



## Financial & Operational Trends – July, 2018

### Net gain in construction value from Building Permit Reports:

|                   | Current year: | One year ago: | Two years ago: |
|-------------------|---------------|---------------|----------------|
| April 1 - June 30 | \$3.8 million | \$9.5 million | \$5.6 million  |

### Fire & Rescue Call Data:

| Month   | June, 2018                   | 2017               | 2016             | 2015            |
|---|------------------------------|--------------------|------------------|-----------------|
| Total number of emergencies   | 494                          | 458                | 455              | 376             |
| Percent fire calls  | 30%                          | 28%                | 33%              | 29%             |
| Percent calls downtown area*  | 62%                          | 63%                | 65%              | 62%             |
| Busiest time period by hour   | 2PM,5PM,6PM,9PM              | 9AM,10AM,1PM,2PM   | 4:00 PM          | 11:00 AM & noon |
| Percent of all calls 11pm to 7am                                    | 22%                          | 16%                | 19%              | 19%             |
| Number of critical care patients                                    | 34                           | 37                 | 20               | 10              |
| Number multiple/back-to-back  | 276                          | 252                | 258              | 219             |
| Percent of multiple calls EMS                                       | 52%                          | 55%                | 57%              | 64%             |
| % of emergency responses within 6 min. response time (year-to-date) | 82%                          | 83%                | 86%              | 84%             |
| Dates w/more than 20 incidents                                      | 6/1,3,8,10,13,14,16,23,21,29 | June 19 - 28 calls | June 26-21 calls | 6/20-20 calls   |
| # of times working 3 or more calls                                  | 64                           | 46                 | 41               | 37              |
| Total calls year to date  | 2,482                        | 2,332              | 2,226            | 2,063           |

\*Downtown area covers N.Main St. to Elm St.; Union to Mechanic, and to the By-Pass

### Public Assistance Data:

| City Relief                  | 2018     | 2017     | 2016     | 2015     |
|------------------------------|----------|----------|----------|----------|
| Fiscal Year                  | 2018     | 2017     | 2016     | 2015     |
| Jul                          | \$6,454  | \$5,590  | \$4,316  | \$4,064  |
| Aug                          | \$6,700  | \$5,057  | \$6,760  | \$3,154  |
| Sept                         | \$1,624  | \$2,310  | \$4,765  | \$4,311  |
| Oct                          | \$3,664  | \$3,250  | \$4,385  | \$3,645  |
| Nov                          | \$7,816  | \$3,250  | \$5,273  | \$2,502  |
| Dec                          | \$6,516  | \$4,606  | \$6,425  | \$3,956  |
| Jan                          | \$6,050  | \$4,239  | \$6,191  | \$2,950  |
| Feb                          | \$5,063  | \$2,693  | \$4,188  | \$2,137  |
| Mar                          | \$5,232  | \$3,184  | \$5,162  | \$1,651  |
| Apr                          | \$8,395  | \$3,487  | \$3,196  | \$2,436  |
| May                          | \$6,262  | \$4,351  | \$4,970  | \$ 917   |
| Jun                          | \$2,793  | \$4,485  | \$4,183  | \$3,274  |
| Gross Relief                 | \$66,569 | \$46,502 | \$59,814 | \$34,997 |
| Reimbursements/Liens/refunds | \$ 691   | \$ 5,206 | \$5,015  | \$2,333  |
| 01-477-499-0000              |          |          |          |          |
| Net Cost of Welfare          | \$65,878 | \$41,296 | \$54,799 | \$32,664 |

## Laconia Police Department – Monthly Activity Highlights:

| ACTIVITY                        | (June)<br>THIS MONTH | CORRESPONDING<br>MONTH LAST YEAR | TOTAL THIS<br>YEAR TO DATE | TOTAL LAST<br>YEAR TO DATE | % +/-  |
|---------------------------------|----------------------|----------------------------------|----------------------------|----------------------------|--------|
| Calls for service               | 2,011                | 2,361                            | 10,898                     | 11,424                     | -4.60  |
| Criminal offenses investigated  | 397                  | 367                              | 1,911                      | 1,779                      | 7.42   |
| Criminal off. cleared by arrest | 259                  | 216                              | 1,207                      | 1,147                      | 5.23   |
| Total # of physical arrests     | 160                  | 148                              | 747                        | 715                        | 4.48   |
| M/V – Stops                     | 419                  | 633                              | 2,638                      | 2,964                      | -11.00 |
| M/V – Summons                   | 40                   | 40                               | 218                        | 173                        | 26.01  |
| M/V – Written warnings          | 285                  | 464                              | 2,080                      | 2,296                      | -9.41  |
| Accidents – Fatal               | 1                    | 0                                | 2                          | 2                          | 0.00   |
| Accidents – Total               | 74                   | 64                               | 309                        | 315                        | -1.90  |
| Accidents w/injury              | 40                   | 28                               | 92                         | 72                         | 27.78  |
| Parking tags issued             | 410                  | 280                              | 938                        | 432                        | 117.13 |
| DWI                             | 8                    | 8                                | 33                         | 31                         | 6.45   |
| Intoxication                    | 49                   | 55                               | 190                        | 192                        | -1.04  |

| TYPE OF INCIDENT               | # OF CALLS |
|--------------------------------|------------|
| <b>June, 2018:</b>             |            |
| Domestic disturbance           | 32         |
| All other disturbances         | 172        |
| Suicidal subjects              | 14         |
| Attempted suicide              | 0          |
| Suicide                        | 0          |
| Violation of restraining order | 3          |
| Barricaded subject             | 0          |

|                       | # OF VOLUNTEER<br>HOURS |
|-----------------------|-------------------------|
| Volunteer Hours (LPD) | 22                      |
| Volunteer Hours (VSU) | 16                      |
| Victims Served        | 21                      |

### Property Tax Collection:

|      | July Warrant Amt. | Dec. Warrant Amt. | Collected thru | Percentage Collected |        |
|------|-------------------|-------------------|----------------|----------------------|--------|
| 2012 | \$18,830,369      | \$19,687,790      | \$37,895,060   | 6/30/12              | 98.38% |
| 2013 | \$19,134,704      | \$20,235,081      | \$38,934,165   | 6/30/13              | 98.89% |
| 2014 | \$19,558,097      | \$20,640,342      | \$39,732,295   | 6/30/14              | 98.84% |
| 2015 | \$20,036,102      | \$21,298,380      | \$40,771,297   | 6/30/15              | 98.64% |
| 2016 | \$20,785,170      | \$21,260,229      | \$41,527,953   | 6/30/16              | 98.77% |
| 2017 | \$21,075,701      | \$21,895,151      | \$42,540,346   | 6/30/17              | 99.00% |
| 2018 | \$21,442,154      |                   | \$17,218,223   | 6/30/18              | 80.30% |

### Motor Vehicle Registration:

| Report as of Date:<br>FISCAL YEAR | Through 6/30/18<br>BUDGET | Year to date<br>Revenue | Municipal<br>Transportation Revenue | Total Motor<br>Vehicle Revenue | % of Budget |
|-----------------------------------|---------------------------|-------------------------|-------------------------------------|--------------------------------|-------------|
| 2014                              | \$2,050,000               | \$2,243,570             | -0-                                 | \$2,243,570                    | 109.44%     |
| 2015                              | \$2,175,000               | \$2,420,458             | -0-                                 | \$2,420,458                    | 111.28%     |
| 2016                              | \$2,325,000               | \$2,567,992             | -0-                                 | \$2,567,992                    | 110.45%     |
| 2017                              | \$2,500,000               | \$2,723,024             | -0-                                 | \$2,723,024                    | 106.82%     |
| 2018                              | \$2,674,000               | \$2,856,231             | \$96,415                            | \$2,952,646                    | 110.42%     |

## OVERTIME BY DEPARTMENT

|                 |  |                         |                    |         |        |        |        |          |          |        |        |        |        |          | 2018 YTD TOTALS | 2017 YTD TOTALS | TOTAL 2017 EXP |         |         |
|-----------------|--|-------------------------|--------------------|---------|--------|--------|--------|----------|----------|--------|--------|--------|--------|----------|-----------------|-----------------|----------------|---------|---------|
|                 |  | FY18 BUDGET             | JUL-17             | AUG-17  | SEP-17 | OCT-17 | NOV-17 | DEC-17   | JAN-18   | FEB-18 | MAR-18 | APR-18 | MAY-18 | JUN-18   | 2018 YTD TOTALS | 2017 YTD TOTALS | TOTAL 2017 EXP |         |         |
| 01-411-105-0000 |  | OVERTIME                | -                  | -       | -      | -      | 18     | -        | -        | -      | -      | -      | 6      | 6        | 30              | 29              | 29             |         |         |
|                 |  | TOTALS                  | -                  | -       | -      | -      | 18     | -        | -        | -      | -      | -      | 6      | 6        | 30              | 29              | 29             |         |         |
| 01-415-105-0000 |  | CITY CLERK              | 200                | 21      | 66     | 369    | 120    | 171      | 77       | 80     | 7      | 127    | 163    | 14       | 85              | 1,300           | 1,912          | 1,912   |         |
|                 |  | TOTALS                  | 650.0%             | 21      | 66     | 369    | 120    | 171      | 77       | 80     | 7      | 127    | 163    | 14       | 85              | 1,300           | 1,912          | 1,912   |         |
| 01-407-105-0000 |  | CODE                    | -                  | 16      | 24     | 39     | 24     | 8        | 16       | 23     | 24     | 32     | 32     | 24       | 16              | 278             | 676            | 676     |         |
|                 |  | OVERTIME                | -                  | 16      | 24     | 39     | 24     | 8        | 16       | 23     | 24     | 32     | 32     | 24       | 16              | 278             | 676            | 676     |         |
| 01-403-105-0000 |  | FINANCE                 | 500                | -       | 6      | 195    | 64     | 39       | 31       | -      | 16     | -      | -      | 110      | -               | 461             | 563            | 563     |         |
|                 |  | TOTALS                  | 92.2%              | -       | 6      | 195    | 64     | 39       | 31       | -      | 16     | -      | -      | 110      | -               | 461             | 563            | 563     |         |
| 01-477-105-0000 |  | WELFARE                 | OVERTIME           | -       | 93     | 8      | -      | 80       | -        | -      | 9      | 32     | -      | 6        | 28              | 256             | 129            | 129     |         |
|                 |  | TOTALS                  | -                  | -       | 93     | 8      | -      | 80       | -        | -      | 9      | 32     | -      | 6        | 28              | 256             | 129            | 129     |         |
| 01-445-106-0000 |  | FIRE                    | SICK HURT COVERAGE | 38,000  | 166    | 2,974  | 5,614  | 3,390    | 4,911    | 7,384  | 4,021  | 6,811  | 3,861  | 4,530    | 6,560           | 3,452           | 53,674         | 49,952  | 49,952  |
|                 |  | TOTALS                  | 34,000             | 1,836   | 4,111  | 5,737  | 3,618  | 1,709    | 3,613    | 4,443  | 4,966  | 8,599  | 3,223  | 2,691    | 126             | 44,672          | 45,991         | 45,991  |         |
| 01-445-108-0000 |  | VACATION COVERAGE       | 95,000             | 8,059   | 9,793  | 10,954 | 12,661 | 9,973    | 7,304    | 9,706  | 9,328  | 10,016 | 4,685  | 7,520    | 10,190          | 112,189         | 120,794        | 120,794 |         |
|                 |  | TOTALS                  | 10,061             | 16,878  | 22,305 | 19,669 | 16,593 | 18,301   | 18,170   | 21,105 | 24,476 | 12,438 | 16,771 | 13,768   | 210,535         | 216,737         | 216,737        |         |         |
| 01-445-105-0000 |  | EXTRA DUTY COVERAGE     | 54,000             | 3,947   | 1,827  | 5,068  | 5,702  | 5,563    | 9,847    | 3,753  | 4,649  | 2,792  | 13,388 | 7,696    | 1,653           | 65,885          | 64,130         | 64,130  |         |
|                 |  | HOLIDAY PAY             | 110,000            | 12,139  | (677)  | 10,527 | 10,634 | 10,381   | 21,930   | 32,788 | -      | 10,651 | -      | -        | 10,168          | 118,541         | 116,578        | 116,578 |         |
| 01-445-107-0000 |  | SUBTOTAL                | 331,000            | 16,086  | 1,150  | 15,595 | 16,336 | 15,944   | 31,777   | 36,541 | 4,649  | 13,443 | 13,388 | 7,696    | 11,821          | 184,426         | 180,708        | 180,708 |         |
|                 |  | TOTALS                  | 119.3%             | 26,147  | 18,028 | 37,900 | 36,005 | 32,537   | 50,078   | 54,711 | 25,754 | 37,919 | 25,826 | 24,467   | 25,589          | 394,961         | 397,445        | 397,445 |         |
| 70-401-106-0000 |  | FIRE - AMBULANCE        | SICK HURT COVERAGE | -       | 903    | 2,702  | 1,169  | 997      | 2,634    | 1,906  | 1,390  | 1,278  | 4,026  | 791      | 482             | -               | 18,278         | 27,491  | 27,491  |
|                 |  | TOTALS                  | -                  | -       | 451    | 2,217  | 1,707  | 2,277    | 1,841    | -      | 1,333  | 5,268  | 932    | 410      | 438             | 16,874          | 16,946         | 16,946  |         |
| 70-401-108-0000 |  | VACATION COVERAGE       | -                  | 4,286   | 1,940  | 7,574  | 4,549  | 2,023    | 2,267    | 848    | 2,149  | 1,779  | 2,708  | 426      | -               | 30,549          | 27,389         | 27,389  |         |
|                 |  | TOTALS                  | 5,189              | 5,093   | 10,960 | 7,253  | 6,934  | 6,014    | 2,238    | 4,760  | 11,073 | 4,431  | 1,318  | 438      | 65,701          | 71,826          | 71,826         |         |         |
| 70-401-105-0000 |  | EXTRA DUTY COVERAGE     | -                  | 2,389   | 1,891  | 2,597  | 8,629  | 8,649    | 10,248   | 15,114 | 5,066  | 4,476  | 8,372  | 8,763    | 26,358          | 102,552         | 71,788         | 71,788  |         |
|                 |  | HOLIDAY PAY             | -                  | 2,133   | 442    | 1,383  | 1,244  | 1,244    | 2,903    | 4,737  | -      | 1,398  | -      | -        | 1,560           | 17,044          | 16,258         | 16,258  |         |
| 70-401-107-0000 |  | SUBTOTAL                | 4,522              | 2,333   | 3,980  | 9,873  | 9,893  | 13,151   | 19,851   | 5,066  | 5,874  | 8,372  | 8,763  | 27,918   | 119,596         | 88,046          | 88,046         |         |         |
|                 |  | TOTALS                  | 9,711              | 7,426   | 14,940 | 17,126 | 16,827 | 19,165   | 22,089   | 9,826  | 16,947 | 12,803 | 10,081 | 28,356   | 185,297         | 159,872         | 159,872        |         |         |
| 01-404-105-0000 |  | LICENSE                 | OVERTIME           | 500     | -      | -      | -      | -        | -        | -      | -      | -      | -      | -        | -               | -               | 167            | 167     |         |
|                 |  | TOTALS                  | 0.0%               | -       | -      | -      | -      | -        | -        | -      | -      | -      | -      | -        | -               | -               | 167            | 167     |         |
| 01-405-105-0000 |  | PLANNING                | OVERTIME           | 2,000   | 238    | 131    | 328    | 202      | 171      | 238    | 212    | 157    | 450    | 209      | 311             | 414             | 3,061          | 3,244   | 3,244   |
|                 |  | TOTALS                  | 153.1%             | 238     | 131    | 328    | 202    | 171      | 238      | 212    | 157    | 450    | 209    | 311      | 414             | 3,061           | 3,244          | 3,244   |         |
| 01-437-101-0050 |  | POLICE                  | OVERTIME           | 120,000 | 11,616 | 25,789 | 28,298 | 9,071    | (20,882) | 23,186 | 24,190 | 12,971 | 11,223 | 12,512   | (26,030)        | 18,049          | 129,993        | 147,925 | 147,925 |
|                 |  | TOTALS                  | 108.3%             | 11,616  | 25,789 | 28,298 | 9,071  | (20,882) | 23,186   | 24,190 | 12,971 | 11,223 | 12,512 | (26,030) | 18,049          | 129,993         | 147,925        | 147,925 |         |
| 01-479-105-0000 |  | PARKS & RECREATION      | OVERTIME           | 6,000   | 902    | 343    | 428    | 368      | 150      | 749    | 578    | 814    | 1,254  | 618      | 248             | 1,762           | 8,214          | 12,135  | 12,135  |
|                 |  | TOTALS                  | 136.9%             | 902     | 343    | 428    | 368    | 150      | 749      | 578    | 814    | 1,254  | 618    | 248      | 1,762           | 8,214           | 12,135         | 12,135  |         |
| 01-500-105-0006 |  | PUBLIC WORKS            | 80,000             | -       | -      | -      | -      | -        | -        | -      | -      | -      | -      | -        | -               | 9,111           | 9,729          | 9,729   |         |
|                 |  | OFFICE                  | 363                | 729     | 605    | 484    | 698    | 605      | 380      | 884    | 1,273  | 1,156  | 517    | 1,417    | 9,111           | 9,729           | 9,729          |         |         |
| 01-500-105-0007 |  | ROAD MAINTENANCE        | -                  | 546     | 1,128  | 818    | 3,765  | 2,400    | 1,135    | 1,585  | 945    | 1,010  | 552    | 1,360    | 1,022           | 16,266          | 17,854         | 17,854  |         |
|                 |  | WINTER MAINTENANCE      | -                  | -       | -      | -      | -      | -        | -        | -      | -      | -      | -      | -        | -               | 22,146          | 84,420         | 84,420  |         |
| 01-502-105-0001 |  | PLOWING                 | -                  | -       | -      | -      | -      | -        | -        | -      | -      | -      | -      | -        | -               | 74,604          | 1,406          | 1,406   |         |
|                 |  | SANDING/SALTING         | -                  | -       | -      | -      | -      | -        | -        | -      | -      | -      | -      | -        | -               | 21              | 23,048         | 23,048  |         |
| 01-505-105-0000 |  | CITY ENGINEERING        | -                  | -       | 117    | 572    | -      | 19       | 43       | 32     | 26     | 16     | 19     | 8        | 852             | 1,152           | 1,152          |         |         |
|                 |  | DRAIN MAINTENANCE       | -                  | -       | 14     | 29     | -      | -        | 239      | 10     | 19     | -      | -      | -        | -               | 311             | 264            | 264     |         |
| 01-510-105-0000 |  | PARKING/TRAFFIC CONTROL | -                  | 90      | -      | 15     | -      | -        | -        | -      | -      | -      | -      | -        | 92              | 197             | 1,387          | 1,387   |         |
|                 |  | SIGNS                   | -                  | -       | -      | -      | -      | -        | -        | -      | -      | -      | -      | -        | -               | 17              | -              | -       |         |
| 01-513-105-0000 |  | PARKING GARAGE          | -                  | -       | -      | 17     | -      | -        | -        | -      | -      | -      | -      | -        | -               | -               | -              | -       |         |
|                 |  | TOTALS                  | 154.4%             | 999     | 1,871  | 1,601  | 4,821  | 3,730    | 27,567   | 21,867 | 24,525 | 27,547 | 4,562  | 1,896    | 2,539           | 123,525         | 139,260        | 139,260 |         |
| 01-493-105-0000 |  | SOLID WASTE             | 10,000             | 1,053   | 267    | 942    | 756    | 622      | 1,161    | 669    | 398    | 1,116  | 521    | 2,887    | 1,119           | 11,511          | 12,360         | 12,360  |         |
|                 |  | OVERTIME                | 115.1%             | 1,053   | 267    | 942    | 756    | 622      | 1,161    | 669    | 398    | 1,116  | 521    | 2,887    | 1,119           | 11,511          | 12,360         | 12,360  |         |
| 90-409-105-0000 |  | SANITARY SEWER          | 28,000             | -       | 600    | 1,268  | 1,747  | 809      | 2,214    | 421    | 226    | 87     | 689    | 535      | 630             | 631             | 9,857          | 12,443  | 12,443  |
|                 |  | WRBP                    | -                  | 111     | -      | 168    | 135    | 14       | -        | 420    | -      | 169    | 107    | 240      | 150             | 1,514           | 2,703          | 2,703   |         |
| 90-421-105-0000 |  | SEWER MAINTENANCE       | -                  | -       | 1,915  | 944    | 2,228  | 421      | 646      | 87     | 858    | 642    | 870    | 781      | 11,371          | 15,146          | 15,146         |         |         |
|                 |  | TOTALS                  | 40.6%              | 711     | 1,268  | 1,915  | 944    | 2,228    | 421      | 646    | 87     | 858    | 642    | 870      | 781             | 11,371          | 15,146         | 15,146  |         |

**Parks & Recreation Facility Use Requests:**

|                  | <b>2017-18</b> | <b>2016-17</b> | <b>2015-16</b> | <b>2014-15</b> | <b>2013-14</b> | <b>2012-13</b> | <b>2011-12</b> | <b>2010-11</b> | <b>2009-10</b> |
|------------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| <b>July</b>      | 18             | 4              | 3              | 15             | 2              | 2              | 13             | 2              | 5              |
| <b>August</b>    | 15             | 11             | 18             | 4              | 4              | 3              | 0              | 3              | 2              |
| <b>September</b> | 3              | 5              | 4              | 5              | 3              | 1              | 3              | 5              | 6              |
| <b>October</b>   | 4              | 7              | 5              | 2              | 4              | 2              | 3              | 1              | 3              |
| <b>November</b>  | 4              | 2              | 6              | 6              | 5              | 4              | 1              | 4              | 1              |
| <b>December</b>  | 0              | 0              | 4              | 7              | 4              | 12             | 1              | 10             | 5              |
| <b>January</b>   | 6              | 5              | 9              | 10             | 0              | 3              | 7              | 2              | 3              |
| <b>February</b>  | 6              | 8              | 13             | 6              | 10             | 12             | 22             | 16             | 16             |
| <b>March</b>     | 11             | 12             | 9              | 12             | 19             | 10             | 5              | 10             | 8              |
| <b>April</b>     | 8              | 13             | 8              | 16             | 12             | 11             | 10             | 6              | 11             |
| <b>May</b>       | 12             | 2              | 8              | 10             | 9              | 7              | 13             | 6              | 4              |
| <b>June</b>      | 3              | 6              | 11             | 10             | 18             | 14             | 23             | 10             | 5              |
| <b>Total</b>     | <b>90</b>      | <b>75</b>      | <b>98</b>      | <b>103</b>     | <b>90</b>      | <b>81</b>      | <b>101</b>     | <b>75</b>      | <b>69</b>      |

**Pending Grievances Summary:**

| <b>Date of Grievance</b> | <b>Union</b> | <b>Subject</b>  | <b>Status</b>   | <b>Cost through 6/30/18</b> |
|--------------------------|--------------|---|---|-----------------------------|
| 3/27/17                  | FIRE         | Union claims that City has calculated their leave time incorrectly                | <ul style="list-style-type: none"> <li>▪ 4/20/17 - Hearing held with the City Manager</li> <li>▪ 5/16/17 - Second meeting scheduled for further discussion</li> <li>▪ 5/26/17 Grievance denied by City Manager</li> <li>▪ 6/27/17 Arbitration requested by Union</li> </ul> | \$287.50                    |
| 12/29/17                 | FIRE         | Union is requesting reimbursement of a FF overdraft fee due to City Payroll Error | <ul style="list-style-type: none"> <li>▪ 1/25/18 Hearing held with the City Manager</li> <li>▪ 2/5/18 Grievance denied by the City Manager</li> </ul>   | \$0.00                      |
| 3/28/18                  | AFSCME       | Union has filed a grievance that Employee termination was without just cause      | <ul style="list-style-type: none"> <li>▪ 3/26/18 Employee's employment terminated for just cause</li> <li>▪ 4/6/18 - Grievance denied by City Manager</li> <li>▪ 4/18/18 - Arbitration filed by Union</li> </ul>  | \$300.00                    |

**Impact Fee Revenues:**

|  | <b>Total Revenue as of<br/>6/30/2017</b> | <b>Revenue Year-to-Date</b> | <b>Transfer Out FY18<br/>Year-to-date</b> | <b>Total Revenue as of<br/>6/30/18</b> |
|--|--|-----------------------------|---|--|
| School                                 | \$50,527.94                              | \$12,476.25                 | -0-                                       | \$63,004.19                            |
| Police                                 | \$10,343.57                              | \$1,505.37                  | -0-                                       | \$11,848.94                            |
| Fire                                   | \$ 9,007.10                              | \$2,961.10                  | -0-                                       | \$11,968.20                            |
| Parks                                  | \$11,409.91                              | \$2,933.19                  | (\$6,461.64)                              | \$7,881.46                             |
| Roads                                  | \$21,951.32                              | \$5,562..35                 | (\$16,000.00)                             | \$11,513.67                            |
| Library                                | \$ 6,180.96                              | \$3,436.46                  | (\$5,000.00)                              | \$2,744.50                             |
| <b>Total Impact Fees<br/>Collected</b> | <b>\$109,420.80</b>                      | <b>\$27,001.80</b>          | <b>(\$27,461.64)</b>                      | <b>\$108,960.96</b>                    |

**Expendable Trust Balances:**

|  | <b>Balance as of 6/30/18</b> |
|--|------------------------------|
| Non-Capital Reserve Account            | \$150,990.16                 |
| Accrued Leave Reserve Account          | \$251,416.08                 |
| Winter Maintenance Reserve Account     | \$80,614.55                  |
| Health Insurance Stabilization Account | \$171,008.87                 |
| Motorcycle Week Account                | \$65,214.80                  |
| Fire Stabilization Account             | \$ -0-                       |

**Tax Increment Financing Balances:**

|          | <b>Balance as of 6/30/18</b> |
|----------|------------------------------|
| Downtown | \$1,026,968.76               |
| Lakeport | \$8,894.00                   |
| Weirs    | (\$118,935.94)               |

**Boat Taxes:**

| Report as of Date: | Through 6/30/18 |                      |             |
|--------------------|-----------------|----------------------|-------------|
| FISCAL YEAR        | BUDGET          | Year to date Revenue | % of Budget |
| 2014               | \$85,000        | \$89,981             | 105.86%     |
| 2015               | \$90,000        | \$85,754             | 90.47%      |
| 2016               | \$90,000        | \$81,426             | 95.28%      |
| 2017               | \$85,000        | \$75,266             | 88.55%      |
| 2018               | \$85,000        | \$90,568             | 106.55%     |