



Financial & Operational Trends – March, 2020

Net gain in construction value from Building Permit Reports

	Current year:	One year ago:	Two years ago:
April 1 – February 28	\$15.0 million	\$14.8 million	\$18.3 million

Fire & Rescue Call Data:

Month	February 2020	2019	2018	2017
Total number of emergencies	329	385	372	412
Percent fire calls	24%	27%	25%	25%
Percent calls downtown area*	73%	75%	70%	69%
Busiest time period by hour	8A, 2P, 7P	11A, 3P	8AM & 4PM	10 AM & 4 PM
Percent of all calls 11pm to 7am	20%	17%	17	21%
Number of critical care patients	22	25	31%	18
Number multiple/back-to-back	109	154	179	205
Percent of multiple calls EMS	81%	78%	70%	70%
% of emergency responses within 6 min. response time (year-to-date)	78%	79%	76%	83%
Dates with more than 20 incidents	2/2	2/1, 2/4	2/5, 2/17, 2/18	
# of times working 3 or more calls	7	8	27	30
Total calls year to date	700	815 (13.8/day)	844	757

*Downtown area covers N.Main St. to Elm St.; Union to Mechanic, and to the By-Pass

Public Assistance Data:

City Relief	2020	2019	2018	2017
Fiscal Year				
Jul	\$ 957	\$6,068	\$6,454	\$5,590
Aug	\$5,046	\$5,603	\$6,700	\$5,057
Sept	\$2,981	\$5,008	\$1,624	\$2,310
Oct	\$2,989	\$8,406	\$3,664	\$3,250
Nov	\$2,872	\$9,725	\$7,816	\$3,250
Dec	\$6,208	\$7,436	\$6,516	\$4,606
Jan	\$2,125	\$5,138	\$6,050	\$4,239
Feb	\$1,132	\$8,738	\$5,063	\$2,693
Mar		\$5,671	\$5,232	\$3,184
Apr		\$6,898	\$8,395	\$3,487
May		\$4,319	\$6,262	\$4,351
Jun		\$1,710	\$2,793	\$4,485
Gross Relief	\$24,310	\$74,720	\$66,569	\$46,502
Reimbursements/Liens/refunds	\$5,764	\$1,951	\$ 691	\$ 5,206
01-477-499-0000				
Net Cost of Welfare	\$18,546	\$72,769	\$65,878	\$41,296

Laconia Police Department – Monthly Activity Highlights:

ACTIVITY	(February) THIS MONTH	CORRESPONDING MONTH LAST YEAR	TOTAL THIS YEAR TO DATE	TOTAL LAST YEAR TO DATE	% +/-
Calls for service	2,064	1,398	4,064	2,882	41.01
Criminal offenses investigated	240	244	530	508	4.33
Criminal off. cleared by arrest	175	204	358	405	-11.60
Total # of physical arrests	114	118	221	234	-5.56
M/V – Stops	985	337	1,718	771	122.83
M/V – Summons	40	34	80	61	31.15
M/V – Written warnings	843	265	1,484	615	141.30
Accidents – Fatal	0	0	0	0	0
Accidents – Total	37	46	92	106	-13.21
Accidents w/injury	5	11	21	22	-4.55
Parking tags issued	87	57	126	147	-14.29
DWI	7	2	9	8	12.50
Intoxication	25	18	39	44	-11.36

TYPE OF INCIDENT	# OF CALLS
February, 2020:	
Domestic disturbance	26
All other disturbances	83
Suicidal subjects	4
Attempted suicide	0
Suicide	0
Violation of restraining order	4
Barricaded subject	0

	# OF VOLUNTEER HOURS
Volunteer Hours (LPD)	10
Volunteer Hours (VSU)	19.25
Victims Served	6

Property Tax Collection:

	July Warrant Amt.	Dec. Warrant Amt.	Collected thru	Percentage Collected	
2013	\$19,134,704	\$20,235,081	\$38,269,778	2/29/14	97.21%
2014	\$19,558,097	\$20,640,342	\$38,864,602	2/29/15	96.68%
2015	\$20,036,102	\$21,298,380	\$40,016,393	2/29/18	96.81%
2016	\$20,785,170	\$21,260,229	\$40,982,495	2/29/17	97.47%
2017	\$21,075,701	\$21,895,151	\$41,980,355	2/29/18	97.69%
2018	\$21,442,154	\$23,765,321	\$44,283,364	2/29/19	97.96%
2019	\$22,563,270	\$23,935,265	\$45,624,334	2/29/20	98.12%

Motor Vehicle Registration:

Report as of Date: FISCAL YEAR	Through 2/29/2020 BUDGET	Year to date Revenue	Municipal Transportation Revenue	Total Motor Vehicle Revenue	% of Budget
2015	\$2,175,000	\$1,526,172	-0-	\$1,526,172	70.17%
2016	\$2,325,000	\$1,667,967	-0-	\$1,667,967	71.74%
2017	\$2,500,000	\$1,729,651	-0-	\$1,729,651	69.17%
2018	\$2,674,000	\$1,836,920	\$59,190	\$1,896,110	70.90%
2019	\$2,875,000	\$1,968,709	\$61,220	\$2,020,929	70.60%
2020	\$3,085,000	\$1,981,975	\$61,390	\$2,043,365	66.23%

OVERTIME BY DEPARTMENT - Through FEBRUARY 29, 2020

DEPARTMENT	FY20 Budget												FY20 Expenses												PRIORITY YTD EXP	PRIORITY TOTAL EXP			
	Amount		% of Total		July	August	September	October	November	December	January	February	March	April	May	June	YTD Total	Percent											
	500	0.08%	0	0	0	0	0	0	0	0	128	0	0	0	0	0	128	25.62%	529	536									
FINANCE	250	0.04%	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-	0.00%	11	11									
LICENSE	2,000	0.31%	120	236	452	348	449	239	83	92	0	0	0	0	0	0	2,020	100.99%	1,918	2,990									
PLANNING	-	0.00%	0	25	104	33	33	8	22	39	0	0	0	0	0	0	265	0.00%	96	136									
CODE	-	0.00%	380	61	7	11	48	21	35	0	0	0	0	0	0	0	562	0.00%	141	472									
CITY CLERK	500	0.08%	0	15	100	0	121	0	0	330	0	0	0	0	0	0	566	113.13%	797	884									
POLICE																													
Overtime			9,782	15,527	17,352	14,199	-14,175	2,184	-11,829	6,676	0	0	0	0	0	0	39,716		77,608	171,482									
Holiday OT			0	0	0	0	0	0	12,288	15,263	6,019	0	0	0	0	0	33,570												
Incident OT			0	0	0	0	0	278	537	5,737	546	0	0	0	0	0	7,099												
Court OT			0	0	0	0	0	1,164	2,729	1,653	2,326	0	0	0	0	0	7,872												
Shift Coverage OT			0	0	0	0	0	335	3,022	4,482	4,540	0	0	0	0	0	12,381												
TOTAL	125,000	19.10%	9,782	15,527	17,352	14,199	-12,398	20,760	15,307	20,108	0	0	0	0	0	0	100,638	31.77%	77,608	171,482									
FIRE																													
Sick Hurt Coverage	37,000		1,292	1,841	1,588	5,403	812	5,152	4,525	4,066	0	0	0	0	0	0	24,678		36,887	53,982									
Personal Time Coverage	39,000		5,692	6,964	1,798	3,762	2,178	0	5,521	3,966	0	0	0	0	0	0	29,881		24,637	32,899									
Vacation Coverage	57,000		13,714	15,398	12,609	8,399	3,534	5,111	2,228	9,002	0	0	0	0	0	0	69,994		65,969	95,760									
Subtotal	133,000		20,698	24,203	15,994	17,564	6,524	10,263	12,274	17,033	0	0	0	0	0	0	124,553		127,493	182,641									
Extra Duty Coverage	47,000		4,763	3,707	6,736	3,523	11,166	2,856	6,456	2,842	0	0	0	0	0	0	42,050		38,332	50,269									
Holiday Pay	122,000		12,409	0	11,520	10,881	10,542	21,260	31,151	10,318	0	0	0	0	0	0	108,081		94,154	114,162									
Subtotal	169,000		17,171	3,707	18,256	14,405	21,708	24,116	37,607	13,160	0	0	0	0	0	0	150,131		132,486	164,431									
TOTALS	302,000	46.15%	37,869	27,910	34,251	31,969	28,232	34,379	49,880	30,193	0	0	0	0	0	0	274,684	90.95%	259,978	347,072									
WELFARE	200	0.03%	0	9	0	18	0	0	0	15	0	0	0	0	0	0	42	21.03%	268	331									
PARKS & RECREATION	8,000	1.22%	1,626	-201	344	260	402	640	1,109	-53	0	0	0	0	0	0	4,127	51.59%	7,056	10,454									
SOLID WASTE	11,000	1.68%	940	3,967	173	821	201	31	248	-132	0	0	0	0	0	0	6,249	56.81%	6,677	9,521									
PUBLIC WORKS	83,000																												
Striping			0	0	0	0	0	0	0	0	0	0	0	0	0	0	-	-	-	-									
Office			679	1,426	1,097	1,079	1,054	767	558	558	0	0	0	0	0	0	7,217		6,956	10,457									
Road Maintenance			649	700	600	219	1,296	347	416	279	0	0	0	0	0	0	4,506		2,876	6,577									
Winter Maintenance			0	0	0	0	129	0	0	0	0	0	0	0	0	0	129			-									
Plowing			0	0	0	0	4,457	15,459	29,147	17,051	0	0	0	0	0	0	66,115		73,952	94,515									
OT - Temp Plowing			0	0	0	0	0	0	0	0	0	0	0	0	0	0	-	-	-	385	385								
Sanding/Salting			0	0	0	0	0	0	0	0	0	0	0	0	0	0	-	-	-	-									
City Engineering			252	439	283	339	557	229	284	99	0	0	0	0	0	0	2,483		211	914									
Drain Maintenance			138	0	0	18	0	0	0	0	0	0	0	0	0	0	156		132	237									
Parking/Traffic Control			294	60	0	0	0	60	92	0	0	0	0	0	0	0	506		1,729	3,222									
Signs			0	0	0	0	0	0	0	0	0	0	0	0	0	0	-	-	-	-									
Parking Garage			0	0	0	0	0	0	0	0	0	0	0	0	0	0	-	-	-	-									
TOTALS	83,000	12.68%	2,012	2,625	1,980	1,655	7,493	16,862	30,497	17,987	0	0	0	0	0	0	81,111	97.72%	86,241	116,306									
SANITARY SEWER	20,000																4,866		5,860	##### #									
WRBP			303	746	640	1,237	942	758	214	27	0	0	0	0	0	0	1,965		1,762	4,023									
Sewer Maintenance			350	57	152	412	248	260	273	214	0	0	0	0	0	0	6,832	34.16%	7,622	18,806									
TOTALS	20,000	3.06%	653	803	792	1,650	1,189	1,017	487	241	0	0	0	0	0	0	8,111	75.01%	65,107	92,138									
EMS - AMBULANCE																													
Sick Hurt Coverage	11,000		0	1,902	0	2,628	0	979	4,126	7,024	0	0	0	0	0	0	16,659		6,210	8,853									
Personal Time Coverage	11,000		0	2,333	472	1,329	1,456	0	429	490	0	0	0	0	0	0	6,509		4,478	6,245									
Vacation Coverage	27,000		1,898	2,298	3,273	4,159	490	935	446	1,492	0	0	0	0	0	0	14,991		5,139	8,388									
Subtotal	49,000		1,898	6,534	3,745	8,117	1,946	1,915	5,000	9,005	0	0	0	0	0	0	38,159		15,827	23,486									
Extra Duty Coverage	35,000		3,365	1,688	6,912	7,342	-4,717	1,828	8,204	-1,979	0	0	0	0	0	0	22,644		36,170	51,844									
Holiday Pay	18,000		2,368	0	1,428	2,126	1,278	2,834	4,116	1,560	0	0	0	0	0	0	15,710		13,111	16,808									
SUBTOTAL	53,000		5,734	1,688	8,340	9,468	-3,439	4,663	12,319	-																			

Parks & Recreation Facility Use Requests:

	2019-20	2018-19	2017-18	2016-17	2015-16	2014-15	2013-14	2012-13	2011-12
July	10	24	18	4	3	15	2	2	13
August	10	10	15	11	18	4	4	3	0
September	7	4	3	5	4	5	3	1	3
October	10	6	4	7	5	2	4	2	3
November	3	3	4	2	6	6	5	4	1
December	0	0	0	0	4	7	4	12	1
January	11	11	6	5	9	10	0	3	7
February	10	6	6	8	13	6	10	12	22
March		8	11	12	9	12	19	10	5
April		5	8	13	8	16	12	11	10
May		9	12	2	8	10	9	7	13
June		1	3	6	11	10	18	14	23
Total	61	87	90	75	98	103	90	81	101

Pending Grievances Summary:

Date of Grievance	Union	Subject	Status	Cost thru 2/29/20
3/27/17	FIRE	Union claims that City has calculated their leave time incorrectly	<ul style="list-style-type: none"> ▪ 4/20/17 - Hearing held with the City Manager ▪ 5/16/17 - Second meeting scheduled for further discussion ▪ 5/26/17 Grievance denied by City Manager ▪ 6/27/17 Arbitration requested by Union 	\$287.50

Impact Fee Revenues:

	Total Revenue as of 6/30/2019	Revenue Year-to-Date	Transfer Out FY20 Year-to-date	Total Revenue as of 2/29/20
School	\$66,254.09	\$6,909.02	-0-	\$73,163.11
Police	\$211.32	\$445.19	-0-	\$656.51
Fire	\$12,497.65	\$986.20	-0-	\$13,483.85
Parks	\$1,745.58	\$1,624.95	-0-	\$3,370.53
Roads	\$12,256.22	\$1,282.30	-0-	\$13,538.52
Library	\$3,205.64	\$869.74	-0-	\$4,075.38
Total Impact Fees Collected	\$96,170.50	\$12,117.40	-0-	\$108,287.90

Expendable Trust Balances:

	Balance as of 2/29/20
Non-Capital Reserve Account	\$236,003.65
Accrued Leave Reserve Account	\$251,855.92
Winter Maintenance Reserve Account	\$80,755.58
Health Insurance Stabilization Account	\$171,308.04
Motorcycle Week Account	\$106,955.68
Fire Stabilization Account	-0-

Tax Increment Financing Balances:

	Balance as of 2/29/20
Downtown	\$1,016,214.87
Lakeport	\$29,631.00
Weirs	(\$53,915.88)

Boat Taxes:

Report as of Date:	Through 2/29/20		
FISCAL YEAR	BUDGET	Year to date Revenue	% of Budget
2015	\$90,000	\$16,126	17.92%
2016	\$90,000	\$15,459	17.18%
2017	\$85,000	\$12,158	14.30%
2018	\$85,000	\$18,346	21.58%
2019	\$85,000	\$18,531	21.80%
2020	\$90,000	\$31,735	35.26%

	General Fund Revenues*			General Fund Expenditures		
	Realized as of 2/29/2019			Realized as of 2/29/20		
	Budgeted	Amount	Percent	Budgeted	Amount	Percent
2016	\$ 6,004,639	\$4,528,517	75.42%	\$ 26,568,894	\$18,442,914	69.41%
2017	\$ 6,586,233	\$4,864,424	73.85%	\$ 27,590,902	\$18,540,621	67.20%
2018	\$ 8,029,176	\$6,000,534	74.47%	\$ 29,599,947	\$19,149,104	64.69%
2019	\$ 8,114,878	\$5,726,850	70.57%	\$ 30,659,544	\$19,729,038	64.35%
2020	\$ 8,499,359	\$6,129,734	72.12%	\$ 31,450,111	\$20,241,633	64.36%

*Does not include property tax collections noted elsewhere in this report

EMS Billing History:

Laconia Fire Department EMS Billing Report											
Month 2019-20	Total # Ambulance Responses 2018-19 EMS & Fire	# of Trips 2018-19 Billable	Total # Ambulance Responses 2019-20 EMS & Fire	# of Trips 2019-20 Billable	Gross Charge	Net Charge	% Billable	Write Offs	Payments	% of Payments to Net Charge	Balance Due
Jul	348	296	319	238	\$214,724.40	\$113,744.14	53%	\$17,855.25	\$74,419.49	65%	\$21,636.53
Aug	372	292	294	218	\$205,460.00	\$102,753.87	50%	\$4,457.10	\$70,456.07	69%	\$27,537.60
Sep	324	256	310	245	\$222,544.20	\$107,608.35	48%	\$2,695.20	\$66,960.85	62%	\$37,824.34
Oct	343	280	325	262	\$234,053.20	\$118,266.39	51%	\$5,068.00	\$67,488.70	57%	\$45,530.80
Nov	319	254	293	236	\$199,342.00	\$93,522.84	47%	\$2,548.00	\$58,023.78	62%	\$33,050.28
Dec	298	235	304	249	\$239,489.60	\$124,476.96	52%	\$1,760.05	\$71,430.02	57%	\$51,021.89
Jan	347	265	301	220	\$219,127.60	\$124,059.13	57%	\$500.00	\$47,469.64	38%	\$76,089.49
Feb	320	256	274	230	\$184,876.40	\$115,014.67	62%	\$1,100.00	\$0.00	0%	\$113,914.67
Mar											
Apr											
May											
June											
Totals	2671	2134	2420	1898	\$1,719,617.40	\$899,446.35	52%	\$35,983.60	\$456,248.55	51%	\$406,605.60

Laconia Fire Department EMS Billing Report											
Month '18-'19	# of All Trips 2017-18	# of Trips 2018-19 Billable	Gross Charge	Net Charge	% Billable	Write Offs	Payments	% of Payments to Net Charge	Balance Due		
Jul	332	296	\$245,803.60	\$125,378.29	51%	\$36,410.13	\$84,260.81	67%	\$4,860.47		
Aug	330	292	\$250,814.40	\$113,336.15	45%	\$38,508.58	\$89,124.35	79%	\$900.50		
Sep	265	256	\$235,964.00	\$120,354.34	51%	\$33,272.15	\$80,210.24	67%	\$1,637.15		
Oct	303	280	\$250,178.20	\$132,666.08	53%	\$32,606.56	\$86,745.51	65%	\$5,522.27		
Nov	287	254	\$229,216.00	\$116,889.48	51%	\$27,678.02	\$80,439.98	69%	\$4,262.85		
Dec	277	235	\$203,940.20	\$100,425.75	49%	\$23,344.40	\$71,931.65	72%	\$1,681.91		
Jan	297	265	\$239,861.80	\$116,554.43	49%	\$24,388.87	\$79,430.50	68%	\$10,195.69		
Feb	275	256	\$223,732.20	\$109,089.89	49%	\$22,167.42	\$75,227.42	69%	\$9,741.19		
Mar	263	319	\$274,339.00	\$128,723.38	47%	\$19,781.00	\$91,619.30	71%	\$15,093.70		
Apr	279	239	\$222,627.40	\$107,234.92	48%	\$23,170.58	\$79,901.70	75%	\$4,740.22		
May	289	243	\$225,632.00	\$113,170.64	50%	\$26,718.46	\$69,772.44	62%	\$15,410.70		
June	350	249	\$236,241.60	\$114,771.10	49%	\$19,059.48	\$80,988.29	71%	\$14,489.94		
Totals	3547	3184	\$2,838,350.40	\$1,398,594.45	49%	\$327,105.65	\$969,652.19	69%	\$88,536.59		

Department of Public Works – Storm Cost Summary:

Storm Cost Summary - Per Storm Event									
Date	Condition	OT Hrs.	OT Cost	OS Contractors	Tons Salt	Cost Salt	Tons Sand	Cost Sand	Total Storm Cost
2/5	Snow	27	\$1,080	\$1,317	109	\$6,033	0	0	\$8,430
2/6	Refreeze	38	\$1,520		50	\$2,768	20	\$156	\$4,444
2/7	Freezing rain & snow	133	\$5,080	\$1,317	345	\$19,096	42	\$328	\$25,821
2/10	Snow	47	\$1,880	\$1,317	144	\$7,970	0	0	\$11,167
2/11	Refreeze	20	\$800		51	\$2,823	0	0	\$3,623
2/12	Refreeze	46	\$1,840		48	\$2,657	36	\$281	\$4,778
2/13	Snow	5	\$200	\$1,317	114	\$6,310	12	\$94	\$7,921
2/18	Snow	216	\$6,080	\$1,317	230	\$12,731	14	\$109	\$20,237
Total		532	\$18,480	\$6,585	1,091	\$60,387	124	\$968	\$86,420

Allocations	Budget	Expended This Month	Expended To Date	Balance Thru February, 2020
Winter Maintenance	\$365,000	\$61,355	\$260,000	\$105,000
Winter Maintenance Outside Contractors	\$54,000	\$6,585	\$18,438	\$35,562
Winter Maintenance Overtime	\$50,000	\$18,480	\$85,388	(\$35,388)