



Financial & Operational Trends – March, 2022

Net gain in construction value from Building Permit Reports

	Current year:	One year ago:	Two years ago:
April 1 – February 28	\$47.3 million	\$34.0 million	\$15.0 million

Fire & Rescue Call Data:

Month	February 2022	2021	2020	2019
Total number of incidents	334	325	329	385
Percent fire calls	31%	30%	24%	27%
Percent calls downtown area*	77%	78%	73%	75%
Busiest time period by hour	10am	10am, 5pm	8am, 2pm, 7pm	11am, 3pm
Percent of all calls 11pm to 7am	16%	16%	20%	17%
Number of critical care patients	25	21	22	25
Number multiple/back-to-back calls	101	128	109	154
Percent of multiple calls EMS	72%	80%	81%	78%
% of emergency responses within 6 min. response time (year-to-date)	74%	80%	78%	79%
Dates with more than 20 incidents	2/3 (20), 2/11 (20)	2/25 (23)	2-Feb	2/1, 2/4
# of times working 3 or more calls	9	6	7	8
Total incidents year to date	752	686	700	815 (13.8/day)

*Downtown area covers N.Main St. to Elm St. to Union to Mechanic, and to the By-Pass

**Does not include multiple calls related to gas leaks

Public Assistance Data:

City Relief	2022	2021	2020	2019
Fiscal Year				
Jul	\$211	\$1,965	\$ 957	\$6,068
Aug	\$3,690	\$830	\$5,046	\$5,603
Sept	\$776	\$780	\$2,981	\$5,008
Oct	\$2,155	\$484	\$2,989	\$8,406
Nov	\$9,535	\$1,430	\$2,872	\$9,725
Dec	\$6,767	\$2,342	\$6,208	\$7,436
Jan	\$6,853	\$2,615	\$2,125	\$5,138
Feb	\$2,460	\$3,412	\$1,132	\$8,738
Mar		\$1,358	\$1,777	\$5,671
Apr		\$1,330	\$1,383	\$6,898
May		\$922	\$5,248	\$4,319
Jun		\$6,593	\$660	\$1,710
Gross Relief	\$32,447	\$24,061	\$33,378	\$74,720
Reimbursements/Liens/refunds	\$17,461	\$1,802	\$6,190	\$1,951
01-477-499-0000				
Net Cost of Welfare	\$14,986	\$22,259	\$27,188	\$72,769

Laconia Police Department – Monthly Activity Highlights:

ACTIVITY	(February) THIS MONTH	CORRESPONDING MONTH LAST YEAR	TOTAL THIS YEAR TO DATE	TOTAL LAST YEAR TO DATE	% +/-
Calls for service	1,513	2,187	3,134	4,735	-33.81
Criminal offenses investigated	243	228	478	506	-5.53
Criminal off. cleared by arrest	162	165	338	389	-13.11
Total # of physical arrests	92	93	184	216	-14.81
M/V – Stops	470	720	1,088	1,467	-25.84
M/V – Summons	12	28	38	58	-34.48
M/V – Written warnings	415	645	966	1,301	-25.75
Accidents – Fatal	0	0	0	0	0
Accidents – Total	31	51	76	82	-7.32
Accidents w/injury	10	8	13	15	-13.33
Parking tags issued	35	48	118	155	-23.87
DWI	4	2	9	8	12.50
Intoxication	25	26	46	49	-6.12

February 2022: TYPE OF INCIDENT	# OF CALLS
Domestic disturbance	26
All other disturbances	67
Suicidal subjects	6
Attempted suicide	0
Suicide	0
Violation of restraining order	11
Barricaded subject	0

	# OF VOLUNTEER HOURS
Volunteer Hours (LPD)	0
Volunteer Hours (VSU)	5
Victims Served	0

Property Tax Collection:

	July Warrant Amt.	Dec. Warrant Amt.	Collected thru		Percentage Collected
2014	\$19,558,097	\$20,640,342	\$ 38,864,602	2/28/15	96.68%
2015	\$20,036,102	\$21,298,380	\$ 40,016,393	2/29/16	96.81%
2016	\$20,785,170	\$21,260,229	\$ 40,982,495	2/28/17	97.47%
2017	\$21,075,701	\$21,895,151	\$ 41,980,355	2/28/18	97.69%
2018	\$21,442,154	\$23,765,321	\$ 44,283,364	2/28/19	97.96%
2019	\$22,563,270	\$23,935,265	\$ 45,624,334	2/29/20	98.12%
2020	\$23,203,364	\$23,612,210	\$ 45,968,335	2/28/21	98.19%
2021	\$23,395,524	\$24,958,361	\$ 47,629,351	2/28/22	98.50%

Motor Vehicle Registration:

Report as of Date: FISCAL YEAR	Through 2/28/2022 BUDGET	Year to date Revenue	Municipal Transportation Revenue	Total Motor Vehicle Revenue	% of Budget
2017	\$2,500,000	\$1,729,651	-0-	\$1,729,651	69.17%
2018	\$2,674,000	\$1,836,920	\$59,190	\$1,896,110	70.90%
2019	\$2,875,000	\$1,968,709	\$61,220	\$2,020,929	70.60%
2020	\$3,085,000	\$1,981,975	\$61,390	\$2,043,365	66.23%
2021	\$3,150,000	\$2,054,249	\$62,655	\$2,116,904	67.20%
2022	\$3,270,000	\$2,185,494	\$64,125	\$2,249,619	68.80%

OVERTIME BY DEPARTMENT FY22

As of : 2/28/2022

	Budget	July	August	September	October	November	December	January	February	March	April	May	June	YTD Total	% Used	PRIOR YR YTD EXP	PRIOR YR TOTAL EXP	
FINANCE	500	0	0	129	0	0	-	21	321	0	0	0	0	471	94.28%	244	272	
LICENSE	250	0	0	0	0	0	-	-	0	0	0	0	0	-	0.00%	6	6	
PLANNING	2,500	485	256	184	797	476	217	169	116	0	0	0	0	2,699	107.97%	3486	4,820	
CODE	500	134	0	7	0	0	-	-	21	0	0	0	0	162	32.40%	71	144	
ASSESSING	500	0	0	0	0	0	-	-	0	0	0	0	0	-	0.00%	7	72	
CITY CLERK	1000	0	0	66	0	224	-	8	238	0	0	0	0	535	53.51%	814	814	
POLICE																		
Misc. Overtime	140000	2,932	2,852	1,500.37	-1831	3,413	1,029	1,127	5,680	0	0	0	0	16,703		11099	23,249	
Holiday OT		6,946	0	6,629.04	8251	8,210	21,340	12,567	-	0	0	0	0	63,942		61788	68,044	
Incident OT		972	1,424	910.47	2912	614	1,402	667	760	0	0	0	0	9,663		8987	17,920	
Court OT		871	107	111.69	734	697	234	1,094	653	0	0	0	0	4,502		2228	3,904	
Shift Coverage OT		7,565	5,126	1,400.04	6312	471	5,515	6,355	3,873	0	0	0	0	36,617		19046	30,950	
TOTAL	140,000	19,287	9,510	10,552	16,378	13,404	29,520	21,810	10,966	0	0	0	0	131,427	93.88%	103148	144,067	
FIRE																		
Extra Duty Coverage	70,000	13,198	10,326	13,083	23,977	19,176	37,611	6,272	15,542	0	0	0	0	139,185	198.84%	50291	97,138	
Sick Hurt Coverage	80,000	3,792	12,628	15,843	20,898	13,202	9,434	8,080	10,606	0	0	0	0	94,484	118.10%	79417	115,977	
Personal Time Coverage	75,000	2,069	6,982	8,162	8,341	4,634	4,825	4,683	3,388	0	0	0	0	43,084	57.45%	29766	53,689	
Holiday Pay	127,500	13,330	0	13,403	11,010	11,704	33,619	22,300	173	0	0	0	0	105,540	82.78%	115848	130,256	
Vacation Coverage	134,000	16,765	12,082	12,183	11,026	8,747	8,223	6,705	14,632	0	0	0	0	90,363	67.44%	86203	121,917	
TOTALS	486,500	49,155	42,018	62,674	75,252	57,463	93,713	48,040	44,341	0	0	0	0	472,656	97.15%	361524	518,976	
WELFARE	1,000	0	0	0	0	9	-	-	-	0	0	0	0	9	0.87%	82	98	
PARKS & RECREATION	9,000	1,023	203	222.98	246	313	881	439	747	0	0	0	0	4,075	45.28%	3343	4,839	
SOLID WASTE	7,000	1,246	943	815.27	1380	1,692	1,391	1,230	936	0	0	0	0	9,633	137.61%	4407	4,539	
PUBLIC WORKS	0																	
Striping		0	0	0	0	0	-	-	-	0	0	0	0	-	0	-	-	
Office		559	582	562	881	523	779	672	736	0	0	0	0	5,294		4784	7,291	
Road Maintenance	15660	1,541	2194	1121	1124	622	1,413	1,086	2,767	0	0	0	0	11,869		8629	13,296	
Winter Maintenance	67967	0	0	0	0	0	-	-	-	0	0	0	0	-	6931	11,254		
Plowing		0	0	0	0	0	26,923	10,521	27,213	0	0	0	0	64,656		32926	35,914	
OT - Temp Plowing		0	0	0	0	0	-	-	-	0	0	0	0	-	669	669		
Sanding/Salting		0	0	0	0	0	-	-	-	0	0	0	0	-	0	-		
City Engineering	1929	638	384	338	453	617	300	-	229	0	0	0	0	2,959		4496	7,389	
Drain Maintenance	397	0	0	0	0	0	-	281	267	0	0	0	0	548		785	960	
Parking/Traffic Control	1047	0	0	0	0	0	-	99	125	0	0	0	0	225		0	-	
Signs		0	0	0	0	0	-	-	-	0	0	0	0	-	0	-		
Parking Garage		0	0	0	0	0	-	-	-	0	0	0	0	-	0	-		
TOTALS	87,000	2,738	3,160	2,020	2,458	1,762	29,414	12,660	31,338	0	0	0	0	-	85,551	98.33%	59220	76,774
SANITARY SEWER	15,000																	
WRBP		578	1,486	533	836	280	1,374	705	726	0	0	0	0	6,517		6178	8,231	
Sewer Maintenance		1,575	1,468	1541	1317	1,847	1,312	2,996	2,240	0	0	0	0	14,295		4096	9,123	
TOTALS	15,000	2,153	2,954	2,074	2,152	2,127	2,686	3,700	2,966	0	0	0	0	-	20,812	138.75%	10274	17,354
EMS - AMBULANCE																		
Extra Duty Coverage	52,000	6,429	3,737	8,158	12,619	10,587	10,404	3,141	14,713	0	0	0	0	69,788	134.21%	43025	147,540	
Sick Hurt Coverage	39,000	2,449	3,156	3,315	6,520	8,822	789	3,562	474	0	0	0	0	29,087	74.58%	62948	72,756	
Personal Time Coverage	21,600	0	523	838	1,660	789	475	363	670	0	0	0	0	5,318	24.62%	6443	6,571	
Holiday Pay	18,870	2,573	0	2,452	1,931	1,496	4,288	3,161	-	0	0	0	0	15,901	84.26%	20012	21,456	
Vacation Coverage	33,500	0	1,537	5,169	5,210	1,963	888	474	2,067	0	0	0	0	17,308	51.67%	14042	18,645	
TOTALS	164,970	11,450	8,953	19,932	27,940	23,656	16,844	10,701	17,924	0	0	0	0	137,401	83.29%	146471	266,968	
GRAND TOTAL	915,720	87,671	67,997	98,676	126,604	101,126	174,666	98,779	109,914	-	-	-	-	865,432	94.51%	693,096	1,039,742	

Parks & Recreation Facility Use Requests:

	2021-22	2020-21	2019-20	2018-19	2017-18	2016-17	2015-16	2014-15	2013-14
July	8	5	10	24	18	4	3	15	2
August	8	9	10	10	15	11	18	4	4
September	4	7	7	4	3	5	4	5	3
October	8	7	10	6	4	7	5	2	4
November	3	7	3	3	4	2	6	6	5
December	0	0	0	0	0	0	4	7	4
January	4	0	11	11	6	5	9	10	0
February	11	9	10	6	6	8	13	6	10
March		6	4	8	11	12	9	12	19
April		19	8	5	8	13	8	16	12
May		13	3	9	12	2	8	10	9
June		13	8	1	3	6	11	10	18
Total	46	95	84	87	90	75	98	103	90

Pending Grievances Summary:

Date of Grievance	Union	Subject	Status	Cost thru 2/28/22
			None	

Impact Fee Revenues:

	Total Revenue as of 6/30/2021	Revenue Year-to-Date	Transfer Out FY21 Year-to-date	Total Revenue as of 2/28/22
School	\$77,018.34	\$954.15	(\$66,596.69)	\$11,375.80
Police	\$1,710.26	\$1,820.53	\$0.00	\$3,530.79
Fire	\$15,906.00	\$3,263.87	\$0.00	\$19,169.87
Parks	\$2,208.87	\$273.75	\$0.00	\$2,482.62
Roads	\$17,420.29	\$8,675.67	\$0.00	\$26,095.96
Library	\$5,433.87	\$142.53	\$0.00	\$5,576.40
Total Impact Fees Collected	\$119,697.63	\$15,130.50	(\$66,596.69)	\$68,231.44

Expendable Trust Balances:

		Balance as of 2/28/22
Non-Capital Reserve Account		\$432,815.90
Accrued Leave Reserve Account		\$292,168.10
Winter Maintenance Reserve Account		\$163,812.70
Health Insurance Stabilization Account		\$171,495.07
Motorcycle Week Account		\$81,460.85
Fire Stabilization Account		-0-

Tax Increment Financing Balances:

	Balance as of 2/28/22
Downtown	\$1,068,165
Lakeport	\$45,889
Weirs	(\$26,483)

Boat Taxes:

Report as of Date:	Through 2/28/22		
FISCAL YEAR	BUDGET	Year to date Revenue	% of Budget
2017	\$85,000	\$12,158	14.30%
2018	\$85,000	\$18,346	21.58%
2019	\$85,000	\$18,531	21.80%
2020	\$90,000	\$31,735	35.26%
2021	\$100,000	\$36,899	36.90%
2022	\$110,000	\$33,201	30.18%

	General Fund Revenues*			General Fund Expenditures		
			Realized as of 2/28/2021			Realized as of 2/28/2022
	Budgeted	Amount		Budgeted	Amount	
2018	\$ 8,029,176	\$6,000,534	74.47%	\$29,599,947	\$19,149,104	64.69%
2019	\$ 8,114,878	\$5,726,850	70.57%	\$30,659,544	\$19,729,038	64.35%
2020	\$ 8,499,359	\$6,129,734	72.12%	\$31,450,111	\$20,241,633	64.36%
2021	\$ 8,699,290	\$6,439,115	74.02%	\$31,383,486	\$23,264,110	74.13%
2022	\$ 9,026,499	\$6,352,206	70.37%	\$32,502,933	\$22,956,990	70.63%

*Does not include property tax collections noted elsewhere in this report

EMS Billing History:

Laconia Fire Department EMS Billing Report											
Month 2021-22	Total # Ambulance Responses 2020-21 EMS & Fire	# of Trips 2020-21 Billable	Total # Ambulance Responses 2021-22 EMS & Fire	# of Trips 2021-22 Billable	Gross Charge	Net Charge	% Billable	Write Offs	Payments	% of Payments to Net Charge	Balance Due
Jul	337	235	377	285	\$291,458.60	\$140,678.15	48%	\$10,956.00	\$100,852.24	67%	\$32,474.93
Aug	279	200	411	295	\$296,267.20	\$132,786.68	44%	\$700.00	\$94,719.10	67%	\$28,666.08
Sep	303	200	334	249	\$245,246.60	\$122,622.90	49%	\$1,748.04	\$69,975.75	58%	\$44,494.88
Oct	308	222	374	276	\$257,003.80	\$134,787.99	57%	\$500.00	\$70,568.42	53%	\$58,412.29
Nov	278	203	355	266	\$244,555.60	\$113,173.62	47%	\$494.09	\$66,965.33	57%	\$42,793.67
Dec	329	242	325	247	\$262,260.00	\$128,111.91	48%	\$450.00	\$58,322.44	49%	\$67,004.08
Jan	303	225	333	220	\$227,453.00	\$106,558.71	48%	\$383.88	\$40,625.91	38%	\$63,145.32
Feb	269	212	280	183	\$192,210.00	\$96,618.43	49%	\$300.00	\$8,605.99	8%	\$87,524.33
Mar											
Apr											
May											
June											
Totals	2406	1739	2789	2021	\$2,016,454.80	\$975,338.39	48%	\$15,532.01	\$510,635.18	52%	\$424,515.58

Laconia Fire Department EMS Billing Report

Month 2020-21	Total # Ambulance Responses 2019-20 EMS & Fire	# of Trips 2019-20 Billable	Total # Ambulance Responses 2020-21 EMS & Fire	# of Trips 2020-21 Billable	Gross Charge	Net Charge	% Billable	Write Offs	Payments	% of Payments to Net Charge	Balance Due
	319	288	337	235	\$224,274.60	\$114,241.23	51%	\$21,217.70	\$79,308.66	69%	\$10,016.95
Jul	294	232	279	200	\$186,862.00	\$99,110.64	52%	\$18,929.79	\$71,006.50	72%	\$7,022.95
Sep	310	263	303	200	\$209,743.20	\$103,831.02	49%	\$13,550.29	\$78,902.29	73%	\$7,611.16
Oct	325	276	308	222	\$229,831.40	\$109,651.56	47%	\$14,244.40	\$80,785.72	68%	\$9,139.08
Nov	293	264	278	203	\$206,278.60	\$96,033.12	47%	\$14,243.27	\$64,753.01	65%	\$12,771.08
Dec	304	275	329	242	\$228,260.00	\$117,042.96	51%	\$13,878.46	\$85,692.37	68%	\$14,177.77
Jan	301	250	303	225	\$227,186.00	\$119,755.91	53%	\$17,826.29	\$78,719.20	75%	\$15,638.61
Feb	274	249	269	212	\$204,583.20	\$98,587.77	48%	\$15,331.46	\$66,426.02	67%	\$12,844.65
Mar	262	214	305	226	\$215,771.80	\$103,754.04	48%	\$23,743.49	\$60,657.91	60%	\$14,183.45
Apr	237	189	287	200	\$192,932.80	\$93,401.41	51%	\$6,823.17	\$57,027.33	58%	\$33,378.08
May	291	212	273	192	\$188,993.80	\$99,107.35	55%	\$6,823.17	\$58,629.02	58%	\$29,248.98
June	320	228	378	288	\$282,904.40	\$150,373.97	55%	\$5,216.00	\$90,853.79	60%	\$48,789.09
Totals	3530	2940	3649	2645	\$2,597,621.80	\$1,304,890.98	50%	\$171,827.49	\$872,761.82	67%	\$214,821.85

Department of Public Works – Storm Cost Summary:

Allocations	Budget	Expended This Month	Expended To Date	Balance Thru Feb. 28, 2022
Winter Maintenance	\$250,750	\$54,633	\$164,170	\$86,574
Winter Maintenance Outside Contractors	\$54,000	\$12,800	\$28,221	\$25,779
Winter Maintenance Overtime	\$60,000	\$26,800	\$79,600	\$(19,600)