



## Financial & Operational Trends – April, 2024

### Net gain in construction value from Building Permit Reports:

	Current year:	One year ago:	Two years ago:
April 1 – March 31	\$33 million	\$58.5 million	\$48.6 million

### Fire & Rescue Call Data:

Month	March 2024	2023	2022	2021
Total number of incidents	284	329	339	354
Percent fire calls	24%	21%	30%	28%
Percent calls downtown area*	82%	74%	75%	80%
Busiest time period by hour	10AM, 2PM	10AM, 1pm	9AM, 9PM	1PM
Percent of all calls 11pm to 7am	28%	22%	16%	15%
Number of critical care patients	15	16	15	26
Number multiple/back-to-back calls	113	90	112	135
Percent of multiple calls EMS	74%	68%	79%	75%
% of emergency responses within 6 min. response time (year-to-date)	80%	84%	79%	80%
Dates with more than 20 incidents	3/18(21)	3/20(21)	0	0
# of times working 3 or more calls	9	10	10	16
Total incidents year to date	954	1,044	1,091	1,040
*Downtown area covers N.Main St. to Elm St. to Union to Mechanic, and to the By-Pass **Does not include multiple calls related to gas leaks				

### Public Assistance Data:

City Relief				
Fiscal Year	2024	2023	2022	2021
Jul	\$4,292	\$4,037	\$211	\$1,965
Aug	\$12,069	\$2,100	\$3,690	\$830
Sept	\$11,577	\$943	\$776	\$780
Oct	\$9,601	\$934	\$2,155	\$484
Nov	\$7,591	\$1,711	\$9,535	\$1,430
Dec	\$9,277	\$7,335	\$6,767	\$2,342
Jan	\$13,876	\$3,949	\$6,853	\$2,615
Feb	\$16,198	\$5,948	\$2,460	\$3,412
Mar	\$15,495	\$15,250	\$1,577	\$1,358
Apr		\$10,034	\$1,716	\$1,330
May		\$6,870	\$1,360	\$922
Jun		\$5,281	\$3,039	\$6,593
Gross Relief	\$99,976	\$64,392	\$40,139	\$24,061
Reimbursements/Liens/refund	\$ 232	\$21,731	\$42,815	\$1,802
01-477-499-0000				
Net Cost of Welfare	\$99,744	\$42,661	-\$2,676	\$22,259

## Laconia Police Department – Monthly Activity Highlights:

ACTIVITY	(March) THIS MONTH	CORRESPONDING MONTH LAST YEAR	TOTAL THIS YEAR TO DATE	TOTAL LAST YEAR TO DATE	TOTAL 2023	10 YEAR AVERAGE	% (+/-)
Calls for service (total)	1,622	1,922	5,457	5,496	25,024	22,971	8.94%
- Park, Walk, Talk	43	72	188	187	1223	N/A	0.00%
- Extra Patrol	240	494	780	1,349	4,473	2,015	121.98%
- Community Policing	8	15	49	41	175	160	9.50%
Criminal offenses investigated	276	261	861	778	3,696	3,712	-0.43%
Criminal off. cleared by arrest	200	186	561	497	2,283	2,229	2.43%
Total # of physical arrests	94	96	248	266	1,219	1,346	-9.47%
M/V – Stops	383	301	1,575	1,025	5,276	5,564	-5.17%
M/V – Summonses	6	5	39	29	311	378	-17.67%
M/V – Written warnings	263	272	1,313	921	4,544	4,782	-4.97%
Accidents – Fatal	0	0	0	0	1	2	-38.89%
Accidents – Total	23	42	102	108	461	577	-20.15%
Accidents w/injury	4	4	20	17	108	134	-19.13%
Parking tags issued	44	51	94	100	819	1,520	-46.12%
DWI	1	5	6	16	49	69	-29.36%
Intoxication	14	18	31	44	242	351	-31.13%

March 2024: TYPE OF INCIDENT	# OF CALLS
Domestic disturbance	18
All other disturbances	43
Suicidal subjects	8
Attempted suicide	0
Suicide	0
Violation of restraining order	12
Barricaded subject	0

	# VOLUNTEER HRS
Volunteer Hours (LPD)	18
Volunteer Hours (VSU)	8
Victims Served	0

## Property Tax Collection:

	July Warrant Amt.	Dec. Warrant Amt.	Collected thru		Percentage Collected
2016	\$ 20,785,170	\$ 21,260,229	\$ 41,177,419	3/31/2017	97.94%
2017	\$ 21,075,701	\$ 21,895,151	\$ 42,177,932	3/31/2018	98.15%
2018	\$ 21,442,154	\$ 23,765,321	\$ 44,597,578	3/31/2019	98.65%
2019	\$ 22,563,270	\$ 23,935,265	\$ 45,783,554	3/31/2020	98.46%
2020	\$ 23,203,364	\$ 23,612,210	\$ 46,287,489	3/31/2021	98.87%
2021	\$ 23,395,524	\$ 24,958,361	\$ 47,930,504	3/31/2022	99.12%
2022	\$ 24,369,326	\$ 26,785,934	\$ 50,773,270	3/31/2023	99.25%
2023	\$ 25,820,772	\$ 29,177,322	\$ 54,198,561	3/31/2023	98.55%

OVERTIME BY DEPARTMENT FY24		As of : 3/31/2024															% Used	PRIOR YR YTD EXP	PRIOR YR TOTAL EXP
	Budget	July	August	September	October	November	December	January	February	March	April	May	June	YTD Total					
01-403-105-0000	FINANCE	500	111	109	28	14	28	87	69	338	103	-	-	-	885	177.04%	675	1,071	
01-404-105-0000	LICENSE	100	-	-	-	-	-	-	-	-	-	-	-	-	-	0.00%	-	31	
01-405-105-0000	PLANNING	3,600	323	222	381	379	224	488	11	103	347	-	-	-	2,478	68.84%	2,800	3,924	
01-407-105-0000	CODE	1,000	9	9	17	-	-	9	-	-	24	-	-	-	69	6.87%	149	219	
01-411-105-0000	ASSESSING	-	48	-	8	-	-	16	-	-	-	-	-	-	72	0.00%	115	155	
01-415-105-0000	CITY CLERK	2000	9	99	89	212	316	27	151	633	346	-	-	-	1,883	94.14%	1,594	1,849	
POLICE																			
01-437-101-0050	Misc. Overtime	70000	4,744	2,479	6,036	4,957	(1,067)	6,724	(2,734)	791	4,851	-	-	-	26,781		22,568	45,848	
01-437-101-0051	Holiday OT		7,372	-	6,183	6,574	4,354	12,599	16,699	-	7,392	-	-	-	61,172		70,644	80,068	
01-437-101-0052	Incident OT		821	484	699	1,433	711	635	1,493	528	2,283	-	-	-	9,087		10,308	14,007	
01-437-101-0053	Court OT		1,073	1,646	1,452	642	1,515	681	1,245	1,778	3,346	-	-	-	13,378		18,041	21,918	
01-437-101-0054	Shift Coverage OT		7,362	9,859	12,462	12,438	13,043	9,285	6,306	7,004	9,108	-	-	-	86,867		91,384	109,441	
TOTAL		70,000	21,372	14,468	26,832	26,044	18,556	29,924	23,008	10,101	26,981	-	-	-	197,285	281.84%	212,946	271,282	
FIRE																			
01-445-105-0000	Extra Duty Coverage	90,000	17,448	15,763	17,920	29,587	32,332	21,281	15,970	21,885	22,372	-	-	-	194,558	216.18%	287,301	347,785	
01-445-106-0000	Sick Hurt Coverage	80,000	11,665	2,247	9,369	7,676	13,977	35,982	21,653	30,052	30,649	-	-	-	163,269	204.09%	40,849	70,818	
01-445-106-0001	Personal Time Coverage	70,000	3,488	11,236	7,803	3,814	6,396	7,520	8,795	5,444	5,615	-	-	-	60,111	85.87%	38,275	48,805	
01-445-107-0000	Holiday Pay	132,000	13,660	-	14,657	14,042	16,079	29,714	45,714	-	15,861	-	-	-	149,727	113.43%	126,930	141,663	
01-445-108-0000	Vacation Coverage	139,000	13,596	13,455	19,995	13,911	9,541	13,832	6,929	15,618	18,518	-	-	-	125,395	90.21%	107,824	135,724	
TOTALS		511,000	59,857	42,700	69,743	69,031	78,324	108,329	99,061	72,999	93,016	-	-	-	693,060	135.63%	601,179	744,794	
01-477-105-0000	WELFARE	500	56	-	29	10	-	-	-	-	59	-	-	-	154	30.73%	376	376	
01-479-105-0000	PARKS & RECREATION	10,000	376	126	316	193	288	128	578	809	1,468	-	-	-	4,283	42.83%	3,578	4,531	
01-493-105-0000	SOLID WASTE	10,000	1,421	2,960	2,039	1,665	1,848	2,203	2,360	1,417	2,101	-	-	-	18,015	180.15%	12,414	20,074	
PUBLIC WORKS																			
01-500-105-0004	Striping		-	-	528	-	-	-	-	-	-	-	-	-	528		-	-	
01-500-105-0006	Office	5700	562	566	859	593	593	741	778	617	790	-	-	-	6,097		6,624	8,741	
01-500-105-0007	Road Maintenance	13300	1,153	1,696	2,016	834	5,735	1,302	1,765	1,336	3,825	-	-	-	19,662		14,483	20,208	
01-502-105-0001	Winter Maintenance	3100	-	-	-	-	-	-	-	-	-	-	-	-	-		4,676	4,676	
01-502-105-0003	Plowing	65300	-	-	-	-	69	8,971	27,864	10,932	14,281	-	-	-	62,117		98,135	98,671	
01-502-105-0004	OT - Temp Plowing		-	-	-	-	-	-	-	-	-	-	-	-	-		-	-	
01-502-105-0005	Sanding/Salting		-	-	-	-	-	-	-	-	-	-	-	-	-		-	-	
01-505-105-0000	City Engineering	7600	567	542	1,610	1,036	870	1,368	1,368	908	367	-	-	-	8,635		7,933	11,507	
01-507-105-0000	Drain Maintenance	0	-	111	-	-	19	-	-	-	-	-	-	-	130		-	137	
01-510-105-0000	Parking/Traffic Control	0	-	-	-	-	-	-	-	-	-	-	-	-	-		134	134	
01-513-105-0000	Signs		-	-	-	-	-	-	-	-	-	-	-	-	-		-	-	
01-514-105-0000	Parking Garage		-	-	-	-	-	-	-	-	-	-	-	-	-		-	-	
TOTALS		95,000	2,282	2,914	5,013	2,462	7,285	12,381	31,775	13,793	19,263	-	-	-	97,169	102.28%	131,986	144,075	
SANITARY SEWER																			
90-409-105-0000	WRBP	5600	368	251	909	307	706	528	-	130	1,270	-	-	-	4,469		8,776	10,068	
90-421-105-0000	Sewer Maintenance	10675	320	108	144	-	-	-	144	144	18	-	-	-	877		3,790	5,687	
TOTALS		16,275	688	359	1,052	307	706	528	144	273	1,288	-	-	-	5,346	32.85%	12,566	15,756	
EMS - AMBULANCE																			
91-445-105-0000	Extra Duty Coverage	61,000	6,182	6,345	3,655	13,572	5,491	6,015	610	15,322	4,326	-	-	-	61,516	100.85%	116,292	140,160	
91-445-106-0000	Sick Hurt Coverage	46,000	946	1,727	1,154	2,234	1,098	537	2,610	-	2,737	-	-	-	13,044	28.36%	11,275	12,209	
91-445-106-0001	Personal Time Coverage	24,500	2,591	521	-	-	1,625	1,496	-	1,465	-	-	-	-	7,698	31.42%	4,170	5,074	
91-445-107-0000	Holiday Pay	22,200	1,607	-	2,066	1,793	1,823	2,951	4,745	-	1,675	-	-	-	16,661	75.05%	18,718	20,269	
91-445-108-0000	Vacation Coverage	35,000	4,330	1,722	2,315	2,578	1,148	557	464	1,098	-	-	-	-	14,211	40.60%	19,301	21,456	
TOTALS		188,700	15,656	10,315	9,190	20,177	11,185	11,556	8,428	17,884	8,738	-	-	-	113,130	59.95%	169,756	199,168	
GRAND TOTAL		908,675	102,207.69	74,282.16	114,736.94	120,493.73	118,760.54	165,676.84	165,584.87	118,351.44	153,733.06	-	-	-	1,133,827	124.78%	1,150,134	1,407,304	

**Motor Vehicle Registration:**

Report as of Date: FISCAL YEAR	Through 3/31/2024 BUDGET	Year to date Revenue	Municipal Transportation Revenue	Total Motor Vehicle Revenue	% of Budget
2019	\$2,875,000	\$2,221,973	\$67,985	\$2,286,958	79.56%
2020	\$3,085,000	\$2,215,957	\$68,290	\$2,284,247	74.04%
2021	\$3,150,000	\$2,404,870	\$73,625	\$2,478,495	78.68%
2022	\$3,270,000	\$2,491,774	\$73,630	\$2,565,404	78.45%
2023	\$3,500,000	\$2,495,780	\$73,375	\$2,569,155	73.40%
2024	\$3,600,000	\$2,565,075	\$74,810	\$2,639,885	73.33%

**Parks & Recreation Facility Use Requests:**

	2023-24	2022-23	2021-22	2020-21	2019-20	2018-19	2017-18	2016-17	2015-16
July	2	9	8	5	10	24	18	4	3
August	4	7	8	9	10	10	15	11	18
September	14	2	4	7	7	4	3	5	4
October	4	3	8	7	10	6	4	7	5
November	2	6	3	7	3	3	4	2	6
December	0	0	0	0	0	0	0	0	4
January	7	6	4	0	11	11	6	5	9
February	8	15	11	9	10	6	6	8	13
March	11	9	15	6	4	8	11	12	9
April		10	14	19	8	5	8	13	8
May		16	8	13	3	9	12	2	8
June		10	9	13	8	1	3	6	11
Total	52	93	92	95	84	87	90	75	98

**Pending Grievances Summary:**

Date of Grievance	Union	Subject	Status	Cost thru 3/31/24
		None		

**Impact Fee Revenues:**

Impact Fees					
	Available		Transfer Out		Available
	7/1/2023	YTD Revenue	Encumbered	Expended	Balance
School	\$138,111.96	\$23,477.35	\$102,500.00	\$0.00	\$59,089.31
Police	\$12,811.47	\$1,639.46	\$12,515.00	(\$85.00)	\$1,850.93
Fire	\$3,402.57	\$3,719.80	\$0.00	\$0.00	\$7,122.37
Parks	\$33,798.92	\$5,804.68	\$0.00	\$0.00	\$39,603.60
Roads	\$38,304.67	\$5,329.21	\$0.00	(\$33,700.00)	\$9,933.88
Library	\$22,408.84	\$3,053.51	\$919.90	(\$7,148.43)	\$17,394.02
Total	\$248,838.43	\$43,024.01	\$115,934.90	(\$40,933.43)	\$134,994.11

**Reserve Fund Balances:**

	Balance as of 3/31/24
<b>CITY</b>	
Non-Capital Reserve Account	\$ 149,897.17
Accrued Leave Reserve Account	\$ 313,567.91
Health Insurance Stabilization Account	\$ 184,056.22
Winter Maintenance Reserve Account	\$ 175,686.41
Welfare Reserve	\$ 54,214.04
Parking Kiosk Reserve	\$ 15,924.82
LED Light Replacement Reserve	\$ 42,466.19
Street and Highway Project Reserve	\$ 53,375.06
Bridge Repair and Reconstruction Reserve	\$ 66,718.20
Motorcycle Week Account	\$ 17,634.44
<b>SCHOOL</b>	
Special Education Reserve	\$ 1,092,847.79
School Construction	\$ 2,627,878.26
School Health Insurance Stabilization	\$ 647,307.01
Education Stabilization	\$ 1,306,178.27
LHS BNH Stadium Repair and Upgrade	\$ 101,860.78

**Tax Increment Financing Balances:**

	Balance as of 3/31/24
Downtown	\$902,676.24
Lakeport	\$79,018.00
Weirs	\$70,156.81

**Codes Office Statistics:**

	Building permits issued	Building/Code inspections	Demo permits issued	Property maintenance action
March 2024	58	44	2	1
March 2023	75	63	1	1

**YTD Building Permits (7/1/23 – 3/31/2024):** 462**March 2024 Short Term Rental Inspections:** 3**YTD Building Permits (7/1/22 – 3/31/2023):** 456**March 2023 Short Term Rental Inspections:** 4**Boat Taxes:**

Report as of Date:	Through 3/31/2024		
FISCAL YEAR	BUDGET	Year to date Revenue	% of Budget
2019	\$85,000	\$19,908	23.42%
2020	\$90,000	\$33,226	36.92%
2021	\$100,000	\$40,603	40.60%
2022	\$110,000	\$35,677	32.43%
2023	\$120,000	\$32,289	26.91%
2024	\$120,000	\$37,027	30.9%

	General Fund Revenues*			General Fund Expenditures		
	Budgeted	Realized as of 3/31/2023		Budgeted	Realized as of 3/31/2024	
		Amount			Amount	
2020	\$ 8,499,359	\$ 6,544,224	77.5%	\$ 31,450,111	\$ 21,672,002	68.9%
2021	\$ 8,699,290	\$ 7,350,515	84.5%	\$ 31,383,486	\$ 24,789,686	79.0%
2022	\$ 9,026,499	\$ 7,107,302	78.7%	\$ 32,502,933	\$ 23,441,647	72.1%
2023	\$ 10,991,625	\$9,204,648	83.7%	\$ 32,527,791	\$ 23,764,146	73.1%
2024	\$ 10,821,135	\$9,402,983	86.9%	\$ 34,987,789	\$ 25,487,862	72.8%

\* Does not include property tax collections noted elsewhere in this report

# EMS Billing History:

Laconia Fire Department EMS Billing Report								
Month 2023-24	# of Trips 2023-24 Billable	Gross Charge	Net Charge	% Billable	Write Offs	Payments	Net Collected	Balance Due
Jul	239	\$278,123.00	\$147,253.62	53%	\$20,630.30	\$91,297.56	62%	\$31,883.52
Aug	250	\$273,501.00	\$153,754.59	56%	\$44,754.05	\$76,080.21	49%	\$28,430.32
Sep	219	\$227,477.00	\$126,312.82	56%	\$39,387.80	\$58,399.29	46%	\$26,333.59
Oct	178	\$219,957.00	\$122,437.16	56%	\$25,285.55	\$69,270.66	56%	\$25,792.92
Nov	150	\$189,298.00	\$98,389.98	52%	\$10,695.00	\$60,803.85	62%	\$22,123.67
Dec	173	\$215,359.00	\$120,236.82	56%	\$10,760.28	\$61,798.54	44%	\$46,756.31
Jan	157	\$196,009.00	\$114,094.82	58%	\$484.28	\$44,669.05	27%	\$81,892.87
Feb	165	\$207,308.00	\$120,471.45	58%	\$0.00	\$36,836.57	31%	\$66,081.67
Mar	119	\$140,864.00	\$88,784.48	63%	\$0.00	\$3,165.33	4%	\$84,411.83
Apr								
May								
June								
<b>Totals</b>	<b>1650</b>	<b>\$1,947,896.00</b>	<b>\$1,091,735.74</b>	<b>56%</b>	<b>\$151,997.26</b>	<b>\$502,321.06</b>	<b>42%</b>	<b>\$413,706.70</b>

Laconia Fire Department EMS Billing Report											
Month 2022-23	Total # Ambulance Responses 2021-22 EMS & Fire	# of Trips 2021-22 Billable	Total # Ambulance Responses 2022-23 EMS & Fire	# of Trips 2022-23 Billable	Gross Charge	Net Charge	% Billable	Write Offs	Payments	% of Payments to Net Charge	Balance Due
Jul	377	285	365	254	\$275,735.00	\$132,193.67	47%	\$23,015.41	\$75,251.71	56%	\$32,187.23
Aug	411	295	318	224	\$267,787.00	\$137,629.90	51%	\$32,011.40	\$74,946.94	56%	\$27,539.77
Sep	334	249	311	224	\$249,489.00	\$124,057.28	49%	\$31,834.54	\$63,355.31	49%	\$26,592.92
Oct	374	276	316	237	\$270,037.00	\$134,821.76	50%	\$27,501.15	\$73,196.45	58%	\$30,835.92
Nov	355	266	297	218	\$227,478.00	\$113,914.92	49%	\$27,317.91	\$55,092.72	47%	\$23,627.74
Dec	325	247	329	238	\$276,909.00	\$135,067.02	48%	\$23,008.79	\$77,639.62	60%	\$31,668.75
Jan	333	220	354	253	\$295,585.00	\$156,091.16	53%	\$3,000.00	\$85,939.66	50%	\$58,438.78
Feb	280	215	285	189	\$219,803.00	\$107,359.01	47%	\$3,420.00	\$62,065.95	56%	\$36,038.19
Mar	272	196	301	217	\$240,620.00	\$127,469.73	55%	\$2,980.78	\$63,861.52	47%	\$57,722.18
Apr	295	211	292	196	\$224,444.00	\$125,292.47	56%	\$350.00	\$42,510.35	30%	\$80,433.51
May	319	232	354	232	\$253,178.00	\$141,931.23	55%	\$1,700.00	\$47,408.77	30%	\$90,602.10
June	335	260	357	163	\$177,327.00	\$117,824.31	66%	\$1,500.00	\$6,411.41	4%	\$109,728.85
<b>Totals</b>	<b>4010</b>	<b>2952</b>	<b>3879</b>	<b>2645</b>	<b>\$2,978,392.00</b>	<b>\$1,553,652.46</b>	<b>52%</b>	<b>\$177,639.98</b>	<b>\$727,680.41</b>	<b>47%</b>	<b>\$605,415.94</b>

Department of Public Works – Storm Cost Summary:

Storm Cost Summary - Per Storm Event										
Date	Condition	OT Hrs.	Double OT Hrs.	OT Cost	OS Contractors	Tons Salt	Cost Salt	Tons Sand	Cost Sand	Total Storm Cost
3/10	Snow	56.5		\$2,260		58	\$4,409			\$6,669
3/21	Snow	6.25		\$250		66.5	\$5,055	3	\$41	\$5,346
3/23	Snow/freezing rain	286	57.75	\$16,060	\$7,401	304	\$23,110			\$46,571
3/24	Cleanup	15.75		\$630		0				\$630
3/29	Cleanup	25.25		\$1,010		0				\$1,010
		389.75	57.75	\$20,210	\$7,401	428.5	\$32,575	3	\$41	\$60,227

Allocations	Budget	Expended This Month	Expended To Date	Balance Thru March 31, 2024
Winter Maintenance	\$270,000	\$32,616	\$134,332	\$135,668
Winter Maintenance Outside Contractors	\$60,000	\$7,401	\$23,102	\$36,898
Winter Maintenance Overtime	\$65,000	\$20,210	\$70,690	\$(5,690)