



## Financial & Operational Trends – April, 2019

### Net gain in construction value from Building Permit Reports:

	Current year:	One year ago:	Two years ago:
April 1 - March 31	\$15 million	\$19 million	\$16.3 million

### Fire & Rescue Call Data:

Month	March, 2019	2018	2017	2016
Total number of emergencies	445	347	379	334
Percent fire calls	19%	26%	28%	24%
Percent calls downtown area*	77%	76%	72%	76%
Busiest time period by hour	12,1,2,7PM	1,3,4,6,7, PM	1:00 PM	9:00 AM
Percent of all calls 11pm to 7am	17%	18%	21%	20%
Number of critical care patients	38	24	15	15
Number multiple/back-to-back	138	157	194	143
Percent of multiple calls EMS	83%	68%	65%	68%
% of emergency responses within 6 min. response time (year-to-date)	81%	82%	82%	88%
Dates w/more than 20 incidents	March 8, 15, 16, 27 (20 each)	Mar. 15	Mar. 13 & 14 18 calls each	March 3 - 18 calls
# of times working 3 or more calls	17	18	24	-
Total calls year to date	1,260 (14/day)	1,202	1,136	1,033

\*Downtown area covers N.Main St. to Elm St.; Union to Mechanic, and to the By-Pass

### Public Assistance Data:

City Relief	2019	2018	2017	2016
Fiscal Year				
Jul	\$6,068	\$6,454	\$5,590	\$4,316
Aug	\$5,603	\$6,700	\$5,057	\$6,760
Sept	\$5,008	\$1,624	\$2,310	\$4,765
Oct	\$8,406	\$3,664	\$3,250	\$4,385
Nov	\$9,725	\$7,816	\$3,250	\$5,273
Dec	\$7,436	\$6,516	\$4,606	\$6,425
Jan	\$5,138	\$6,050	\$4,239	\$6,191
Feb	\$8,738	\$5,063	\$2,693	\$4,188
Mar	\$5,671	\$5,232	\$3,184	\$5,162
Apr		\$8,395	\$3,487	\$3,196
May		\$6,262	\$4,351	\$4,970
Jun		\$2,793	\$4,485	\$4,183
Gross Relief	\$61,793	\$66,569	\$46,502	\$59,814
Reimbursements/Liens/refunds	\$1,770	\$ 691	\$ 5,206	\$5,015
01-477-499-0000				
Net Cost of Welfare	\$60,023	\$65,878	\$41,296	\$54,799

## Laconia Police Department – Monthly Activity Highlights:

ACTIVITY	(March) THIS MONTH	CORRESPONDING MONTH LAST YEAR	TOTAL THIS YEAR TO DATE	TOTAL LAST YEAR TO DATE	% +/-
Calls for service	1,493	1,659	4,375	5,123	-14.60
Criminal offenses investigated	281	303	767	825	-7.03
Criminal off. cleared by arrest	170	202	570	552	3.26
Total # of physical arrests	112	117	346	337	2.67
M/V – Stops	382	379	1,153	1,423	-18.97
M/V – Summons	21	25	82	105	-21.90
M/V – Written warnings	307	317	921	1,161	-20.67
Accidents – Fatal	0	0	0	0	0.00
Accidents – Total	37	44	143	146	-2.05
Accidents w/injury	7	10	29	33	-12.12
Parking tags issued	51	83	198	83	138.55
DWI	5	4	13	16	-18.75
Intoxication	34	27	78	81	-3.70

TYPE OF INCIDENT	# OF CALLS
<b>March, 2019:</b>	
Domestic disturbance	30
All other disturbances	73
Suicidal subjects	11
Attempted suicide	0
Suicide	0
Violation of restraining order	7
Barricaded subject	0

	# OF VOLUNTEER HOURS
Volunteer Hours (LPD)	28
Volunteer Hours (VSU)	19.25
Victims Served	6

## Property Tax Collection:

	July Warrant Amt.	Dec. Warrant Amt.	Collected thru	Percentage Collected
2012	\$18,830,369	\$19,687,790	\$37,586,915	97.58%
2013	\$19,134,704	\$20,235,081	\$38,561,682	97.95%
2014	\$19,558,097	\$20,640,342	\$39,265,651	97.68%
2015	\$20,036,102	\$21,298,380	\$40,270,606	97.43%
2016	\$20,785,170	\$21,260,229	\$41,177,419	97.94%
2017	\$21,075,701	\$21,895,151	\$42,177,932	98.15%
2018	\$21,442,154	\$23,765,321	\$44,597,578	98.65%

## Motor Vehicle Registration:

Report as of Date: FISCAL YEAR	Through 3/31/19 BUDGET	Year to date Revenue	Municipal Transportation Revenue	Total Motor Vehicle Revenue	% of Budget
2014	\$2,050,000	\$1,622,844	0	\$1,622,844	79.16%
2015	\$2,175,000	\$1,747,199	0	\$1,747,199	80.33%
2016	\$2,325,000	\$1,892,382	0	\$1,892,382	81.39%
2017	\$2,500,000	\$1,970,820	0	\$1,970,820	78.83%
2018	\$2,674,000	\$2,086,272	\$67,860	\$2,154,132	80.56%
2019	\$2,875,000	\$2,221,973	\$67,985	\$2,289,958	79.65%

## OVERTIME BY DEPARTMENT

	FY19 Budget	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	2019 YTD TOTALS	2018 YTD TOTALS	TOTAL 2018 EXP
<b>ASSESSING</b>																
Overtime	-	-	-	-	-	87	13	11	32	95	-	-	-	236	18	31
<b>TOTALS</b>						87	13	11	32	95	-	-	-	236	18	31
<b>CITY CLERK</b>																
Overtime	250	56	107	247	14	345	-	27	-	-	-	-	-	797	1,038	1,307
<b>TOTALS</b>	318.7%	56	107	247	14	345	-	27	-	-	-	-	-	797	1,038	1,307
<b>CODE</b>																
Overtime	-	-	8	32	24	16	16	-	-	24	-	-	-	120	206	278
<b>TOTALS</b>			8	32	24	16	16	-	-	24	-	-	-	120	206	278
<b>FINANCE</b>																
Overtime	500	25	8	8	-	140	147	175	25	8	-	-	-	536	351	461
<b>TOTALS</b>	107.2%	25	8	8	-	140	147	175	25	8	-	-	-	536	351	461
<b>WELFARE</b>																
Overtime	-	-	17	9	51	35	45	85	26	7	-	-	-	274	222	256
<b>TOTALS</b>			17	9	51	35	45	85	26	7	-	-	-	274	222	256
<b>FIRE</b>																
Sick Hurt Coverage	45,000	1,635	3,278	1,682	1,869	8,278	11,455	5,032	3,657	5,265	-	-	-	42,152	39,133	55,324
Personal Time Coverage	45,000	1,655	7,833	3,392	3,463	3,844	1,373	1,691	1,385	3,899	-	-	-	28,536	38,633	46,027
Vacation Coverage	50,000	6,189	14,291	11,908	9,473	9,800	4,652	1,766	7,892	11,152	-	-	-	77,122	89,794	113,765
<b>Subtotal</b>	9,479	25,402	16,982	14,806	21,922	17,480	8,489	12,933	20,317	-	-	-	-	147,809	167,560	215,116
Extra Duty Coverage	60,000	974	12,768	10,844	3,130	(470)	2,811	6,031	2,243	2,142	-	-	-	40,473	43,149	51,506
Holiday Pay	120,000	10,623	-	10,751	10,037	32,153	-	20,714	9,875	9,604	-	-	-	103,758	108,372	118,541
<b>SUBTOTAL</b>	320,000	11,597	12,768	21,595	13,167	31,683	2,811	26,746	12,118	11,746	-	-	-	144,231	151,521	170,047
<b>TOTALS</b>	91.3%	21,076	38,170	38,578	27,973	53,605	20,291	35,234	25,052	32,062	-	-	-	292,040	319,081	385,163
<b>EMS - AMBULANCE</b>																
Sick Hurt Coverage	10,000	(546)	1,303	-	864	1,425	1,768	1,396	-	896	-	-	-	7,106	17,007	18,278
Personal Time Coverage	10,000	426	843	-	438	465	418	931	955	1,302	-	-	-	5,779	15,094	16,436
Vacation Coverage	26,000	1,093	1,165	410	847	805	-	819	-	-	-	-	-	5,139	27,415	30,549
<b>Subtotal</b>	973	3,311	2,150	2,695	2,186	3,147	955	2,198	-	-	-	-	-	18,024	59,515	65,263
Extra Duty Coverage	35,000	706	3,028	3,512	9,900	1,437	3,051	9,187	5,350	3,752	-	-	-	39,921	59,059	76,194
Holiday Pay	17,000	1,746	(532)	1,664	1,533	4,708	-	2,615	1,376	2,312	-	-	-	15,422	15,484	15,484
<b>SUBTOTAL</b>	-	-	11,433	6,145	3,051	11,802	6,725	6,063	-	-	-	-	-	55,344	74,542	91,677
<b>TOTALS</b>	973	3,311	-	13,583	8,840	5,237	14,949	7,681	8,261	-	-	-	-	73,368	134,058	156,940
<b>LICENSE</b>																
Overtime	500	-	-	-	-	-	-	-	11	-	-	-	-	11	-	73
<b>TOTALS</b>	2.2%	-	-	-	-	-	-	-	11	-	-	-	-	11	-	73
<b>PLANNING</b>																
Overtime	2,000	240	281	144	243	273	425	65	248	462	-	-	-	2,380	2,127	3,061
<b>TOTALS</b>	119.0%	240	281	144	243	273	425	65	248	462	-	-	-	2,380	2,127	3,061
<b>POLICE</b>																
Overtime	125,000	15,595	17,148	(12,738)	22,360	22,600	7,576	26,495	(21,428)	17,267	-	-	-	94,874	125,462	124,683
<b>TOTALS</b>	75.9%	15,595	17,148	(12,738)	22,360	22,600	7,576	26,495	(21,428)	17,267	-	-	-	94,874	125,462	124,683
<b>PARKS &amp; RECREATION</b>																
Overtime	7,000	1,380	1,007	925	909	1,087	636	332	779	1,014	-	-	-	8,070	5,587	8,430
<b>TOTALS</b>	115.3%	1,380	1,007	925	909	1,087	636	332	779	1,014	-	-	-	8,070	5,587	8,430
<b>PUBLIC WORKS</b>	83,000															
Office	380	798	798	521	1,273	928	955	1,303	853	-	-	-	-	7,809	6,021	9,391
Road Maintenance	727	1,384	452	2,980	938	(5,366)	498	1,262	602	-	-	-	-	3,477	13,333	15,222
Winter Maintenance	-	-	-	-	-	-	-	-	-	-	-	-	-	-	21,700	22,146
Plowing	-	-	-	-	-	9,898	13,243	28,259	22,552	19,321	-	-	-	93,274	72,213	74,604
Sanding/Salting	-	-	-	-	-	-	-	-	-	-	-	-	-	-	21	21
City Engineering	-	37	18	66	37	-	54	-	15	-	-	-	-	227	809	853
Drain Maintenance	-	-	14	-	-	-	-	118	-	-	-	-	-	132	311	311
Parking/Traffic Control	745	752	-	-	116	116	-	-	-	-	-	-	-	1,728	105	197
Signs	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Parking Garage	-	-	-	-	-	-	-	-	-	-	-	-	-	-	17	17
<b>TOTALS</b>	128.5%	1,852	2,971	1,283	3,567	12,261	8,920	29,766	25,235	20,791	-	-	-	106,646	114,529	122,762
<b>SOLID WASTE</b>	10,000	846	3,060	231	517	1,115	511	348	48	259	-	-	-	6,935	6,984	11,037
Overtime	69.4%	846	3,060	231	517	1,115	511	348	48	259	-	-	-	6,935	6,984	11,037
<b>SANITARY SEWER</b>	28,000															
WRBP	1,632	652	265	395	1,186	565	1,029	136	158	-	-	-	-	6,018	8,061	10,321
Sewer Maintenance	-	9	18	727	500	333	116	58	-	-	-	-	-	1,761	1,016	1,735
<b>TOTALS</b>	27.8%	1,632	661	282	1,122	1,686	899	1,145	194	158	-	-	-	7,779	9,078	12,056

594,066 718,740

### Parks & Recreation Facility Use Requests:

	2018-19	2017-18	2016-17	2015-16	2014-15	2013-14	2012-13	2011-12	2010-11
July	24	18	4	3	15	2	2	13	2
August	10	15	11	18	4	4	3	0	3
September	4	3	5	4	5	3	1	3	5
October	6	4	7	5	2	4	2	3	1
November	3	4	2	6	6	5	4	1	4
December	0	0	0	4	7	4	12	1	10
January	11	6	5	9	10	0	3	7	2
February	6	6	8	13	6	10	12	22	16
March	8	11	12	9	12	19	10	5	10
April		8	13	8	16	12	11	10	6
May		12	2	8	10	9	7	13	6
June		3	6	11	10	18	14	23	10
<b>Total</b>	<b>72</b>	<b>90</b>	<b>75</b>	<b>98</b>	<b>103</b>	<b>90</b>	<b>81</b>	<b>101</b>	<b>75</b>

### Pending Grievances Summary:

Date of Grievance	Union	Subject	Status	Cost through 3/31/19
3/27/17	FIRE	Union claims that City has calculated their leave time incorrectly	<ul style="list-style-type: none"> <li>▪ 4/20/17 - Hearing held with the City Manager</li> <li>▪ 5/16/17 - Second meeting scheduled for further discussion</li> <li>▪ 5/26/17 Grievance denied by City Manager</li> <li>▪ 6/27/17 Arbitration requested by Union</li> </ul>	\$287.50

### Impact Fee Revenues:

	Total Revenue as of 6/30/2018	Revenue Year-to-Date	Transfer Out FY19 Year-to-date	Total Revenue as of 3/31/19
School	\$63,004.19	\$1,339.19		\$64,343.38
Police	\$11,848.94	\$93.35	(\$11,875.62)	\$ 66.67
Fire	\$ 11,968.20	\$204.45		\$12,172.65
Parks	\$7,881.46	\$344.37	(\$7,000.00)	\$1,225.83
Roads	\$11,513.67	\$269.80		\$11,783.47
Library	\$ 2,744.50	\$185.91		\$2,930.41
<b>Total Impact Fees Collected</b>	<b>\$108,960.96</b>	<b>\$2,437.07</b>	<b>(\$18,875.62)</b>	<b>\$92,522.41</b>

### Expendable Trust Balances:

	Balance as of 3/31/19
Non-Capital Reserve Account	\$191,051.91
Accrued Leave Reserve Account	\$251,624.18
Winter Maintenance Reserve Account	\$80,681.28
Health Insurance Stabilization Account	\$171,150.42
Motorcycle Week Account	\$117,453.44
Fire Stabilization Account	\$0

### Tax Increment Financing Balances:

	Balance as of 3/31/19
Downtown	\$1,052,839.44
Lakeport	\$21,502.00
Weirs	(\$99,652.90)

**Boat Taxes:**

Report as of Date:	Through 3/31/19		
FISCAL YEAR	BUDGET	Year to date Revenue	% of Budget
2014	\$85,000	\$20,311	23.90%
2015	\$90,000	\$17,213	19.13%
2016	\$90,000	\$17,600	19.56%
2017	\$85,000	\$13,794	16.23%
2018	\$85,000	\$19,844	23.35%
2019	\$85,000	\$19,908	23.42%

**EMS Billing History:**

Laconia Fire Department EMS Billing Report									
Month	# of Trips 2017	# of Trips 2018 Billable	Gross Charge	Net Charge	% Billable	Write Offs	Payments	% of Payments to Net Charge	Balance Due
Jul	332	301	\$245,755.00	\$124,936.00	51%	\$26,041.00	\$81,295.00	65%	\$17,155.00
Aug	332	326	\$250,724.00	\$134,585.00	54%	\$26,907.00	\$87,349.00	65%	\$17,002.00
Sep	265	288	\$235,003.00	\$124,705.00	53%	\$25,889.00	\$78,327.00	63%	\$17,190.00
Oct	303	306	\$250,192.00	\$136,172.00	54%	\$18,317.00	\$83,084.00	61%	\$32,850.00
Nov	287	278	\$228,018.00	\$127,755.00	56%	\$4,134.00	\$70,968.00	56%	\$50,473.00
Dec	277	257	\$201,152.00	\$102,471.00	51%	\$3,716.00	\$60,904.00	59%	\$37,770.00
Jan	297	274	\$229,123.00	\$120,797.00	53%	\$2,268.00	\$58,153.00	48%	\$59,265.00
Feb	275	262	\$211,595.00	\$120,210.00	57%	\$1,700.00	\$43,624.00	36%	\$74,855.00
Mar	263	354	\$242,798.00	\$129,750.00	53%	\$1,800.00	\$8,458.00	7%	\$119,491.00
Apr									
May									
June									
<b>Totals</b>		<b>2646</b>	<b>\$2,094,360.00</b>	<b>\$1,121,381.00</b>	<b>54%</b>	<b>\$110,772.00</b>	<b>\$572,162.00</b>	<b>51%</b>	<b>\$426,051.00</b>

## Department of Public Works - Storm Cost Summary:

Allocations	Budget	Expended This Month	Expended To Date	Balance Thru March, 2019
Winter Maintenance	\$365,000.00	\$26,483	\$403,330	\$(38,330)
Winter Maintenance Outside Contractors	\$34,000.00	\$3,380	\$31,595	\$2,405
Winter Maintenance Overtime	\$50,000.00	\$9,840	\$93,273	\$(43,273)