



## Financial & Operational Trends – April, 2020

### Net gain in construction value from Building Permit Reports

	Current year:	One year ago:	Two years ago:
April 1 – March 31	\$17 million	\$15 million	\$19 million

### Fire & Rescue Call Data:

Month	March 2020	2019	2018	2017
Total number of emergencies	331	445	347	379
Percent fire calls	31%	19%	26%	28%
Percent calls downtown area*	78%	77%	76%	72%
Busiest time period by hour	12PM, 1PM	12,1,2,7PM	1,3,4,6,7, PM	1:00 PM
Percent of all calls 11pm to 7am	19%	17%	18%	21%
Number of critical care patients	25	38	24	15
Number multiple/back-to-back	110	138	157	194
Percent of multiple calls EMS	72%	83%	68%	65%
% of emergency responses within 6 min. response time (year-to-date)	81%	81%	82%	82%
Dates with more than 20 incidents	March 19 (16 calls)	March 8, 15, 16, 27 (20 each)	Mar. 15	Mar. 13 & 14 18 calls each
# of times working 3 or more calls	7	17	18	24
Total calls year to date	1,031	1,260 (14/day)	1,202	1,136

\*Downtown area covers N.Main St. to Elm St.; Union to Mechanic, and to the By-Pass

### Public Assistance Data:

City Relief	2020	2019	2018	2017
Fiscal Year				
Jul	\$ 957	\$6,068	\$6,454	\$5,590
Aug	\$5,046	\$5,603	\$6,700	\$5,057
Sept	\$2,981	\$5,008	\$1,624	\$2,310
Oct	\$2,989	\$8,406	\$3,664	\$3,250
Nov	\$2,872	\$9,725	\$7,816	\$3,250
Dec	\$6,208	\$7,436	\$6,516	\$4,606
Jan	\$2,125	\$5,138	\$6,050	\$4,239
Feb	\$1,132	\$8,738	\$5,063	\$2,693
Mar	\$1,777	\$5,671	\$5,232	\$3,184
Apr		\$6,898	\$8,395	\$3,487
May		\$4,319	\$6,262	\$4,351
Jun		\$1,710	\$2,793	\$4,485
Gross Relief	\$26,087	\$74,720	\$66,569	\$46,502
Reimbursements/Liens/refunds	\$5,894	\$1,951	\$ 691	\$ 5,206
01-477-499-0000				
Net Cost of Welfare	\$20,193	\$72,769	\$65,878	\$41,296

## Laconia Police Department – Monthly Activity Highlights:

ACTIVITY	(March) THIS MONTH	CORRESPONDING MONTH LAST YEAR	TOTAL THIS YEAR TO DATE	TOTAL LAST YEAR TO DATE	% +/-
Calls for service	1,677	1,493	5,741	4,375	31.22
Criminal offenses investigated	240	295	776	803	-3.36
Criminal off. cleared by arrest	150	175	519	580	-10.52
Total # of physical arrests	93	113	315	347	-9.22
M/V – Stops	502	382	2,220	1,153	92.54
M/V – Summons	24	24	104	85	22.35
M/V – Written warnings	441	306	1,956	921	112.38
Accidents – Fatal	0	0	0	0	0
Accidents – Total	27	37	120	143	-16.08
Accidents w/injury	4	7	27	29	-6.90
Parking tags issued	54	51	180	198	-9.09
DWI	1	5	10	13	-23.08
Intoxication	23	36	64	80	-20.00

TYPE OF INCIDENT	# OF CALLS
<b>March, 2020:</b>	
Domestic disturbance	24
All other disturbances	96
Suicidal subjects	8
Attempted suicide	0
Suicide	0
Violation of restraining order	7
Barricaded subject	0

	# OF VOLUNTEER HOURS
Volunteer Hours (LPD)	2
Volunteer Hours (VSU)	13.75
Victims Served	6

## Property Tax Collection:

	July Warrant Amt.	Dec. Warrant Amt.	Collected thru	Percentage Collected
2013	\$19,134,704	\$20,235,081	\$38,561,682	3/31/14
2014	\$19,558,097	\$20,640,342	\$39,265,651	3/31/15
2015	\$20,036,102	\$21,298,380	\$40,270,606	3/31/18
2016	\$20,785,170	\$21,260,229	\$41,177,419	3/31/17
2017	\$21,075,701	\$21,895,151	\$42,177,932	3/31/18
2018	\$21,442,154	\$23,765,321	\$44,597,578	3/31/19
2019	\$22,563,270	\$23,935,265	\$45,783,554	3/31/20

## Motor Vehicle Registration:

Report as of Date: FISCAL YEAR	Through 3/31/2020 BUDGET	Year to date Revenue	Municipal Transportation Revenue	Total Motor Vehicle Revenue	% of Budget
2015	\$2,175,000	\$1,747,199	0	\$1,747,199	80.33%
2016	\$2,325,000	\$1,892,382	0	\$1,892,382	81.39%
2017	\$2,500,000	\$1,970,820	0	\$1,970,820	78.83%
2018	\$2,674,000	\$2,086,272	\$67,860	\$2,154,132	80.56%
2019	\$2,875,000	\$2,221,973	\$67,985	\$2,286,958	79.56%
2020	\$3,085,000	\$2,215,957	\$68,290	\$2,284,247	74.04%

OVERTIME BY DEPARTMENT - Through March 31, 2020																		
FY20 Budget																		
FY20 Expenses																		
	Amount	% of Total	July	August	September	October	November	December	January	February	March	April	May	June	YTD Total	Percent	Prior Yr YTD Exp	Prior Yr Total Exp
FINANCE	500	0.08%	0	0	0	0	0	0	128	0	0	0	0	0	128	25.62%	537	537
LICENSE	250	0.04%	0	0	0	0	0	0	0	0	0	0	0	0	-	0.00%	11	11
PLANNING	2,000	0.31%	120	236	452	348	449	239	83	92	192	0	0	0	2,212	110.59%	2,380	2,380
CODE	-	0.00%	0	25	104	33	33	8	22	39	47	0	0	0	313	0.00%	120	136
ASSESSING	-	0.00%	380	61	7	11	48	21	35	0	0	0	0	0	562	0.00%	236	472
CITY CLERK	500	0.08%	0	15	100	0	121	0	0	330	0	0	0	0	566	113.13%	797	884
POLICE																		
Overtime	9,782	15,527	17,352	14,199	-14,175	2,184	-11,829	6,676	8,815	0	0	0	0	0	48,531		94,874	171,482
Holiday OT	0	0	0	0	0	12,288	15,263	6,019	0	0	0	0	0	0	33,570			
Incident OT	0	0	0	0	278	537	5,737	546	1,598	0	0	0	0	0	8,696			
Court OT	0	0	0	0	1,164	2,729	1,653	2,326	2,312	0	0	0	0	0	10,184			
Shift Coverage OT	0	0	0	0	335	3,022	4,482	4,540	2,798	0	0	0	0	0	15,179			
<b>TOTAL</b>	<b>125,000</b>	<b>19.10%</b>	<b>9,782</b>	<b>15,527</b>	<b>17,352</b>	<b>14,199</b>	<b>-12,398</b>	<b>20,760</b>	<b>15,307</b>	<b>20,108</b>	<b>15,523</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>116,160</b>	<b>38.82%</b>	<b>94,874</b>	<b>171,482</b>
FIRE																		
Sick Hurt Coverage	37,000		1,292	1,841	1,588	5,403	812	5,152	4,525	4,066	3,887	0	0	0	28,565		42,152	53,982
Personal Time Coverage	39,000		5,692	6,964	1,798	3,762	2,178	0	5,521	3,966	4,791	0	0	0	34,672		28,536	32,899
Vacation Coverage	57,000		13,714	15,398	12,609	8,399	3,534	5,111	2,228	9,002	4,654	0	0	0	74,648		77,121	95,760
<b>Subtotal</b>	<b>133,000</b>		<b>20,698</b>	<b>24,203</b>	<b>15,994</b>	<b>17,564</b>	<b>6,524</b>	<b>10,263</b>	<b>12,274</b>	<b>17,033</b>	<b>13,332</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>137,885</b>		<b>147,809</b>	<b>182,641</b>
Extra Duty Coverage	47,000		4,763	3,707	6,736	3,523	11,166	2,856	6,456	2,842	3,387	0	0	0	45,438		40,474	50,269
Holiday Pay	122,000		12,409	0	11,520	10,881	10,542	21,260	31,151	10,318	0	0	0	0	108,081		103,758	114,162
<b>Subtotal</b>	<b>169,000</b>		<b>17,171</b>	<b>3,707</b>	<b>18,256</b>	<b>14,405</b>	<b>21,708</b>	<b>24,116</b>	<b>37,607</b>	<b>13,160</b>	<b>3,387</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>153,518</b>		<b>144,231</b>	<b>164,431</b>
<b>TOTALS</b>	<b>302,000</b>	<b>46.15%</b>	<b>37,869</b>	<b>27,910</b>	<b>34,251</b>	<b>31,969</b>	<b>28,232</b>	<b>34,379</b>	<b>49,880</b>	<b>30,193</b>	<b>16,720</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>291,403</b>	<b>96.49%</b>	<b>292,041</b>	<b>347,072</b>
WELFARE	200	0.03%	0	9	0	18	0	0	0	15	0	0	0	0	42	21.03%	275	331
PARKS & RECREATION	8,000	1.22%	1,626	-201	344	260	402	640	1,109	-53	1,152	0	0	0	5,279	65.99%	8,070	10,454
SOLID WASTE	11,000	1.68%	940	3,967	173	821	201	31	248	-132	633	0	0	0	6,882	62.57%	6,936	9,521
PUBLIC WORKS	83,000																	
Striping	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-	-	-	-
Office	679	1,426	1,097	1,079	1,054	767	558	558	609	0	0	0	0	0	7,826		7,809	10,457
Road Maintenance	649	700	600	219	1,296	347	416	279	167	0	0	0	0	0	4,673		3,477	6,577
Winter Maintenance	0	0	0	0	129	0	0	110	-110	0	0	0	0	0	129		-	-
Plowing	0	0	0	0	4,457	15,459	29,147	16,941	714	0	0	0	0	0	66,718		93,274	94,515
OT - Temp Plowing	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-	-	385	385
Sanding/Salting	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-	-	-	-
City Engineering	252	439	283	339	557	229	284	99	343	0	0	0	0	0	2,825		227	914
Drain Maintenance	138	0	0	18	0	0	0	0	10	0	0	0	0	0	166		132	237
Parking/Traffic Control	294	60	0	0	0	60	92	0	0	0	0	0	0	0	506		1,729	3,222
Signs	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-	-	-	-
Parking Garage	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-	-	-	-
<b>TOTALS</b>	<b>83,000</b>	<b>12.68%</b>	<b>2,012</b>	<b>2,625</b>	<b>1,980</b>	<b>1,655</b>	<b>7,493</b>	<b>16,862</b>	<b>30,497</b>	<b>17,987</b>	<b>1,732</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>82,844</b>	<b>99.81%</b>	<b>107,032</b>	<b>116,306</b>
SANITARY SEWER	20,000																	
WRBP	303	746	640	1,237	942	758	214	27	508	0	0	0	0	0	5,374		6,019	##### #
Sewer Maintenance	350	57	152	412	248	260	273	214	317	0	0	0	0	0	2,283		1,762	4,023
<b>TOTALS</b>	<b>20,000</b>	<b>3.06%</b>	<b>653</b>	<b>803</b>	<b>792</b>	<b>1,650</b>	<b>1,189</b>	<b>1,017</b>	<b>487</b>	<b>241</b>	<b>825</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>7,657</b>	<b>38.28%</b>	<b>7,780</b>	<b>18,806</b>
EMS - AMBULANCE																		
Sick Hurt Coverage	11,000		0	1,902	0	2,628	0	979	4,126	7,024	3,102	0	0	0	19,761		7,106	8,853
Personal Time Coverage	11,000		0	2,333	472	1,329	1,456	0	429	490	0	0	0	0	6,509		5,780	6,245
Vacation Coverage	27,000		1,898	2,298	3,273	4,159	490	935	446	1,492	918	0	0	0	15,909		5,139	8,388
<b>Subtotal</b>	<b>49,000</b>		<b>1,898</b>	<b>6,534</b>	<b>3,745</b>	<b>8,117</b>	<b>1,946</b>	<b>1,915</b>	<b>5,000</b>	<b>9,005</b>	<b>4,020</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>-42,179</b>		<b>18,024</b>	<b>23,486</b>
Extra Duty Coverage	35,000		3,365	1,688	6,912	7,342	-4,717	1,828	8,204	-1,979	3,322	0	0	0	25,966		39,921	51,844
Holiday Pay	18,000		2,368	0	1,428	2,126	1,278	2,834	4,116	1,560	0	0	0	0	15,710		15,422	16,808
<b>SUBTOTAL</b>	<b>53,000</b>		<b>5,734</b>	<b>1,688</b>	<b>8,340</b>	<b>9,468</b>	<b>-3,439</b>	<b>4,663</b>	<b>12,319</b>	<b>-419</b>	<b>3,322</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>41,676</b>		<b>55,344</b>	<b>68,652</b>
<b>TOTALS</b>	<b>102,000</b>	<b>15.59%</b>	<b>7,631</b>	<b>8,222</b>	<b>12,085</b>	<b>17,585</b>	<b>-1,493</b>	<b>6,577</b>	<b>17,320</b>	<b>8,586</b>	<b>7,342</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>83,856</b>	<b>82.21%</b>	<b>73,368</b>	<b>92,138</b>

**Parks & Recreation Facility Use Requests:**

	2019-20	2018-19	2017-18	2016-17	2015-16	2014-15	2013-14	2012-13	2011-12
July	10	24	18	4	3	15	2	2	13
August	10	10	15	11	18	4	4	3	0
September	7	4	3	5	4	5	3	1	3
October	10	6	4	7	5	2	4	2	3
November	3	3	4	2	6	6	5	4	1
December	0	0	0	0	4	7	4	12	1
January	11	11	6	5	9	10	0	3	7
February	10	6	6	8	13	6	10	12	22
March	4	8	11	12	9	12	19	10	5
April		5	8	13	8	16	12	11	10
May		9	12	2	8	10	9	7	13
June		1	3	6	11	10	18	14	23
<b>Total</b>	<b>65</b>	<b>87</b>	<b>90</b>	<b>75</b>	<b>98</b>	<b>103</b>	<b>90</b>	<b>81</b>	<b>101</b>

**Pending Grievances Summary:**

Date of Grievance	Union	Subject	Status	Cost thru 3/31/20
3/27/17	FIRE	Union claims that City has calculated their leave time incorrectly	<ul style="list-style-type: none"> <li>▪ 4/20/17 - Hearing held with the City Manager</li> <li>▪ 5/16/17 - Second meeting scheduled for further discussion</li> <li>▪ 5/26/17 Grievance denied by City Manager</li> <li>▪ 6/27/17 Arbitration requested by Union</li> </ul>	\$287.50

**Impact Fee Revenues:**

	Total Revenue as of 6/30/2019	Revenue Year-to-Date	Transfer Out FY20 Year-to-date	Total Revenue as of 3/31/20
School	\$66,254.09	\$6,909.02	-0-	\$73,163.11
Police	\$211.32	\$445.19	-0-	\$656.51
Fire	\$12,497.65	\$986.20	-0-	\$13,483.85
Parks	\$1,745.58	\$1,624.95	-0-	\$3,370.53
Roads	\$12,256.22	\$1,282.30	-0-	\$13,538.52
Library	\$3,205.64	\$869.74	-0-	\$4,075.38
<b>Total Impact Fees Collected</b>	<b>\$96,170.50</b>	<b>\$12,117.40</b>	<b>-0-</b>	<b>\$108,287.90</b>

**Expendable Trust Balances:**

	Balance as of 3/31/20
Non-Capital Reserve Account	\$236,271.81
Accrued Leave Reserve Account	\$251,870.41
Winter Maintenance Reserve Account	\$80,758.17
Health Insurance Stabilization Account	\$171,317.80
Motorcycle Week Account	\$107,216.67
Fire Stabilization Account	-0-

**Tax Increment Financing Balances:**

	Balance as of 3/31/20
Downtown	\$1,016,026.96
Lakeport	\$8,129.00
Weirs	(\$81,125.37)

**Boat Taxes:**

Report as of Date:	Through 3/31/20		
FISCAL YEAR	BUDGET	Year to date Revenue	% of Budget
2015	\$90,000	\$17,213	19.13%
2016	\$90,000	\$17,600	19.56%
2017	\$85,000	\$13,794	16.23%
2018	\$85,000	\$19,844	23.35%
2019	\$85,000	\$19,908	23.42%
2020	\$90,000	\$33,226	36.92%

	General Fund Revenues*			General Fund Expenditures		
	Realized as of 3/31/2019			Realized as of 3/31/20		
	Budgeted	Amount	Percent	Budgeted	Amount	Percent
2016	\$ 6,004,639	\$ 5,408,464	90.1%	\$ 26,568,894	\$ 19,688,474	74.1%
2017	\$ 6,586,233	\$ 5,350,712	81.2%	\$ 27,590,902	\$ 20,287,209	73.5%
2018	\$ 8,029,176	\$ 6,229,141	77.6%	\$ 29,599,947	\$ 25,146,341	84.9%
2019	\$ 8,114,878	\$ 6,283,237	77.4%	\$ 30,659,544	\$ 22,201,001	72.4%
2020	\$ 8,499,359	\$ 6,544,224	77.5%	\$ 31,450,111	\$ 21,672,002	68.9%

\*Does not include property tax collections noted elsewhere in this report

### EMS Billing History:

Laconia Fire Department EMS Billing Report											
Month 2019-20	Total # Ambulance Responses 2018-19 EMS & Fire	# of Trips 2018-19 Billable	Total # Ambulance Responses 2019-20 EMS & Fire	# of Trips 2019-20 Billable	Gross Charge	Net Charge	% Billable	Write Offs	Payments	% of Payments to Net Charge	Balance Due
Jul	348	296	319	288	\$214,724.40	\$113,031.19	53%	\$18,674.70	\$76,208.50	67%	\$18,215.12
Aug	372	292	294	232	\$205,443.80	\$100,991.68	49%	\$10,274.50	\$71,521.82	71%	\$18,892.26
Sep	324	256	310	263	\$223,681.40	\$107,091.23	48%	\$13,674.07	\$67,284.55	63%	\$26,004.65
Oct	343	280	325	276	\$234,038.80	\$116,565.15	50%	\$5,255.02	\$68,964.80	59%	\$42,166.44
Nov	319	254	293	264	\$204,663.60	\$97,553.32	48%	\$2,548.00	\$58,023.78	59%	\$32,405.83
Dec	298	235	304	274	\$243,930.60	\$125,100.17	51%	\$1,760.05	\$74,625.43	60%	\$48,502.93
Jan	347	265	301	250	\$224,583.20	\$121,717.01	54%	\$700.00	\$68,173.32	56%	\$53,072.86
Feb	320	256	274	249	\$213,700.20	\$120,218.97	56%	\$1,400.00	\$49,880.21	41%	\$68,294.36
Mar	378	319	262	179	\$172,369.00	\$91,354.40	53%	\$300.00	\$4,740.57	5%	\$86,313.83
Apr											
May											
June											
<b>Totals</b>	<b>3049</b>	<b>2453</b>	<b>2682</b>	<b>2275</b>	<b>\$1,937,135.00</b>	<b>\$993,623.12</b>	<b>51%</b>	<b>\$54,586.34</b>	<b>\$539,422.98</b>	<b>54%</b>	<b>\$393,868.28</b>

Laconia Fire Department EMS Billing Report											
Month '18-'19	# of All Trips 2017-18	# of Trips 2018-19 Billable	Gross Charge	Net Charge	% Billable	Write Offs	Payments	% of Payments to Net Charge	Balance Due		
Jul	332	301	\$245,803.60	\$125,378.29	51%	\$37,558.13	\$85,318.08	68%	\$3,015.20		
Aug	330	315	\$250,814.40	\$113,336.15	45%	\$38,508.58	\$89,124.35	79%	\$900.50		
Sep	265	285	\$235,964.00	\$120,354.34	51%	\$33,272.15	\$80,210.24	67%	\$1,637.15		
Oct	303	297	\$250,178.20	\$132,135.58	53%	\$32,606.56	\$86,745.51	66%	\$4,991.77		
Nov	287	272	\$229,216.00	\$116,889.48	51%	\$29,043.41	\$80,439.98	69%	\$2,897.46		
Dec	277	257	\$203,940.20	\$100,425.75	49%	\$23,344.40	\$71,931.65	72%	\$1,681.91		
Jan	297	279	\$239,861.80	\$116,554.43	49%	\$27,052.40	\$79,430.50	68%	\$7,532.16		
Feb	275	273	\$223,832.20	\$109,089.89	49%	\$22,167.42	\$75,306.73	69%	\$9,761.88		
Mar	263	335	\$274,339.00	\$128,723.38	47%	\$21,929.40	\$91,844.76	71%	\$12,719.84		
Apr	279	254	\$222,627.40	\$107,234.92	48%	\$23,250.81	\$81,668.03	76%	\$2,893.66		
May	289	258	\$225,732.00	\$113,270.64	50%	\$28,187.39	\$70,680.44	62%	\$13,133.79		
June	350	299	\$236,241.60	\$114,771.10	49%	\$22,136.32	\$81,468.90	71%	\$10,832.49		
<b>Totals</b>	<b>3547</b>	<b>3425</b>	<b>\$2,838,550.40</b>	<b>\$1,398,163.95</b>	<b>49%</b>	<b>\$339,056.97</b>	<b>\$974,169.17</b>	<b>70%</b>	<b>\$71,997.81</b>		

**Department of Public Works – Storm Cost Summary:**

Storm Cost Summary - Per Storm Event									
Date	Condition	OT Hrs.	OT Cost	OS Contractors	Tons Salt	Cost Salt	Tons Sand	Cost Sand	Total Storm Cost
3/2	Freezing Rain	9	\$360		3	\$166			\$526
3/14	Refreeze	6	\$240		7	\$387			\$627
3/23	Snow	189	\$6,390	\$575	71	\$3,930			\$10,985
3/24	Refreeze	12.25	\$490		7	\$387			\$877
3/30	Snow	9	\$360		16	\$886			\$1,246
<b>Total</b>		226	\$7,840	\$575	121	\$6,697	0	0	\$15,112

Allocations	Budget	Expended This Month	Expended To Date	Balance Thru February, 2020
Winter Maintenance	\$365,000	\$6,697	\$276,593	\$88,407
Winter Maintenance Outside Contractors	\$54,000	\$575	\$12,428	\$41,572
Winter Maintenance Overtime	\$50,000	\$7,840	\$74,748	(\$24,748)