



## Financial & Operational Trends – October, 2021

### Net gain in construction value from Building Permit Reports

	Current year:	One year ago:	Two years ago:
April 1 – September 30	\$28.6 million	\$18.0 million	\$9.8 million

### Fire & Rescue Call Data:

Month	October 2021	2020	2019	2018
Total number of emergencies	409	392	390	404
Percent fire calls	31%	46%	32%	29%
Percent calls downtown area*	75%	72%	70%	55%
Busiest time period by hour	4PM, 6PM, 7PM, 8PM	7PM	2PM, 6PM, 7PM	8A,9A,10A,11A,5P,6P,8P
Percent of all calls 11pm to 7am	21%	15%	17%	20%
Number of critical care patients	39	26	24	28
Number multiple/back-to-back	147	153	119	187
Percent of multiple calls EMS	77%	75%	80%	73%
% of emergency responses within 6 min. response time (year-to-date)	78%	79%	80%	81%
Dates with more than 20 incidents	9/9 (22), 9/17 (23), 9/18 (22)	9/30 (22)	9/11 (21)	9/7, 9/14, 9/28
# of times working 3 or more calls	14	13	5	20
Total calls year to date	3,628	3,293	3,617	3,831

\*Downtown area covers N.Main St. to Elm St. to Union to Mechanic, and to the By-Pass

\*\*Does not include multiple calls related to gas leaks

### Public Assistance Data:

City Relief	2022	2021	2020	2019
Fiscal Year				
Jul	\$211	\$1,965	\$ 957	\$6,068
Aug	\$3,690	\$830	\$5,046	\$5,603
Sept	\$776	\$780	\$2,981	\$5,008
Oct		\$484	\$2,989	\$8,406
Nov		\$1,430	\$2,872	\$9,725
Dec		\$2,342	\$6,208	\$7,436
Jan		\$2,615	\$2,125	\$5,138
Feb		\$3,412	\$1,132	\$8,738
Mar		\$1,358	\$1,777	\$5,671
Apr		\$1,330	\$1,383	\$6,898
May		\$922	\$5,248	\$4,319
Jun		\$6,593	\$660	\$1,710
Gross Relief	\$4,677	\$24,061	\$33,378	\$74,720
Reimbursements/Liens/refunds	\$ 60	\$1,802	\$6,190	\$1,951
01-477-499-0000				
Net Cost of Welfare	\$4,617	\$22,259	\$27,188	\$72,769

## Laconia Police Department – Monthly Activity Highlights:

ACTIVITY	(September) THIS MONTH	CORRESPONDING MONTH LAST YEAR	TOTAL THIS YEAR TO DATE	TOTAL LAST YEAR TO DATE	% +/-
Calls for service	2,035	2,700	21,360	19,006	12.39
Criminal offenses investigated	275	410	2,590	2,755	-5.99
Criminal off. cleared by arrest	175	205	1,711	1,476	15.92
Total # of physical arrests	98	112	958	880	8.86
M/V – Stops	686	680	7,919	5,084	55.76
M/V – Summons	38	26	428	245	74.69
M/V – Written warnings	584	610	6,843	4,579	49.44
Accidents – Fatal	0	1	0	2	-100.00
Accidents – Total	36	38	411	344	19.48
Accidents w/injury	9	12	101	88	14.77
Parking tags issued	62	123	1,093	1,123	-2.67
DWI	7	5	43	48	-10.42
Intoxication	23	25	222	266	-16.54

September 2021: TYPE OF INCIDENT	# OF CALLS
Domestic disturbance	26
All other disturbances	94
Suicidal subjects	5
Attempted suicide	0
Suicide	0
Violation of restraining order	11
Barricaded subject	0

	# OF VOLUNTEER HOURS
Volunteer Hours (LPD)	5
Volunteer Hours (VSU)	0
Victims Served	0

## Property Tax Collection:

	July Warrant Amt.	Dec. Warrant Amt.	Collected thru	Percentage Collected
2014	\$19,558,097	\$20,640,342	\$18,833,410	96.29%
2015	\$20,036,102	\$21,298,380	\$19,255,309	96.10%
2016	\$20,785,170	\$21,260,229	\$20,140,586	96.90%
2017	\$21,075,701	\$21,895,151	\$20,507,094	97.30%
2018	\$21,442,154	\$23,765,321	\$21,358,843	99.61%
2019	\$22,563,270	\$23,935,265	\$22,027,825	97.63%
2020	\$23,203,364	\$23,612,210	\$22,628,940	97.52%
2021	\$23,395,524		\$23,043,015	98.49%

## Motor Vehicle Registration:

Report as of Date: FISCAL YEAR	Through 9/30/2021 BUDGET	Year to date Revenue	Municipal Transportation Revenue	Total Motor Vehicle Revenue	% of Budget
2017	\$2,500,000	\$587,044	-0-	\$587,044	23.5%
2018	\$2,674,000	\$638,543	\$23,235	\$638,543	24.7%
2019	\$2,875,000	\$693,746	\$23,390	\$693,746	24.9%
2020	\$3,085,000	\$754,454	\$24,785	\$754,454	25.3%
2021	\$3,150,000	\$778,258	\$25,415	\$803,673	25.5%
2022	\$3,270,000	\$826,009	\$27,160	\$853,169	26.1%

## OVERTIME BY DEPARTMENT FY22

As of : 9/30/2021

	Budget	July	August	September	October	November	December	January	February	March	April	May	June	YTD Total	% Used	PRIOR YR YTD EXP	PRIOR YR TOTAL EXP	
FINANCE	500	0	0	128.57	0	0	0	0	0	0	0	0	0	129	25.71%	108	272	
LICENSE	250	0	0	0	0	0	0	0	0	0	0	0	0	-	0.00%	6	6	
PLANNING	2,500	485	255.85	184.44	0	0	0	0	0	0	0	0	0	925	37.00%	1,029	4,820	
CODE	500	134	0	6.92	0	0	0	0	0	0	0	0	0	141	28.25%	30	144	
ASSESSING	500	0	0	0	0	0	0	0	0	0	0	0	0	-	0.00%	-	72	
CITY CLERK	1000	0	0	65.79	0	0	0	0	0	0	0	0	0	66	6.58%	481	814	
POLICE																		
Misc. Overtime	140000	2,932	2,852	1,500.37	0	0	0	0	0	0	0	0	0	7,285		13,523	23,249	
Holiday OT		6,946	0	6,629.04	0	0	0	0	0	0	0	0	0	13,575		14,060	68,044	
Incident OT		972	1,424	910.47	0	0	0	0	0	0	0	0	0	3,307		2,962	17,920	
Court OT		871	107	111.69	0	0	0	0	0	0	0	0	0	1,090		717	3,904	
Shift Coverage OT		7,565	5,126	1,400.04	0	0	0	0	0	0	0	0	0	14,092		7,497	30,950	
<b>TOTAL</b>	<b>140,000</b>	<b>19,287</b>	<b>9,510</b>	<b>10,552</b>	<b>0</b>	<b>39,349</b>	<b>28.11%</b>	<b>38,758</b>	<b>144,067</b>									
FIRE																		
Extra Duty Coverage	70,000	13,198	10,326	12,560.85	0	0	0	0	0	0	0	0	0	36,085	51.55%	24,547	97,138	
Sick Hurt Coverage	80,000	3,792	12,628	15,368.98	0	0	0	0	0	0	0	0	0	31,789	39.74%	24,903	115,977	
Personal Time Coverage	75,000	2,069	6,982	8,407.70	0	0	0	0	0	0	0	0	0	17,458	23.28%	11,827	53,689	
Holiday Pay	127,500	13,330	0	13,403.35	0	0	0	0	0	0	0	0	0	26,734	20.97%	24,217	130,256	
Vacation Coverage	134,000	16,765	12,082	12,656.88	0	0	0	0	0	0	0	0	0	41,504	30.97%	42,597	121,917	
<b>TOTALS</b>	<b>486,500</b>	<b>49,155</b>	<b>42,018</b>	<b>62,398</b>	<b>0</b>	<b>153,570</b>	<b>31.57%</b>	<b>128,091</b>	<b>518,976</b>									
<b>WELFARE</b>	<b>1,000</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>-</b>	<b>0.00%</b>	<b>25</b>	<b>98</b>	
<b>PARKS &amp; RECREATION</b>	<b>9,000</b>	<b>1,023</b>	<b>203</b>	<b>222.98</b>	<b>0</b>	<b>1,449</b>	<b>16.10%</b>	<b>1,198</b>	<b>4,839</b>									
<b>SOLID WASTE</b>	<b>7,000</b>	<b>1,246</b>	<b>943</b>	<b>815.27</b>	<b>0</b>	<b>3,005</b>	<b>42.92%</b>	<b>2,268</b>	<b>4,539</b>									
<b>PUBLIC WORKS</b>	<b>0</b>																	
Striping		0	0	0	0	0	0	0	0	0	0	0	0	-	-	-	-	
Office		559	582	561.6	0	0	0	0	0	0	0	0	0	1,703		1,634	7,291	
Road Maintenance	15660	1,541	2194	1,120.61	0	0	0	0	0	0	0	0	0	4,856		3,243	13,296	
Winter Maintenance	67967	0	0	0	0	0	0	0	0	0	0	0	0	-	-	11,254		
Plowing		0	0	0	0	0	0	0	0	0	0	0	0	-	-	35,914		
OT - Temp Plowing		0	0	0	0	0	0	0	0	0	0	0	0	-	-	669		
Sanding/Salting		0	0	0	0	0	0	0	0	0	0	0	0	-	-	-		
City Engineering	1929	638	384	337.96	0	0	0	0	0	0	0	0	0	1,360		1,803	7,389	
Drain Maintenance	397	0	0	0	0	0	0	0	0	0	0	0	0	-	300	960		
Parking/Traffic Control	1047	0	0	0	0	0	0	0	0	0	0	0	0	-	-	-		
Signs		0	0	0	0	0	0	0	0	0	0	0	0	-	-	-		
Parking Garage		0	0	0	0	0	0	0	0	0	0	0	0	-	-	-		
<b>TOTALS</b>	<b>87,000</b>	<b>2,738</b>	<b>3,160</b>	<b>2,020</b>	<b>0</b>	<b>-</b>	<b>7,918</b>	<b>9.10%</b>	<b>6,981</b>	<b>76,774</b>								
<b>SANITARY SEWER</b>	<b>15,000</b>																	
WRBP		578	1,486	532.6	0	0	0	0	0	0	0	0	0	2,596		2,037	8,231	
Sewer Maintenance		1,575	1,468	1,541.29	0	0	0	0	0	0	0	0	0	4,584		1,322	9,123	
<b>TOTALS</b>	<b>15,000</b>	<b>2,153</b>	<b>2,954</b>	<b>2,074</b>	<b>0</b>	<b>-</b>	<b>7,180</b>	<b>47.87%</b>	<b>3,359</b>	<b>17,354</b>								
<b>EMS - AMBULANCE</b>																		
Extra Duty Coverage	52,000	6,429	3,737	8,353.88	0	0	0	0	0	0	0	0	0	18,519	35.61%	16,040	147,540	
Sick Hurt Coverage	39,000	2,449	3,156	3,789.48	0	0	0	0	0	0	0	0	0	9,394	24.09%	14,227	72,756	
Personal Time Coverage	21,600	0	523	838.26	0	0	0	0	0	0	0	0	0	1,361	6.30%	2,663	6,571	
Holiday Pay	18,870	2,573	0	2,255.70	0	0	0	0	0	0	0	0	0	4,829	25.59%	6,354	21,456	
Vacation Coverage	33,500	0	1,537	4,694.76	0	0	0	0	0	0	0	0	0	6,232	18.60%	6,941	18,645	
<b>TOTALS</b>	<b>164,970</b>	<b>11,450</b>	<b>8,953</b>	<b>19,932</b>	<b>0</b>	<b>40,335</b>	<b>24.45%</b>	<b>46,225</b>	<b>266,968</b>									
<b>GRAND TOTAL</b>	<b>915,720</b>	<b>87,671</b>	<b>67,997</b>	<b>98,399</b>	<b>-</b>	<b>254,067</b>	<b>27.75%</b>	<b>228,559</b>	<b>1,039,742</b>									

## Parks & Recreation Facility Use Requests:

	2021-22	2020-21	2019-20	2018-19	2017-18	2016-17	2015-16	2014-15	2013-14
July	8	5	10	24	18	4	3	15	2
August	8	9	10	10	15	11	18	4	4
September	4	7	7	4	3	5	4	5	3
October		7	10	6	4	7	5	2	4
November		7	3	3	4	2	6	6	5
December		0	0	0	0	0	4	7	4
January		0	11	11	6	5	9	10	0
February		9	10	6	6	8	13	6	10
March		6	4	8	11	12	9	12	19
April		19	8	5	8	13	8	16	12
May		13	3	9	12	2	8	10	9
June		13	8	1	3	6	11	10	18
<b>Total</b>	<b>20</b>	<b>95</b>	<b>84</b>	<b>87</b>	<b>90</b>	<b>75</b>	<b>98</b>	<b>103</b>	<b>90</b>

## Pending Grievances Summary:

Date of Grievance	Union	Subject	Status	Cost thru 9/30/21
11/6/20	FIRE	Union wants FFs on a Laconia School department health plan to receive Opt Out payments	<ul style="list-style-type: none"> <li>▪ 11/6/20 Denied by Fire Chief</li> <li>▪ 11/16/20 Hearing held and denied by City Manager</li> <li>▪ 12/7/20 Demand for Arbitration received from Union</li> <li>▪ 6/8/21 Arbitration hearing scheduled</li> <li>▪ Arbitration postponed; new hearing date to be scheduled</li> <li>▪ 8/3/21 Arbitration hearing held, decision pending</li> </ul>	\$6,284.00

## Impact Fee Revenues:

	Total Revenue as of 6/30/2021	Revenue Year-to-Date	Transfer Out FY21 Year-to-date	Total Revenue as of 9/30/21
School	\$77,018.34	\$0.00	\$0.00	\$77,018.34
Police	\$1,710.26	\$1,563.56	\$0.00	\$3,273.82
Fire	\$15,906.00	\$3,263.87	\$0.00	\$19,169.87
Parks	\$2,208.87	\$0.00	\$0.00	\$2,208.87
Roads	\$17,420.29	\$8,395.67	\$0.00	\$25,815.96
Library	\$5,433.87	\$0.00	\$0.00	\$5,433.87
<b>Total Impact Fees Collected</b>	<b>\$119,697.63</b>	<b>\$13,223.10</b>	<b>\$0.00</b>	<b>\$132,920.73</b>

### Expendable Trust Balances:

		Balance as of 9/30/21
Non-Capital Reserve Account		\$432,785.04
Accrued Leave Reserve Account		\$292,085.27
Winter Maintenance Reserve Account		\$80,770.29
Health Insurance Stabilization Account		\$171,446.45
Motorcycle Week Account		\$65,072.83
Fire Stabilization Account		-0-

### Tax Increment Financing Balances:

	Balance as of 9/30/21
Downtown	\$1,221,439.43
Lakeport	\$45,889.00
Weirs	-\$294.91

### Boat Taxes:

Report as of Date:	Through 9/30/21		
FISCAL YEAR	BUDGET	Year to date Revenue	% of Budget
2017	\$85,000	\$10,793.04	12.7%
2018	\$85,000	\$16,398.26	19.3%
2019	\$85,000	\$15,527.36	18.3%
2020	\$90,000	\$29,080.57	32.3%
2021	\$100,000	\$31,253.16	31.1%
2022	\$110,000	\$26,309.50	23.9%

	General Fund Revenues*			General Fund Expenditures			
			Realized as of 9/30/2020				
	Budgeted	Amount		Budgeted	Amount		
2018	\$ 8,029,176	\$ 2,319,510	28.9%	\$ 29,620,947	\$ 6,469,614	21.8%	
2019	\$ 8,114,878	\$ 1,847,337	22.8%	\$ 30,659,544	\$ 7,012,374	22.9%	
2020	\$ 8,499,359	\$ 1,796,375	21.1%	\$ 31,504,852	\$ 6,966,129	22.1%	
2021	\$ 8,699,290	\$ 1,558,716	17.9%	\$ 31,383,486	\$ 7,134,114	22.7%	
2022	\$ 9,026,499	\$ 1,832,132	20.3%	\$ 32,502,933	\$ 7,089,051	21.81%	

\*Does not include property tax collections noted elsewhere in this report

### EMS Billing History:

Laconia Fire Department EMS Billing Report											
Month 2021-22	Total # Ambulance Responses 2020-21 EMS & Fire	# of Trips 2020-21 Billable	Total # Ambulance Responses 2021-22 EMS & Fire	# of Trips 2021-22 Billable	Gross Charge	Net Charge	% Billable	Write Offs	Payments	% of Payments to Net Charge	Balance Due
Jul	337	235	377	285	\$291,494.60	\$153,345.19	53%	\$1,650.00	\$92,300.36	52%	\$68,224.80
Aug	279	200	411	295	\$296,285.20	\$139,408.64	47%	\$779.28	\$73,541.87	49%	\$58,184.24
Sep	303	200	334	207	\$212,217.60	\$111,077.45	52%	\$0.00	\$11,203.34	10%	\$99,431.19
Oct											
Nov											
Dec											
Jan											
Feb											
Mar											
Apr											
May											
June											
<b>Totals</b>	<b>919</b>	<b>635</b>	<b>1122</b>	<b>787</b>	<b>\$799,997.40</b>	<b>\$403,831.28</b>	<b>50%</b>	<b>\$2,429.28</b>	<b>\$177,045.57</b>	<b>44%</b>	<b>\$225,840.23</b>

### Laconia Fire Department EMS Billing Report

Month 2020-21	Total # Ambulance Responses 2019-20 EMS & Fire	# of Trips 2019-20 Billable	Total # Ambulance Responses 2020-21 EMS & Fire	# of Trips 2020-21 Billable	Gross Charge	Net Charge	% Billable	Write Offs	Payments	% of Payments to Net Charge	Balance Due
Jul	319	288	337	235	\$224,274.60	\$114,241.23	51%	\$2,842.40	\$79,308.66	69%	\$17,869.32
Aug	294	232	279	200	\$186,862.00	\$99,110.64	52%	\$667.81	\$69,812.49	70%	\$25,601.55
Sep	310	263	303	200	\$209,743.20	\$103,831.02	49%	\$100.00	\$78,902.29	73%	\$20,961.45
Oct	325	276	308	222	\$229,831.40	\$109,651.56	47%	\$200.00	\$80,785.72	68%	\$25,598.48
Nov	293	264	278	203	\$206,278.60	\$96,033.12	47%	\$700.00	\$64,753.01	65%	\$26,314.35
Dec	304	275	329	242	\$228,260.00	\$117,042.96	51%	\$979.63	\$80,538.45	68%	\$27,596.60
Jan	301	250	303	223	\$227,186.00	\$119,755.91	53%	\$800.00	\$85,072.37	58%	\$32,488.56
Feb	274	249	269	212	\$204,583.20	\$96,773.93	48%	\$1,300.00	\$65,193.75	65%	\$28,278.50
Mar	262	214	305	226	\$215,779.00	\$104,965.52	51%	\$2,507.12	\$59,564.24	52%	\$38,873.68
Apr	237	189	287	200	\$192,932.80	\$93,401.41	51%	\$1,045.35	\$53,773.22	53%	\$33,378.08
May	291	212	273	192	\$189,037.00	\$102,409.77	55%	\$400.00	\$55,086.75	54%	\$42,639.82
June	320	228	378	288	\$282,933.20	\$152,335.20	55%	\$400.00	\$85,568.08	56%	\$60,852.03
<b>Totals</b>	<b>3530</b>	<b>2940</b>	<b>3649</b>	<b>2643</b>	<b>\$2,597,701.00</b>	<b>\$1,309,552.27</b>	<b>50%</b>	<b>\$11,942.31</b>	<b>\$858,359.03</b>	<b>66%</b>	<b>\$380,452.42</b>