



Financial & Operational Trends – June, 2019

Net gain in construction value from Building Permit Reports:

	Current year:	One year ago:	Two years ago:
April 1 - May 31	\$2.9 million	\$2.5 million	\$6.4 million

Fire & Rescue Call Data:

Month	May, 2019	2018	2017	2016
Total number of emergencies	384	424	339	382
Percent fire calls	34%	34%	28%	28%
Percent calls downtown area*	69%	66%	67%	70%
Busiest time period by hour	6pm, 11pm	11AM, 1PM, 4PM	10AM & 4PM	2PM, 4PM, 9PM
Percent of all calls 11pm to 7am	15%	16%	25%	17%
Number of critical care patients	31	21	22	16
Number multiple/back-to-back	131	234	143	189
Percent of multiple calls EMS	66%	57%	68%	71%
% of emergency responses within 6 min. response time (year-to-date)	81%	83%	85%	86%
Dates w/more than 20 incidents	5/22 (22)	May 11 - 27 calls	May 8 - 19 calls	May 6 -18 calls
# of times working 3 or more calls	10	34	20	23
Total calls year to date	2,008	2,057	1,874	1,771

*Downtown area covers N.Main St. to Elm St.; Union to Mechanic, and to the By-Pass

Public Assistance Data:

City Relief				
Fiscal Year	2019	2018	2017	2016
Jul	\$6,068	\$6,454	\$5,590	\$4,316
Aug	\$5,603	\$6,700	\$5,057	\$6,760
Sept	\$5,008	\$1,624	\$2,310	\$4,765
Oct	\$8,406	\$3,664	\$3,250	\$4,385
Nov	\$9,725	\$7,816	\$3,250	\$5,273
Dec	\$7,436	\$6,516	\$4,606	\$6,425
Jan	\$5,138	\$6,050	\$4,239	\$6,191
Feb	\$8,738	\$5,063	\$2,693	\$4,188
Mar	\$5,671	\$5,232	\$3,184	\$5,162
Apr	\$6,898	\$8,395	\$3,487	\$3,196
May	\$4,319	\$6,262	\$4,351	\$4,970
Jun		\$2,793	\$4,485	\$4,183
Gross Relief	\$4,319	\$66,569	\$46,502	\$59,814
Reimbursements/Liens/refunds	\$1,176	\$ 691	\$ 5,206	\$5,015
01-477-499-0000				
Net Cost of Welfare	\$71,834	\$65,878	\$41,296	\$54,799

Laconia Police Department – Monthly Activity Highlights:

ACTIVITY	(May) THIS MONTH	CORRESPONDING MONTH LAST YEAR	TOTAL THIS YEAR TO DATE	TOTAL LAST YEAR TO DATE	% +/-
Calls for service	1,884	2,005	7,928	8,787	-9.78
Criminal offenses investigated	351	377	1,439	1,511	-4.77
Criminal off. cleared by arrest	212	209	1,033	951	8.62
Total # of physical arrests	126	135	600	587	2.21
M/V – Stops	336	381	1,888	2,213	-14.69
M/V – Summonses	29	39	153	178	-14.04
M/V – Written warnings	259	301	1,478	1,802	-17.98
Accidents – Fatal	0	1	0	1	-100.00
Accidents – Total	46	44	226	235	-3.83
Accidents w/injury	10	11	49	52	-5.77
Parking tags issued	118	237	360	527	-31.69
DWI	5	5	22	25	-12.00
Intoxication	32	33	131	141	-7.09

TYPE OF INCIDENT	# OF CALLS
May, 2019:	
Domestic disturbance	40
All other disturbances	114
Suicidal subjects	10
Attempted suicide	0
Suicide	0
Violation of restraining order	13
Barricaded subject	0

	# OF VOLUNTEER HOURS
Volunteer Hours (LPD)	6.5
Volunteer Hours (VSU)	19
Victims Served	17

Property Tax Collection:

	July Warrant Amt.	Dec. Warrant Amt.	Collected thru		Percentage Collected
2012	\$18,830,369	\$19,687,790	\$37,895,060	5/31/13	98.38%
2013	\$19,134,704	\$20,235,081	\$38,912,966	5/31/14	98.84%
2014	\$19,558,097	\$20,640,342	\$39,694,279	5/31/15	98.75%
2015	\$20,036,102	\$21,298,380	\$40,717,039	5/31/16	98.51%
2016	\$20,785,170	\$21,260,229	\$41,527,108	5/31/17	98.76%
2017	\$21,075,701	\$21,895,151	\$42,502,256	5/31/18	98.90%
2018	\$21,442,154	\$23,765,321	\$44,959,480	5/31/19	99.45%

Motor Vehicle Registration:

Report as of Date: FISCAL YEAR	Through 5/31/2019 BUDGET	Year to date Revenue	Municipal Transportation Revenue	Total Motor Vehicle Revenue	% of Budget
2014	\$2,050,000	\$2,033,617	\$-0-	\$2,033,617	99.2%
2015	\$2,175,000	\$2,199,018	\$-0-	\$2,199,018	101.1%
2016	\$2,325,000	\$2,339,142	\$-0-	\$2,339,142	100.6%
2017	\$2,500,000	\$2,462,318	\$-0-	\$2,462,318	98.5%
2018	\$2,674,000	\$2,596,030	\$86,590	\$2,682,620	100.3%
2019	\$2,875,000	\$2,816,767	\$87,800	\$2,904,567	101.0%

		OVERTIME BY DEPARTMENT - Through May 30, 2019														2019 YTD Totals		2018 YTD TOTALS	TOTAL 2018 EXP
		FY19 Budget		Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Amount	Percent		
01-403-105-0000	FINANCE	500	0.07%	25	8	8	0	140	147	175	25	8	0	0	-	536	107.21%	461	461
01-404-105-0000	LICENSE	500	0.07%	0	0	0	0	0	0	0	11	0	0	0	-	11	2.24%	-	73
01-405-105-0000	PLANNING	2,000	0.30%	240	281	144	243	273	425	65	248	462	232	279	-	2,890	144.52%	2,648	3,061
01-407-105-0000	CODE	-	0.00%	0	8	32	24	16	16	0	0	24	8	0	-	128	0.00%	262	278
01-411-105-0000	ASSESSING	-	0.00%	0	0	0	0	87	13	11	32	95	11	88	-	335	0.00%	24	31
01-415-105-0000	CITY CLERK	250	0.04%	56	107	247	14	345	0	27	0	0	88	0	-	884	353.73%	1,215	1,307
01-437-101-0050	POLICE	125,000	18.54%	15,595	17,148	-12,738	22,360	22,600	7,576	26,495	-21,428	17,267	49,973	27,546	-	172,393	137.91%	111,944	124,683
	FIRE																		
01-445-106-0000	Sick Hurt Coverage	45,000		1,635	3,278	1,682	1,869	8,278	11,455	5,032	3,657	5,265	3,670	7,070	-	52,892		50,223	55,324
01-445-106-0001	Personal Time Coverage	45,000		1,655	7,833	3,392	3,463	3,844	1,373	1,691	1,385	3,899	446	1,578	-	30,560		44,547	46,027
01-445-108-0000	Vacation Coverage	50,000		6,189	14,291	11,908	9,473	9,800	4,652	1,766	7,892	11,152	2,371	9,120	-	88,612		101,999	113,765
	Subtotal	140,000		9,479	25,402	16,982	14,806	21,922	17,480	8,489	12,933	20,317	6,487	17,768	-	172,065		196,770	215,116
01-445-105-0000	Extra Duty Coverage	60,000		974	12,768	10,844	3,130	-470	2,811	6,031	2,243	2,142	4,388	3,708	-	48,570		64,233	51,506
01-445-107-0000	Holiday Pay	120,000		10,623	0	10,751	10,037	32,153	0	20,714	9,875	9,604	0	0	-	103,758		108,372	118,541
	Subtotal	180,000		11,597	12,768	21,595	13,167	31,683	2,811	26,746	12,118	11,746	4,388	3,708	-	152,328		172,605	170,047
	TOTALS	320,000	47.46%	21,076	38,170	38,578	27,973	53,605	20,291	35,234	25,052	32,062	10,876	21,477	-	324,392	101.37%	369,374	385,163
01-477-105-0000	WELFARE	-	0.00%	0	17	9	51	35	45	85	26	7	27	29	-	331	0.00%	228	256
01-479-105-0000	PARKS & RECREATION	7,000	1.04%	1,380	1,007	925	909	1,087	636	332	779	1,014	382	341	-	8,792	125.60%	6,452	8,430
01-493-105-0000	SOLID WASTE	10,000	1.48%	846	3,060	231	517	1,115	511	348	48	259	1,299	1,287	-	9,521	95.21%	10,392	11,037
	PUBLIC WORKS	83,000																	
01-500-105-0006	Office			380	798	798	521	1,273	928	955	1,303	853	942	920	-	9,671		7,695	9,391
01-500-105-0007	Road Maintenance			727	1,384	452	2,980	938	-5,366	498	1,262	602	951	1,555	-	5,982		15,244	15,222
01-502-105-0001	Winter Maintenance			0	0	0	0	0	0	0	0	0	0	0	-	-		22,147	22,146
01-502-105-0003	Plowing			0	0	0	0	9,898	13,243	28,259	22,552	19,321	1,241	0	-	94,515		74,606	74,604
01-502-105-0004	OT - Temp Plowing			0	0	0	0	0	0	0	385	0	0	0	-	385		-	-
01-502-105-0005	Sanding/Salting			0	0	0	0	0	0	0	0	0	0	0	-	-		21	21
01-505-105-0000	City Engineering			0	37	18	66	37	0	54	0	15	84	162	-	473		845	853
01-507-105-0000	Drain Maintenance			0	0	14	0	0	0	0	118	0	0	0	-	132		311	311
01-510-105-0000	Parking/Traffic Control			745	752	0	0	116	116	0	0	0	0	0	-	1,728		105	197
01-513-105-0000	Signs			0	0	0	0	0	0	0	0	0	0	0	-	-		-	-
01-514-105-0000	Parking Garage			0	0	0	0	0	0	0	0	0	0	0	-	-		17	17
	TOTALS	83,000	12.31%	1,852	2,971	1,283	3,567	12,261	8,920	29,766	25,620	20,791	3,219	2,637	-	112,886	136.01%	120,989	122,762
	SANITARY SEWER	28,000																	
90-409-105-0000	WRBP			1,632	652	265	395	1,186	565	1,029	136	158	456	718	-	7,192		9,226	10,321
90-421-105-0000	Sewer Maintenance			0	9	18	727	500	333	116	58	0	111	2,140	-	4,013		1,364	1,735
	TOTALS	28,000	4.15%	1,632	661	282	1,122	1,686	899	1,145	194	158	567	2,858	-	11,204	40.02%	10,590	12,056
	EMS - AMBULANCE																		
91-445-106-0000	Sick Hurt Coverage	10,000		-546	1,303	0	864	1,425	1,768	1,396	0	896	0	0	-	7,106		18,279	18,278
91-445-106-0001	Personal Time Coverage	10,000		426	843	0	438	465	418	931	955	1,302	465	0	-	6,245		16,436	16,436
91-445-108-0000	Vacation Coverage	26,000		1,093	1,165	410	847	805	0	819	0	0	0	2,214	-	7,353		30,550	30,549
	Subtotal			973	3,311		2,150	2,695	2,186	3,147	955	2,198	465	2,214	-	20,704		65,265	65,263
91-445-105-0000	Extra Duty Coverage	35,000		706	3,028	3,512	9,900	1,437	3,051	9,187	5,350	3,752	2,926	3,234	-	46,081		76,194	76,194
91-445-107-0000	Holiday Pay	17,000		1,746	-532	1,664	1,533	4,708	0	2,615	1,376	2,312	0	0	-	15,422		15,484	15,484
	SUBTOTAL			0	0		11,433	6,145	3,051	11,802	6,725	6,063	2,926	3,234	-	61,504		91,677	91,677
	TOTALS	98,000	14.53%	973	3,311	0	13,583	8,840	5,237	14,949	7,681	8,261	3,392	5,448	-	82,207	83.89%	156,942	156,940
	GRAND TOTAL	674,250	99.56%										70,071	61,990		726,512	107.75%	791,521	826,537

Parks & Recreation Facility Use Requests:

	2018-19	2017-18	2016-17	2015-16	2014-15	2013-14	2012-13	2011-12	2010-11
July	24	18	4	3	15	2	2	13	2
August	10	15	11	18	4	4	3	0	3
September	4	3	5	4	5	3	1	3	5
October	6	4	7	5	2	4	2	3	1
November	3	4	2	6	6	5	4	1	4
December	0	0	0	4	7	4	12	1	10
January	11	6	5	9	10	0	3	7	2
February	6	6	8	13	6	10	12	22	16
March	8	11	12	9	12	19	10	5	10
April	5	8	13	8	16	12	11	10	6
May	9	12	2	8	10	9	7	13	6
June		3	6	11	10	18	14	23	10
Total	86	90	75	98	103	90	81	101	75

Pending Grievances Summary:

Date of Grievance	Union	Subject	Status	Cost through 5/31/19
3/27/17	FIRE	Union claims that City has calculated their leave time incorrectly	4/20/17 - Hearing held with the City Manager 5/16/17 - Second meeting scheduled for further discussion 5/26/17 Grievance denied by City Manager 6/27/17 Arbitration requested by Union	\$287.50

Impact Fee Revenues:

	Total Revenue as of 6/30/2018	Revenue Year-to-Date	Transfer Out FY19 Year-to-date	Total Revenue as of 5/31/19
School	\$63,004.19	\$3,249.90	\$-0-	\$66,254.09
Police	\$11,848.94	\$238.00	(\$11,875.62)	\$211.32
Fire	\$ 11,968.20	\$529.45	\$-0-	\$12,497.65
Parks	\$7,881.46	\$864.12	(\$7,000)	\$1,745.58
Roads	\$11,513.67	\$742.55	\$-0-	\$12,256.22
Library	\$ 2,744.50	\$461.14	\$-0-	\$3,205.64
Total Impact Fees Collected	\$108,960.96	\$6,085.16	(\$18,875.62)	\$96,170.50

Expendable Trust Balances:

	Balance as of 5/31/19
Non-Capital Reserve Account	\$191,806.83
Accrued Leave Reserve Account	\$251,667.61
Winter Maintenance Reserve Account	\$80,695.20
Health Insurance Stabilization Account	\$171,179.96
Motorcycle Week Account	\$186,687.47
Fire Stabilization Account	\$ -0-

Tax Increment Financing Balances:

	Balance as of 5/31/19
Downtown	1,052,679.52
Lakeport	21,502.00
Weirs	(\$126,862.41)

Boat Taxes:

Report as of Date:	Through 5/31/19		
FISCAL YEAR	BUDGET	Year to date Revenue	% of Budget
2014	\$85,000	\$50,504.23	59.4%
2015	\$90,000	\$48,906.43	54.3%
2016	\$90,000	\$43,083.29	47.9%
2017	\$85,000	\$40,864.94	48.1%
2018	\$85,000	\$60,019.12	70.6%
2019	\$85,000	\$67,103.77	78.9%

EMS Billing History:

Laconia Fire Deptmt EMS Billing Report									
Month	# of Trips 2017	# of Trips 2018 Billable	Gross Charge	Net Charge	% Billable	Write Offs	Payments	% of Payments to Net Charge	Balance Due
Jul	332	301	\$245,762.00	\$124,298.00	51%	\$34,402.00	\$83,350.00	67%	\$5,464.00
Aug	332	326	\$250,814.00	\$134,463.00	54%	\$36,654.00	\$88,456.00	66%	\$4,475.00
Sep	265	288	\$235,003.00	\$121,894.00	52%	\$30,639.00	\$79,025.00	65%	\$8,159.00
Oct	303	306	\$250,193.00	\$134,872.00	54%	\$27,997.00	\$85,213.00	63%	\$16,320.00
Nov	287	279	\$229,134.00	\$119,398.00	52%	\$16,856.00	\$75,993.00	64%	\$22,509.00
Dec	277	257	\$201,145.00	\$100,690.00	50%	\$13,558.00	\$67,740.00	67%	\$16,573.00
Jan	297	275	\$228,957.00	\$113,762.00	50%	\$3,452.00	\$68,918.00	61%	\$39,475.00
Feb	275	270	\$215,744.00	\$108,070.00	50%	\$2,597.00	\$62,090.00	57%	\$43,152.00
Mar	263	381	\$269,045.00	\$129,745.00	48%	\$2,581.00	\$76,879.00	59%	\$49,985.00
Apr	279	270	\$218,095.00	\$107,869.00	49%	\$1,600.00	\$53,393.00	49%	\$55,745.00
May	289	244	\$190,874.00	\$100,707.00	53%	\$1,000.00	\$11,164.00	11%	\$88,543.00
June									
Totals		3197	\$2,534,766.00	\$1,295,768.00	51%	\$171,336.00	\$752,221.00	58%	\$350,400.00

EMS Expenses FY19

Account Number	Account Description	Actual as of May 31,		
		FY18-19 Budget	2019	Projected Expense
91-445-101-0000	REGULAR SALARIES	\$ 315,742.00	\$ 283,999.01	\$ 309,817.10
91-445-105-0000	EXTRA DUTY COVERAGE	\$ 35,000.00	\$ 46,081.30	\$ 50,270.51
91-445-106-0000	SICK-INJURY COVERAGE	\$ 10,000.00	\$ 7,106.04	\$ 7,752.04
91-445-106-0001	PERSONAL COVERAGE	\$ 10,000.00	\$ 6,245.10	\$ 6,812.84
91-445-107-0000	HOLIDAYS	\$ 17,000.00	\$ 15,422.37	\$ 15,422.37
91-445-108-0000	VACATION	\$ 26,000.00	\$ 7,352.82	\$ 8,021.26
91-445-109-0000	LONGEVITY	\$ 360.00	\$ 180.00	\$ 180.00
91-445-112-0000	EDUCATIONAL STIPEND	\$ -	\$ 3,600.00	\$ 3,600.00
91-445-115-0000	SALARY ADJUSTMENT	\$ 4,031.00	\$ -	\$ -
91-445-120-0000	MEDICARE EXP	\$ 6,618.00	\$ 5,287.71	\$ 5,768.41
91-445-125-0000	WORKERS COMPENSATION	\$ 25,000.00	\$ 21,408.27	\$ 23,354.48
91-445-130-0000	HEALTH INSURANCE EXP	\$ 94,188.00	\$ 100,592.82	\$ 100,592.82
91-445-135-0000	NH RETIREMENT EXP	\$ 145,461.00	\$ 115,670.60	\$ 126,186.11
91-445-201-0000	TELEPHONE	\$ -	\$ 596.01	\$ 650.19
91-445-207-0000	POSTAGE EXPENSE	\$ -	\$ 13.54	\$ 14.77
91-445-214-0000	MISC SUPPLIES	\$ 6,000.00	\$ 1,102.35	\$ 1,202.56
91-445-214-0001	MEDICAL SUPPLIES	\$ 60,000.00	\$ 38,335.76	\$ 41,820.83
91-445-218-0000	PROPERTY & LIABILITY INSURANCE	\$ 10,000.00	\$ 6,734.08	\$ 7,346.27
91-445-234-0000	VEHICLE REPAIRS	\$ 25,000.00	\$ 22,916.67	\$ 25,000.00
91-445-234-0001	INTERNAL SERVICE FUND	\$ 75,000.00	\$ 68,750.00	\$ 75,000.00
91-445-241-0000	GAS/FUEL EXPENSE	\$ 8,600.00	\$ -	\$ -
91-445-247-0000	TRAINING EXPENSE	\$ 38,000.00	\$ 9,458.50	\$ 10,318.36
91-445-247-0001	TRAINING EXP - OTHER	\$ 4,000.00	\$ -	\$ -
91-445-253-0000	PHYSICAL EXAMS	\$ 2,000.00	\$ 408.00	\$ 445.09
91-445-275-0000	BILLING/COLLECTION EXPENSE QUICK MED	\$ 65,000.00	\$ 31,615.89	\$ 55,000.00
91-445-275-0001	LOCK BOX EXPENSES	\$ -	\$ 3,690.16	\$ 4,025.63
91-445-470-0000	EQUIPMENT EXP	\$ 15,000.00	\$ 10,579.32	\$ 11,541.08
91-497-401-0001	EQUIPMENT LEASE	\$ 27,000.00	\$ 28,620.22	\$ 28,620.22
	TOTAL	\$ 1,025,000.00	\$ 835,766.54	\$ 918,762.94