



## Financial & Operational Trends – December, 2018

### Net gain in construction value from Building Permit Reports:

	Current year:	One year ago:	Two years ago:
April 1 - November 30	\$14.0 million	\$17.5 million	\$14.8 million

### Fire & Rescue Call Data:

Month	November, 2018	2017	2016	2015
Total number of emergencies	403	409	412	361
Percent fire calls	29%	30%	30%	25%
Percent calls downtown area*	57%	67%	67%	65%
Busiest time period by hour	10A, 3P, 4P	3PM, 5PM, 6PM	11:00 AM	1:00 PM
Percent of all calls 11pm to 7am	21%	24%	18%	18%
Number of critical care patients	22	30	20	12
Number multiple/back-to-back	158	223	220	168
Percent of multiple calls EMS	73%	68%	70%	69%
% of emergency responses within 6 min. response time (year-to-date)	68%	78%	83%	85%
Dates w/more than 20 incidents	Nov. 4 - 19 calls	Nov. 1, 7, 9, 21, 29 21+ calls each day	Nov. 5 & 8 23 calls each	Nov. 5 & 28 - 18 calls
# of times working 3 or more calls	15	33	34	21
Total calls year to date	4,649	4571	4270	3965

\*Downtown area covers N.Main St. to Elm St.; Union to Mechanic, and to the By-Pass

### Public Assistance Data:

City Relief	2019	2018	2017	2016
Fiscal Year				
Jul	\$6,068	\$6,454	\$5,590	\$4,316
Aug	\$5,603	\$6,700	\$5,057	\$6,760
Sept	\$5,008	\$1,624	\$2,310	\$4,765
Oct	\$8,406	\$3,664	\$3,250	\$4,385
Nov	\$9,725	\$7,816	\$3,250	\$5,273
Dec		\$6,516	\$4,606	\$6,425
Jan		\$6,050	\$4,239	\$6,191
Feb		\$5,063	\$2,693	\$4,188
Mar		\$5,232	\$3,184	\$5,162
Apr		\$8,395	\$3,487	\$3,196
May		\$6,262	\$4,351	\$4,970
Jun		\$2,793	\$4,485	\$4,183
Gross Relief	\$34,810	\$66,569	\$46,502	\$59,814
Reimbursements/Liens/refunds	437	\$ 691	\$ 5,206	\$5,015
01-477-499-0000				
Net Cost of Welfare	\$34,373	\$65,878	\$41,296	\$54,799

## Laconia Police Department – Monthly Activity Highlights:

ACTIVITY	(November) THIS MONTH	CORRESPONDING MONTH LAST YEAR	TOTAL THIS YEAR TO DATE	TOTAL LAST YEAR TO DATE	% +/-
Calls for service	1,236	1,621	19,340	21,184	-8.70
Criminal offenses investigated	202	268	3,586	3,313	8.24
Criminal off. cleared by arrest	161	163	2,252	2,175	3.54
Total # of physical arrests	97	108	1,363	1,289	5.74
M/V – Stops	167	346	3,891	5,019	-22.47
M/V – Summons	12	32	349	379	-7.92
M/V – Written warnings	103	313	3,453	4,488	-23.06
Accidents – Fatal	0	0	2	3	-33.33
Accidents – Total	42	56	555	597	-7.04
Accidents w/injury	7	12	146	124	17.74
Parking tags issued	82	42	2,040	1,038	96.53
DWI	1	2	45	51	-11.76
Intoxication	18	24	350	323	8.36

TYPE OF INCIDENT	# OF CALLS
<b>November, 2018:</b>	
Domestic disturbance	25
All other disturbances	63
Suicidal subjects	8
Attempted suicide	0
Suicide	0
Violation of restraining order	6
Barricaded subject	1

	# OF VOLUNTEER HOURS
Volunteer Hours (LPD)	16
Volunteer Hours (VSU)	16
Victims Served	4

### Property Tax Collection:

	July Warrant Amt.	Dec. Warrant Amt.	Collected thru	Percentage Collected
2012	\$18,830,369	\$19,687,790	\$19,348,718	50.23%
2013	\$19,134,704	\$20,235,081	\$18,819,469	47.80%
2014	\$19,558,097	\$20,640,342	\$19,062,247	47.42%
2015	\$20,036,102	\$21,298,380	\$19,507,282	47.19%
2016	\$20,785,170	\$21,260,229	\$20,621,475	49.05%
2017	\$21,075,701	\$21,895,151	\$20,902,241	48.64%
2018	\$21,442,154	\$23,765,321	\$21,605,061	47.79%

### Motor Vehicle Registration:

Report as of Date: FISCAL YEAR	Through 11/30/18 BUDGET	Year to date Revenue	Municipal Transportation Revenue	Total Motor Vehicle Revenue	% of Budget
2014	\$2,050,000	\$890,258		\$890,258	43.4%
2015	\$2,175,000	\$970,392		\$970,392	44.6%
2016	\$2,325,000	\$1,054,227		\$1,054,227	45.3%
2017	\$2,500,000	\$1,065,068		\$1,065,068	42.6%
2018	\$2,674,000	\$1,134,792	\$38,435	\$1,173,227	43.9%
2019	\$2,875,000	\$1,244,782	\$39,180	\$1,283,962	44.7%

OVERTIME BY DEPARTMENT																		
		FY19 Budge	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	2019 YTD TOTALS	2018 YTD TOTALS	TOTAL 2018 EXP	
01-411-105-0000	ASSESSING		Overtime	-	-	-	-	87	-	-	-	-	-	-	87	18	30	
	TOTALS			-	-	-	-	87	-	-	-	-	-	-	87	18	30	
01-415-105-0000	CITY CLERK		Overtime	250	56	107	247	14	345	-	-	-	-	-	769	747	1,307	
	TOTALS			307.7%	56	107	247	14	345	-	-	-	-	-	769	747	1,307	
01-407-105-0000	CODE		Overtime	-	-	8	32	24	16	-	-	-	-	-	80	111	278	
	TOTALS			-	-	8	32	24	16	-	-	-	-	-	80	111	278	
01-403-105-0000	FINANCE		Overtime	500	25	8	8	-	140	-	-	-	-	-	181	304	461	
	TOTALS			36.2%	25	8	8	-	140	-	-	-	-	-	181	304	461	
01-477-105-0000	WELFARE		Overtime	-	-	17	9	51	35	-	-	-	-	-	111	181	256	
	TOTALS			-	-	17	9	51	35	-	-	-	-	-	111	181	256	
01-445-106-0000	FIRE		Sick Hurt Coverage	45,000	1,635	3,278	1,682	1,869	8,278	-	-	-	-	-	16,743	17,055	55,324	
	TOTALS									-	-	-	-	-	20,188	17,011	46,027	
01-445-106-0001	Personal Time Coverage		45,000	1,655	7,833	3,392	3,463	3,844	-	-	-	-	-	-	51,660	51,440	118,540	
	TOTALS									-	-	-	-	-	88,591	85,506	219,891	
01-445-108-0000	Vacation Coverage		105,000	6,189	14,291	11,908	9,473	9,800	-	-	-	-	-	-	28,872	22,107	62,821	
	Subtotal			9,479	25,402	16,982	14,806	21,922	-	-	-	-	-	-	63,564	62,764	118,541	
01-445-105-0000	Extra Duty Coverage		60,000	2,391	12,977	10,844	3,130	(470)	-	-	-	-	-	-	92,436	84,871	181,362	
	TOTALS			120,000	10,623	-	10,751	10,037	32,153	-	-	-	-	-	181,027	170,377	401,253	
01-445-106-0000	EMS - AMBULANCE		Sick Hurt Coverage	10,000	(546)	1,303	-	879	-	-	-	-	-	-	1,636	8,405	18,278	
	TOTALS								-	-	-	-	-	-	1,707	6,652	16,874	
01-445-108-0000	Vacation Coverage		26,000	1,093	1,165	-	-	-	-	-	-	-	-	-	2,258	20,372	30,549	
	Subtotal			973	3,311	438	879	-	-	-	-	-	-	-	5,601	35,429	65,701	
01-445-105-0000	Extra Duty Coverage		35,000	706	3,028	9,900	7,597	-	-	-	-	-	-	-	21,231	24,155	102,552	
	TOTALS			17,000	1,746	(532)	539	4,177	-	-	-	-	-	-	5,929	6,446	17,044	
01-445-107-0000	Holiday Pay		-	-	-	10,439	11,773	-	-	-	-	-	-	-	27,160	30,601	119,596	
	SUBTOTAL			973	3,311	-	10,877	12,652	-	-	-	-	-	-	32,761	66,030	185,297	
01-404-105-0000	LICENSE		Overtime	500	-	-	-	-	-	-	-	-	-	-	-	167	73	-
	TOTALS			0.0%	-	-	-	-	-	-	-	-	-	-	-	167	73	-
01-405-105-0000	PLANNING		Overtime	2,000	240	281	144	243	273	-	-	-	-	-	-	1,180	1,070	3,061
	TOTALS			59.0%	240	281	144	243	273	-	-	-	-	-	-	1,180	1,070	3,061
01-437-101-0050	POLICE		Overtime	125,000	15,595	18,952	(12,738)	22,360	22,600	-	-	-	-	-	-	66,769	53,892	136,780
	TOTALS			53.4%	15,595	18,952	(12,738)	22,360	22,600	-	-	-	-	-	-	66,769	53,892	136,780
01-479-105-0000	PARKS & RECREATION		Overtime	7,000	1,380	1,007	925	909	1,087	-	-	-	-	-	-	5,308	2,191	8,430
	TOTALS			75.8%	1,380	1,007	925	909	1,087	-	-	-	-	-	-	5,308	2,191	8,430
01-500-105-0006	PUBLIC WORKS		83,000	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	Office			380	798	798	521	1,273	-	-	-	-	-	-	3,770	2,879	9,391	
01-500-105-0007	Road Maintenance			727	1,384	452	2,980	938	-	-	-	-	-	-	6,482	8,657	16,266	
	Winter Maintenance			-	-	-	-	-	-	-	-	-	-	-	-	633	22,146	-
01-502-105-0001	Plowing			-	-	-	-	-	9,898	-	-	-	-	-	9,898	-	74,604	
	TOTALS			-	-	-	-	-	9,898	-	-	-	-	-	-	238	21	-
01-502-105-0003	Sanding/Salting			-	-	-	-	-	-	-	-	-	-	-	158	689	853	
	TOTALS			-	-	-	-	-	-	-	-	-	-	-	14	43	311	
01-505-105-0000	City Engineering			-	-	37	18	66	37	-	-	-	-	-	1,613	105	197	
	TOTALS			-	-	37	18	66	37	-	-	-	-	-	-	-	-	
01-507-105-0000	Drain Maintenance			-	-	-	14	-	-	-	-	-	-	-	-	14	43	-
	TOTALS			-	-	-	14	-	-	-	-	-	-	-	-	-	14	-
01-510-105-0000	Parking/Traffic Control			745	752	-	-	116	-	-	-	-	-	-	1,613	105	197	
	TOTALS			-	-	-	-	-	116	-	-	-	-	-	-	-	-	-
01-513-105-0000	Signs			-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	TOTALS			-	-	-	-	-	-	-	-	-	-	-	-	17	17	-
01-514-105-0000	Parking Garage			-	-	-	-	-	-	-	-	-	-	-	-	21,934	13,261	123,806
	TOTALS			26.4%	1,852	2,971	1,283	3,567	12,261	-	-	-	-	-	-	-	-	-
01-493-105-0000	SOLID WASTE		10,000	846	3,060	231	517	1,115	-	-	-	-	-	-	5,770	3,640	11,037	
	Overtime		57.7%	846	3,060	231	517	1,115	-	-	-	-	-	-	5,770	3,640	11,037	
90-409-105-0000	SANITARY SEWER		28,000	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	WRBP			1,632	652	265	395	1,186	-	-	-	-	-	-	4,129	6,638	10,321	
90-421-105-0000	Sewer Maintenance			-	9	18	727	500	-	-	-	-	-	-	1,254	428	1,735	
	TOTALS			19.2%	1,632	661	282	1,122	1,686	-	-	-	-	-	5,383	7,066	12,056	

**Parks & Recreation Facility Use Requests:**

	2018-19	2017-18	2016-17	2015-16	2014-15	2013-14	2012-13	2011-12	2010-11
July	24	18	4	3	15	2	2	13	2
August	10	15	11	18	4	4	3	0	3
September	4	3	5	4	5	3	1	3	5
October	6	4	7	5	2	4	2	3	1
November	3	4	2	6	6	5	4	1	4
December		0	0	4	7	4	12	1	10
January		6	5	9	10	0	3	7	2
February		6	8	13	6	10	12	22	16
March		11	12	9	12	19	10	5	10
April		8	13	8	16	12	11	10	6
May		12	2	8	10	9	7	13	6
June		3	6	11	10	18	14	23	10
<b>Total</b>	<b>47</b>	<b>90</b>	<b>75</b>	<b>98</b>	<b>103</b>	<b>90</b>	<b>81</b>	<b>101</b>	<b>75</b>

**Pending Grievances Summary:**

Date of Grievance	Union	Subject	Status	Cost through 11/30/18
3/27/17	FIRE	Union claims that City has calculated their leave time incorrectly	<ul style="list-style-type: none"> <li>▪ 4/20/17 - Hearing held with the City Manager</li> <li>▪ 5/16/17 - Second meeting scheduled for further discussion</li> <li>▪ 5/26/17 Grievance denied by City Manager</li> <li>▪ 6/27/17 Arbitration requested by Union</li> </ul>	\$287.50
12/29/17	FIRE	Union is requesting reimbursement of a FF overdraft fee due to City Payroll Error	<ul style="list-style-type: none"> <li>▪ 1/25/18 Hearing held with the City Manager</li> <li>▪ 2/5/18 Grievance denied by the City Manager</li> </ul>	\$0.00
3/28/18	AFSCME	Union has filed a grievance that employee termination was without just cause	<ul style="list-style-type: none"> <li>▪ 3/26/18 employee's employment terminated for just cause</li> <li>▪ 4/6/18 - Grievance denied by City Manager</li> <li>▪ 4/18/18 - Arbitration filed by Union</li> <li>▪ 12/17/18 - Arbitration hearing scheduled</li> <li>▪ 11/19/18 Arbitration withdrawn by Union</li> </ul>	\$300.00

**Impact Fee Revenues:**

	Total Revenue as of 6/30/2018	Revenue Year-to-Date	Transfer Out FY19 Year-to-date	Total Revenue as of 11/30/18
School	\$63,004.19	\$1,339.19		\$64,343.38
Police	\$11,848.94	\$93.35	(\$11,875.62)	\$66.67
Fire	\$ 11,968.20	\$204.45		\$12,172.65
Parks	\$7,881.46	\$344.37	(\$7,000.00)	\$1,225.83
Roads	\$11,513.67	\$269.80		\$11,783.47
Library	\$ 2,744.50	\$185.91		\$2,930.41
<b>Total Impact Fees Collected</b>	<b>\$108,960.96</b>	<b>\$2,437.07</b>	<b>(\$18,875.62)</b>	<b>\$92,522.41</b>

**Expendable Trust Balances:**

		<b>Balance as of 11/30/18</b>
Non-Capital Reserve Account		\$147,600.08
Accrued Leave Reserve Account		\$251,458.00
Winter Maintenance Reserve Account		\$80,628.00
Health Insurance Stabilization Account		\$171,037.00
Motorcycle Week Account		\$108,404.00
Fire Stabilization Account		\$-0-

**Tax Increment Financing Balances:**

		<b>Balance as of 11/30/18</b>
Downtown		\$1,624,163.00
Lakeport		\$21,502.00
Weirs		(\$105,706.00)

**Boat Taxes:**

Report as of Date:	Through 11/30/18		
FISCAL YEAR	BUDGET	Year to date Revenue	% of Budget
2014	\$85,000	\$15,882.59	18.7%
2015	\$90,000	\$14,479.62	16.1%
2016	\$90,000	\$13,607.43	15.1%
2017	\$85,000	\$11,090.48	13.0%
2018	\$85,000	\$16,870.94	19.8%
2019	\$85,000	\$16,342.30	19.2%

**EMS Billing History:**

Laconia Fire Department EMS Billing Report									
Month	# of Trips 2017	# of Trips 2018	Gross Charge	Net Charge	% Billable	Write Offs	Payments	% of Payments to Net Charge	Balance Due
Jul	332	298	\$246,980.00	\$125,517.00	51%	\$3,739.00	\$67,706.00	54%	\$54,023.00
Aug	332	295	\$249,107.00	\$133,146.00	53%	\$4,740.00	\$71,424.00	54%	\$56,967.00
Sep	265	257	\$233,249.00	\$126,407.00	54%	\$3,674.00	\$58,824.00	47%	\$63,234.00
Oct	303	273	\$242,778.00	\$141,355.00	58%	\$2,500.00	\$57,762.00	41%	\$81,193.00
Nov	287	161	\$120,849.00	\$67,453.00	56%	\$1,200.00	\$13,872.00	21%	\$52,381.00
Dec									
Jan									
Feb									
Mar									
Apr									
May									
June									
Totals		1284	\$1,092,963.00	\$593,878.00	54%	\$15,853.00	\$269,588.00	45%	\$307,798.00

**Department of Public Works - Storm Cost Summary:**

<b>Storm Cost Summary - Per Storm Event</b>									
<b>Date</b>	<b>Condition</b>	<b>OT Hrs.</b>	<b>OT Cost</b>	<b>OS Contractors</b>	<b>Tons Salt</b>	<b>Cost Salt</b>	<b>Tons Sand</b>	<b>Cost Sand</b>	<b>Total Storm Cost</b>
11/15	Snow	122.50	\$4,900.00	\$3,380.00	2	\$110.70	-	-	\$8,390.70
11/16	Snow	11.25	\$450.00	-	179	\$9,907.65	16	\$124.96	\$10,482.61
11/17	Snow	22.50	\$900.00	-	-	-	-	-	\$900.00
11/20	Snow	126.75	\$5,070.00	\$3,380.00	187	\$10,350.45	16	\$124.96	\$18,925.41
11/21	Snow	30	\$1,200.00	-	79	\$4,372.65	16	\$124.96	\$5,697.61
11/24	Snow	9.75	\$390.00	-	-	-	-	-	\$390.00
11/25	Snow	6.25	\$156.00	-	20	\$1,107.00	8	\$62.00	\$1,325.00
11/26	Snow	164.5	\$4,112.00	\$3,380.00	224	\$13,285.00	18	\$140.00	\$20,917.00
11/27	refreeze	10	\$250.00	-	20	\$1,186.00	-	-	\$1,436.00
<b>Total</b>		<b>503.50</b>	<b>\$17,428.00</b>	<b>\$10,140.00</b>	<b>711</b>	<b>\$40,319.45</b>	<b>74</b>	<b>\$576.88</b>	<b>\$68,464.33</b>

<b>Allocations</b>	<b>Budget</b>	<b>Expended This Month</b>	<b>Expended To Date</b>	<b>Balance Thru Dec. 2017</b>
Winter Maintenance	\$365,000.00	\$40,896.33	\$41,007.03	\$323,992.97
Winter Maintenance Outside Contractors	\$34,000.00	\$10,140.00	\$10,140.00	\$23,860.00
Winter Maintenance Overtime	\$50,000.00	\$17,428.00	\$17,828.00	\$32,172.00