



Financial & Operational Trends – November, 2019

Net gain in construction value from Building Permit Reports:

	Current year:	One year ago:	Two years ago:
April 1 – October 30	\$12.0 million	\$12.8 million	\$15.7 million

Fire & Rescue Call Data:

Month	October 2019	2018	2017	2016
Total number of emergencies	416	415	504	349
Percent fire calls	32%	25%	51%	26%
Percent calls downtown area*	71%	68%	66%	69%
Busiest time period by hour	5PM	11AM, 12PM, 5PM	10AM	11 PM , 11 AM , 6 PM
Percent of all calls 11pm to 7am	16%	18%	26%	23%
Status 1 or 2 high-risk patients	29	29	32	12
Number multiple/back-to-back	169	171	271	169
Percent of multiple calls EMS	72%	76%	48%	67%
% of emergency responses within 6 min. response time (year-to-date)	79%	78%	82%	86%
Dates w/more than 20 incidents	10/14 (22), 10/24 (20)	10/6, 10/10, 10/13, 10/27	Oct. 30 - 70 calls	Oct. 17 - 18 calls
# of times working 3 or more calls	11	17	57	12
Total calls year to date	4,034	4,246	4,159	3,866

*Downtown area covers N.Main St. to Elm St.; Union to Mechanic, and to the By-Pass

Public Assistance Data:

City Relief	2020	2019	2018	2017
Fiscal Year				
Jul	\$957	\$6,068	\$6,454	\$5,590
Aug	\$5,046	\$5,603	\$6,700	\$5,057
Sept	\$2,981	\$5,008	\$1,624	\$2,310
Oct	\$2,989	\$8,406	\$3,664	\$3,250
Nov		\$9,725	\$7,816	\$3,250
Dec		\$7,436	\$6,516	\$4,606
Jan		\$5,138	\$6,050	\$4,239
Feb		\$8,738	\$5,063	\$2,693
Mar		\$5,671	\$5,232	\$3,184
Apr		\$6,898	\$8,395	\$3,487
May		\$4,319	\$6,262	\$4,351
Jun		\$1,710	\$2,793	\$4,485
Gross Relief	\$11,973	\$74,720	\$66,569	\$46,502
Reimbursements/Liens/refunds	\$2,594	\$1,951	\$ 691	\$ 5,206
01-477-499-0000				
Net Cost of Welfare	\$9,379	\$72,769	\$65,878	\$41,296

Laconia Police Department – Monthly Activity Highlights:

ACTIVITY	(October) THIS MONTH	CORRESPONDING MONTH LAST YEAR	TOTAL THIS YEAR TO DATE	TOTAL LAST YEAR TO DATE	% +/-
Calls for service	1,702	1,481	17,462	18,104	-3.55
Criminal offenses investigated	351	317	3,210	3,385	-5.17
Criminal off. cleared by arrest	177	170	2,155	2,090	3.11
Total # of physical arrests	110	110	1,270	1,266	0.32
M/V – Stops	316	196	3,720	3,715	0.13
M/V – Summons	27	19	291	337	-13.65
M/V – Written warnings	252	134	2,962	2,767	7.05
Accidents – Fatal	0	0	1	2	-50.00
Accidents – Total	45	42	489	513	-4.68
Accidents w/injury	10	7	121	139	-12.95
Parking tags issued	53	2	1,625	1,960	-17.09
DWI	2	2	51	44	15.91
Intoxication	30	17	311	332	-6.33

TYPE OF INCIDENT	# OF CALLS
October, 2019:	
Domestic disturbance	35
All other disturbances	80
Suicidal subjects	5
Attempted suicide	0
Suicide	0
Violation of restraining order	5
Barricaded subject	0

	# OF VOLUNTEER HOURS
Volunteer Hours (LPD)	6
Volunteer Hours (VSU)	27.25
Victims Served	9

Property Tax Collection:

	July Warrant Amt.	Dec. Warrant Amt.	Collected thru	Percentage Collected
2013	\$19,134,704	\$20,235,081	\$18,630,492.83	10/31/13
2014	\$19,558,097	\$20,640,342	\$18,943,211.15	10/31/14
2015	\$20,036,102	\$21,298,380	\$19,363,528.52	10/31/15
2016	\$20,785,170	\$21,260,229	\$20,304,863.50	10/31/16
2017	\$21,075,701	\$21,895,151	\$20,697,988.94	10/31/17
2018	\$21,442,154	\$23,765,321	\$21,471,454.76	10/31/18
2019	\$22,563,270		22,253,870.28	10/31/19

Motor Vehicle Registration:

Report as of Date: FISCAL YEAR	Through 10/31/19 BUDGET	Year to date Revenue	Municipal Transportation Revenue	Total Motor Vehicle Revenue	% of Budget
2015	\$2,175,000	\$792,995	-0-	\$792,995	36%
2016	\$2,325,000	\$812,199	-0-	\$812,199	35%
2017	\$2,500,000	\$808,121	-0-	\$808,121	32%
2018	\$2,674,000	\$869,075	\$30,945	\$900,020	34%
2019	\$2,875,000	\$899,747	\$31,380	\$931,127	32%
2020	\$3,085,000	\$965,299	\$33,045	\$998,344	32%

OVERTIME BY DEPARTMENT - Through October 31, 2019

	FY20 Budget															FY20 Expenses				FY19 YTD TOTALS		FY19 EXP	
	Amount	% of Total	July	August	September	October	November	December	January	February	March	April	May	June	YTD Total	Percent	0.00%	42	536				
			500	0.08%	0	0	0	0	0	0	0	0	0	0	-	-	-						
FINANCE																							
LICENSE	250	0.04%	0	0	0	0	0	0	0	0	0	0	0	0	-	-	0.00%	-	11				
PLANNING	2,000	0.31%	120	236	452	348	0	0	0	0	0	0	0	0	1,156	57.81%	907	2,990					
CODE	-	0.00%	0	25	104	33	0	0	0	0	0	0	0	0	162	0.00%	64	136					
ASSESSING	-	0.00%	380	61	7	11	0	0	0	0	0	0	0	0	458	0.00%	-	472					
CITY CLERK	500	0.08%	0	15	100	0	0	0	0	0	0	0	0	0	115	23.00%	425	884					
POLICE	125,000	19.10%	9,782	15,527	17,352	14,199	0	0	0	0	0	0	0	0	56,860	45.49%	42,365	171,482					
FIRE																							
Sick Hurt Coverage	37,000		1,292	1,841	1,588	5,403	0	0	0	0	0	0	0	0	10,124		8,465	53,982					
Personal Time Coverage	39,000		5,692	6,964	1,798	3,762	0	0	0	0	0	0	0	0	18,215		16,344	32,899					
Vacation Coverage	57,000		13,714	15,398	12,609	8,399	0	0	0	0	0	0	0	0	50,120		41,860	95,760					
Subtotal	133,000		20,698	24,203	15,994	17,564	0	-	78,459	66,669	182,641												
Extra Duty Coverage	47,000		4,763	3,707	6,736	3,523	0	0	0	0	0	0	0	0	18,729		27,717	50,269					
Holiday Pay	122,000		12,409	0	11,520	10,881	0	0	0	0	0	0	0	0	34,811		31,411	114,162					
Subtotal	169,000		17,171	3,707	18,256	14,405	0	-	53,540	59,128	164,431												
TOTALS	302,000	46.15%	37,869	27,910	34,251	31,969	0	-	131,999	43.71%	125,797	347,072											
WELFARE	200	0.03%	0	9	0	18	0	0	0	0	0	0	0	0	27	13.74%	77	331					
PARKS & RECREATION	8,000	1.22%	1,626	-201	344	260	0	0	0	0	0	0	0	0	2,030	25.37%	4,221	10,454					
SOLID WASTE	11,000	1.68%	940	3,967	173	821	0	0	0	0	0	0	0	0	5,901	53.65%	4,654	9,521					
PUBLIC WORKS	83,000																						
Striping	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-	-	-	-					
Office	679	1,426	1,097	1,079	0	0	0	0	0	0	0	0	0	0	4,281		2,498	10,457					
Road Maintenance	649	700	600	219	0	0	0	0	0	0	0	0	0	0	2,168		5,544	6,577					
Winter Maintenance	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-	-	-	-					
Plowing	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-	-	94,515	385					
OT - Temp Plowing	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-	-	-	-					
Sanding/Salting	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-	-	-	-					
City Engineering	252	439	283	339	0	0	0	0	0	0	0	0	0	0	1,313		121	914					
Drain Maintenance	138	0	0	18	0	0	0	0	0	0	0	0	0	0	156		14	237					
Parking/Traffic Control	294	60	0	0	0	0	0	0	0	0	0	0	0	0	354		1,498	3,222					
Signs	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-	-	-	-					
Parking Garage	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-	-	-	-					
TOTALS	83,000	12.68%	2,012	2,625	1,980	1,655	0	-	8,272	9.97%	9,674	116,306											
SANITARY SEWER	20,000																						
WRBP	303	746	640	1,237	0	0	0	0	0	0	0	0	0	0	2,926		2,944	14,783					
Sewer Maintenance	350	57	152	412	0	0	0	0	0	0	0	0	0	0	971		754	4,023					
TOTALS	20,000	3.06%	653	803	792	1,650	0	-	3,897	19.49%	3,698	18,806											
EMS - AMBULANCE																							
Sick Hurt Coverage	11,000		0	1,902	0	2,628	0	0	0	0	0	0	0	0	4,530		1,621	8,853					
Personal Time Coverage	11,000		0	2,333	472	1,329	0	0	0	0	0	0	0	0	4,134		1,708	6,245					
Vacation Coverage	27,000		1,898	2,298	3,273	4,159	0	0	0	0	0	0	0	0	11,629		3,515	8,388					
Subtotal	49,000		1,898	6,534	3,745	8,117	0	-	20,293	6,844	23,486												
Extra Duty Coverage	35,000		3,365	1,688	6,912	7,342	0	0	0	0	0	0	0	0	19,307		17,146	51,844					
Holiday Pay	18,000		2,368	0	1,428	2,126	0	0	0	0	0	0	0	0	5,923		4,411	16,808					
SUBTOTAL	53,000		5,734	1,688	8,340	9,468	0	-	25,230	21,557	68,652												
TOTALS	102,000	15.59%	7,631	8,222	12,085	17,585	0	-	45,523	44.63%	28,401	92,138											
GRAND TOTAL	654,450	100.00%	61,013	59,199	67,640	68,549									256,401	39.18%	220,323.26	771,139					

Parks & Recreation Facility Use Requests:

	2019-20	2018-19	2017-18	2016-17	2015-16	2014-15	2013-14	2012-13	2011-12
July	10	24	18	4	3	15	2	2	13
August	10	10	15	11	18	4	4	3	0
September	7	4	3	5	4	5	3	1	3
October	10	6	4	7	5	2	4	2	3
November		3	4	2	6	6	5	4	1
December		0	0	0	4	7	4	12	1
January		11	6	5	9	10	0	3	7
February		6	6	8	13	6	10	12	22
March		8	11	12	9	12	19	10	5
April		5	8	13	8	16	12	11	10
May		9	12	2	8	10	9	7	13
June		1	3	6	11	10	18	14	23
Total	37	87	90	75	98	103	90	81	101

Pending Grievances Summary:

Date of Grievance	Union	Subject	Status	Cost through 10/31/19
3/27/17	FIRE	Union claims that City has calculated their leave time incorrectly	<ul style="list-style-type: none"> ▪ 4/20/17 - Hearing held with the City Manager ▪ 5/16/17 - Second meeting scheduled for further discussion ▪ 5/26/17 Grievance denied by City Manager ▪ 6/27/17 Arbitration requested by Union 	\$287.50

Impact Fee Revenues:

	Total Revenue as of 6/30/2019	Revenue Year-to-Date	Transfer Out FY20 Year-to-date	Total Revenue as of 10/31/19
School	\$66,254.09	\$954.15	-0-	\$67,208.34
Police	\$211.32	\$77.97	-0-	\$289.29
Fire	\$12,497.65	\$179.00	-0-	\$12,676.65
Parks	\$1,745.58	\$273.75	-0-	\$2,019.33
Roads	\$12,256.22	\$280.00	-0-	\$12,536.22
Library	\$3,205.64	\$142.53	-0-	\$33,48.17
Total Impact Fees Collected	\$96,170.50	\$1,907.40	-0-	\$98,077.90

Expendable Trust Balances:

	Balance as of 10/31/19
Non-Capital Reserve Account	\$234,746.52
Accrued Leave Reserve Account	\$251,773.13
Winter Maintenance Reserve Account	\$80,729.04
Health Insurance Stabilization Account	\$171,251.72
Motorcycle Week Account	\$138,141.76
Fire Stabilization Account	-0-

Tax Increment Financing Balances:

	Balance as of 10/31/19
Downtown	\$1,124,573.80
Lakeport	\$29,631.00
Weirs	\$26,706.39

Boat Taxes:

Report as of Date:	Through 10/31/19		
FISCAL YEAR	BUDGET	Year to date Revenue	% of Budget
2015	\$90,000	\$14,135	15.7%
2016	\$90,000	\$13,597	15.1%
2017	\$85,000	\$10,960	12.9%
2018	\$85,000	\$16,753	19.7%
2019	\$85,000	\$16,191	19.0%
2020	\$90,000	\$29,396	32.6%

EMS Billing History:

Laconia Fire Department EMS Billing Report											
Month 2019-20	Total # Ambulance Responses 2018-19 EMS & Fire	# of Trips 2018-19 Billable	Total # Ambulance Responses 2019-20 EMS & Fire	# of Trips 2019-20 Billable	Gross Charge	Net Charge	% Billable	Write Offs	Payments	% of Payments to Net Charge	Balance Due
Jul	348	301	319	290	\$214,760.40	\$117,521.86	55%	\$1,700.00	\$60,556.55	52%	\$55,168.15
Aug	372	326	294	239	\$205,487.00	\$106,083.19	52%	\$300.00	\$53,240.23	50%	\$52,239.86
Sep	324	288	310	246	\$197,781.20	\$99,548.95	50%	\$600.00	\$41,587.83	42%	\$57,233.16
Oct	343	303	325	258	\$163,693.00	\$100,173.20	61%	\$1,100.00	\$490.60	0%	\$98,582.60
Nov											
Dec											
Jan											
Feb											
Mar											
Apr											
May											
June											
Totals	1387	1218	1248	1033	\$781,721.60	\$423,327.20	54%	\$3,700.00	\$155,875.21	37%	\$263,223.77

Laconia Fire Department EMS Billing Report										
Month '18-'19	# of All Trips 2017-18	# of Trips 2018-19 Billable	Gross Charge	Net Charge	% Billable	Write Offs	Payments	% of Payments to Net Charge	Balance Due	
Jul	332	301	\$245,798.00	\$124,684.00	51%	\$37,595.00	\$85,318.00	68%	\$1,921.00	
Aug	330	326	\$250,814.00	\$133,336.00	53%	\$37,451.00	\$89,124.00	67%	\$1,959.00	
Sep	265	289	\$235,964.00	\$120,354.00	51%	\$32,783.00	\$79,712.00	66%	\$2,624.00	
Oct	303	306	\$250,178.00	\$132,685.00	53%	\$31,351.00	\$86,103.00	65%	\$7,439.00	
Nov	287	281	\$229,216.00	\$116,889.00	51%	\$27,483.00	\$80,440.00	69%	\$4,534.00	
Dec	277	259	\$203,940.00	\$100,566.00	49%	\$22,376.00	\$71,575.00	71%	\$3,146.00	
Jan	297	284	\$239,862.00	\$116,507.00	49%	\$23,976.00	\$78,140.00	67%	\$11,915.00	
Feb	275	277	\$225,447.00	\$112,393.00	50%	\$21,225.00	\$71,063.00	63%	\$18,965.00	
Mar	263	385	\$274,337.00	\$130,563.00	48%	\$18,616.00	\$90,089.00	69%	\$19,629.00	
Apr	279	274	\$222,627.00	\$107,012.00	48%	\$21,075.00	\$75,767.00	71%	\$12,344.00	
May	289	265	\$225,739.00	\$113,967.00	50%	\$10,081.00	\$68,279.00	60%	\$35,712.00	
June	350	303	\$234,356.00	\$118,429.00	51%	\$4,181.00	\$70,168.00	59%	\$44,081.00	
Totals	3547	3550	\$2,838,278.00	\$1,427,385.00	50%	\$288,193.00	\$945,778.00	66%	\$164,269.00	