



Financial & Operational Trends – November, 2018

Net gain in construction value from Building Permit Reports:

	Current year:	One year ago:	Two years ago:
April 1 - October 31	\$12.8 million	\$15.7 million	\$13.8 million

Fire & Rescue Call Data:

Month	October, 2018	2017	2016	2015
Total number of emergencies	415	504	349	362
Percent fire calls	25%	51	26%	32%
Percent calls downtown area*	68%	66	69%	65%
Busiest time period by hour	11AM, 12PM, 5PM	10AM	11 PM , 11 AM , 6 PM	11AM & noon
Percent of all calls 11pm to 7am	18%	26	23%	18%
Number of critical care patients	29	32	12	15
Number multiple/back-to-back	171	271	169	153
Percent of multiple calls EMS	76%	48	67%	67%
% of emergency responses within 6 min. response time (year-to-date)	78%	82	86%	84%
Dates w/more than 20 incidents	10/6, 10/10, 10/13, 10/27	Oct. 30 - 70 calls	Oct. 17 - 18 calls	October 9 - 20 calls
# of times working 3 or more calls	17	57	12	21
Total calls year to date	4,246	4159	3866	3603

*Downtown area covers N.Main St. to Elm St.; Union to Mechanic, and to the By-Pass

Public Assistance Data:

City Relief	2019	2018	2017	2016
Fiscal Year				
Jul	\$6,068	\$6,454	\$5,590	\$4,316
Aug	\$5,603	\$6,700	\$5,057	\$6,760
Sept	\$5,008	\$1,624	\$2,310	\$4,765
Oct	\$8,406	\$3,664	\$3,250	\$4,385
Nov		\$7,816	\$3,250	\$5,273
Dec		\$6,516	\$4,606	\$6,425
Jan		\$6,050	\$4,239	\$6,191
Feb		\$5,063	\$2,693	\$4,188
Mar		\$5,232	\$3,184	\$5,162
Apr		\$8,395	\$3,487	\$3,196
May		\$6,262	\$4,351	\$4,970
Jun		\$2,793	\$4,485	\$4,183
Gross Relief	\$25,085	\$66,569	\$46,502	\$59,814
Rebursements/Liens/refunds	\$153	\$ 691	\$ 5,206	\$5,015
01-477-499-0000				
Net Cost of Welfare	\$24,932	\$65,878	\$41,296	\$54,799

Laconia Police Department – Monthly Activity Highlights:

ACTIVITY	(October) THIS MONTH	CORRESPONDING MONTH LAST YEAR	TOTAL THIS YEAR TO DATE	TOTAL LAST YEAR TO DATE	% +/-
Calls for service	1,481	1,784	18,104	19,563	-7.46
Criminal offenses investigated	304	294	3,370	3,045	10.67
Criminal off. cleared by arrest	171	315	2,092	2,012	3.98
Total # of physical arrests	110	120	1,256	1,181	6.35
M/V – Stops	197	285	3,724	4,673	-20.31
M/V – Summons	18	28	335	345	-2.90
M/V – Written warnings	177	250	3,347	4,175	-19.83
Accidents – Fatal	0	0	2	3	-33.33
Accidents – Total	42	45	512	541	-5.36
Accidents w/injury	7	5	139	112	24.11
Parking tags issued	2	6	1,958	996	96.59
DWI	1	4	46	49	-6.12
Intoxication	17	22	332	299	11.04

TYPE OF INCIDENT	# OF CALLS
October, 2018:	
Domestic disturbance	41
All other disturbances	126
Suicidal subjects	7
Attempted suicide	0
Suicide	0
Violation of restraining order	13
Barricaded subject	0

	# OF VOLUNTEER HOURS
Volunteer Hours (LPD)	8
Volunteer Hours (VSU)	19.75
Victims Served	9

Property Tax Collection:

	July Warrant Amt.	Dec. Warrant Amt.	Collected thru	Percentage Collected	
2012	\$18,830,369	\$19,687,790	\$18,243,739.39	10/31/2012	96.88%
2013	\$19,134,704	\$20,235,081	\$18,630,492.83	10/31/2013	97.36%
2014	\$19,558,097	\$20,640,342	\$18,943,211.15	10/31/2014	96.86%
2015	\$20,036,102	\$21,298,380	\$19,363,528.52	10/31/2015	96.64%
2016	\$20,785,170	\$21,260,229	\$20,304,863.50	10/31/2016	97.69%
2017	\$21,075,701	\$21,895,151	\$20,697,988.94	10/31/2017	98.21%
2018	\$21,442,154		\$21,471,454.76	10/31/2018	100.14%

Motor Vehicle Registration:

Report as of Date: FISCAL YEAR	Through 10/31/18 BUDGET	Year to date Revenue	Municipal Transportation Revenue	Total Motor Vehicle Revenue	% of Budget
2014	\$2,050,000.00	\$714,532.00		\$714,532.00	35%
2015	\$2,175,000.00	\$792,995.00		\$792,995.00	36%
2016	\$2,325,000.00	\$812,199.00		\$812,199.00	35%
2017	\$2,500,000.00	\$808,121.00		\$808,121.00	32%
2018	\$2,674,000.00	\$869,075.00	\$30,945.00	\$900,020.00	34%
2019	\$2,875,000.00	\$942,570.00	\$31,380.00	\$973,950.00	34%

OVERTIME BY DEPARTMENT

		FY19 Budge	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	2019 YTD TOTALS	2018 YTD TOTALS	TOTAL 2018 EXP
01-411-105-0000	ASSESSING																30
	Overtime	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	30
	TOTALS																30
01-415-105-0000	CITY CLERK																1,307
	Overtime	250	56	107	247	14	-	-	-	-	-	-	-	-	424	87	1,307
	TOTALS	169.7%	56	107	247	14	-	-	-	-	-	-	-	-	424	87	1,307
01-407-105-0000	CODE																278
	Overtime	-	-	8	32	24	-	-	-	-	-	-	-	-	64	40	278
	TOTALS			8	32	24	-	-	-	-	-	-	-	-	64	40	278
01-403-105-0000	FINANCE																461
	Overtime	500	25	8	8	-	-	-	-	-	-	-	-	-	41	6	461
	TOTALS	8.2%	25	8	8	-	-	-	-	-	-	-	-	-	41	6	461
01-477-105-0000	WELFARE																256
	Overtime	-	-	17	9	51	-	-	-	-	-	-	-	-	77	93	256
	TOTALS			17	9	51	-	-	-	-	-	-	-	-	77	93	256
01-445-106-0000	FIRE																55,324
01-445-106-0001	Sick Hurt Coverage	45,000	1,635	3,278	1,682	1,869	-	-	-	-	-	-	-	-	8,465	3,140	55,324
01-445-106-0001	Personal Time Coverage	45,000	1,655	7,833	3,392	3,463	-	-	-	-	-	-	-	-	16,344	5,947	46,027
01-445-108-0000	Vacation Coverage	105,000	6,189	14,291	11,908	9,473	-	-	-	-	-	-	-	-	41,861	17,852	118,540
	Subtotal	9,479	25,402	16,982	14,806	-	-	-	-	-	-	-	-	-	66,669	26,939	219,891
01-445-105-0000	Extra Duty Coverage	60,000	2,391	12,977	10,844	3,130	-	-	-	-	-	-	-	-	29,342	5,774	62,821
01-445-107-0000	Holiday Pay	120,000	10,623	-	10,751	10,037	-	-	-	-	-	-	-	-	31,411	11,462	118,541
	SUBTOTAL	375,000	13,014	12,977	21,595	13,167	-	-	-	-	-	-	-	-	60,753	17,236	181,362
	TOTALS	34.0%	22,493	38,379	38,578	27,973	-	-	-	-	-	-	-	-	127,422	44,175	401,253
91-445-106-0000	EMS - AMBULANCE																
91-445-106-0001	Sick Hurt Coverage	10,000	(546)	1,303	-	-	-	-	-	-	-	-	-	-	757	3,605	18,278
91-445-106-0001	Personal Time Coverage	10,000	426	843	-	438	-	-	-	-	-	-	-	-	1,707	451	16,874
91-445-108-0000	Vacation Coverage	26,000	1,093	1,165	-	-	-	-	-	-	-	-	-	-	2,258	6,226	30,549
	Subtotal	973	3,311	438	-	-	-	-	-	-	-	-	-	-	4,722	10,282	65,701
91-445-105-0000	Extra Duty Coverage	35,000	706	3,028	9,900	-	-	-	-	-	-	-	-	-	13,634	4,280	102,552
91-445-107-0000	Holiday Pay	17,000	1,746	(532)	539	-	-	-	-	-	-	-	-	-	1,753	2,575	17,044
	SUBTOTAL	-	-	10,439	-	-	-	-	-	-	-	-	-	-	15,387	6,855	119,596
	TOTALS	973	3,311	-	10,877	-	-	-	-	-	-	-	-	-	20,109	17,137	185,297
01-404-105-0000	LICENSE																73
	Overtime	500	-	-	-	-	-	-	-	-	-	-	-	-	-	-	73
	TOTALS	0.0%	-	-	-	-	-	-	-	-	-	-	-	-	-	-	73
01-405-105-0000	PLANNING																3,061
	Overtime	2,000	240	281	144	243	-	-	-	-	-	-	-	-	907	369	3,061
	TOTALS	45.4%	240	281	144	243	-	-	-	-	-	-	-	-	907	369	3,061
01-437-101-0050	POLICE																136,780
	Overtime	125,000	15,595	18,952	(12,738)	22,360	-	-	-	-	-	-	-	-	44,168	37,405	136,780
	TOTALS	35.3%	15,595	18,952	(12,738)	22,360	-	-	-	-	-	-	-	-	44,168	37,405	136,780
01-479-105-0000	PARKS & RECREATION																
	Overtime	7,000	1,380	1,007	925	909	-	-	-	-	-	-	-	-	4,221	1,245	8,430
	TOTALS	60.3%	1,380	1,007	925	909	-	-	-	-	-	-	-	-	4,221	1,245	8,430
01-500-105-0006	PUBLIC WORKS	83,000															
01-500-105-0001	Office	380	798	798	521	-	-	-	-	-	-	-	-	-	2,498	1,093	9,391
01-500-105-0007	Road Maintenance	727	1,384	452	2,980	-	-	-	-	-	-	-	-	-	5,544	1,674	16,266
01-502-105-0001	Winter Maintenance	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	22,146
01-502-105-0003	Plowing	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	74,604
01-502-105-0005	Sanding/Salting	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	21
01-505-105-0000	City Engineering	-	37	18	66	-	-	-	-	-	-	-	-	-	121	-	853
01-507-105-0000	Drain Maintenance	-	-	14	-	-	-	-	-	-	-	-	-	-	14	14	311
01-510-105-0000	Parking/Traffic Control	745	752	-	-	-	-	-	-	-	-	-	-	-	1,497	180	197
01-513-105-0000	Signs	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
01-514-105-0000	Parking Garage	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	17
	TOTALS	11.7%	1,852	2,971	1,283	3,567	-	-	-	-	-	-	-	-	9,673	999	123,806
01-493-105-0000	SOLID WASTE	10,000	846	3,060	231	517	-	-	-	-	-	-	-	-	4,654	1,320	11,037
	Overtime	46.5%	846	3,060	231	517	-	-	-	-	-	-	-	-	4,654	1,320	11,037
90-409-105-0000	SANITARY SEWER	28,000															
90-421-105-0000	WRBP	1,632	652	265	395	-	-	-	-	-	-	-	-	-	2,944	1,868	10,321
	Sewer Maintenance	-	9	18	727	-	-	-	-	-	-	-	-	-	753	111	1,735
	TOTALS	13.2%	1,632	661	282	1,122	-	-	-	-	-	-	-	-	3,697	1,979	12,056

Parks & Recreation Facility Use Requests:

	2018-19	2017-18	2016-17	2015-16	2014-15	2013-14	2012-13	2011-12	2010-11
July	24	18	4	3	15	2	2	13	2
August	10	15	11	18	4	4	3	0	3
September	4	3	5	4	5	3	1	3	5
October	6	4	7	5	2	4	2	3	1
November		4	2	6	6	5	4	1	4
December		0	0	4	7	4	12	1	10
January		6	5	9	10	0	3	7	2
February		6	8	13	6	10	12	22	16
March		11	12	9	12	19	10	5	10
April		8	13	8	16	12	11	10	6
May		12	2	8	10	9	7	13	6
June		3	6	11	10	18	14	23	10
Total	44	90	75	98	103	90	81	101	75

Pending Grievances Summary:

Date of Grievance	Union	Subject	Status	Cost through 10/31/18
3/27/17	FIRE	Union claims that City has calculated their leave time incorrectly	<ul style="list-style-type: none"> ▪ 4/20/17 - Hearing held with the City Manager ▪ 5/16/17 - Second meeting scheduled for further discussion ▪ 5/26/17 Grievance denied by City Manager ▪ 6/27/17 Arbitration requested by Union 	\$287.50
12/29/17	FIRE	Union is requesting reimbursement of a FF overdraft fee due to City Payroll Error	<ul style="list-style-type: none"> ▪ 1/25/18 Hearing held with the City Manager ▪ 2/5/18 Grievance denied by the City Manager 	\$0.00
3/28/18	AFSCME	Union has filed a grievance that Employee termination was without just cause	<ul style="list-style-type: none"> ▪ 3/26/18 Employee's employment terminated for just cause ▪ 4/6/18 - Grievance denied by City Manager ▪ 4/18/18 - Arbitration filed by Union ▪ 12/17/18 - Arbitration hearing scheduled 	\$300.00

Impact Fee Revenues:

	Total Revenue as of 6/30/2018	Revenue Year-to-Date	Transfer Out FY19 Year-to-date	Total Revenue as of 10/31/18
School	\$63,004.19	\$1,339.19	\$-0-	\$64,343.38
Police	\$11,848.94	\$93.35	(\$11,875.62)	\$66.67
Fire	\$ 11,968.20	\$204.45	\$-0-	\$12,172.65
Parks	\$7,881.46	\$344.37	(\$7,000.00)	\$1,225.83
Roads	\$11,513.67	\$269.80	\$-0-	\$11,783.47
Library	\$ 2,744.50	\$185.91	\$-0-	\$2,930.41
Total Impact Fees Collected	\$108,960.96	\$2,437.07	(\$18,875.62)	\$92,522.41

Expendable Trust Balances:

		Balance as of 10/31/18
Non-Capital Reserve Account		\$188,241.18
Accrued Leave Reserve Account		\$251,451.10
Winter Maintenance Reserve Account		\$80,628.02
Health Insurance Stabilization Account		\$171,037.45
Motorcycle Week Account		\$52,256.72
Fire Stabilization Account		\$-0-

Tax Increment Financing Balances:

		Balance as of 10/31/18
Downtown		\$1,625,203.00
Lakeport		\$21,502.00
Weirs		\$5,529.00

Boat Taxes:

Report as of Date:	Through 10/31/18		
FISCAL YEAR	BUDGET	Year to date Revenue	% of Budget
2014	\$85,000	\$14,811.00	17.4%
2015	\$90,000	\$14,135.00	15.7%
2016	\$90,000	\$13,597.00	15.1%
2017	\$85,000	\$10,960.00	12.9%
2018	\$85,000	\$16,753.00	19.7%
2019	\$85,000	\$16,191.00	19.0%

EMS Billing History:

Laconia Fire Department EMS Billing Report									
Month	# of Trips 2017	# of Trips 2018	Gross Charge	Net Charge	% Billable	Write Offs	Payments	% of Payments to Net Charge	Balance Due
Jul	332	298	\$246,980.00	\$128,034.00	52%	\$1,894.00	\$66,212.00	52%	\$58,830.00
Aug	332	295	\$248,112.00	\$136,450.00	55%	\$3,200.00	\$62,491.00	46%	\$70,246.00
Sep	265	257	\$233,233.00	\$128,054.00	55%	\$1,800.00	\$46,917.00	37%	\$78,597.00
Oct	303	308	\$265,691.00	\$155,862.00	59%	\$2,200.00	\$24,292.00	16%	\$129,369.00
Nov									
Dec									
Jan									
Feb									
Mar									
Apr									
May									
June									
Totals		1158	\$994,016.00	\$548,400.00	55%	\$9,094.00	\$199,912.00	36%	\$337,042.00

Department of Public Works - Storm Cost Summary:

Storm Cost Summary - Per Storm Event - November, 2018

Allocations		Expended This Month	Expended To Date	Balance Thru Dec. 2017
Winter Maintenance				
Winter Maintenance Outside Contractors				
Winter Maintenance Overtime		\$400	\$400	