	26.11
Accidents w/injury	10	10	42	49	16.67
Parking tags issued	1	118	190	360	89.47
DWI	4	4	18	22	22.22
Intoxication	32	32	115	131	13.91

TYPE OF INCIDENT	# OF CALLS
May, 2020:	
Domestic disturbance	35
All other disturbances	128
Suicidal subjects	12
Attempted suicide	0
Suicide	0
Violation of restraining order	8
Barricaded subject	0

	# OF VOLUNTEER HOURS
Volunteer Hours (LPD)	0
Volunteer Hours (VSU)	0
Victims Served	0

Property Tax Collection:

	July Warrant Amt.	Dec. Warrant Amt.	Collected thru	Percentage Collected
2013	\$19,134,704	\$20,235,081	\$38,912,966	98.84%
2014	\$19,558,097	\$20,640,342	\$39,694,279	98.75%
2015	\$20,036,102	\$21,298,380	\$40,717,039	98.51%
2016	\$20,785,170	\$21,260,229	\$41,527,108	98.76%
2017	\$21,075,701	\$21,895,151	\$42,502,256	98.90%
2018	\$21,442,154	\$23,765,321	\$44,959,480	99.45%
2019	\$22,563,270	\$23,935,265	\$46,165,359	99.28%

Motor Vehicle Registration:

Report as of Date: FISCAL YEAR	Through 5/31/2020 BUDGET	Year to date Revenue	Municipal Transportation Revenue	Total Motor Vehicle Revenue	% of Budget
2015	\$2,175,000	\$2,199,018	-0-	\$2,199,018	101.1%
2016	\$2,325,000	\$2,339,142	-0-	\$2,339,142	100.6%
2017	\$2,500,000	\$2,462,318	-0-	\$2,462,318	98.5%
2018	\$2,674,000	\$2,596,030	\$86,590	\$2,682,620	100.3%
2019	\$2,875,000	\$2,816,767	\$87,800	\$2,904,567	101.0%
2020	\$3,085,000	\$2,715,771	\$86,230	\$2,802,001	90.83%

Parks & Recreation Facility Use Requests:

	2019-20	2018-19	2017-18	2016-17	2015-16	2014-15	2013-14	2012-13	2011-12
July	10	24	18	4	3	15	2	2	13
August	10	10	15	11	18	4	4	3	0
September	7	4	3	5	4	5	3	1	3
October	10	6	4	7	5	2	4	2	3
November	3	3	4	2	6	6	5	4	1
December	0	0	0	0	4	7	4	12	1
January	11	11	6	5	9	10	0	3	7
February	10	6	6	8	13	6	10	12	22
March	4	8	11	12	9	12	19	10	5
April	8	5	8	13	8	16	12	11	10
May	3	9	12	2	8	10	9	7	13
June		1	3	6	11	10	18	14	23
Total	76	87	90	75	98	103	90	81	101

Pending Grievances Summary:

Date of Grievance	Union	Subject	Status	Cost thru 5/31/20
3/27/17	FIRE	Union claims that City has calculated their leave time incorrectly	<ul style="list-style-type: none"> ▪ 4/20/17 - Hearing held with the City Manager ▪ 5/16/17 - Second meeting scheduled for further discussion ▪ 5/26/17 Grievance denied by City Manager ▪ 6/27/17 Arbitration requested by Union 	\$287.50
4/02/20	SEA	Union claims that the CBA was violated when employee was furloughed due to lack of work resulting from COVID-19	<ul style="list-style-type: none"> ▪ 4/03/20 Grievance denied by Finance Director; ▪ 4/20/20 Hearing held (virtually) with City Manager; ▪ 4/30/20 Grievance denied by City Manager; ▪ 5/4/20 Demand for Arbitration received from Union ▪ 11/18/20 Arbitration hearing scheduled 	\$125.00
4/13/20	AFSCME	Union claims that employee was placed on unpaid Administrative Leave without just cause	<ul style="list-style-type: none"> ▪ 4/14/20 Grievance denied by DPW Director ▪ 5/05/20 Grievance denied by City Manager ▪ 5/13/20 Demand for Arbitration received from Union 	\$575.00

Impact Fee Revenues:

	Total Revenue as of 6/30/2019	Revenue Year-to-Date	Transfer Out FY20 Year-to-date	Total Revenue as of 5/31/20
School	\$66,254.09	\$6,909.04	-0-	\$73,163.13
Police	\$211.32	\$445.19	-0-	\$656.51
Fire	\$12,497.65	\$986.2	-0-	\$13,483.85
Parks	\$1,745.58	\$1,624.95	-0-	\$3,370.53
Roads	\$12,256.22	\$1,282.3	-0-	\$13,538.52
Library	\$3,205.64	\$869.74	-0-	\$4,075.38
Total Impact Fees Collected	\$96,170.50	\$12,117.42	-0-	\$108,287.92

Expendable Trust Balances:

	Balance as of 5/31/20
Non-Capital Reserve Account	\$236,452.53
Accrued Leave Reserve Account	\$251,890.77
Winter Maintenance Reserve Account	\$80,759.47
Health Insurance Stabilization Account	\$171,331.65
Motorcycle Week Account	\$109,041.67
Fire Stabilization Account	-0-

Tax Increment Financing Balances:

	Balance as of 5/31/20
Downtown	\$1,015,694.50
Lakeport	\$29,631.00
Weirs	(\$81,125.37)

Boat Taxes:

Report as of Date:	Through 5/31/20		
FISCAL YEAR	BUDGET	Year to date Revenue	% of Budget
2015	\$90,000	\$48,906	54.3%
2016	\$90,000	\$43,083	47.9%
2017	\$85,000	\$40,865	48.1%
2018	\$85,000	\$60,019	70.6%
2019	\$85,000	\$54,367	78.9%
2020	\$90,000	\$61,494	68.3%

	General Fund Revenues*			General Fund Expenditures		
			Realized as of 5/31/2019			Realized as of 5/31/20
	Budgeted	Amount	Percent	Budgeted	Amount	Percent
2016	\$ 6,004,639	\$6,576,382	109.5%	\$26,568,894	\$22,602,056	85.1
2017	\$ 6,586,233	\$6,440,748	97.8%	\$27,590,902	\$23,236,270	84.2
2018	\$ 8,029,176	\$7,281,726	90.7%	\$29,615,864	\$28,580,980	96.5
2019	\$ 8,114,878	\$7,637,286	94.1%	\$30,659,544	\$25,788,860	84.1
2020	\$ 8,499,359	\$7,661,603	90.1%	\$31,450,111	\$26,156,440	83.1

*Does not include property tax collections noted elsewhere in this report

EMS Billing History:

Laconia Fire Department EMS Billing Report											
Month 2019-20	Total # Ambulance Responses 2018-19 EMS & Fire	#of Trips 2018-19 Billable	Total # Ambulance Responses 2019-20 EMS & Fire	# of Trips 2019-20 Billable	Gross Charge	Net Charge	% Billable	Write Offs	Payments	% of Payments to Net Charge	Balance Due
Jul	348	296	319	288	\$214,724.40	\$113,023.23	53%	\$20,790.31	\$77,755.38	69%	\$15,257.62
Aug	372	292	294	232	\$205,433.00	\$101,956.65	50%	\$11,693.07	\$72,111.98	71%	\$17,848.50
Sep	324	256	310	263	\$223,681.40	\$107,076.06	48%	\$19,651.65	\$68,468.73	64%	\$18,282.65
Oct	343	280	325	276	\$233,602.80	\$114,789.08	49%	\$15,118.38	\$72,508.59	63%	\$25,799.20
Nov	319	254	293	264	\$204,256.40	\$97,493.78	48%	\$10,271.16	\$63,517.79	65%	\$22,993.56
Dec	298	235	304	275	\$244,800.40	\$125,312.52	51%	\$9,419.32	\$82,807.19	66%	\$32,730.01
Jan	347	265	301	250	\$224,458.00	\$118,784.26	53%	\$8,918.00	\$76,035.05	64%	\$33,295.71
Feb	320	256	274	249	\$213,594.80	\$117,210.29	55%	\$1,500.00	\$62,506.60	53%	\$51,701.33
Mar	378	319	262	210	\$194,260.00	\$96,361.85	50%	\$1,000.00	\$58,137.54	60%	\$36,372.69
Apr	312	254	237	184	\$146,957.00	\$75,716.41	52%	\$2,461.88	\$37,114.28	49%	\$35,692.04
May	290	258	291	58	\$51,885.80	\$24,480.94	47%	\$400.00	\$2,959.62	12%	\$21,121.32
June											
Totals	3651	2965	3210	2549	\$2,157,654.00	\$1,092,205.07	51%	\$101,223.77	\$673,922.75	62%	\$311,094.63

Laconia Fire Department EMS Billing Report

Month '18-'19	# of All Trips 2017-18	# of Trips 2018-19 Billable	Gross Charge	Net Charge	% Billable	Write Offs	Payments	% of Payments to Net Charge	Balance Due
Jul	332	301	\$245,803.60	\$125,378.29	51%	\$37,558.13	\$85,318.08	68%	\$2,652.55
Aug	330	315	\$250,814.40	\$133,336.15	53%	\$38,508.58	\$89,124.35	67%	\$900.50
Sep	265	285	\$235,964.00	\$120,354.34	51%	\$33,272.15	\$80,210.24	67%	\$1,559.85
Oct	303	297	\$250,178.20	\$132,135.58	53%	\$32,606.56	\$86,745.51	66%	\$4,991.77
Nov	287	272	\$229,216.00	\$116,889.48	51%	\$29,043.41	\$80,439.98	69%	\$2,897.46
Dec	277	257	\$203,940.20	\$100,425.75	49%	\$23,344.40	\$71,931.65	72%	\$1,681.91
Jan	297	279	\$239,861.80	\$116,554.43	49%	\$27,052.40	\$79,430.50	68%	\$7,532.16
Feb	275	273	\$223,832.20	\$109,089.89	49%	\$22,167.42	\$75,306.73	69%	\$9,761.88
Mar	263	335	\$274,339.00	\$127,224.30	46%	\$20,864.20	\$92,430.37	73%	\$11,700.35
Apr	279	254	\$222,627.40	\$107,234.92	48%	\$23,500.81	\$81,668.03	76%	\$2,643.66
May	289	258	\$225,732.00	\$113,270.64	50%	\$28,437.39	\$70,680.44	62%	\$12,883.79
June	350	299	\$236,241.60	\$114,761.75	49%	\$22,329.60	\$82,066.63	72%	\$10,032.13
Totals	3547	3425	\$2,838,550.40	\$1,416,655.52	50%	\$338,685.05	\$975,352.51	69%	\$69,238.01