



## Financial & Operational Trends – January, 2019

### Net gain in construction value from Building Permit Reports:

	Current year:	One year ago:	Two years ago:
April 1 - December 31	\$14 million	\$17.7 million	\$15.7 million

### Fire & Rescue Call Data:

Month	December, 2018	2017	2016	2015
Total number of emergencies	373	358	364	370
Percent fire calls	40%	25%	27%	24%
Percent calls downtown area*	73%	70%	68%	66%
Busiest time period by hour	11AM, 12PM, 1PM, 2PM	10:00 AM	7:00 PM	3PM, 5PM, 9PM
Percent of all calls 11pm to 7am	20%	21%	21%	19%
Number of critical care patients	18	36	18	9
Number multiple/back-to-back	148	152	161	178
Percent of multiple calls EMS	71%	76%	70%	71%
% of emergency responses within 6 min. response time (year-to-date)	78%	81%	85%	88%
Dates w/more than 20 incidents	Dec. 27th 24 calls	Dec. 9-20 calls	Dec. 22-17 calls	Dec. 21-18 calls
# of times working 3 or more calls	14	16	24	24
Total calls year to date	5,022	4,914	4,622	4,324

*\*Downtown area covers N.Main St. to Elm St.; Union to Mechanic, and to the By-Pass*

### Public Assistance Data:

City Relief				
Fiscal Year	2019	2018	2017	2016
Jul	\$6,068	\$6,454	\$5,590	\$4,316
Aug	\$5,603	\$6,700	\$5,057	\$6,760
Sept	\$5,008	\$1,624	\$2,310	\$4,765
Oct	\$8,406	\$3,664	\$3,250	\$4,385
Nov	\$9,725	\$7,816	\$3,250	\$5,273
Dec	\$7,436	\$6,516	\$4,606	\$6,425
Jan		\$6,050	\$4,239	\$6,191
Feb		\$5,063	\$2,693	\$4,188
Mar		\$5,232	\$3,184	\$5,162
Apr		\$8,395	\$3,487	\$3,196
May		\$6,262	\$4,351	\$4,970
Jun		\$2,793	\$4,485	\$4,183
Gross Relief	\$42,246	\$66,569	\$46,502	\$59,814
Reimbursements/Liens/refunds	\$ 587	\$ 691	\$ 5,206	\$5,015
01-477-499-0000				
Net Cost of Welfare	\$41,659	\$65,878	\$41,296	\$54,799

**Laconia Police Department – Monthly Activity Highlights:**

ACTIVITY	(December) THIS MONTH	CORRESPONDING MONTH LAST YEAR	TOTAL THIS YEAR TO DATE	TOTAL LAST YEAR TO DATE	% +/-
Calls for service	1,444	1,635	20,784	22,819	-8.92
Criminal offenses investigated	256	275	3,854	3,588	7.41
Criminal off. cleared by arrest	167	167	2,429	2,342	3.71
Total # of physical arrests	101	101	1,468	1,390	5.61
M/V – Stops	365	421	4,256	5,440	-21.76
M/V – Summonses	24	16	373	395	-5.57
M/V – Written warnings	353	408	3,815	4,896	-22.08
Accidents – Fatal	0	0	2	3	-33.33
Accidents – Total	52	71	607	668	-9.13
Accidents w/injury	10	16	156	140	11.43
Parking tags issued	131	113	2,174	1,153	88.55
DWI	4	5	49	56	-12.50
Intoxication	17	21	368	344	6.98

TYPE OF INCIDENT	# OF CALLS
<b>December, 2018:</b>	
Domestic disturbance	16
All other disturbances	92
Suicidal subjects	7
Attempted suicide	0
Suicide	1
Violation of restraining order	4
Barricaded subject	0

	# OF VOLUNTEER HOURS
<b>Volunteer Hours (LPD)</b>	13
<b>Volunteer Hours (VSU)</b>	11.75
<b>Victims Served</b>	8

**Property Tax Collection:**

	July Warrant Amt.	Dec. Warrant Amt.	Collected thru		Percentage Collected
2012	\$18,830,369	\$19,687,790	\$35,955,078	12/31/12	93.35%
2013	\$19,134,704	\$20,235,081	\$36,935,970	12/31/13	93.82%
2014	\$19,558,097	\$20,640,342	\$37,892,442	12/31/14	94.26%
2015	\$20,036,102	\$21,298,380	\$38,815,902	12/31/15	93.91%
2016	\$20,785,170	\$21,260,229	\$39,589,047	12/31/16	94.16%
2017	\$21,075,701	\$21,895,151	\$40,372,768	12/31/17	93.95%
2018	\$21,442,154	\$23,765,321	\$39,927,500	12/31/18	88.32%

**Motor Vehicle Registration:**

Report as of Date: FISCAL YEAR	Through 12/31/18 BUDGET	Year to date Revenue	Municipal Transportation Revenue	Total Motor Vehicle Revenue	% of Budget
2014	\$2,050,000	\$1,085,687		\$1,085,687	53.0%
2015	\$2,175,000	\$1,161,778		\$1,161,778	53.4%
2016	\$2,325,000	\$1,271,388		\$1,271,388	54.8%
2017	\$2,500,000	\$1,270,577		\$1,270,577	50.8%
2018	\$2,674,000	\$1,357,415	\$45,050	\$1,402,465	52.4%
2019	\$2,875,000	\$1,468,585	\$46,232	\$1,514,817	52.7%

OVERTIME BY DEPARTMENT

	FY19 Budget	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	2019 YTD TOTALS	2018 YTD TOTALS	TOTAL 2018 EXP
<b>ASSESSING</b>																
01-411-105-0000	Overtime	-	-	-	-	87	13	-	-	-	-	-	-	99	18	30
	<b>TOTALS</b>					<b>87</b>	<b>13</b>							<b>99</b>	<b>18</b>	<b>30</b>
<b>CITY CLERK</b>																
01-415-105-0000	Overtime	250	56	107	247	14	345	-	-	-	-	-	-	769	824	1,307
	<b>TOTALS</b>	<b>307.7%</b>	<b>56</b>	<b>107</b>	<b>247</b>	<b>14</b>	<b>345</b>							<b>769</b>	<b>824</b>	<b>1,307</b>
<b>CODE</b>																
01-407-105-0000	Overtime	-	-	8	32	24	16	-	-	-	-	-	-	96	127	278
	<b>TOTALS</b>			<b>8</b>	<b>32</b>	<b>24</b>	<b>16</b>							<b>96</b>	<b>127</b>	<b>278</b>
<b>FINANCE</b>																
01-403-105-0000	Overtime	500	25	8	8	-	140	-	-	-	-	-	-	328	335	461
	<b>TOTALS</b>	<b>65.6%</b>	<b>25</b>	<b>8</b>	<b>8</b>		<b>140</b>							<b>328</b>	<b>335</b>	<b>461</b>
<b>WELFARE</b>																
01-477-105-0000	Overtime	-	-	17	9	51	35	45	-	-	-	-	-	156	181	256
	<b>TOTALS</b>			<b>17</b>	<b>9</b>	<b>51</b>	<b>35</b>	<b>45</b>						<b>156</b>	<b>181</b>	<b>256</b>
<b>FIRE</b>																
01-445-106-0000	Sick Hurt Coverage	45,000	1,635	3,278	1,682	1,869	8,278	11,455	-	-	-	-	-	28,198	24,439	55,324
01-445-106-0001	Personal Time Coverage	45,000	1,655	7,833	3,392	3,463	3,844	1,373	-	-	-	-	-	21,561	20,624	46,027
01-445-108-0000	Vacation Coverage	105,000	6,189	14,291	11,908	9,473	9,800	4,652	-	-	-	-	-	56,312	58,744	118,540
	<b>Subtotal</b>		<b>9,479</b>	<b>25,402</b>	<b>16,982</b>	<b>14,806</b>	<b>21,922</b>	<b>17,480</b>						<b>106,071</b>	<b>103,807</b>	<b>219,891</b>
01-445-105-0000	Extra Duty Coverage	60,000	2,391	12,977	10,844	3,130	(470)	2,811	-	-	-	-	-	31,683	31,954	62,821
01-445-107-0000	Holiday Pay	120,000	10,623	-	10,751	10,037	32,153	-	-	-	-	-	-	63,564	64,934	118,541
	<b>SUBTOTAL</b>	<b>375,000</b>	<b>13,014</b>	<b>12,977</b>	<b>11,673</b>	<b>11,683</b>	<b>2,811</b>							<b>95,247</b>	<b>96,888</b>	<b>181,362</b>
	<b>TOTALS</b>	<b>53.7%</b>	<b>22,493</b>	<b>38,379</b>	<b>38,578</b>	<b>27,973</b>	<b>53,605</b>	<b>20,291</b>						<b>201,317</b>	<b>200,695</b>	<b>401,253</b>
<b>EMS - AMBULANCE</b>																
91-445-106-0000	Sick Hurt Coverage	10,000	(546)	1,303	-	-	879	1,768	-	-	-	-	-	3,403	10,311	18,278
91-445-106-0001	Personal Time Coverage	10,000	426	843	-	438	-	418	-	-	-	-	-	2,126	8,493	16,874
91-445-108-0000	Vacation Coverage	26,000	1,093	1,165	-	-	-	-	-	-	-	-	-	2,258	22,639	30,549
	<b>Subtotal</b>		<b>973</b>	<b>3,311</b>		<b>438</b>	<b>879</b>	<b>2,186</b>						<b>7,787</b>	<b>41,443</b>	<b>65,701</b>
91-445-105-0000	Extra Duty Coverage	35,000	706	3,028	-	9,900	7,597	3,051	-	-	-	-	-	24,281	34,403	102,552
91-445-107-0000	Holiday Pay	17,000	1,746	(532)	-	539	4,177	-	-	-	-	-	-	5,929	9,349	17,044
	<b>SUBTOTAL</b>					<b>10,439</b>	<b>11,773</b>							<b>30,211</b>	<b>43,752</b>	<b>119,596</b>
	<b>TOTALS</b>		<b>973</b>	<b>3,311</b>		<b>10,877</b>	<b>12,652</b>	<b>2,186</b>						<b>37,998</b>	<b>85,195</b>	<b>185,297</b>
<b>LICENSE</b>																
01-404-105-0000	Overtime	500	-	-	-	-	-	-	-	-	-	-	-	-	167	73
	<b>TOTALS</b>	<b>0.0%</b>													<b>167</b>	<b>73</b>
<b>PLANNING</b>																
01-405-105-0000	Overtime	2,000	240	281	144	243	273	425	-	-	-	-	-	1,604	1,308	3,061
	<b>TOTALS</b>	<b>80.2%</b>	<b>240</b>	<b>281</b>	<b>144</b>	<b>243</b>	<b>273</b>	<b>425</b>						<b>1,604</b>	<b>1,308</b>	<b>3,061</b>
<b>POLICE</b>																
01-437-101-0050	Overtime	125,000	15,595	18,952	(12,738)	22,360	22,600	7,576	-	-	-	-	-	74,345	77,078	136,780
	<b>TOTALS</b>	<b>59.5%</b>	<b>15,595</b>	<b>18,952</b>	<b>(12,738)</b>	<b>22,360</b>	<b>22,600</b>	<b>7,576</b>						<b>74,345</b>	<b>77,078</b>	<b>136,780</b>
<b>PARKS &amp; RECREATION</b>																
01-479-105-0000	Overtime	7,000	1,380	1,007	925	909	1,087	636	-	-	-	-	-	5,944	2,940	8,430
	<b>TOTALS</b>	<b>84.9%</b>	<b>1,380</b>	<b>1,007</b>	<b>925</b>	<b>909</b>	<b>1,087</b>	<b>636</b>						<b>5,944</b>	<b>2,940</b>	<b>8,430</b>
<b>PUBLIC WORKS</b>																
01-500-105-0006	Office	83,000	380	798	798	521	1,273	928	-	-	-	-	-	4,698	3,484	9,391
01-500-105-0007	Road Maintenance		727	1,384	452	2,980	938	(5,366)	-	-	-	-	-	1,116	9,792	16,266
01-502-105-0001	Winter Maintenance		-	-	-	-	-	-	-	-	-	-	-	-	-	22,146
01-502-105-0003	Plowing		-	-	-	-	9,898	13,243	-	-	-	-	-	23,140	26,633	74,604
01-502-105-0005	Sanding/Salting		-	-	-	-	-	-	-	-	-	-	-	-	21	21
01-505-105-0000	City Engineering		-	37	18	66	37	-	-	-	-	-	-	158	708	853
01-507-105-0000	Drain Maintenance		-	-	14	-	-	-	-	-	-	-	-	14	282	311
01-510-105-0000	Parking/Traffic Control		745	752	-	-	116	116	-	-	-	-	-	1,728	105	197
01-513-105-0000	Signs		-	-	-	-	-	-	-	-	-	-	-	-	-	-
01-514-105-0000	Parking Garage		-	-	-	-	-	-	-	-	-	-	-	-	17	17
	<b>TOTALS</b>	<b>37.2%</b>	<b>1,852</b>	<b>2,971</b>	<b>1,283</b>	<b>3,567</b>	<b>12,261</b>	<b>8,920</b>						<b>30,854</b>	<b>41,042</b>	<b>123,806</b>
<b>SOLID WASTE</b>																
01-493-105-0000	Overtime	10,000	846	3,060	231	517	1,115	511	-	-	-	-	-	6,280	4,801	11,037
	<b>TOTALS</b>	<b>62.8%</b>	<b>846</b>	<b>3,060</b>	<b>231</b>	<b>517</b>	<b>1,115</b>	<b>511</b>						<b>6,280</b>	<b>4,801</b>	<b>11,037</b>
<b>SANITARY SEWER</b>																
90-409-105-0000	WRBP	28,000	1,632	652	265	395	1,186	565	-	-	-	-	-	4,694	7,059	10,321
90-421-105-0000	Sewer Maintenance		-	9	18	727	500	333	-	-	-	-	-	1,587	428	1,735
	<b>TOTALS</b>	<b>22.4%</b>	<b>1,632</b>	<b>661</b>	<b>282</b>	<b>1,122</b>	<b>1,686</b>	<b>899</b>						<b>6,282</b>	<b>7,487</b>	<b>12,056</b>

**Parks & Recreation Facility Use Requests:**

	2018-19	2017-18	2016-17	2015-16	2014-15	2013-14	2012-13	2011-12	2010-11
July	24	18	4	3	15	2	2	13	2
August	10	15	11	18	4	4	3	0	3
September	4	3	5	4	5	3	1	3	5
October	6	4	7	5	2	4	2	3	1
November	3	4	2	6	6	5	4	1	4
December	0	0	0	4	7	4	12	1	10
January		6	5	9	10	0	3	7	2
February		6	8	13	6	10	12	22	16
March		11	12	9	12	19	10	5	10
April		8	13	8	16	12	11	10	6
May		12	2	8	10	9	7	13	6
June		3	6	11	10	18	14	23	10
<b>Total</b>	<b>47</b>	<b>90</b>	<b>75</b>	<b>98</b>	<b>103</b>	<b>90</b>	<b>81</b>	<b>101</b>	<b>75</b>

**Pending Grievances Summary:**

Date of Grievance	Union	Subject	Status	Cost through 12/31/18
3/27/17	FIRE	Union claims that City has calculated their leave time incorrectly	<ul style="list-style-type: none"> <li>▪ 4/20/17 - Hearing held with the City Manager</li> <li>▪ 5/16/17 - Second meeting scheduled for further discussion</li> <li>▪ 5/26/17 Grievance denied by City Manager</li> <li>▪ 6/27/17 Arbitration requested by Union</li> </ul>	\$287.50

**Impact Fee Revenues:**

	Total Revenue as of 6/30/2018	Revenue Year-to-Date	Transfer Out FY19 Year-to-date	Total Revenue as of 12/31/18
School	\$63,004.19	\$1,339.19		\$64,343.38
Police	\$11,848.94	\$93.35	(\$11,875.62)	\$66.67
Fire	\$ 11,968.20	\$204.45		\$12,172.65
Parks	\$7,881.46	\$344.37	(\$7,000.00)	\$1,225.83
Roads	\$11,513.67	\$269.80		\$11,783.47
Library	\$ 2,744.50	\$185.91		\$2,930.41
<b>Total Impact Fees Collected</b>	<b>\$108,960.96</b>	<b>\$2,437.07</b>	<b>(\$18,875.62)</b>	<b>\$92,522.41</b>

**Expendable Trust Balances:**

	Balance as of 12/31/18
Non-Capital Reserve Account	\$189,548.97
Accrued Leave Reserve Account	\$251,542.16
Winter Maintenance Reserve Account	\$80,654.98
Health Insurance Stabilization Account	\$171,094.53
Motorcycle Week Account	\$107,111.94
Fire Stabilization Account	\$-0-

**Tax Increment Financing Balances:**

	Balance as of 12/31/18
Downtown	\$1,275,873.00
Lakeport	\$21,502.00
Weirs	(\$106,693.00)

**Boat Taxes:**

Report as of Date:	Through 12/31/18		
FISCAL YEAR	BUDGET	Year to date Revenue	% of Budget
2014	\$85,000	\$15,896	18.7%
2015	\$90,000	\$14,628	16.3%
2016	\$90,000	\$13,833	15.4%
2017	\$85,000	\$11,443	13.5%
2018	\$85,000	\$16,871	19.8%
2019	\$85,000	\$17,061	20.1%

**EMS Billing History:**

Laconia Fire Department EMS Billing Report									
Month	# of Trips 2017	# of Trips 2018 Billable	Gross Charge	Net Charge	% Billable	Write Offs	Payments	% of Payments to Net Charge	Balance Due
Jul	332	298	\$246,990.00	\$126,086.00	51%	\$8,162.00	\$74,964.00	59%	\$42,941.00
Aug	332	298	\$251,326.00	\$137,555.00	55%	\$6,630.00	\$82,775.00	60%	\$45,589.00
Sep	265	259	\$235,396.00	\$126,724.00	54%	\$5,901.00	\$68,755.00	54%	\$50,295.00
Oct	303	273	\$242,722.00	\$133,859.00	55%	\$5,105.00	\$69,671.00	52%	\$58,891.00
Nov	287	235	\$213,076.00	\$119,251.00	56%	\$3,734.00	\$42,819.00	36%	\$72,697.00
Dec	277	194	\$167,015.00	\$95,025.00	57%	\$2,616.00	\$3,468.00	4%	\$88,942.00
Jan									
Feb									
Mar									
Apr									
May									
June									
<b>Totals</b>		<b>1557</b>	<b>\$1,356,525.00</b>	<b>\$738,500.00</b>	<b>54%</b>	<b>\$32,148.00</b>	<b>\$342,452.00</b>	<b>46%</b>	<b>\$359,355.00</b>

**Department of Public Works - Storm Cost Summary:**

<b>Storm Cost Summary - Per Storm Event</b>									
<b>Date</b>	<b>Condition</b>	<b>OT Hrs.</b>	<b>OT Cost</b>	<b>OS Contractors</b>	<b>Tons Salt</b>	<b>Cost Salt</b>	<b>Tons Sand</b>	<b>Cost Sand</b>	<b>Total Storm Cost</b>
12/2	Snow/rain	115.25	\$4,610		93	\$5,147.55	16	\$124.96	\$9,882.51
12/17	Snow	119	\$4,760	\$3,380	120	\$6,642.00	24	\$187.44	\$14,969.44
12/20	Freezing rain	21	\$840		54	\$2,988.90	16	\$124.96	\$3,953.86
12/28	Ice	0.75	\$30		65	\$3,597.75			\$3,627.75
12/29	Ice	16.50	\$660		10	\$553.50	10	\$78.10	\$1,291.60
12/31	snow	167	\$6,680	\$3,380	195	\$10,793.25	32	\$249.92	\$21,103.17
<b>Total</b>		<b>439.5</b>	<b>\$17,580</b>	<b>\$6,760</b>	<b>537</b>	<b>\$29,722.95</b>	<b>98</b>	<b>\$765.38</b>	<b>\$54,828.33</b>

<b>Allocations</b>	<b>Budget</b>	<b>Expended This Month</b>	<b>Expended To Date</b>	<b>Balance Thru Dec. 2018</b>
Winter Maintenance	\$365,000.00	\$30,488.33	\$71,804.33	\$293,195.67
Winter Maintenance Outside Contractors	\$34,000.00	\$6,760.00	\$16,900.00	\$17,100.00
Winter Maintenance Overtime	\$50,000.00	\$17,580.00	\$35,009.00	\$14,991.00