



## Financial & Operational Trends – July, 2019

### Net gain in construction value from Building Permit Reports:

	Current year:	One year ago:	Two years ago:
April 1 - June 30	\$3.9 million	\$3.8 million	\$9.5 million

### Fire & Rescue Call Data:

Month	June 2019	2018	2017	2016
Total number of emergencies	428	494	458	455
Percent fire calls	29%	30%	28%	33%
Percent calls downtown area*	66%	62%	63%	65%
Busiest time period by hour	6PM, 8PM, 3PM	2PM, 5PM, 6PM, 9PM	9AM,10AM,1PM,2PM	4:00 PM
Percent of all calls 11pm to 7am	18%	22%	16%	19%
Number of critical care patients	24	34	37	20
Number multiple/back-to-back	148	276	252	258
Percent of multiple calls EMS	71%	52%	55%	57%
% of emergency responses within 6 min. response time (year-to-date)	80%	82%	83%	86%
Dates w/more than 20 incidents	6/8, 6/22	1/1,3,8,10,13,14, 16,23,21, 29	June 19 - 28 calls	June 26 - 21 calls
# of times working 3 or more calls	9	64	46	41
Total calls year to date	2,436	2,482	2,332	2,226

\*Downtown area covers N.Main St. to Elm St.; Union to Mechanic, and to the By-Pass

### Public Assistance Data:

City Relief	2019	2018	2017	2016
Fiscal Year				
Jul	\$6,068	\$6,454	\$5,590	\$4,316
Aug	\$5,603	\$6,700	\$5,057	\$6,760
Sept	\$5,008	\$1,624	\$2,310	\$4,765
Oct	\$8,406	\$3,664	\$3,250	\$4,385
Nov	\$9,725	\$7,816	\$3,250	\$5,273
Dec	\$7,436	\$6,516	\$4,606	\$6,425
Jan	\$5,138	\$6,050	\$4,239	\$6,191
Feb	\$8,738	\$5,063	\$2,693	\$4,188
Mar	\$5,671	\$5,232	\$3,184	\$5,162
Apr	\$6,898	\$8,395	\$3,487	\$3,196
May	\$4,319	\$6,262	\$4,351	\$4,970
Jun	\$1,710	\$2,793	\$4,485	\$4,183
Gross Relief	\$74,720	\$66,569	\$46,502	\$59,814
Reimbursements/Liens/refunds	\$1,951	\$ 691	\$ 5,206	\$5,015
01-477-499-0000				
Net Cost of Welfare	\$72,769	\$65,878	\$41,296	\$54,799

## Laconia Police Department – Monthly Activity Highlights:

ACTIVITY	(June) THIS MONTH	CORRESPONDING MONTH LAST YEAR	TOTAL THIS YEAR TO DATE	TOTAL LAST YEAR TO DATE	% +/-
Calls for service	2,099	2,111	10,027	10,898	-7.99
Criminal offenses investigated	325	406	1,772	1,917	-7.56
Criminal off. cleared by arrest	267	265	1,306	1,216	7.40
Total # of physical arrests	147	162	748	749	-0.13
M/V – Stops	509	419	2,397	2,632	-8.93
M/V – Summons	38	57	196	235	-16.60
M/V – Written warnings	329	319	1,809	2,121	-14.71
Accidents – Fatal	0	1	0	2	-100.00
Accidents – Total	59	75	285	310	-8.06
Accidents w/injury	29	41	78	93	-16.13
Parking tags issued	203	409	563	936	-39.85
DWI	7	8	29	33	-12.12
Intoxication	32	52	163	193	-15.54

TYPE OF INCIDENT	# OF CALLS
<b>June, 2019:</b>	
Domestic disturbance	41
All other disturbances	115
Suicidal subjects	8
Attempted suicide	0
Suicide	0
Violation of restraining order	10
Barricaded subject	0

	# OF VOLUNTEER HOURS
Volunteer Hours (LPD)	5
Volunteer Hours (VSU)	15.5
Victims Served	21

## Property Tax Collection:

	July Warrant Amt.	Dec. Warrant Amt.	Collected thru	Percentage Collected
2013	\$19,134,704	\$20,235,081	\$38,934,165	98.38%
2014	\$19,558,097	\$20,640,342	\$39,732,295	98.89%
2015	\$20,036,102	\$21,298,380	\$40,771,297	98.84%
2016	\$20,785,170	\$21,260,229	\$41,527,953	98.64%
2017	\$21,075,701	\$21,895,151	\$42,540,346	98.77%
2018	\$21,442,154	\$23,765,321	\$44,785,514	99.00%
2019	\$22,563,270		\$17,040,459	75.52%

## Motor Vehicle Registration:

Report as of Date: FISCAL YEAR	Through 6/30/2019 BUDGET	Year to date Revenue	Municipal Transportation Revenue	Total Motor Vehicle Revenue	% of Budget
2014	\$2,050,000	\$2,243,570	\$-0-	\$2,243,570	109.44%
2015	\$2,175,000	\$2,420,458	\$-0-	\$2,420,458	111.28%
2016	\$2,325,000	\$2,420,458	\$-0-	\$2,420,458	110.45%
2017	\$2,500,000	\$2,723,024	\$-0-	\$2,723,024	106.82%
2018	\$2,674,000	\$2,856,231	\$96,415	\$2,952,646	110.42%
2019	\$2,875,000	\$3,101,000	\$97,050	\$3,198,050	111.24%

OVERTIME BY DEPARTMENT - Through June 30, 2019																					
FY19 Budget															2019 YTD Totals			2018 YTD Totals			
		Amount	% of Total	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Amount	Percent	2018 YTD TOTALS	2018 EXP		
01-403-105-0000	FINANCE	500	0.07%	25	8	8	0	140	147	175	25	8	0	0	-	536	107.21%	461	461		
01-404-105-0000	LICENSE	500	0.07%	0	0	0	0	0	0	0	11	0	0	0	-	11	2.24%	73	73		
01-405-105-0000	PLANNING	2,000	0.30%	240	281	144	243	273	425	65	248	462	232	279	100	2,990	149.50%	3,061	3,061		
01-407-105-0000	CODE	-	0.00%	0	8	32	24	16	16	0	0	24	8	0	8	136	0.00%	278	278		
01-411-105-0000	ASSESSING	-	0.00%	0	0	0	0	87	13	11	32	95	11	88	138	472	0.00%	31	31		
01-415-105-0000	CITY CLERK	250	0.04%	56	107	247	14	345	0	27	0	0	88	0	-	884	353.73%	1,307	1,307		
01-437-101-0050	POLICE	125,000	18.54%	15,595	17,148	-12,738	22,360	22,600	7,576	26,495	-21,428	17,267	49,973	22,459	4,177	171,482	137.19%	124,683	124,683		
<b>FIRE</b>																					
01-445-106-0000	Sick Hurt Coverage	45,000		1,635	3,278	1,682	1,869	8,278	11,455	5,032	3,657	5,265	3,670	7,070	1,090	53,982	55,324	55,324			
01-445-106-0001	Personal Time Coverage	45,000		1,655	7,833	3,392	3,463	3,844	1,373	1,691	1,385	3,899	446	1,365	2,552	32,899	46,027	46,027			
01-445-108-0000	Vacation Coverage	50,000		6,189	14,291	11,908	9,473	9,800	4,652	1,766	7,892	11,152	2,371	9,120	7,148	95,760	113,765	113,765			
	<b>Subtotal</b>	<b>140,000</b>		<b>9,479</b>	<b>25,402</b>	<b>16,982</b>	<b>14,806</b>	<b>21,922</b>	<b>17,480</b>	<b>8,489</b>	<b>12,933</b>	<b>20,317</b>	<b>6,487</b>	<b>17,555</b>	<b>10,789</b>	<b>182,641</b>	<b>215,116</b>	<b>215,116</b>			
01-445-105-0000	Extra Duty Coverage	60,000		974	12,768	10,844	3,130	-470	2,811	6,031	2,243	2,142	4,388	3,708	1,699	50,269	51,506	51,506			
01-445-107-0000	Holiday Pay	120,000		10,623	0	10,751	10,037	32,153	0	20,714	9,875	9,604	0	0	10,405	114,162	118,541	118,541			
	<b>Subtotal</b>	<b>180,000</b>		<b>11,597</b>	<b>12,768</b>	<b>21,595</b>	<b>13,167</b>	<b>31,683</b>	<b>2,811</b>	<b>26,746</b>	<b>12,118</b>	<b>11,746</b>	<b>4,388</b>	<b>3,708</b>	<b>12,103</b>	<b>164,431</b>	<b>170,047</b>	<b>170,047</b>			
	<b>TOTALS</b>	<b>320,000</b>		<b>47.46%</b>	<b>21,076</b>	<b>38,170</b>	<b>38,578</b>	<b>27,973</b>	<b>53,605</b>	<b>20,291</b>	<b>35,234</b>	<b>25,052</b>	<b>32,062</b>	<b>10,876</b>	<b>21,263</b>	<b>22,893</b>	<b>347,072</b>	<b>108.46%</b>	<b>385,163</b>	<b>385,163</b>	
01-477-105-0000	WELFARE	-	0.00%	0	17	9	51	35	45	85	26	7	27	29	-	331	0.00%	256	256		
01-479-105-0000	PARKS & RECREATION	7,000	1.04%	1,380	1,007	925	909	1,087	636	332	779	1,014	382	341	1,662	10,454	149.34%	8,430	8,430		
01-493-105-0000	SOLID WASTE	10,000	1.48%	846	3,060	231	517	1,115	511	348	48	259	1,299	1,287	-	9,521	95.21%	11,037	11,037		
<b>PUBLIC WORKS</b>																					
01-500-105-0006	Office	380		798	798	521	1,273	928	955	1,303	853	942	920	785	10,457	9,391	9,391				
01-500-105-0007	Road Maintenance	727		1,384	452	2,980	938	-5,366	498	1,262	602	951	1,555	594	6,577	15,222	15,222				
01-502-105-0001	Winter Maintenance	0		0	0	0	0	0	0	0	0	0	0	0	-	-	22,146	22,146			
01-502-105-0003	Plowing	0		0	0	0	0	9,898	13,243	28,259	22,552	19,321	1,241	0	-	94,515	74,604	74,604			
01-502-105-0004	OT - Temp Plowing	0		0	0	0	0	0	0	0	385	0	0	0	-	385	-	-			
01-502-105-0005	Sanding/Salting	0		0	0	0	0	0	0	0	0	0	0	0	-	-	21	21			
01-505-105-0000	City Engineering	0		37	18	66	37	0	54	0	15	84	162	441	914	853	853				
01-507-105-0000	Drain Maintenance	0		0	14	0	0	0	0	0	118	0	0	0	105	237	311	311			
01-510-105-0000	Parking/Traffic Control	745		752	0	0	116	116	0	0	0	0	0	0	1,494	3,222	197	197			
01-513-105-0000	Signs	0		0	0	0	0	0	0	0	0	0	0	0	-	-	-	-			
01-514-105-0000	Parking Garage	0		0	0	0	0	0	0	0	0	0	0	0	-	17	17				
	<b>TOTALS</b>	<b>83,000</b>		<b>12.31%</b>	<b>1,852</b>	<b>2,971</b>	<b>1,283</b>	<b>3,567</b>	<b>12,261</b>	<b>8,920</b>	<b>29,766</b>	<b>25,620</b>	<b>20,791</b>	<b>3,219</b>	<b>2,637</b>	<b>3,419</b>	<b>116,306</b>	<b>140.13%</b>	<b>122,762</b>	<b>122,762</b>	
<b>SANITARY SEWER</b>																					
90-409-105-0000	WRBP	1,632		652	265	395	1,186	565	1,029	136	158	456	718	7,592	14,783	10,321	10,321				
90-421-105-0000	Sewer Maintenance	0		9	18	727	500	333	116	58	0	111	2,140	10	4,023	1,735	1,735				
	<b>TOTALS</b>	<b>28,000</b>		<b>4.15%</b>	<b>1,632</b>	<b>661</b>	<b>282</b>	<b>1,122</b>	<b>1,686</b>	<b>899</b>	<b>1,145</b>	<b>194</b>	<b>158</b>	<b>567</b>	<b>2,858</b>	<b>7,601</b>	<b>18,806</b>	<b>67.16%</b>	<b>12,056</b>	<b>12,056</b>	
<b>EMS - AMBULANCE</b>																					
91-445-106-0000	Sick Hurt Coverage	10,000		-546	1,303	0	864	1,425	1,768	1,396	0	896	0	0	1,747	8,853	18,278	18,278			
91-445-106-0001	Personal Time Coverage	10,000		426	843	0	438	465	418	931	955	1,302	465	0	-	6,245	16,436	16,436			
91-445-108-0000	Vacation Coverage	26,000		1,093	1,165	410	847	805	0	819	0	0	0	2,214	1,035	8,388	30,549	30,549			
	<b>Subtotal</b>	<b>973</b>	<b>3,311</b>		<b>2,150</b>	<b>2,695</b>	<b>2,186</b>	<b>3,147</b>	<b>955</b>	<b>2,198</b>	<b>465</b>	<b>2,214</b>	<b>2,782</b>	<b>23,486</b>	<b>65,263</b>	<b>65,263</b>					
91-445-105-0000	Extra Duty Coverage	35,000		706	3,028	3,512	9,900	1,437	3,051	9,187	5,350	3,752	2,926	2,816	6,181	51,844	76,194	76,194			
91-445-107-0000	Holiday Pay	17,000		1,746	-532	1,664	1,533	4,708	0	2,615	1,376	2,312	0	1,386	0	16,808	15,484	15,484			
	<b>SUBTOTAL</b>	<b>0</b>	<b>0</b>		<b>11,433</b>	<b>6,145</b>	<b>3,051</b>	<b>11,802</b>	<b>6,725</b>	<b>6,063</b>	<b>2,926</b>	<b>2,816</b>	<b>-</b>	<b>68,652</b>	<b>91,677</b>	<b>91,677</b>					
	<b>TOTALS</b>	<b>98,000</b>		<b>14.53%</b>	<b>973</b>	<b>3,311</b>	<b>0</b>	<b>13,583</b>	<b>8,840</b>	<b>5,237</b>	<b>14,949</b>	<b>7,681</b>	<b>8,261</b>	<b>3,392</b>	<b>5,030</b>	<b>2,782</b>	<b>92,138</b>	<b>94.02%</b>	<b>156,940</b>	<b>156,940</b>	
<b>GRAND TOTAL</b>																					
	<b>GRAND TOTAL</b>	<b>674,250</b>	<b>99.56%</b>													<b>70,071</b>	<b>56,271</b>	<b>771,139</b>	<b>114.37%</b>	<b>826,538</b>	<b>826,537</b>

**Parks & Recreation Facility Use Requests:**

	2018-19	2017-18	2016-17	2015-16	2014-15	2013-14	2012-13	2011-12	2010-11
July	24	18	4	3	15	2	2	13	2
August	10	15	11	18	4	4	3	0	3
September	4	3	5	4	5	3	1	3	5
October	6	4	7	5	2	4	2	3	1
November	3	4	2	6	6	5	4	1	4
December	0	0	0	4	7	4	12	1	10
January	11	6	5	9	10	0	3	7	2
February	6	6	8	13	6	10	12	22	16
March	8	11	12	9	12	19	10	5	10
April	5	8	13	8	16	12	11	10	6
May	9	12	2	8	10	9	7	13	6
June	1	3	6	11	10	18	14	23	10
<b>Total</b>	<b>87</b>	<b>90</b>	<b>75</b>	<b>98</b>	<b>103</b>	<b>90</b>	<b>81</b>	<b>101</b>	<b>75</b>

**Pending Grievances Summary:**

Date of Grievance	Union	Subject	Status	Cost through 6/30/19
3/27/17	FIRE	Union claims that City has calculated their leave time incorrectly	<ul style="list-style-type: none"> <li>▪ 4/20/17 - Hearing held with the City Manager</li> <li>▪ 5/16/17 - Second meeting scheduled for further discussion</li> <li>▪ 5/26/17 Grievance denied by City Manager</li> <li>▪ 6/27/17 Arbitration requested by Union</li> </ul>	\$287.50

**Impact Fee Revenues:**

	Total Revenue as of 6/30/2018	Revenue Year-to-Date	Transfer Out FY19 Year-to-date	Total Revenue as of 6/30/19
School	\$63,004.19	\$3,249.90	\$-0-	\$66,254.09
Police	\$11,848.94	\$238.00	(\$11,875.62)	\$211.32
Fire	\$11,968.20	\$529.45	\$-0-	\$12,497.65
Parks	\$7,881.46	\$864.12	(\$7,000.00)	\$1,745.58
Roads	\$11,513.67	\$742.55	\$-0-	\$12,256.22
Library	\$2,744.50	\$461.14	\$-0-	\$3,205.64
<b>Total Impact Fees Collected</b>	<b>\$108,960.96</b>	<b>\$6,085.16</b>	<b>(\$18,875.62)</b>	<b>\$96,170.50</b>

**Expendable Trust Balances:**

	Balance as of 6/30/19
Non-Capital Reserve Account	\$233,116.58
Accrued Leave Reserve Account	\$251,686.92
Winter Maintenance Reserve Account	\$80,701.39
Health Insurance Stabilization Account	\$171,193.09
Motorcycle Week Account	\$150,656.65
Fire Stabilization Account	\$-0-

**Tax Increment Financing Balances:**

	Balance as of 6/30/19
Downtown	\$982,822.36
Lakeport	\$21,502.00
Weirs	(\$154,071.90)

**Boat Taxes:**

Report as of Date:	Through 6/30/19		
FISCAL YEAR	BUDGET	Year to date Revenue	% of Budget
2014	\$85,000	\$89,981	105.86%
2015	\$90,000	\$85,754	90.47%
2016	\$90,000	\$81,426	95.28%
2017	\$85,000	\$75,266	88.55%
2018	\$85,000	\$90,568	106.55%
2019	\$85,000	\$96,741	113.81%

**EMS Billing History:**

Laconia Fire Deptmt EMS Billing Report									
Month '18-'19	# of All Trips 2017-18	# of Trips 2018-19 Billable	Gross Charge	Net Charge	% Billable	Write Offs	Payments	% of Payments to Net Charge	Balance Due
Jul	332	301	\$245,762.00	\$124,676.00	51%	\$34,913.00	\$85,318.00	68%	\$4,596.00
Aug	332	326	\$250,814.00	\$134,385.00	54%	\$36,654.00	\$88,599.00	66%	\$4,330.00
Sep	265	288	\$235,003.00	\$121,894.00	52%	\$32,415.00	\$79,077.00	65%	\$6,332.00
Oct	303	306	\$250,187.00	\$135,108.00	54%	\$28,089.00	\$85,213.00	63%	\$16,464.00
Nov	287	279	\$229,134.00	\$118,790.00	52%	\$21,297.00	\$78,308.00	66%	\$16,329.00
Dec	277	258	\$202,294.00	\$101,604.00	50%	\$17,992.00	\$67,924.00	67%	\$13,008.00
Jan	297	278	\$231,078.00	\$114,353.00	49%	\$11,086.00	\$72,068.00	63%	\$28,401.00
Feb	275	272	\$217,876.00	\$109,625.00	50%	\$2,697.00	\$64,861.00	59%	\$41,021.00
Mar	263	383	\$272,250.00	\$131,338.00	48%	\$2,581.00	\$81,921.00	62%	\$46,437.00
Apr	279	272	\$219,631.00	\$109,396.00	50%	\$1,600.00	\$62,605.00	57%	\$48,145.00
May	289	262	\$221,976.00	\$113,048.00	51%	\$1,100.00	\$53,753.00	48%	\$58,358.00
June	350	210	\$149,152.00	\$81,279.00	54%	\$700.00	\$2,241.00	3%	\$78,338.00
<b>Totals</b>		<b>3435</b>	<b>\$2,725,157.00</b>	<b>\$1,395,496.00</b>	<b>51%</b>	<b>\$191,124.00</b>	<b>\$821,888.00</b>	<b>59%</b>	<b>\$361,759.00</b>

## EMS EXPENSES FY19

Account Number	Account Description	Budget	Year to Date Actual	Balance	Percent Used
91-445-101-0000	REGULAR SALARIES	\$ 315,742.00	\$ 307,602.91	\$ 8,139.09	97.42%
91-445-105-0000	EXTRA DUTY COVERAGE	\$ 35,000.00	\$ 51,843.54	\$ (16,843.54)	148.12%
91-445-106-0000	SICK-INJURY COVERAGE	\$ 10,000.00	\$ 8,852.94	\$ 1,147.06	88.53%
91-445-106-0001	PERSONAL COVERAGE	\$ 10,000.00	\$ 6,663.42	\$ 3,336.58	66.63%
91-445-107-0000	HOLIDAYS	\$ 17,000.00	\$ 16,808.59	\$ 191.41	98.87%
91-445-108-0000	VACATION	\$ 26,000.00	\$ 8,387.88	\$ 17,612.12	32.26%
91-445-109-0000	LONGEVITY	\$ 360.00	\$ 180.00	\$ 180.00	50.00%
91-445-112-0000	EDUCATIONAL STIPEND	\$ -	\$ 3,600.00	\$ (3,600.00)	
91-445-115-0000	SALARY ADJUSTMENT	\$ 4,031.00	\$ -	\$ 4,031.00	0.00%
91-445-120-0000	MEDICARE EXP	\$ 6,618.00	\$ 6,013.94	\$ 604.06	90.87%
91-445-125-0000	WORKERS COMPENSATION	\$ 25,000.00	\$ 21,408.27	\$ 3,591.73	85.63%
91-445-130-0000	HEALTH INSURANCE EXP	\$ 94,188.00	\$ 101,303.67	\$ (7,115.67)	107.55%
91-445-135-0000	NH RETIREMENT EXP	\$ 145,461.00	\$ 131,044.29	\$ 14,416.71	90.09%
91-445-201-0000	TELEPHONE	\$ -	\$ 670.41	\$ (670.41)	
91-445-207-0000	POSTAGE EXPENSE	\$ -	\$ 13.54	\$ (13.54)	
91-445-214-0000	MISC SUPPLIES	\$ 6,000.00	\$ 1,202.35	\$ 4,797.65	20.04%
91-445-214-0001	MEDICAL SUPPLIES	\$ 60,000.00	\$ 47,172.95	\$ 12,827.05	78.62%
91-445-218-0000	PROPERTY & LIABILITY INSURANCE	\$ 10,000.00	\$ 6,734.08	\$ 3,265.92	67.34%
91-445-234-0000	VEHICLE REPAIRS	\$ 25,000.00	\$ 25,000.01	\$ (0.01)	100.00%
91-445-234-0001	INTERNAL SERVICE FUND	\$ 75,000.00	\$ 75,000.00	\$ -	100.00%
91-445-241-0000	GAS/FUEL EXPENSE	\$ 8,600.00	\$ -	\$ 8,600.00	0.00%
91-445-247-0000	TRAINING EXPENSE	\$ 38,000.00	\$ 9,458.50	\$ 28,541.50	24.89%
91-445-247-0001	TRAINING EXP - OTHER	\$ 4,000.00	\$ -	\$ 4,000.00	0.00%
91-445-253-0000	PHYSICAL EXAMS	\$ 2,000.00	\$ 408.00	\$ 1,592.00	20.40%
91-445-275-0000	BILLING/COLLECTION EXPENSE QUICK MED	\$ 65,000.00	\$ 41,786.20	\$ 23,213.80	64.29%
91-445-275-0001	LOCK BOX EXPENSES	\$ -	\$ 4,129.09	\$ (4,129.09)	
91-445-470-0000	EQUIPMENT EXP	\$ 15,000.00	\$ 11,059.07	\$ 3,940.93	73.73%
91-497-401-0001	EQUIPMENT LEASE	\$ 27,000.00	\$ 28,620.22	\$ (1,620.22)	106.00%
	<b>TOTAL</b>	<b>\$ 1,025,000.00</b>	<b>\$ 914,963.87</b>	<b>\$ 110,036.13</b>	<b>89.26%</b>