



Financial & Operational Trends – May, 2019

Net gain in construction value from Building Permit Reports:

	Current year:	One year ago:	Two years ago:
April 1 - April 30	\$1.97 million	\$1.38 million	\$4.58 million

Fire & Rescue Call Data:

Month	April, 2019	2018	2017	2016
Total number of emergencies	364	373	399	356
Percent fire calls	23%	25%	32%	33%
Percent calls downtown area*	75%	69%	68%	67%
Busiest time period by hour	5PM, 11PM	8AM	9 AM, 1PM, 2PM, 6 PM	10:00 AM
Percent of all calls 11pm to 7am	16%	25%	16%	21%
Number of critical care patients	17	25	32	14
Number multiple/back-to-back	137	171	201	161
Percent of multiple calls EMS	80%	68%	62%	62%
% of emergency responses within 6 min. response time (year-to-date)	82%	83%	83%	84%
Dates w/more than 20 incidents	April 17 (23)	April 5,6,18	April 20 - 25 calls	April 15 - 21 calls
# of times working 3 or more calls	5	27	25	22
Total calls year to date	1624	1566	1539	1389

*Downtown area covers N.Main St. to Elm St.; Union to Mechanic, and to the By-Pass

Public Assistance Data:

City Relief				
Fiscal Year	2019	2018	2017	2016
Jul	\$6,068	\$6,454	\$5,590	\$4,316
Aug	\$5,603	\$6,700	\$5,057	\$6,760
Sept	\$5,008	\$1,624	\$2,310	\$4,765
Oct	\$8,406	\$3,664	\$3,250	\$4,385
Nov	\$9,725	\$7,816	\$3,250	\$5,273
Dec	\$7,436	\$6,516	\$4,606	\$6,425
Jan	\$5,138	\$6,050	\$4,239	\$6,191
Feb	\$8,738	\$5,063	\$2,693	\$4,188
Mar	\$5,671	\$5,232	\$3,184	\$5,162
Apr	\$6,898	\$8,395	\$3,487	\$3,196
May		\$6,262	\$4,351	\$4,970
Jun		\$2,793	\$4,485	\$4,183
Gross Relief	\$68,691	\$66,569	\$46,502	\$59,814
Reimbursements/Liens/refunds	\$1,770	\$ 691	\$ 5,206	\$5,015
01-477-499-0000				
Net Cost of Welfare	\$66,921	\$65,878	\$41,296	\$54,799

Laconia Police Department – Monthly Activity Highlights:

ACTIVITY	(April) THIS MONTH	CORRESPONDING MONTH LAST YEAR	TOTAL THIS YEAR TO DATE	TOTAL LAST YEAR TO DATE	% +/-
Calls for service	1,669	1,659	6,044	6,782	-10.88
Criminal offenses investigated	284	309	1,083	1,134	-4.50
Criminal off. cleared by arrest	239	190	817	742	10.11
Total # of physical arrests	125	115	472	452	4.42
M/V – Stops	399	409	1,552	1,832	-15.28
M/V – Summonses	37	34	123	139	-11.51
M/V – Written warnings	280	340	1,202	1,501	-19.92
Accidents – Fatal	0	0	0	0	0.00
Accidents – Total	37	45	180	191	-5.76
Accidents w/injury	10	8	39	41	-4.88
Parking tags issued	44	105	242	290	-16.55
DWI	5	4	18	20	-10.00
Intoxication	19	27	99	108	-8.33

TYPE OF INCIDENT	# OF CALLS
April, 2019:	
Domestic disturbance	26
All other disturbances	98
Suicidal subjects	6
Attempted suicide	0
Suicide	0
Violation of restraining order	8
Barricaded subject	0

	# OF VOLUNTEER HOURS
Volunteer Hours (LPD)	0
Volunteer Hours (VSU)	29
Victims Served	14

Property Tax Collection:

	July Warrant Amt.	Dec. Warrant Amt.	Collected thru		Percentage Collected
2012	\$18,830,369	\$19,687,790	\$ 37,815,378.16	4/30/13	98.2%
2013	\$19,134,704	\$20,235,081	\$ 38,750,418.57	4/30/14	98.4%
2014	\$19,558,097	\$20,640,342	\$ 39,610,573.60	4/30/15	98.5%
2015	\$20,036,102	\$21,298,380	\$ 40,563,258.40	4/30/16	98.1%
2016	\$20,785,170	\$21,260,229	\$ 41,409,561.29	4/30/17	98.5%
2017	\$21,075,701	\$21,895,151	\$ 42,357,896.54	4/30/18	98.6%
2018	\$21,442,154	\$23,765,321	\$ 44,657,233.63	4/30/19	98.8%

Motor Vehicle Registration:

Report as of Date: FISCAL YEAR	Through 4/30/2019 BUDGET	Year to date Revenue	Municipal Transportation Revenue	Total Motor Vehicle Revenue	% of Budget
2014	\$2,050,000	\$1,808,158	-0-	\$1,808,158	88.2%
2015	\$2,175,000	\$1,968,229	-0-	\$1,968,229	90.5%
2016	\$2,325,000	\$2,094,336	-0-	\$2,094,336	90.1%
2017	\$2,500,000	\$2,184,521	-0-	\$2,184,521	87.4%
2018	\$2,674,000	\$2,305,581	\$76,215	\$2,381,796	89.1%
2019	\$2,875,000	\$2,502,722	\$77,305	\$2,580,027	89.7%

OVERTIME BY DEPARTMENT - Through April 30, 2019

	FY19 Budget															2019 YTD Totals		2018 YTD TOTALS	2018 EXP
	Amount	% of Total	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Amount	Percent			
FINANCE	500	0.07%	25	8	8	0	140	147	175	25	8	0	-	-	536	107.21%	351	461	
LICENSE	500	0.07%	0	0	0	0	0	0	0	11	0	0	-	-	11	2.24%	-	73	
PLANNING	2,000	0.30%	240	281	144	243	273	425	65	248	462	232	-	-	2,611	130.57%	2,336	3,061	
CODE	-	0.00%	0	8	32	24	16	16	0	0	24	8	-	-	128	0.00%	238	278	
ASSESSING	-	0.00%	0	0	0	0	87	13	11	32	95	11	-	-	246	0.00%	18	31	
CITY CLERK	250	0.04%	56	107	247	14	345	0	27	0	0	88	-	-	884	353.73%	1,201	1,307	
POLICE	125,000	18.54%	15,595	17,148	-12,738	22,360	22,600	7,576	26,495	-21,428	17,267	49,973	-	-	144,847	115.88%	137,974	124,683	
FIRE																			
Sick Hurt Coverage	45,000		1,635	3,278	1,682	1,869	8,278	11,455	5,032	3,657	5,265	3,670	-	-	45,822		43,663	55,324	
Personal Time Coverage	45,000		1,655	7,833	3,392	3,463	3,844	1,373	1,691	1,385	3,899	446	-	-	28,982		41,856	46,027	
Vacation Coverage	50,000		6,189	14,291	11,908	9,473	9,800	4,652	1,766	7,892	11,152	2,371	-	-	79,493		94,478	113,765	
Subtotal	140,000		9,479	25,402	16,982	14,806	21,922	17,480	8,489	12,933	20,317	6,487	-	-	154,297		179,998	215,116	
Extra Duty Coverage	60,000		974	12,768	10,844	3,130	-470	2,811	6,031	2,243	2,142	4,388	-	-	44,862		56,537	51,506	
Holiday Pay	120,000		10,623	0	10,751	10,037	32,153	0	20,714	9,875	9,604	0	-	-	103,758		108,372	118,541	
Subtotal	180,000		11,597	12,768	21,595	13,167	31,683	2,811	26,746	12,118	11,746	4,388	-	-	148,619		164,909	170,047	
TOTALS	320,000	47.46%	21,076	38,170	38,578	27,973	53,605	20,291	35,234	25,052	32,062	10,876	-	-	302,916	94.66%	344,906	385,163	
WELFARE	-	0.00%	0	17	9	51	35	45	85	26	7	27	-	-	301	0.00%	222	256	
PARKS & RECREATION	7,000	1.04%	1,380	1,007	925	909	1,087	636	332	779	1,014	382	-	-	8,451	120.73%	6,205	8,430	
SOLID WASTE	10,000	1.48%	846	3,060	231	517	1,115	511	348	48	259	1,299	-	-	8,234	82.34%	7,505	11,037	
PUBLIC WORKS	83,000																		
Office			380	798	798	521	1,273	928	955	1,303	853	942	-	-	8,751		7,177	9,391	
Road Maintenance			727	1,384	452	2,980	938	-5,366	498	1,262	602	951	-	-	4,428		13,884	15,222	
Winter Maintenance			0	0	0	0	0	0	0	0	0	0	-	-	-		22,147	22,146	
Plowing			0	0	0	0	9,898	13,243	28,259	22,552	19,321	1,241	-	-	94,515		74,606	74,604	
OT - Temp Plowing			0	0	0	0	0	0	385	0	0	0	-	-	385		-	-	
Sanding/Salting			0	0	0	0	0	0	0	0	0	0	-	-	-		21	21	
City Engineering			0	37	18	66	37	0	54	0	15	84	-	-	311		826	853	
Drain Maintenance			0	0	14	0	0	0	0	118	0	0	-	-	132		311	311	
Parking/Traffic Control			745	752	0	0	116	116	0	0	0	0	-	-	1,728		105	197	
Signs			0	0	0	0	0	0	0	0	0	0	-	-	-		-	-	
Parking Garage			0	0	0	0	0	0	0	0	0	0	-	-	-		17	17	
TOTALS	83,000	12.31%	1,852	2,971	1,283	3,567	12,261	8,920	29,766	25,620	20,791	3,219	-	-	110,250	132.83%	119,093	122,762	
SANITARY SEWER	28,000																		
WRBP			1,632	652	265	395	1,186	565	1,029	136	158	456	-	-	6,474		8,596	10,321	
Sewer Maintenance			0	9	18	727	500	333	116	58	0	111	-	-	1,873		1,124	1,735	
TOTALS	28,000	4.15%	1,632	661	282	1,122	1,686	899	1,145	194	158	567	-	-	8,346	29.81%	9,719	12,056	
EMS - AMBULANCE																			
Sick Hurt Coverage	10,000		-546	1,303	0	864	1,425	1,768	1,396	0	896	0	-	-	7,106		17,797	18,278	
Personal Time Coverage	10,000		426	843	0	438	465	418	931	955	1,302	465	-	-	6,245		16,026	16,436	
Vacation Coverage	26,000		1,093	1,165	410	847	805	0	819	0	0	0	-	-	5,139		30,124	30,549	
Subtotal			973	3,311		2,150	2,695	2,186	3,147	955	2,198	465	-	-	18,490		63,947	65,263	
Extra Duty Coverage	35,000		706	3,028	3,512	9,900	1,437	3,051	9,187	5,350	3,752	2,926	-	-	42,848		67,431	76,194	
Holiday Pay	17,000		1,746	-532	1,664	1,533	4,708	0	2,615	1,376	2,312	0	-	-	15,422		15,484	15,484	
SUBTOTAL			0	0		11,433	6,145	3,051	11,802	6,725	6,063	2,926	-	-	58,270		82,914	91,677	
TOTALS	98,000	14.53%	973	3,311	0	13,583	8,840	5,237	14,949	7,681	8,261	3,392	-	-	76,760	78.33%	146,861	156,940	
GRAND TOTAL	674,250	99.56%											70,071		664,522	98.56%	776,630	826,537	

Parks & Recreation Facility Use Requests:

	2018-19	2017-18	2016-17	2015-16	2014-15	2013-14	2012-13	2011-12	2010-11
July	24	18	4	3	15	2	2	13	2
August	10	15	11	18	4	4	3	0	3
September	4	3	5	4	5	3	1	3	5
October	6	4	7	5	2	4	2	3	1
November	3	4	2	6	6	5	4	1	4
December	0	0	0	4	7	4	12	1	10
January	11	6	5	9	10	0	3	7	2
February	6	6	8	13	6	10	12	22	16
March	8	11	12	9	12	19	10	5	10
April	5	8	13	8	16	12	11	10	6
May		12	2	8	10	9	7	13	6
June		3	6	11	10	18	14	23	10
Total	77	90	75	98	103	90	81	101	75

Pending Grievances Summary:

Date of Grievance	Union	Subject	Status	Cost through 4/30/19
3/27/17	FIRE	Union claims that City has calculated their leave time incorrectly	<ul style="list-style-type: none"> ▪ 4/20/17 - Hearing held with the City Manager ▪ 5/16/17 - Second meeting scheduled for further discussion ▪ 5/26/17 Grievance denied by City Manager ▪ 6/27/17 Arbitration requested by Union 	\$287.50

Impact Fee Revenues:

	Total Revenue as of 6/30/2018	Revenue Year-to-Date	Transfer Out FY19 Year-to-date	Total Revenue as of 4/30/19
School	\$63,004.19	\$1,339.19	-0-	\$64,343.38
Police	\$11,848.94	\$93.35	(\$11,875.62)	\$66.67
Fire	\$ 11,968.20	\$204.45	-0-	\$12,172.65
Parks	\$7,881.46	\$344.37	(\$7,000.00)	\$1,225.83
Roads	\$11,513.67	\$269.80	-0-	\$11,783.47
Library	\$ 2,744.50	\$185.91	-0-	\$2,930.41
Total Impact Fees Collected	\$108,960.96	\$2,437.07	(\$18,875.62)	\$92,522.41

Expendable Trust Balances:

	Balance as of 4/30/19
Non-Capital Reserve Account	\$191,051.58
Accrued Leave Reserve Account	\$251,646.24
Winter Maintenance Reserve Account	\$80,688.35
Health Insurance Stabilization Account	\$171,165.42
Motorcycle Week Account	\$138,926.24
Fire Stabilization Account	-0-

Tax Increment Financing Balances:

	Balance as of 4/30/19
Downtown	\$1,052,679
Lakeport	\$21,502
Weirs	(\$126,862.41)

Boat Taxes:

Report as of Date:	Through 4/30/19		
FISCAL YEAR	BUDGET	Year to date Revenue	% of Budget
2014	\$85,000	\$27,015.87	31.78%
2015	\$90,000	\$23,094.98	25.66%
2016	\$90,000	\$23,448.15	26.05%
2017	\$85,000	\$20,102.20	23.65%
2018	\$85,000	\$26,408.31	31.07%
2019	\$85,000	\$26,752.52	31.47%

EMS Billing History:

Laconia Fire Deptment EMS Billing Report									
Month	# of Trips 2017	# of Trips 2018 Billable	Gross Charge	Net Charge	% Billable	Write Offs	Payments	% of Payments to Net Charge	Balance Due
Jul	332	301	\$245,762.00	\$124,298.00	51%	\$29,552.00	\$83,350.00	67%	\$10,952.00
Aug	332	326	\$250,724.00	\$133,417.00	53%	\$33,718.00	\$88,456.00	66%	\$6,441.00
Sep	265	288	\$235,003.00	\$121,890.00	52%	\$29,344.00	\$78,658.00	65%	\$9,817.00
Oct	303	306	\$250,193.00	\$134,872.00	54%	\$19,726.00	\$85,039.00	63%	\$25,881.00
Nov	287	278	\$228,008.00	\$120,615.00	53%	\$9,831.00	\$72,088.00	60%	\$36,517.00
Dec	277	257	\$201,145.00	\$100,542.00	50%	\$5,912.00	\$66,343.00	66%	\$27,907.00
Jan	297	274	\$228,958.00	\$115,343.00	50%	\$2,268.00	\$65,181.00	57%	\$46,783.00
Feb	275	267	\$216,607.00	\$113,504.00	52%	\$2,032.00	\$58,016.00	51%	\$53,225.00
Mar	263	373	\$263,069.00	\$127,315.00	48%	\$2,381.00	\$63,136.00	50%	\$61,497.00
Apr	279	227	\$177,191.00	\$89,812.00	51%	\$1,200.00	\$9,109.00	10%	\$80,758.00
May									
June									
Totals		2897	\$2,296,660.00	\$1,181,608.00	51%	\$135,964.00	\$669,376.00	57%	\$359,778.00

EMS EXPENSES FY19

Account Number	Account Description	FY18-19 Budget	Actual as of April 30, 2019	Projected Expense
91-445-101-0000	REGULAR SALARIES	\$ 315,742.00	\$ 253,797.46	\$ 304,556.95
91-445-105-0000	EXTRA DUTY COVERAGE	\$ 35,000.00	\$ 42,847.42	\$ 51,416.90
91-445-106-0000	SICK-INJURY COVERAGE	\$ 10,000.00	\$ 7,106.04	\$ 8,527.25
91-445-106-0001	PERSONAL COVERAGE	\$ 10,000.00	\$ 6,245.10	\$ 7,494.12
91-445-107-0000	HOLIDAYS	\$ 17,000.00	\$ 15,422.37	\$ 18,506.84
91-445-108-0000	VACATION	\$ 26,000.00	\$ 5,138.82	\$ 6,166.58
91-445-109-0000	LONGEVITY	\$ 360.00	\$ 180.00	\$ 180.00
91-445-112-0000	EDUCATIONAL STIPEND	\$ -	\$ 3,600.00	\$ 3,600.00
91-445-115-0000	SALARY ADJUSTMENT	\$ 4,031.00	\$ -	\$ -
91-445-120-0000	MEDICARE EXP	\$ 6,618.00	\$ 4,779.23	\$ 5,735.08
91-445-125-0000	WORKERS COMPENSATION	\$ 25,000.00	\$ 21,408.27	\$ 25,689.92
91-445-130-0000	HEALTH INSURANCE EXP	\$ 94,188.00	\$ 83,446.64	\$ 91,032.70
91-445-135-0000	NH RETIREMENT EXP	\$ 145,461.00	\$ 104,301.98	\$ 125,162.38
91-445-201-0000	TELEPHONE	\$ -	\$ 521.61	\$ 625.93
91-445-207-0000	POSTAGE EXPENSE	\$ -	\$ 13.54	\$ 16.25
91-445-214-0000	MISC SUPPLIES	\$ 6,000.00	\$ 942.35	\$ 1,130.82
91-445-214-0001	MEDICAL SUPPLIES	\$ 60,000.00	\$ 37,840.63	\$ 45,408.76
91-445-218-0000	PROPERTY & LIABILITY INSURANCE	\$ 10,000.00	\$ 6,734.08	\$ 8,080.90
91-445-234-0000	VEHICLE REPAIRS	\$ 25,000.00	\$ 20,833.33	\$ 25,000.00
91-445-234-0001	INTERNAL SERVICE FUND	\$ 75,000.00	\$ 62,500.00	\$ 75,000.00
91-445-241-0000	GAS/FUEL EXPENSE	\$ 8,600.00	\$ -	\$ 8,600.00
91-445-247-0000	TRAINING EXPENSE	\$ 38,000.00	\$ 9,068.50	\$ 10,882.20
91-445-247-0001	TRAINING EXP - OTHER	\$ 4,000.00	\$ -	\$ -
91-445-253-0000	PHYSICAL EXAMS	\$ 2,000.00	\$ -	\$ -
91-445-275-0000	BILLING/COLLECTION EXPENSE QUICK MED	\$ 65,000.00	\$ 31,615.89	\$ 55,000.00
91-445-275-0001	LOCK BOX EXPENSES	\$ -	\$ 3,274.19	\$ 3,929.03
91-445-470-0000	EQUIPMENT EXP	\$ 15,000.00	\$ 10,319.34	\$ 12,383.21
91-497-401-0001	EQUIPMENT LEASE	\$ 27,000.00	\$ 28,620.22	\$ 34,344.26
	TOTAL	\$ 1,025,000.00	\$ 760,557.01	\$ 928,470.07

Department of Public Works - Storm Cost Summary:

Storm Cost Summary - Per Storm Event									
Date	Condition	OT Hrs.	OT Cost	OS Contractors	Tons Salt	Cost Salt	Tons Sand	Cost Sand	Total Storm Cost
4/8/	Snow	20.25	\$810		80	\$4,428	8	\$62	\$5,300
4/9	Snow	15	\$600		48	\$2,657	0		\$3,257
Total		35.25	\$1,410		128	\$7,085	8		\$8,557

Allocations	Budget	Expended This Month	Expended To Date	Balance Thru March, 2019
Winter Maintenance	\$365,000.00	\$7,147	413,750	(\$48,750)
Winter Maintenance Outside Contractors	\$34,000.00		31,884	\$2,116
Winter Maintenance Overtime	\$50,000.00	\$1,410	94,900	(\$44,900)