



## Financial & Operational Trends – April, 2022

### Net gain in construction value from Building Permit Reports

	Current year:	One year ago:	Two years ago:
April 1 – March 31	\$48.6 million	\$39 million	\$17 million

### Fire & Rescue Call Data:

Month	March 2022	2021	2020	2019
Total number of incidents	339	354	331	445
Percent fire calls	30%	28%	31%	19%
Percent calls downtown area*	75%	80%	78%	77%
Busiest time period by hour	9AM, 9PM	1PM	12PM, 1PM	12,1,2,7PM
Percent of all calls 11pm to 7am	16%	15%	19%	17%
Number of critical care patients	15	26	25	38
Number multiple/back-to-back calls	112	135	110	138
Percent of multiple calls EMS	79%	75%	72%	83%
% of emergency responses within 6 min. response time (year-to-date)	79%	80%	81%	81%
Dates with more than 20 incidents	3/7 (21)	March 3 (18 calls)	March 19 (16 calls)	March 8, 15, 16, 27 (20 each)
# of times working 3 or more calls	10	16	7	17
Total incidents year to date	1,091	1,040	1,031	1,260 (14/day)

\*Downtown area covers N.Main St. to Elm St. to Union to Mechanic, and to the By-Pass

\*\*Does not include multiple calls related to gas leaks

### Public Assistance Data:

City Relief	2022	2021	2020	2019
Fiscal Year				
Jul	\$211	\$1,965	\$ 957	\$6,068
Aug	\$3,690	\$830	\$5,046	\$5,603
Sept	\$776	\$780	\$2,981	\$5,008
Oct	\$2,155	\$484	\$2,989	\$8,406
Nov	\$9,535	\$1,430	\$2,872	\$9,725
Dec	\$6,767	\$2,342	\$6,208	\$7,436
Jan	\$6,853	\$2,615	\$2,125	\$5,138
Feb	\$2,460	\$3,412	\$1,132	\$8,738
Mar	\$1,577	\$1,358	\$1,777	\$5,671
Apr		\$1,330	\$1,383	\$6,898
May		\$922	\$5,248	\$4,319
Jun		\$6,593	\$660	\$1,710
Gross Relief	\$34,024	\$24,061	\$33,378	\$74,720
Reimbursements/Liens/refunds	\$23,268	\$1,802	\$6,190	\$1,951
01-477-499-0000				
Net Cost of Welfare	\$10,756	\$22,259	\$27,188	\$72,769

## Laconia Police Department – Monthly Activity Highlights:

ACTIVITY	(March) THIS MONTH	CORRESPONDING MONTH LAST YEAR	TOTAL THIS YEAR TO DATE	TOTAL LAST YEAR TO DATE	% +/-
Calls for service	1,830	2,475	4,964	7,210	-31.15
Criminal offenses investigated	223	291	704	797	-11.67
Criminal off. cleared by arrest	158	192	499	581	-14.11
Total # of physical arrests	86	110	270	326	-17.18
M/V – Stops	793	1,169	1,881	2,636	-28.64
M/V – Summons	36	44	74	102	-27.45
M/V – Written warnings	689	1,020	1,655	2,321	-28.69
Accidents – Fatal	0	0	0	0	0
Accidents – Total	23	43	99	125	-20.80
Accidents w/injury	6	10	19	25	-24.00
Parking tags issued	47	95	180	95	89.47
DWI	6	4	15	12	25.00
Intoxication	23	25	69	74	-6.76

March 2022: TYPE OF INCIDENT	# OF CALLS
Domestic disturbance	18
All other disturbances	55
Suicidal subjects	4
Attempted suicide	0
Suicide	0
Violation of restraining order	10
Barricaded subject	0

	# OF VOLUNTEER HOURS
Volunteer Hours (LPD)	41
Volunteer Hours (VSU)	5
Victims Served	0

## Property Tax Collection:

	July Warrant Amt.	Dec. Warrant Amt.	Collected thru	Percentage Collected
2014	\$19,558,097	\$20,640,342	\$39,265,651	3/31/15
2015	\$20,036,102	\$21,298,380	\$40,270,606	3/31/16
2016	\$20,785,170	\$21,260,229	\$41,177,419	3/31/17
2017	\$21,075,701	\$21,895,151	\$42,177,932	3/31/18
2018	\$21,442,154	\$23,765,321	\$44,597,578	3/31/19
2019	\$22,563,270	\$23,935,265	\$45,783,554	3/31/20
2020	\$23,203,364	\$23,612,210	\$46,287,489	3/31/21
2021	\$23,395,524	\$24,960,538	\$47,930,504	3/31/22

## Motor Vehicle Registration:

Report as of Date: FISCAL YEAR	Through 3/31/2022 BUDGET	Year to date Revenue	Municipal Transportation Revenue	Total Motor Vehicle Revenue	% of Budget
2017	\$2,500,000	\$1,970,820	-0-	\$1,970,820	78.83%
2018	\$2,674,000	\$2,086,272	\$67,860	\$2,154,132	80.56%
2019	\$2,875,000	\$2,221,973	\$67,985	\$2,286,958	79.56%
2020	\$3,085,000	\$2,215,957	\$68,290	\$2,284,247	74.04%
2021	\$3,150,000	\$2,404,870	\$73,625	\$2,478,495	78.68%
2022	\$3,270,000	\$2,491,774	\$73,630	\$2,565,404	78.45%

## OVERTIME BY DEPARTMENT FY22

As of : 3/31/2022

	Budget	July	August	September	October	November	December	January	February	March	April	May	June	YTD Total	% Used	PRIOR YR YTD EXP	PRIOR YR TOTAL EXP
FINANCE	500	-	-	129	-	-	-	21	321	-	0	0	0	471	94.28%	244	272
LICENSE	250	-	-	-	-	-	-	-	-	0	0	0	-	-	0.00%	6	6
PLANNING	2,500	485	256	184	797	476	217	169	116	149	0	0	0	2,848	113.92%	3,718	4,820
CODE	500	134	-	7	-	-	-	-	21	7	0	0	0	169	33.79%	101	144
ASSESSING	500	-	-	-	-	-	-	-	-	0	0	0	-	-	0.00%	7	72
CITY CLERK	1000	-	-	66	-	224	-	8	238	254	0	0	0	789	78.89%	814	814
POLICE																	
Misc. Overtime	140000	2,932	2,852	1,500.37	-1831	3,413	1,029	1,127	5,680	(1,488)	0	0	0	15,215		13,436	23,249
Holiday OT		6,946	0	6,629.04	8251	8,210	21,340	12,567	-	7,523	0	0	0	71,464		61,788	68,044
Incident OT		972	1,424	910.47	2912	614	1,402	667	760	696	0	0	0	10,359		11,504	17,920
Court OT		871	107	111.69	734	697	234	1,094	653	2,144	0	0	0	6,646		2,486	3,904
Shift Coverage OT		7,565	5,126	1,400.04	6312	471	5,515	6,355	3,873	5,103	0	0	0	41,720		25,395	30,950
<b>TOTAL</b>	<b>140,000</b>	<b>19,287</b>	<b>9,510</b>	<b>10,552</b>	<b>16,378</b>	<b>13,404</b>	<b>29,520</b>	<b>21,810</b>	<b>10,966</b>	<b>13,977</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>145,404</b>	<b>103.86%</b>	<b>114,607</b>	<b>144,067</b>
FIRE																	
Extra Duty Coverage	70,000	13,198	10,326	13,083	23,977	19,176	37,611	6,272	15,542	19,071	0	0	0	158,255	226.08%	57,545	97,138
Sick Hurt Coverage	80,000	3,792	12,628	15,843	20,898	13,202	9,434	8,080	10,606	7,137	0	0	0	101,621	127.03%	82,419	115,977
Personal Time Coverage	75,000	2,069	6,982	8,162	8,341	4,634	4,825	4,683	3,388	3,154	0	0	0	46,238	61.65%	33,272	53,689
Holiday Pay	127,500	13,330	0	13,403	11,010	11,704	33,619	22,300	173	10,501	0	0	0	116,040	91.01%	116,614	130,256
Vacation Coverage	134,000	16,765	12,082	12,183	11,026	8,747	8,223	6,705	14,632	11,446	0	0	0	101,809	75.98%	94,582	121,917
<b>TOTALS</b>	<b>486,500</b>	<b>49,155</b>	<b>42,018</b>	<b>62,674</b>	<b>75,252</b>	<b>57,463</b>	<b>93,713</b>	<b>48,040</b>	<b>44,341</b>	<b>51,307</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>523,963</b>	<b>107.70%</b>	<b>384,432</b>	<b>518,976</b>
WELFARE	1,000	-	-	-	-	9	-	-	-	-	0	0	0	9	0.87%	82	98
PARKS & RECREATION	9,000	1,023	203	222.98	246	313	881	439	747	288	0	0	0	4,363	48.48%	3,464	4,839
SOLID WASTE	7,000	1,246	943	815.27	1380	1,692	1,391	1,230	936	1,144	0	0	0	10,777	153.95%	3,550	4,539
PUBLIC WORKS	0																
Striping		-	-	-	-	-	-	-	-	-	0	0	0	-	-	-	-
Office		559	582	562	881	523	779	672	736	790	0	0	0	6,084		5,265	7,291
Road Maintenance	15660	1,541	2194	1121	1124	622	1,413	1,086	2,767	1,224	0	0	0	13,093		10,085	13,296
Winter Maintenance	67967	-	-	-	-	-	-	-	-	-	0	0	0	-		11,254	11,254
Plowing		-	-	-	-	26,923	10,521	27,213	19,284	0	0	0	83,941		35,914	35,914	
OT - Temp Plowing		-	-	-	-	-	-	-	-	-	0	0	0	-		669	669
Sanding/Salting		-	-	-	-	-	-	-	-	-	0	0	0	-		-	-
City Engineering	1929	638	384	338	453	617	300	-	229	373	0	0	0	3,332		4,890	7,389
Drain Maintenance	397	-	-	-	-	-	281	267	10	0	0	0	0	558		785	960
Parking/Traffic Control	1047	-	-	-	-	-	99	125	-	0	0	0	0	225		-	-
Signs		-	-	-	-	-	-	-	-	-	0	0	0	-		-	-
Parking Garage		-	-	-	-	-	-	-	-	-	0	0	0	-		-	-
<b>TOTALS</b>	<b>87,000</b>	<b>2,738</b>	<b>3,160</b>	<b>2,020</b>	<b>2,458</b>	<b>1,762</b>	<b>29,414</b>	<b>12,660</b>	<b>31,338</b>	<b>21,682</b>	<b>0</b>	<b>0</b>	<b>-</b>	<b>107,233</b>	<b>123.26%</b>	<b>68,862</b>	<b>76,774</b>
SANITARY SEWER	15,000																
WRBP		578	1,486	533	836	280	1,374	705	726	322	0	0	0	6,839		6,711	8,231
Sewer Maintenance		1,575	1,468	1541	1317	1,847	1,312	2,996	2,240	1,639	0	0	0	15,934		4,689	9,123
<b>TOTALS</b>	<b>15,000</b>	<b>2,153</b>	<b>2,954</b>	<b>2,074</b>	<b>2,152</b>	<b>2,127</b>	<b>2,686</b>	<b>3,700</b>	<b>2,966</b>	<b>1,961</b>	<b>0</b>	<b>0</b>	<b>-</b>	<b>22,773</b>	<b>151.82%</b>	<b>11,400</b>	<b>17,354</b>
EMS - AMBULANCE																	
Extra Duty Coverage	52,000	6,429	3,737	8,158	12,619	10,587	10,404	3,141	14,713	4,916	0	0	0	74,703	143.66%	57,990	147,540
Sick Hurt Coverage	39,000	2,449	3,156	3,315	6,520	8,822	789	3,562	474	426	0	0	0	29,513	75.68%	67,620	72,756
Personal Time Coverage	21,600	-	523	838	1,660	789	475	363	670	-	0	0	0	5,318	24.62%	6,443	6,571
Holiday Pay	18,870	2,573	-	2,452	1,931	1,496	4,288	3,161	-	1,433	0	0	0	17,333	91.86%	20,012	21,456
Vacation Coverage	33,500	-	1,537	5,169	5,210	1,963	888	474	2,067	489	0	0	0	17,797	53.12%	14,508	18,645
<b>TOTALS</b>	<b>164,970</b>	<b>11,450</b>	<b>8,953</b>	<b>19,932</b>	<b>27,940</b>	<b>23,656</b>	<b>16,844</b>	<b>10,701</b>	<b>17,924</b>	<b>7,263</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>144,665</b>	<b>87.69%</b>	<b>166,573</b>	<b>266,968</b>
<b>GRAND TOTAL</b>	<b>915,720</b>	<b>87,671</b>	<b>67,997</b>	<b>98,676</b>	<b>126,604</b>	<b>101,126</b>	<b>174,666</b>	<b>98,779</b>	<b>109,914</b>	<b>98,031</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>963,463</b>	<b>105.21%</b>	<b>757,860</b>	<b>1,039,742</b>

## Parks & Recreation Facility Use Requests:

	2021-22	2020-21	2019-20	2018-19	2017-18	2016-17	2015-16	2014-15	2013-14
July	8	5	10	24	18	4	3	15	2
August	8	9	10	10	15	11	18	4	4
September	4	7	7	4	3	5	4	5	3
October	8	7	10	6	4	7	5	2	4
November	3	7	3	3	4	2	6	6	5
December	0	0	0	0	0	0	4	7	4
January	4	0	11	11	6	5	9	10	0
February	11	9	10	6	6	8	13	6	10
March	15	6	4	8	11	12	9	12	19
April		19	8	5	8	13	8	16	12
May		13	3	9	12	2	8	10	9
June		13	8	1	3	6	11	10	18
<b>Total</b>	<b>61</b>	<b>95</b>	<b>84</b>	<b>87</b>	<b>90</b>	<b>75</b>	<b>98</b>	<b>103</b>	<b>90</b>

## Pending Grievances Summary:

Date of Grievance	Union	Subject	Status	Cost thru 3/31/22
			None	

## Impact Fee Revenues:

	Total Revenue as of 6/30/2021	Revenue Year-to-Date	Transfer Out FY21 Year-to-date	Total Revenue as of 3/31/22
School	\$77,018.34	\$56,437.10	(\$66,596.69)	\$66,858.75
Police	\$1,710.26	\$5,694.64	\$0.00	\$7,404.90
Fire	\$15,906.00	\$11,828.63	\$0.00	\$27,734.63
Parks	\$2,208.87	\$13,100.58	\$0.00	\$15,309.45
Roads	\$17,420.29	\$19,606.05	\$0.00	\$37,026.34
Library	\$5,433.87	\$7,048.40	\$0.00	\$12,482.27
<b>Total Impact Fees Collected</b>	<b>\$119,697.63</b>	<b>\$113,715.40</b>	<b>(\$66,596.69)</b>	<b>\$166,816.34</b>

### Expendable Trust Balances:

		Balance as of 3/31/22
Non-Capital Reserve Account		\$432,874.23
Accrued Leave Reserve Account		\$292,205.32
Winter Maintenance Reserve Account		\$163,833.57
Health Insurance Stabilization Account		\$171,516.92
Motorcycle Week Account		\$100,410.85
Fire Stabilization Account		-0-

### Tax Increment Financing Balances:

	Balance as of 3/31/22
Downtown	\$1,068,164.55
Lakeport	\$45,889.00
Weirs	\$(52,670.19)

### Boat Taxes:

Report as of Date:	Through 3/31/22		
FISCAL YEAR	BUDGET	Year to date Revenue	% of Budget
2017	\$85,000	\$13,794	16.23%
2018	\$85,000	\$19,844	23.35%
2019	\$85,000	\$19,908	23.42%
2020	\$90,000	\$33,226	36.92%
2021	\$100,000	\$40,603	40.60%
2022	\$110,000	\$35,677	32.43%

	General Fund Revenues*			General Fund Expenditures		
			Realized as of 3/31/2021			Realized as of 3/31/2022
	Budgeted	Amount		Budgeted	Amount	
2018	\$ 8,029,176	\$ 6,229,141	77.6%	\$ 29,599,947	\$ 25,146,341	84.9%
2019	\$ 8,114,878	\$ 6,283,237	77.4%	\$ 30,659,544	\$ 22,201,001	72.4%
2020	\$ 8,499,359	\$ 6,544,224	77.5%	\$ 31,450,111	\$ 21,672,002	68.9%
2021	\$ 8,699,290	\$ 7,350,515	84.5%	\$ 31,383,486	\$ 24,789,686	79.0%
2022	\$ 9,026,499	\$ 7,107,302	78.7%	\$ 32,502,933	\$ 23,441,647	72.1%

\*Does not include property tax collections noted elsewhere in this report

### EMS Billing History:

Laconia Fire Department EMS Billing Report											
Month 2021-22	Total # Ambulance Responses 2020-21 EMS & Fire	# of Trips 2020-21 Billable	Total # Ambulance Responses 2021-22 EMS & Fire	# of Trips 2021-22 Billable	Gross Charge	Net Charge	% Billable	Write Offs	Payments	% of Payments to Net Charge	Balance Due
Jul	337	235	377	284	\$291,458.60	\$150,780.45	52%	\$10,956.00	\$101,048.41	67%	\$33,397.36
Aug	279	200	411	295	\$296,249.20	\$132,786.68	44%	\$700.00	\$95,393.55	67%	\$27,973.63
Sep	303	200	334	242	\$245,246.60	\$122,622.90	49%	\$1,748.04	\$72,276.86	58%	\$42,193.77
Oct	308	222	374	272	\$257,003.80	\$133,192.76	52%	\$500.00	\$72,609.11	53%	\$54,776.37
Nov	278	203	355	260	\$244,443.00	\$114,016.02	47%	\$494.09	\$67,933.05	57%	\$42,668.35
Dec	329	242	325	241	\$262,228.00	\$125,336.01	48%	\$450.00	\$62,907.00	49%	\$59,643.62
Jan	303	225	333	213	\$227,433.00	\$102,862.50	47%	\$383.88	\$59,151.02	58%	\$40,672.77
Feb	269	212	280	207	\$221,010.00	\$110,465.16	50%	\$300.00	\$47,152.42	45%	\$60,566.52
Mar	305	226	272	146	\$162,945.00	\$90,137.71	54%	\$0.00	\$8,450.93	8%	\$80,922.23
Apr											
May											
June											
<b>Totals</b>	<b>2711</b>	<b>1965</b>	<b>3061</b>	<b>2160</b>	<b>\$2,208,017.20</b>	<b>\$1,082,200.19</b>	<b>49%</b>	<b>\$15,532.01</b>	<b>\$586,922.35</b>	<b>54%</b>	<b>\$442,814.62</b>

Laconia Fire Department EMS Billing Report

Month 2020-21	Total # Ambulance Responses 2019-20 EMS & Fire	# of Trips 2019-20 Billable	Total # Ambulance Responses 2020-21 EMS & Fire	# of Trips 2020-21 Billable	Gross Charge	Net Charge	% Billable	Write Offs	Payments	% of Payments to Net Charge	Balance Due
Jul	319	288	337	235	\$224,274.60	\$114,241.23	51%	\$21,217.70	\$79,308.66	69%	\$10,016.95
Aug	294	232	279	200	\$186,862.00	\$99,110.64	52%	\$18,929.79	\$71,006.50	72%	\$7,022.95
Sep	310	263	303	200	\$209,743.20	\$103,831.02	49%	\$13,550.29	\$78,902.29	73%	\$7,611.16
Oct	325	276	308	222	\$229,831.40	\$109,651.56	47%	\$14,244.40	\$80,785.72	68%	\$9,139.08
Nov	293	264	278	203	\$206,278.60	\$96,033.12	47%	\$14,243.27	\$64,753.01	65%	\$12,771.08
Dec	304	275	329	242	\$228,260.00	\$117,042.96	51%	\$13,878.46	\$85,692.37	68%	\$14,177.77
Jan	301	250	303	225	\$227,186.00	\$119,755.91	53%	\$17,826.29	\$78,719.20	75%	\$15,638.61
Feb	274	249	269	212	\$204,583.20	\$98,587.77	48%	\$15,331.46	\$66,426.02	67%	\$12,844.65
Mar	262	214	305	226	\$215,771.80	\$103,754.04	48%	\$23,743.49	\$60,657.91	60%	\$14,183.45
Apr	237	189	287	200	\$192,932.80	\$93,401.41	51%	\$6,823.17	\$57,027.33	58%	\$33,378.08
May	291	212	273	192	\$188,993.80	\$99,107.35	55%	\$6,823.17	\$58,629.02	58%	\$29,248.98
June	320	228	378	288	\$282,904.40	\$150,373.97	55%	\$5,216.00	\$90,853.79	60%	\$48,789.09
<b>Totals</b>	<b>3530</b>	<b>2940</b>	<b>3649</b>	<b>2645</b>	<b>\$2,597,621.80</b>	<b>\$1,304,890.98</b>	<b>50%</b>	<b>\$171,827.49</b>	<b>\$872,761.82</b>	<b>67%</b>	<b>\$214,821.85</b>

## Department of Public Works – Storm Cost Summary:

Allocations	Budget	Expended This Month	Expended To Date	Balance Thru March 31, 2022
Winter Maintenance	\$250,750	\$22,891	\$187,061	\$63,683
Winter Maintenance Outside Contractors	\$54,000	\$2,203	\$30,424	\$23,756
Winter Maintenance Overtime	\$60,000	\$11,880	\$91,480	\$(31,480)