



Financial & Operational Trends – May, 2020

Net gain in construction value from Building Permit Reports

	Current year:	One year ago:	Two years ago:
April 1 – April 30	\$1.44 million	\$1.97 million	\$1.38 million

Fire & Rescue Call Data:

Month	April 2020	2019	2018	2017
Total number of emergencies	294	364	373	399
Percent fire calls	28%	23%	25%	32%
Percent calls downtown area*	79%	75%	69%	68%
Busiest time period by hour	1PM, 7PM	5PM, 11PM	8AM	9 AM, 1PM, 2PM, 6 PM
Percent of all calls 11pm to 7am	17%	16%	25%	16%
Number of critical care patients	18	17	25	32
Number multiple/back-to-back	104	137	171	201
Percent of multiple calls EMS	68%	80%	68%	62%
% of emergency responses within 6 min. response time (year-to-date)	81%	82%	83%	83%
Dates with more than 20 incidents	April 6 (15 Calls)	April 17 (23 calls)	April 5,6,18	April 20 - 25 calls
# of times working 3 or more calls	3	5	27	25
Total calls year to date	1,325	1,624	1,566	1,539

*Downtown area covers N.Main St. to Elm St.; Union to Mechanic, and to the By-Pass

Public Assistance Data:

City Relief	2020	2019	2018	2017
Fiscal Year				
Jul	\$ 957	\$6,068	\$6,454	\$5,590
Aug	\$5,046	\$5,603	\$6,700	\$5,057
Sept	\$2,981	\$5,008	\$1,624	\$2,310
Oct	\$2,989	\$8,406	\$3,664	\$3,250
Nov	\$2,872	\$9,725	\$7,816	\$3,250
Dec	\$6,208	\$7,436	\$6,516	\$4,606
Jan	\$2,125	\$5,138	\$6,050	\$4,239
Feb	\$1,132	\$8,738	\$5,063	\$2,693
Mar	\$1,777	\$5,671	\$5,232	\$3,184
Apr	\$1,383	\$6,898	\$8,395	\$3,487
May		\$4,319	\$6,262	\$4,351
Jun		\$1,710	\$2,793	\$4,485
Gross Relief	\$27,470	\$74,720	\$66,569	\$46,502
Reimbursements/Liens/refunds	\$5,903	\$1,951	\$ 691	\$ 5,206
01-477-499-0000				
Net Cost of Welfare	\$21,567	\$72,769	\$65,878	\$41,296

Laconia Police Department – Monthly Activity Highlights:

ACTIVITY	(April) THIS MONTH	CORRESPONDING MONTH LAST YEAR	TOTAL THIS YEAR TO DATE	TOTAL LAST YEAR TO DATE	% +/-
Calls for service	1,231	1,669	6,972	6,044	15.35
Criminal offenses investigated	177	287	954	1,090	-12.48
Criminal off. cleared by arrest	65	243	587	823	-28.68
Total # of physical arrests	39	127	354	474	-25.32
M/V – Stops	32	399	2,252	1,552	45.10
M/V – Summons	1	40	107	125	-14.40
M/V – Written warnings	19	298	1,975	1,219	62.02
Accidents – Fatal	0	0	0	0	0
Accidents – Total	24	37	145	180	-19.44
Accidents w/injury	5	10	32	39	-17.95
Parking tags issued	9	44	189	242	-21.90
DWI	4	5	14	18	-22.22
Intoxication	19	19	83	99	-16.16

TYPE OF INCIDENT	# OF CALLS
April, 2020:	
Domestic disturbance	24
All other disturbances	105
Suicidal subjects	3
Attempted suicide	0
Suicide	0
Violation of restraining order	3
Barricaded subject	0

	# OF VOLUNTEER HOURS
Volunteer Hours (LPD)	0
Volunteer Hours (VSU)	0
Victims Served	0

Property Tax Collection:

	July Warrant Amt.	Dec. Warrant Amt.	Collected thru	Percentage Collected
2013	\$19,134,704	\$20,235,081	\$ 38,750,418	98.4%
2014	\$19,558,097	\$20,640,342	\$ 39,610,573	98.5 %
2015	\$20,036,102	\$21,298,380	\$ 40,563,258	98.1 %
2016	\$20,785,170	\$21,260,229	\$ 41,409,561	98.5%
2017	\$21,075,701	\$21,895,151	\$ 42,357,896	98.6%
2018	\$21,442,154	\$23,765,321	\$ 44,657,233	98.8%
2019	\$22,563,270	\$23,935,265	\$45,885,433	98.7%

Motor Vehicle Registration:

Report as of Date: FISCAL YEAR	Through 4/30/2020 BUDGET	Year to date Revenue	Municipal Transportation Revenue	Total Motor Vehicle Revenue	% of Budget
2015	\$2,175,000	\$1,968,229	-0-	\$1,968,229	90.5%
2016	\$2,325,000	\$2,094,336	-0-	\$2,094,336	90.1%
2017	\$2,500,000	\$2,184,521	-0-	\$2,184,521	87.4%
2018	\$2,674,000	\$2,305,581	\$76,215	\$2,381,796	89.1%
2019	\$2,875,000	\$2,502,722	\$77,305	\$2,580,027	89.7%
2020	\$3,085,000	\$2,428,206	\$75,705	\$2,503,911	81.2%

OVERTIME BY DEPARTMENT - Through March 31, 2020																				
FY20 Budget																				
	FY20 Expenses																		Prior Yr YTD Exp	Prior Yr Total Exp
	Amount	% of Total	July	August	September	October	November	December	January	February	March	April	May	June	YTD Total	Percent				
FINANCE	500	0.08%	0	0	0	0	0	0	128	0	0	9	0	0	137	27.49%	537	537		
LICENSE	250	0.04%	0	0	0	0	0	0	0	0	0	0	0	0	-	0.00%	11	11		
PLANNING	2,000	0.31%	120	236	452	348	449	239	83	92	192	100	0	0	2,312	115.59%	2,611	2,380		
CODE	-	0.00%	0	25	104	33	33	8	22	39	47	0	0	0	313	0.00%	128	136		
ASSESSING	-	0.00%	380	61	7	11	48	21	35	0	0	0	0	0	562	0.00%	246	472		
CITY CLERK	500	0.08%	0	15	100	0	121	0	0	330	0	0	0	0	566	113.13%	885	884		
POLICE	Overtime																			
	9,782	15,527	17,352	14,199	-14,175	2,184	-11,829	6,676	8,815	-5,175	0	0	0	43,356		144,847	171,482			
	0	0	0	0	0	12,288	15,263	6,019	0	0	0	0	0	33,570						
	0	0	0	0	278	537	5,737	546	1,598	100	0	0	0	8,796						
	0	0	0	0	1,164	2,729	1,653	2,326	2,312	103	0	0	0	10,287						
	0	0	0	0	335	3,022	4,482	4,540	2,798	1,188	0	0	0	16,367						
TOTAL	125,000	19.10%	9,782	15,527	17,352	14,199	-12,398	20,760	15,307	20,108	15,523	-3,783	0	0	112,377	34.68%	144,847	171,482		
FIRE	Sick Hurt Coverage																			
	37,000		1,292	1,841	1,588	5,403	812	5,152	4,525	4,066	3,887	5,162	0	0	33,727		45,822	53,982		
	39,000		5,692	6,964	1,798	3,762	2,178	0	5,521	3,966	4,791	458	0	0	35,129		28,982	32,899		
	57,000		13,714	15,398	12,609	8,399	3,534	5,111	2,228	9,002	4,654	1,130	0	0	75,778		79,492	95,760		
Subtotal	133,000		20,698	24,203	15,994	17,564	6,524	10,263	12,274	17,033	13,332	6,749	0	-	144,634		154,297	182,641		
Extra Duty Coverage	47,000		4,763	3,707	6,736	3,523	11,166	2,856	6,456	2,842	3,387	2,590	0	0	48,027		44,862	50,269		
Holiday Pay	122,000		12,409	0	11,520	10,881	10,542	21,260	31,151	10,318	0	0	0	0	108,081		103,758	114,162		
Subtotal	169,000		17,171	3,707	18,256	14,405	21,708	24,116	37,607	13,160	3,387	2,590	0	-	156,108		148,620	164,431		
TOTALS	302,000	46.15%	37,869	27,910	34,251	31,969	28,232	34,379	49,880	30,193	16,720	9,339	0	-	300,742	99.58%	302,916	347,072		
WELFARE	200	0.03%	0	9	0	18	0	0	0	15	0	22	0	0	64	32.04%	302	331		
PARKS & RECREATION	8,000	1.22%	1,626	-201	344	260	402	640	1,109	-53	1,152	81	0	0	5,360	66.99%	8,451	10,454		
SOLID WASTE	11,000	1.68%	940	3,967	173	821	201	31	248	-132	633	-2,001	0	0	4,882	44.38%	8,235	9,521		
PUBLIC WORKS	Striping																			
	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-	-	-	-		
	679	1,426	1,097	1,079	1,054	767	558	558	609	661	0	0	0	8,486		8,751	10,457			
	649	700	600	219	1,296	347	416	279	167	1,098	0	0	0	5,771		4,428	6,577			
	0	0	0	0	129	0	0	0	110	-110	0	0	0	129		-	-			
	0	0	0	0	4,457	15,459	29,147	16,941	714	6,280	0	0	0	72,998		94,515	94,515			
	0	0	0	0	0	0	0	0	0	0	0	0	0	-	385	385				
	0	0	0	0	0	0	0	0	0	0	0	0	0	-	-	-	-			
	252	439	283	339	557	229	284	99	343	895	0	0	0	3,720		311	914			
	138	0	0	18	0	0	0	0	10	236	0	0	0	402		132	237			
	294	60	0	0	0	60	92	0	0	0	0	0	0	506		1,729	3,222			
	0	0	0	0	0	0	0	0	0	0	0	0	0	-	-	-	-			
	0	0	0	0	0	0	0	0	0	0	0	0	0	-	-	-	-			
TOTALS	83,000	12.68%	2,012	2,625	1,980	1,655	7,493	16,862	30,497	17,987	1,732	9,169	0	-	92,013	110.86%	110,251	116,306		
SANITARY SEWER	WRBP																			
	303	746	640	1,237	942	758	214	27	508	397	0	0	0	5,771		6,474	##### #			
	350	57	152	412	248	260	273	214	317	799	0	0	0	3,082		1,873	4,023			
TOTALS	20,000	3.06%	653	803	792	1,650	1,189	1,017	487	241	825	1,196	0	-	8,853	44.26%	8,347	18,806		
EMS - AMBULANCE	Sick Hurt Coverage																			
	11,000		0	1,902	0	2,628	0	979	4,126	7,024	3,102	0	0	0	19,761		7,106	8,853		
	11,000		0	2,333	472	1,329	1,456	0	429	490	0	0	0	6,509		6,245	6,245			
	27,000		1,898	2,298	3,273	4,159	490	935	446	1,492	918	0	0	0	15,909		5,139	8,388		
Subtotal	49,000		1,898	6,534	3,745	8,117	1,946	1,915	5,000	9,005	4,020	0	0	-	42,179		18,490	23,486		
Extra Duty Coverage	35,000		3,365	1,688	6,912	7,342	-4,717	1,828	8,204	-1,979	3,322	2,208	0	0	28,174		42,847	51,844		
Holiday Pay	18,000		2,368	0	1,428	2,126	1,278	2,834	4,116	1,560	0	0	0	0	15,710		15,422	16,808		
SUBTOTAL	53,000		5,734	1,688	8,340	9,468	-3,439	4,663	12,319	-419	3,322	2,208	0	0	43,884		58,270	68,652		
TOTALS	102,000	15.59%	7,631	8,222	12,085	17,585	-1,493	6,577	17,320	8,586	7,342	2,208	0	-	86,063	84.38%	76,760	92,138		

Parks & Recreation Facility Use Requests:

	2019-20	2018-19	2017-18	2016-17	2015-16	2014-15	2013-14	2012-13	2011-12
July	10	24	18	4	3	15	2	2	13
August	10	10	15	11	18	4	4	3	0
September	7	4	3	5	4	5	3	1	3
October	10	6	4	7	5	2	4	2	3
November	3	3	4	2	6	6	5	4	1
December	0	0	0	0	4	7	4	12	1
January	11	11	6	5	9	10	0	3	7
February	10	6	6	8	13	6	10	12	22
March	4	8	11	12	9	12	19	10	5
April	8	5	8	13	8	16	12	11	10
May		9	12	2	8	10	9	7	13
June		1	3	6	11	10	18	14	23
Total	73	87	90	75	98	103	90	81	101

Pending Grievances Summary:

Date of Grievance	Union	Subject	Status	Cost thru 4/30/20
3/27/17	FIRE	Union claims that City has calculated their leave time incorrectly	<ul style="list-style-type: none"> ▪ 4/20/17 - Hearing held with the City Manager ▪ 5/16/17 - Second meeting scheduled for further discussion ▪ 5/26/17 Grievance denied by City Manager ▪ 6/27/17 Arbitration requested by Union 	\$287.50
4/02/20	SEA	Union claims that the CBA was violated when employee was furloughed due to lack of work resulting from COVID-19	<ul style="list-style-type: none"> ▪ 4/03/20 Grievance denied by Finance Director; ▪ 4/20/20 Hearing held (virtually) with City Manager; ▪ 4/30/20 Grievance denied by City Manager; ▪ 5/4/20 Demand for Arbitration received from Union 	\$0.00
4/13/20	AFSCME	Union claims that employee was placed on unpaid Administrative Leave without just cause	<ul style="list-style-type: none"> ▪ 4/14/20 Grievance denied by DPW Director ▪ 5/05/20 Grievance denied by City Manager 	\$350.00

Impact Fee Revenues:

	Total Revenue as of 6/30/2019	Revenue Year-to-Date	Transfer Out FY20 Year-to-date	Total Revenue as of 4/30/20
School	\$66,254.09	\$6,909.04	-0-	\$73,163.13
Police	\$211.32	\$445.19	-0-	\$656.51
Fire	\$12,497.65	\$986.20	-0-	\$13,483.85
Parks	\$1,745.58	\$1,624.95	-0-	\$3,370.53
Roads	\$12,256.22	\$1,282.30	-0-	\$13,538.52
Library	\$3,205.64	\$869.74	-0-	\$4,075.38
Total Impact Fees Collected	\$96,170.50	12,117.42	-0-	\$108,287.92

Expendable Trust Balances:

	Balance as of 4/30/20
Non-Capital Reserve Account	\$236,271.81
Accrued Leave Reserve Account	\$251,880.76
Winter Maintenance Reserve Account	\$80,758.83
Health Insurance Stabilization Account	\$171,324.84
Motorcycle Week Account	\$109,173.99
Fire Stabilization Account	-0-

Tax Increment Financing Balances:

	Balance as of 4/30/20
Downtown	\$1,015,860.73
Lakeport	\$8,129.00
Weirs	(\$81,125.37)

Boat Taxes:

Report as of Date:	Through 4/30/20		
FISCAL YEAR	BUDGET	Year to date Revenue	% of Budget
2015	\$90,000	\$23,094.98	25.66%
2016	\$90,000	\$23,448.15	26.05%
2017	\$85,000	\$20,102.20	23.65%
2018	\$85,000	\$26,408.31	31.07%
2019	\$85,000	\$26,752.52	31.47%
2020	\$90,000	\$33,225.88	36.92%

	General Fund Revenues*			General Fund Expenditures		
			Realized as of 4/30/2019			Realized as of 4/30/20
	Budgeted	Amount	Percent	Budgeted	Amount	Percent
2016	\$ 6,004,639	\$6,078,148	101.2%	\$26,568,894	\$21,268,992	80.1%
2017	\$ 6,586,233	\$5,889,882	89.4%	\$27,590,902	\$21,698,911	78.6%
2018	\$ 8,029,176	\$6,725,184	83.6%	\$29,620,947	\$26,923,732	90.9%
2019	\$ 8,114,878	\$6,828,065	84.1%	\$30,659,544	\$23,516,632	76.7%
2020	\$ 8,499,359	\$7,007,886	82.5%	\$31,450,111	\$23,237,930	73.8%

*Does not include property tax collections noted elsewhere in this report

EMS Billing History:

Laconia Fire Department EMS Billing Report											
Month 2019-20	Total # Ambulance Responses 2018-19 EMS & Fire	#of Trips 2018-19 Billable	Total # Ambulance Responses 2019-20 EMS & Fire	# of Trips 2019-20 Billable	Gross Charge	Net Charge	% Billable	Write Offs	Payments	% of Payments to Net Charge	Balance Due
Jul	348	296	319	288	\$214,724.40	\$113,023.23	53%	\$18,768.21	\$77,611.36	69%	\$17,423.74
Aug	372	292	294	232	\$205,443.80	\$100,991.68	49%	\$17,642.10	\$71,749.98	71%	\$17,642.10
Sep	324	256	310	263	\$223,681.40	\$107,083.73	48%	\$13,855.90	\$67,924.03	63%	\$24,630.77
Oct	343	280	325	276	\$233,602.80	\$114,795.51	49%	\$14,331.41	\$70,402.51	61%	\$29,157.50
Nov	319	254	293	264	\$204,456.40	\$96,783.01	47%	\$3,796.00	\$62,891.63	65%	\$29,635.78
Dec	298	235	304	274	\$243,830.60	\$126,011.46	52%	\$1,844.39	\$78,226.57	62%	\$45,640.49
Jan	347	265	301	250	\$224,459.80	\$120,204.44	54%	\$700.00	\$73,737.58	61%	\$45,325.06
Feb	320	256	274	249	\$213,694.80	\$118,140.39	55%	\$1,500.00	\$57,486.93	49%	\$57,895.95
Mar	378	319	262	208	\$192,988.60	\$97,138.33	50%	\$900.00	\$50,808.31	52%	\$45,430.02
Apr	312	254	237	154	\$119,660.20	\$65,365.51	55%	\$1,250.00	\$4,146.04	6%	\$59,969.47
May											
June											
Totals	3361	2707	2919	2458	\$2,076,542.80	\$1,059,537.29	51%	\$74,588.01	\$614,984.94	58%	\$372,750.88

Laconia Fire Department EMS Billing Report

Month '18-'19	# of All Trips 2017-18	# of Trips 2018-19 Billable	Gross Charge	Net Charge	% Billable	Write Offs	Payments	% of Payments to Net Charge	Balance Due
Jul	332	301	\$245,803.60	\$125,378.29	51%	\$37,558.13	\$85,318.08	68%	\$2,652.55
Aug	330	315	\$250,814.40	\$133,336.15	53%	\$38,508.58	\$89,124.35	67%	\$900.50
Sep	265	285	\$235,964.00	\$120,354.34	51%	\$33,272.15	\$80,210.24	67%	\$1,559.85
Oct	303	297	\$250,178.20	\$132,135.58	53%	\$32,606.56	\$86,745.51	66%	\$4,991.77
Nov	287	272	\$229,216.00	\$116,889.48	51%	\$29,043.41	\$80,439.98	69%	\$2,897.46
Dec	277	257	\$203,940.20	\$100,425.75	49%	\$23,344.40	\$71,931.65	72%	\$1,681.91
Jan	297	279	\$239,861.80	\$116,554.43	49%	\$27,052.40	\$79,430.50	68%	\$7,532.16
Feb	275	273	\$223,832.20	\$109,089.89	49%	\$22,167.42	\$75,306.73	69%	\$9,761.88
Mar	263	335	\$274,339.00	\$127,224.30	46%	\$20,864.20	\$92,430.37	73%	\$11,700.35
Apr	279	254	\$222,627.40	\$107,234.92	48%	\$23,500.81	\$81,668.03	76%	\$2,643.66
May	289	258	\$225,732.00	\$113,270.64	50%	\$28,437.39	\$70,680.44	62%	\$12,883.79
June	350	299	\$236,241.60	\$114,761.75	49%	\$22,329.60	\$82,066.63	72%	\$10,032.13
Totals	3547	3425	\$2,838,550.40	\$1,416,655.52	50%	\$338,685.05	\$975,352.51	69%	\$69,238.01

Department of Public Works – Storm Cost Summary:

Allocations	Budget	Expended This Month	Expended To Date	Balance Thru April, 2020
Winter Maintenance	\$365,000	\$886	\$312,211	\$52,789
Winter Maintenance Outside Contractors	\$54,000		\$21,024	\$32,976
Winter Maintenance Overtime	\$50,000	\$240	\$72,998	(\$22,998)