



## Financial & Operational Trends – January, 2022

### Net gain in construction value from Building Permit Reports

	Current year:	One year ago:	Two years ago:
April 1 – December 31	\$44.1 million	\$30.3 million	\$12.9 million

### Fire & Rescue Call Data:

Month	December 2021	2020	2019	2018
Total number of emergencies	376	401	375	373
Percent fire calls	19%	32%	30%	40%
Percent calls downtown area*	71%	74%	72%	73%
Busiest time period by hour	9AM, 1PM	11AM, 7PM	9AM, 10AM	11AM, 12PM, 1PM, 2PM
Percent of all calls 11pm to 7am	23%	16%	16%	20%
Status 1 or 2 high risk patients	22	22	27	18
Number multiple/back-to-back	155	169	112	148
Percent of multiple calls EMS	77%	68%	75%	71%
% of emergency responses within 6 min. response time (year-to-date)	77%	78%	79%	78%
Busiest dates & # calls that day	12/7 (22)	12/4 (21), 12/31 (26)	12/6 (19), 12/18 (20)	Dec. 27th 24 calls
# of times working 3 or more calls	12	23	11	14
Total calls year to date	4,851	4,417	4,765	5,022

\*Downtown area covers N.Main St. to Elm St. to Union to Mechanic, and to the By-Pass

\*\*Does not include multiple calls related to gas leaks

### Public Assistance Data:

City Relief	2022	2021	2020	2019
Fiscal Year				
Jul	\$211	\$1,965	\$ 957	\$6,068
Aug	\$3,690	\$830	\$5,046	\$5,603
Sept	\$776	\$780	\$2,981	\$5,008
Oct	\$2,155	\$484	\$2,989	\$8,406
Nov	\$9,535	\$1,430	\$2,872	\$9,725
Dec	\$6,767	\$2,342	\$6,208	\$7,436
Jan		\$2,615	\$2,125	\$5,138
Feb		\$3,412	\$1,132	\$8,738
Mar		\$1,358	\$1,777	\$5,671
Apr		\$1,330	\$1,383	\$6,898
May		\$922	\$5,248	\$4,319
Jun		\$6,593	\$660	\$1,710
Gross Relief	\$23,135	\$24,061	\$33,378	\$74,720
Reimbursements/Liens/refunds	\$8,446	\$1,802	\$6,190	\$1,951
01-477-499-0000				
Net Cost of Welfare	\$14,689	\$22,259	\$27,188	\$72,769

## Laconia Police Department – Monthly Activity Highlights:

ACTIVITY	(December) THIS MONTH	CORRESPONDING MONTH LAST YEAR	TOTAL THIS YEAR TO DATE	TOTAL LAST YEAR TO DATE	% +/-
Calls for service	1,638	2,248	26,364	26,263	0.38
Criminal offenses investigated	241	215	3,494	3,539	-1.27
Criminal off. cleared by arrest	179	150	2,306	2,027	13.76
Total # of physical arrests	92	87	1,265	1,176	7.57
M/V – Stops	576	501	9,432	6,593	43.06
M/V – Summons	27	19	500	328	52.44
M/V – Written warnings	397	430	8,093	5,878	37.68
Accidents – Fatal	1	0	1	2	-50.00
Accidents – Total	54	52	557	473	17.76
Accidents w/injury	6	10	129	121	6.61
Parking tags issued	60	99	1,289	1,313	-1.83
DWI	4	2	61	55	10.91
Intoxication	22	18	295	337	-12.46

December 2021: TYPE OF INCIDENT	# OF CALLS
Domestic disturbance	23
All other disturbances	64
Suicidal subjects	7
Attempted suicide	0
Suicide	0
Violation of restraining order	4
Barricaded subject	0

	# OF VOLUNTEER HOURS
Volunteer Hours (LPD)	17
Volunteer Hours (VSU)	12
Victims Served	0

## Property Tax Collection:

	July Warrant Amt.	Dec. Warrant Amt.	Collected thru	Percentage Collected
2014	\$19,558,097	\$20,640,342	\$27,892,442	69.39%
2015	\$20,036,102	\$21,298,380	\$38,815,901	93.91%
2016	\$20,785,170	\$21,260,229	\$39,589,046	94.16%
2017	\$21,075,701	\$21,895,151	\$40,372,767	93.95%
2018	\$21,442,154	\$23,765,321	\$39,770,659	87.97%
2019	\$22,563,270	\$23,935,265	\$44,643,171	96.01%
2020	\$23,203,364	\$23,612,210	\$44,664,909	95.41%
2021	\$23,395,524	\$24,958,361	\$46,493,198	96.15%

## Motor Vehicle Registration:

Report as of Date: FISCAL YEAR	Through 12/31/2021 BUDGET	Year to date Revenue	Municipal Transportation Revenue	Total Motor Vehicle Revenue	% of Budget
2017	\$2,500,000	\$1,270,577	-0-	\$1,270,577	50.8%
2018	\$2,674,000	\$1,357,415	\$45,050	\$1,402,465	52.4%
2019	\$2,875,000	\$1,468,585	\$46,232	\$1,514,817	52.7%
2020	\$3,085,000	\$1,490,265	\$47,285	\$1,537,550	49.8%
2021	\$3,150,000	\$1,576,197	\$48,445	\$1,624,642	51.6%
2022	\$3,270,000	\$1,677,242	\$50,315	\$1,727,557	52.8%

## OVERTIME BY DEPARTMENT FY22

As of : 12/31/2021

	Budget	July	August	September	October	November	December	January	February	March	April	May	June	YTD Total	% Used	PRIOR YR YTD EXP	PRIOR YR TOTAL EXP	
FINANCE	500	0	0	128.57	0	0	-	0	0	0	0	0	0	129	25.71%	244	272	
LICENSE	250	0	0	0	0	0	-	0	0	0	0	0	0	-	0.00%	6	6	
PLANNING	2,500	485	255.85	184.44	797	476	217	0	0	0	0	0	0	2,414	96.54%	2,851	4,820	
CODE	500	134	0	6.92	0	0	-	0	0	0	0	0	0	141	28.25%	71	144	
ASSESSING	500	0	0	0	0	0	-	0	0	0	0	0	0	-	0.00%	7	72	
CITY CLERK	1000	0	0	65.79	0	224	-	0	0	0	0	0	0	289	28.93%	806	814	
POLICE																		
Misc. Overtime	140000	2,932	2,852	1,500.37	-1831	3,413	1,029	0	0	0	0	0	0	9,897		7,122	23,249	
Holiday OT		6,946	0	6,629.04	8251	8,210	21,340	0	0	0	0	0	0	51,375		45,056	68,044	
Incident OT		972	1,424	910.47	2912	614	1,402	0	0	0	0	0	0	8,235		6,406	17,920	
Court OT		871	107	111.69	734	697	234	0	0	0	0	0	0	2,755		1,659	3,904	
Shift Coverage OT		7,565	5,126	1,400.04	6312	471	5,515	0	0	0	0	0	0	26,389		16,190	30,950	
<b>TOTAL</b>	<b>140,000</b>	<b>19,287</b>	<b>9,510</b>	<b>10,552</b>	<b>16,378</b>	<b>13,404</b>	<b>29,520</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>98,651</b>	<b>70.47%</b>	<b>76,434</b>	<b>144,067</b>	
FIRE																		
Extra Duty Coverage	70,000	13,198	10,326	13,083	23,977	19,176	37,611	0	0	0	0	0	0	117,371	167.67%	40,690	97,138	
Sick Hurt Coverage	80,000	3,792	12,628	15,843	20,898	13,202	9,434	0	0	0	0	0	0	75,798	94.75%	58,214	115,977	
Personal Time Coverage	75,000	2,069	6,982	8,162	8,341	4,634	4,825	0	0	0	0	0	0	35,013	46.68%	26,130	53,689	
Holiday Pay	127,500	13,330	0	13,403	11,010	11,704	33,619	0	0	0	0	0	0	83,067	65.15%	82,333	130,256	
Vacation Coverage	134,000	16,765	12,082	12,183	11,026	8,747	8,223	0	0	0	0	0	0	69,026	51.51%	72,757	121,917	
<b>TOTALS</b>	<b>486,500</b>	<b>49,155</b>	<b>42,018</b>	<b>62,674</b>	<b>75,252</b>	<b>57,463</b>	<b>93,713</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>380,275</b>	<b>78.17%</b>	<b>280,123</b>	<b>518,976</b>	
WELFARE	1,000	0	0	0	0	9	-	0	0	0	0	0	0	9	0.87%	82	98	
PARKS & RECREATION	9,000	1,023	203	222.98	246	313	881	0	0	0	0	0	0	2,890	32.11%	2,348	4,839	
SOLID WASTE	7,000	1,246	943	815.27	1380	1,692	1,391	0	0	0	0	0	0	7,467	106.67%	3,222	4,539	
PUBLIC WORKS	0																	
Striping		0	0	0	0	0	-	0	0	0	0	0	0	-		-	-	
Office		559	582	562	881	523	779	0	0	0	0	0	0	3,885		3,761	7,291	
Road Maintenance	15660	1,541	2194	1121	1124	622	1,413	0	0	0	0	0	0	8,015		6,727	13,296	
Winter Maintenance	67967	0	0	0	0	0	-	0	0	0	0	0	0	-		2,487	11,254	
Plowing		0	0	0	0	26,923	0	0	0	0	0	0	0	26,923		15,549	35,914	
OT - Temp Plowing		0	0	0	0	0	-	0	0	0	0	0	0	-		484	669	
Sanding/Salting		0	0	0	0	0	-	0	0	0	0	0	0	-		-	-	
City Engineering	1929	638	384	338	453	617	300	0	0	0	0	0	0	2,730		3,791	7,389	
Drain Maintenance	397	0	0	0	0	0	-	0	0	0	0	0	0	-		785	960	
Parking/Traffic Control	1047	0	0	0	0	0	-	0	0	0	0	0	0	-		-	-	
Signs		0	0	0	0	0	-	0	0	0	0	0	0	-		-	-	
Parking Garage		0	0	0	0	0	-	0	0	0	0	0	0	-		-	-	
<b>TOTALS</b>	<b>87,000</b>	<b>2,738</b>	<b>3,160</b>	<b>2,020</b>	<b>2,458</b>	<b>1,762</b>	<b>29,414</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>-</b>	<b>41,553</b>	<b>47.76%</b>	<b>33,585</b>	<b>76,774</b>
SANITARY SEWER	15,000																	
WRBP		578	1,486	533	836	280	1,374	0	0	0	0	0	0	5,086		4,931	8,231	
Sewer Maintenance		1,575	1,468	1541	1317	1,847	1,312	0	0	0	0	0	0	9,060		2,576	9,123	
<b>TOTALS</b>	<b>15,000</b>	<b>2,153</b>	<b>2,954</b>	<b>2,074</b>	<b>2,152</b>	<b>2,127</b>	<b>2,686</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>-</b>	<b>14,146</b>	<b>94.31%</b>	<b>7,507</b>	<b>17,354</b>
EMS - AMBULANCE																		
Extra Duty Coverage	52,000	6,429	3,737	8,158	12,619	10,587	10,404	0	0	0	0	0	0	51,934	99.87%	22,621	147,540	
Sick Hurt Coverage	39,000	2,449	3,156	3,315	6,520	8,822	789	0	0	0	0	0	0	25,051	64.23%	43,403	72,756	
Personal Time Coverage	21,600	0	523	838	1,660	789	475	0	0	0	0	0	0	4,285	19.84%	5,115	6,571	
Holiday Pay	18,870	2,573	0	2,452	1,931	1,496	4,288	0	0	0	0	0	0	12,740	67.51%	14,363	21,456	
Vacation Coverage	33,500	0	1,537	5,169	5,210	1,963	888	0	0	0	0	0	0	14,767	44.08%	10,792	18,645	
<b>TOTALS</b>	<b>164,970</b>	<b>11,450</b>	<b>8,953</b>	<b>19,932</b>	<b>27,940</b>	<b>23,656</b>	<b>16,844</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>108,777</b>	<b>65.94%</b>	<b>96,294</b>	<b>266,968</b>	
<b>GRAND TOTAL</b>	<b>915,720</b>	<b>87,671</b>	<b>67,997</b>	<b>98,676</b>	<b>126,604</b>	<b>101,126</b>	<b>174,666</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>656,740</b>	<b>71.72%</b>	<b>503,579</b>	<b>1,039,742</b>	

**Parks & Recreation Facility Use Requests:**

	2021-22	2020-21	2019-20	2018-19	2017-18	2016-17	2015-16	2014-15	2013-14
July	8	5	10	24	18	4	3	15	2
August	8	9	10	10	15	11	18	4	4
September	4	7	7	4	3	5	4	5	3
October	8	7	10	6	4	7	5	2	4
November	3	7	3	3	4	2	6	6	5
December	0	0	0	0	0	0	4	7	4
January		0	11	11	6	5	9	10	0
February		9	10	6	6	8	13	6	10
March		6	4	8	11	12	9	12	19
April		19	8	5	8	13	8	16	12
May		13	3	9	12	2	8	10	9
June		13	8	1	3	6	11	10	18
<b>Total</b>	<b>31</b>	<b>95</b>	<b>84</b>	<b>87</b>	<b>90</b>	<b>75</b>	<b>98</b>	<b>103</b>	<b>90</b>

**Pending Grievances Summary:**

Date of Grievance	Union	Subject	Status	Cost thru 12/31/21
			None	

**Impact Fee Revenues:**

	Total Revenue as of 6/30/2021	Revenue Year-to-Date	Transfer Out FY21 Year-to-date	Total Revenue as of 12/31/21
School	\$77,018.34	\$954.15	(\$53,018.15)	\$24,954.34
Police	\$1,710.26	\$1,820.53	\$0.00	\$3,530.79
Fire	\$15,906.00	\$3,263.87	\$0.00	\$19,169.87
Parks	\$2,208.87	\$273.75	\$0.00	\$2,482.62
Roads	\$17,420.29	\$8,675.67	\$0.00	\$26,095.96
Library	\$5,433.87	\$142.53	\$0.00	\$5,576.40
<b>Total Impact Fees Collected</b>	<b>\$119,697.63</b>	<b>\$15,130.50</b>	<b>(\$53,018.15)</b>	<b>\$81,809.98</b>

### Expendable Trust Balances:

		Balance as of 12/31/21
Non-Capital Reserve Account		\$432,800.66
Accrued Leave Reserve Account		\$292,108.47
Winter Maintenance Reserve Account		\$163,775.21
Health Insurance Stabilization Account		\$171,460.07
Motorcycle Week Account		\$75,642.27
Fire Stabilization Account		-0-

### Tax Increment Financing Balances:

	Balance as of 12/31/21
Downtown	\$1,169,139.21
Lakeport	\$45,889.00
Weirs	(\$26,482.55)

### Boat Taxes:

Report as of Date:	Through 12/31/21		
FISCAL YEAR	BUDGET	Year to date Revenue	% of Budget
2017	\$85,000	\$11,443	13.5%
2018	\$85,000	\$16,871	19.8%
2019	\$85,000	\$17,061	20.1%
2020	\$90,000	\$30,094	33.4%
2021	\$100,000	\$33,502	33.5%
2022	\$110,000	\$28,928	28.9%

	General Fund Revenues*			General Fund Expenditures		
			Realized as of 12/31/2020			Realized as of 12/31/2021
	Budgeted	Amount		Budgeted	Amount	
2018	\$ 8,029,176	\$4,870,517	60.66%	\$29,599,947	\$14,706,964	49.69%
2019	\$ 8,114,878	\$4,492,997	55.37%	\$30,659,544	\$16,275,881	53.09%
2020	\$ 8,499,359	\$4,536,847	53.38%	\$31,450,111	\$15,800,641	50.24%
2021	\$ 8,699,290	\$5,161,882	59.34%	\$31,383,486	\$18,663,870	59.47%
2022	\$ 9,026,499	\$4,154,621	46.03%	\$32,502,933	\$17,401,741	53.35%

\*Does not include property tax collections noted elsewhere in this report

### EMS Billing History:

Laconia Fire Department EMS Billing Report											
Month 2021-22	Total # Ambulance Responses 2020-21 EMS & Fire	# of Trips 2020-21 Billable	Total # Ambulance Responses 2021-22 EMS & Fire	# of Trips 2021-22 Billable	Gross Charge	Net Charge	% Billable	Write Offs	Payments	% of Payments to Net Charge	Balance Due
Jul	337	235	377	285	\$291,460.40	\$151,451.06	53%	\$2,798.00	\$95,595.30	63%	\$47,654.78
Aug	279	200	411	295	\$296,269.00	\$134,768.64	45%	\$700.00	\$87,830.19	65%	\$38,068.21
Sep	303	200	334	249	\$245,250.20	\$125,287.09	52%	\$1,748.04	\$66,118.32	52%	\$51,112.90
Oct	308	222	374	270	\$256,633.60	\$139,250.41	57%	\$200.00	\$62,024.54	48%	\$72,717.64
Nov	278	203	355	257	\$244,730.60	\$117,666.22	49%	\$100.00	\$44,834.06	42%	\$70,551.41
Dec	329	242	325	186	\$207,860.00	\$103,774.37	50%	\$0.00	\$6,766.01	7%	\$96,926.94
Jan											
Feb											
Mar											
Apr											
May											
June											
<b>Totals</b>	<b>1834</b>	<b>1302</b>	<b>2176</b>	<b>1542</b>	<b>\$1,542,203.80</b>	<b>\$772,197.79</b>	<b>50%</b>	<b>\$5,546.04</b>	<b>\$363,168.42</b>	<b>47%</b>	<b>\$377,031.88</b>

Laconia Fire Department EMS Billing Report

Month 2020-21	Total # Ambulance Responses 2019-20 EMS & Fire	# of Trips 2019-20 Billable	Total # Ambulance Responses 2020-21 EMS & Fire	# of Trips 2020-21 Billable	Gross Charge	Net Charge	% Billable	Write Offs	Payments	% of Payments to Net Charge	Balance Due
Jul	319	288	337	235	\$224,274.60	\$114,241.23	51%	\$21,217.70	\$79,308.66	69%	\$10,016.95
Aug	294	232	279	200	\$186,862.00	\$99,110.64	52%	\$18,929.79	\$71,006.50	72%	\$7,022.95
Sep	310	263	303	200	\$209,743.20	\$103,831.02	49%	\$13,550.29	\$78,902.29	73%	\$7,611.16
Oct	325	276	308	222	\$229,831.40	\$109,651.56	47%	\$14,244.40	\$80,785.72	68%	\$9,139.08
Nov	293	264	278	203	\$206,278.60	\$96,033.12	47%	\$14,243.27	\$64,753.01	65%	\$12,771.08
Dec	304	275	329	242	\$228,260.00	\$117,042.96	51%	\$13,878.46	\$85,692.37	68%	\$14,177.77
Jan	301	250	303	225	\$227,186.00	\$119,755.91	53%	\$17,826.29	\$78,719.20	75%	\$15,638.61
Feb	274	249	269	212	\$204,583.20	\$98,587.77	48%	\$15,331.46	\$66,426.02	67%	\$12,844.65
Mar	262	214	305	226	\$215,771.80	\$103,754.04	48%	\$23,743.49	\$60,657.91	60%	\$14,183.45
Apr	237	189	287	200	\$192,932.80	\$93,401.41	51%	\$6,823.17	\$57,027.33	58%	\$33,378.08
May	291	212	273	192	\$188,993.80	\$99,107.35	55%	\$6,823.17	\$58,629.02	58%	\$29,248.98
June	320	228	378	288	\$282,904.40	\$150,373.97	55%	\$5,216.00	\$90,853.79	60%	\$48,789.09
<b>Totals</b>	<b>3530</b>	<b>2940</b>	<b>3649</b>	<b>2645</b>	<b>\$2,597,621.80</b>	<b>\$1,304,890.98</b>	<b>50%</b>	<b>\$171,827.49</b>	<b>\$872,761.82</b>	<b>67%</b>	<b>\$214,821.85</b>

Department of Public Works – Storm Cost Summary:

Allocations	Budget	Expended This Month	Expended To Date	Balance Thru Dec. 31, 2021
Winter Maintenance	\$250,750	\$54,777	\$54,777	\$195,967
Winter Maintenance Outside Contractors	\$54,000	\$4,406	\$4,406	\$49,594
Winter Maintenance Overtime	\$60,000	\$28,260	\$29,410	\$30,590