



## Financial & Operational Trends – January, 2023

### Net gain in construction value from Building Permit Reports

	Current year:	One year ago:	Two years ago:
April 1 – December 31	\$ 37.6 million	\$44.1 million	\$30.3 million

### Fire & Rescue Call Data:

Month	December 2022	2021	2020	2019
Total number of incidents	446	376	401	375
Percent fire calls	28%	15%	19%	23%
Percent calls downtown area*	74%	71%	74%	72%
Busiest time period by hour	10AM, 11AM	9AM, 1PM	11AM, 7/PM	9AM, 10AM
Percent of all calls 11pm to 7am	23%	21%	21%	21%
Number of critical care patients	23	22	22	27
Number multiple/back-to-back calls	84	155	169	112
Percent of multiple calls EMS	83%	77%	68%	75%
% of emergency responses within 6 min. response time (year-to-date)	74%	77%	78%	79%
Dates with more than 20 incidents	12/16 (22), 12/24 (41)	12/7 (22)	12/4(21)m 12/31 (26)	12/18 (20)
# of times working 3 or more calls	11	12	23	11
Total incidents year to date	4663	4851	4417	4765

*\*Downtown area covers N.Main St. to Elm St. to Union to Mechanic, and to the By-Pass*      *\*\*Does not include multiple calls related to gas leaks*

### Public Assistance Data:

City Relief				
Fiscal Year	2023	2022	2021	2020
Jul	\$4,037	\$211	\$1,965	\$ 957
Aug	\$2,100	\$3,690	\$830	\$5,046
Sept	\$943	\$776	\$780	\$2,981
Oct	\$934	\$2,155	\$484	\$2,989
Nov	\$1,711	\$9,535	\$1,430	\$2,872
Dec	\$7,335	\$6,767	\$2,342	\$6,208
Jan		\$6,853	\$2,615	\$2,125
Feb		\$2,460	\$3,412	\$1,132
Mar		\$1,577	\$1,358	\$1,777
Apr		\$1,716	\$1,330	\$1,383
May		\$1,360	\$922	\$5,248
Jun		\$3,039	\$6,593	\$660
Gross Relief	\$17,060	\$40,139	\$24,061	\$33,378
Reimbursements/Liens/refunds	\$12,405	\$42,815	\$1,802	\$6,190
01-477-499-0000				
Net Cost of Welfare	\$4,655	-\$2,676	\$22,259	\$27,188

**Laconia Police Department – Monthly Activity Highlights:**

ACTIVITY	(December) THIS MONTH	CORRESPONDING MONTH LAST YEAR	TOTAL THIS YEAR TO DATE	TOTAL LAST YEAR TO DATE	% +/-
Calls for service (total)	1,786	1,638	23,638	26,364	-10.34
- Park, Walk, Talk*	105	N/A	429	N/A	N/A
- Extra Patrol	394	98	2,292	2,637	-13.08
- Community Policing	12	10	158	125	26.40
Criminal offenses investigated	212	245	3,661	3,515	4.15
Criminal off. cleared by arrest	147	183	2,281	2,315	-1.47
Total # of physical arrests	90	96	1,337	1,334	0.22
M/V – Stops	216	576	6,629	9,432	-29.72
M/V – Summonses	4	29	408	503	-18.89
M/V – Written warnings	171	490	5,806	8,186	-29.07
Accidents – Fatal	0	1	3	1	200.00
Accidents – Total	55	54	526	557	-5.57
Accidents w/injury	6	6	114	129	-11.63
Parking tags issued	94	60	1,797	1,289	39.41
DWI	10	4	64	61	4.92
Intoxication	15	22	298	295	1.02

\*Park, Walk, Talk is a new call type created in mid-September, 2022

December 2022: TYPE OF INCIDENT	# OF CALLS
Domestic disturbance	27
All other disturbances	42
Suicidal subjects	5
Attempted suicide	0
Suicide	0
Violation of restraining order	8
Barricaded subject	0

	# VOLUNTEER HRS
Volunteer Hours (LPD)	0
Volunteer Hours (VSU)	8
Victims Served	0

**Property Tax Collection:**

	July Warrant Amt.	Dec. Warrant Amt.	Collected thru		Percentage Collected
2015	\$ 20,036,102	\$ 21,298,380	\$ 38,815,901	12/31/2015	93.91%
2016	\$ 20,785,170	\$ 21,260,229	\$ 39,589,046	12/31/2016	94.16%
2017	\$ 21,075,701	\$ 21,895,151	\$ 40,372,767	12/31/2017	93.95%
2018	\$ 21,442,154	\$ 23,765,321	\$ 39,770,659	12/31/2018	87.97%
2019	\$ 22,563,270	\$ 23,935,265	\$ 44,643,171	12/31/2019	96.01%
2020	\$ 23,203,364	\$ 23,612,210	\$ 44,664,909	12/31/2020	95.41%
2021	\$ 23,395,524	\$ 24,958,361	\$ 46,493,198	12/31/2021	96.15%
2022	\$ 24,369,326	\$ 26,785,934	\$ 49,001,063	12/31/2022	95.79%

**Motor Vehicle Registration:**

Report as of Date: FISCAL YEAR	Through 12/31/2022 BUDGET	Year to date Revenue	Municipal Transportation Revenue	Total Motor Vehicle Revenue	% of Budget
2018	\$2,674,000	\$1,357,415	\$45,050	\$1,402,465	52.4%
2019	\$2,875,000	\$1,468,585	\$46,232	\$1,514,817	52.7%
2020	\$3,085,000	\$1,490,265	\$47,285	\$1,537,550	49.8%
2021	\$3,150,000	\$1,576,197	\$48,445	\$1,624,642	51.6%
2022	\$3,270,000	\$1,677,242	\$50,315	\$1,727,557	52.8%
2023	\$3,500,000	\$1,686,586	\$49,795	\$1,736,381	49.6%

**OVERTIME BY DEPARTMENT FY23**

**As of : 12/31/2022**

	Budget	July	August	September	October	November	December	January	February	March	April	May	June	YTD Total	% Used	PRIOR YR YTD EXP	PRIOR YR TOTAL EXP
<b>FINANCE</b>	500	140.47	12.78	76.66	66.70	207.33	50.26	-	-	-	-	-	-	554.20	110.84%	129	621
<b>LICENSE</b>	100	-	-	-	-	-	-	-	-	-	-	-	-	-	0.00%	-	7
<b>PLANNING</b>	3,500	401.01	269.74	299.85	380.15	174.52	293.04	-	-	-	-	-	-	1,818.31	51.95%	2,414	3,807
<b>CODE</b>	1,000	-	-	14.81	14.81	51.26	-	-	-	-	-	-	-	80.88	8.09%	141	169
<b>ASSESSING</b>	-	-	60.82	-	-	54.57	-	-	-	-	-	-	-	115.39	0.00%	-	94
<b>CITY CLERK</b>	1000	8.22	8.43	648.54	17.36	767.47	-	-	-	-	-	-	-	1,450.02	145.00%	289	805
<b>POLICE</b>																	
Misc. Overtime	145000	1,596.64	759.83	5,563.84	(2,163.35)	1,863.14	1,746.78	-	-	-	-	-	-	9,366.88		9,897	10,991
Holiday OT		8,247.30	-	8,203.32	6,838.92	8,140.80	17,450.58	-	-	-	-	-	-	48,880.92		51,375	79,341
Incident OT		1,371.22	918.34	512.37	3,386.64	1,433.00	352.68	-	-	-	-	-	-	7,974.25		8,235	12,525
Court OT		2,635.56	836.00	2,860.66	890.40	3,185.84	1,366.58	-	-	-	-	-	-	11,775.04		2,755	11,974
Shift Coverage OT		12,696.13	9,432.86	10,261.67	13,894.45	8,919.19	10,996.54	-	-	-	-	-	-	66,200.84		26,389	64,241
<b>TOTAL</b>	<b>145,000</b>	<b>26,546.85</b>	<b>11,947.03</b>	<b>27,401.86</b>	<b>22,847.06</b>	<b>23,541.97</b>	<b>31,913.16</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>144,197.93</b>	<b>99.45%</b>	<b>98,651</b>	<b>179,071</b>
<b>FIRE</b>																	
Extra Duty Coverage	85,000	40,146.83	36,576.05	39,589.10	25,882.92	20,062.17	27,140.55	-	-	-	-	-	-	189,397.62	222.82%	117,371	271,221
Sick Hurt Coverage	70,000	426.06	2,662.82	5,900.06	4,164.51	4,798.56	5,591.16	-	-	-	-	-	-	23,543.17	33.63%	75,798	133,273
Personal Time Coverage	80,000	3,368.30	6,823.98	7,964.92	4,652.82	3,648.60	4,106.88	-	-	-	-	-	-	30,565.50	38.21%	35,013	55,149
Holiday Pay	132,000	15,007.17	-	12,179.69	11,483.25	11,520.36	23,611.50	-	-	-	-	-	-	73,801.97	55.91%	83,067	127,016
Vacation Coverage	139,000	17,506.80	13,098.78	12,439.26	4,157.10	12,118.50	5,166.90	-	-	-	-	-	-	64,487.34	46.39%	69,026	137,067
<b>TOTALS</b>	<b>506,000</b>	<b>76,455.16</b>	<b>59,161.63</b>	<b>78,073.03</b>	<b>50,340.60</b>	<b>52,148.19</b>	<b>65,616.99</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>381,795.60</b>	<b>75.45%</b>	<b>380,275</b>	<b>723,725</b>
<b>WELFARE</b>	500	-	26.80	27.32	36.43	127.48	18.22	-	-	-	-	-	-	236.25	47.25%	9	17
<b>PARKS &amp; RECREATION</b>	9,000	796.94	78.18	176.97	129.92	209.19	798.82	0	0	0	0	0	0	2,190.02	24.33%	2,890	5,642
<b>SOLID WASTE</b>	7,000	1,244.15	1,444.05	1,776.43	1,160.64	1,221.99	1,949.84	0	0	0	0	0	0	8,797.10	125.67%	7,467	16,444
<b>PUBLIC WORKS</b>	0																
Striping		-	-	-	-	-	-	-	-	-	-	-	-	-		-	-
Office	6561	685.40	634.43	717.02	892.36	583.44	972.43	-	-	-	-	-	-	4,485.08		3,885	8,645
Road Maintenance	15063	1,169.27	1,571.09	2,820.55	841.60	2,367.98	2,673.20	-	-	-	-	-	-	11,443.69		8,015	19,847
Winter Maintenance	63589.99	-	-	-	-	-	4,676.28	-	-	-	-	-	-	4,676.28		-	-
Plowing		-	-	-	-	1,523.40	20,426.60	-	-	-	-	-	-	21,950.00		26,923	83,941
OT - Temp Plowing		-	-	-	-	-	-	-	-	-	-	-	-	-		-	-
Sanding/Salting		-	-	-	-	-	-	-	-	-	-	-	-	-		-	-
City Engineering	5236	551.49	500.30	612.68	880.52	731.18	1,058.49	-	-	-	-	-	-	4,334.66		2,730	6,898
Drain Maintenance	300	-	-	-	-	-	-	-	-	-	-	-	-	-		-	277
Parking/Traffic Control	200	134.46	-	-	-	-	-	-	-	-	-	-	-	134.46		-	225
Signs		-	-	-	-	-	-	-	-	-	-	-	-	-		-	-
Parking Garage		-	-	-	-	-	-	-	-	-	-	-	-	-		-	-
<b>TOTALS</b>	<b>90,950</b>	<b>2,540.62</b>	<b>2,705.82</b>	<b>4,150.25</b>	<b>2,614.48</b>	<b>5,206.00</b>	<b>29,807.00</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>47,024.17</b>	<b>51.70%</b>	<b>41,553</b>	<b>119,833</b>
<b>SANITARY SEWER</b>	15,000																
WRBP		379.63	780.88	1,185.01	849.13	773.49	2,554.51	-	-	-	-	-	-	6,522.65		5,086	9,027
Sewer Maintenance		385.73	179.27	394.21	290.31	153.64	1,899.95	-	-	-	-	-	-	3,303.11		9,060	17,213
<b>TOTALS</b>	<b>15,000</b>	<b>765.36</b>	<b>960.15</b>	<b>1,579.22</b>	<b>1,139.44</b>	<b>927.13</b>	<b>4,454.46</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>9,825.76</b>	<b>65.51%</b>	<b>14,146</b>	<b>26,240</b>
<b>EMS - AMBULANCE</b>																	
Extra Duty Coverage	58,000	15,950.84	14,993.09	18,378.05	17,373.84	7,560.56	9,119.37	-	-	-	-	-	-	83,375.75	143.75%	51,934	97,585
Sick Hurt Coverage	45,000	1,835.10	408.96	3,900.24	-	2,160.90	450.00	-	-	-	-	-	-	8,755.20	19.46%	25,051	36,993
Personal Time Coverage	25,000	495.00	463.50	450.00	-	900.00	1,861.56	-	-	-	-	-	-	4,170.06	16.68%	4,285	6,892
Holiday Pay	21,900	2,420.73	-	2,451.97	1,952.75	1,519.62	3,517.62	-	-	-	-	-	-	11,862.69	54.17%	12,740	19,653
Vacation Coverage	40,000	495.00	3,847.17	6,826.70	509.94	941.58	1,012.68	-	-	-	-	-	-	13,633.07	34.08%	14,767	27,257
<b>TOTALS</b>	<b>189,900</b>	<b>21,196.67</b>	<b>19,712.72</b>	<b>32,006.96</b>	<b>19,836.53</b>	<b>13,082.66</b>	<b>15,961.23</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>121,796.77</b>	<b>64.14%</b>	<b>108,777</b>	<b>188,380</b>
<b>GRAND TOTAL</b>	<b>969,450</b>	<b>130,095.45</b>	<b>96,388.15</b>	<b>146,231.90</b>	<b>98,584.12</b>	<b>97,719.76</b>	<b>150,863.02</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>719,882.40</b>	<b>74.26%</b>	<b>656,740</b>	<b>1,264,857</b>

**Parks & Recreation Facility Use Requests:**

	2022-23	2021-22	2020-21	2019-20	2018-19	2017-18	2016-17	2015-16	2014-15
July	9	8	5	10	24	18	4	3	15
August	7	8	9	10	10	15	11	18	4
September	2	4	7	7	4	3	5	4	5
October	3	8	7	10	6	4	7	5	2
November	6	3	7	3	3	4	2	6	6
December	0	0	0	0	0	0	0	4	7
January		4	0	11	11	6	5	9	10
February		11	9	10	6	6	8	13	6
March		15	6	4	8	11	12	9	12
April		14	19	8	5	8	13	8	16
May		8	13	3	9	12	2	8	10
June		9	13	8	1	3	6	11	10
<b>Total</b>	<b>27</b>	<b>92</b>	<b>95</b>	<b>84</b>	<b>87</b>	<b>90</b>	<b>75</b>	<b>98</b>	<b>103</b>

**Pending Grievances Summary:**

Date of Grievance	Union	Subject	Status	Cost thru 12/31/22
12/8/22	SEA	Employee pay increase for duties performed at a higher pay grade	Complete	\$1,600.48

**Impact Fee Revenues:**

	Total Revenue as of 6/30/2022	Revenue Year-to-Date	Transfer Out FY23 Year-to-date	Total Revenue as of 12/31/22
School	\$82,163.74	\$33,471.39	\$0.00	\$115,635.13
Police	\$8,712.28	\$2,487.63	\$0.00	\$11,199.91
Fire	\$12,675.17	\$5,510.84	\$0.00	\$18,186.01
Parks	\$19,245.45	\$8,692.97	\$0.00	\$27,938.42
Roads	\$25,597.32	\$7,750.60	\$0.00	\$33,347.92
Library	\$14,605.43	\$4,673.78	\$0.00	\$19,279.21
<b>Total Impact Fees Collected</b>	<b>\$162,999.39</b>	<b>\$62,587.21</b>	<b>\$0.00</b>	<b>\$225,586.60</b>

**Expendable Trust Balances:**

	Balance as of 12/31/22
Non-Capital Reserve Account	\$333,389.06
Accrued Leave Reserve Account	\$294,020.74
Winter Maintenance Reserve Account	\$164,734.46
Health Insurance Stabilization Account	\$172,582.53
Motorcycle Week Account	\$28,763.98
Fire Stabilization Account	-0-

**Tax Increment Financing Balances:**

	Balance as of 12/31/22
Downtown	\$1,031,719.35
Lakeport	\$54,018.00
Weirs	(\$28,904.99)

**Boat Taxes:**

Report as of Date:	Through 12/31/22		
FISCAL YEAR	BUDGET	Year to date Revenue	% of Budget
2018	\$85,000	\$16,871	19.8%
2019	\$85,000	\$17,061	20.1%
2020	\$90,000	\$30,094	33.4%
2021	\$100,000	\$33,502	33.5%
2022	\$110,000	\$28,928	28.9%
2023	\$120,000	\$27,456	22.9%

	General Fund Revenues*			General Fund Expenditures		
		Realized as of 12/31/2021			Realized as of 12/31/2022	
	Budgeted	Amount		Budgeted	Amount	
2019	\$ 8,114,878	\$4,492,997	55.37%	\$30,659,544	\$16,275,881	53.09%
2020	\$ 8,499,359	\$4,536,847	53.38%	\$31,450,111	\$15,800,641	50.24%
2021	\$ 8,699,290	\$5,161,882	59.34%	\$31,383,486	\$18,663,870	59.47%
2022	\$ 9,026,499	\$4,154,621	46.03%	\$32,502,933	\$17,401,741	53.35%
2023	\$ 10,991,625	\$4,623,507	42.06%	\$32,527,790	\$16,123,569	49.57%

\*Does not include property tax collections noted elsewhere in this report

**EMS Billing History:**

Laconia Fire Department EMS Billing Report											
Month 2022-23	Total # Ambulance Responses 2021-22 EMS & Fire	# of Trips 2021-22 Billable	Total # Ambulance Responses 2022-23 EMS & Fire	# of Trips 2022-23 Billable	Gross Charge	Net Charge	% Billable	Write Offs	Payments	% of Payments to Net Charge	Balance Due
Jul	377	285	365	242	\$274,981.00	\$131,641.00	48%	\$300.00	\$67,304.80	51%	\$61,099.80
Aug	411	295	318	220	\$267,785.00	\$139,741.66	55%	\$0.00	\$68,534.87	49%	\$67,910.42
Sep	334	249	311	213	\$249,487.00	\$125,594.89	51%	\$0.00	\$51,280.15	46%	\$72,356.04
Oct	374	276	316	230	\$270,055.00	\$137,914.33	52%	\$0.00	\$57,968.33	42%	\$77,789.32
Nov	355	266	297	211	\$227,460.00	\$118,981.80	52%	\$100.00	\$38,922.30	34%	\$76,004.69
Dec	325	247	329	185	\$222,883.00	\$120,735.41	46%	\$100.00	\$7,851.03	6%	\$112,302.04
Jan											
Feb											
Mar											
Apr											
May											
June											
<b>Totals</b>	<b>2176</b>	<b>1618</b>	<b>1936</b>	<b>1301</b>	<b>\$1,512,651.00</b>	<b>\$774,609.09</b>	<b>51%</b>	<b>\$500.00</b>	<b>\$291,861.48</b>	<b>38%</b>	<b>\$467,462.31</b>

**Laconia Fire Department EMS Billing Report**

Month 2021-22	Total # Ambulance Responses 2020-21 EMS & Fire	# of Trips 2020-21 Billable	Total # Ambulance Responses 2021-22 EMS & Fire	# of Trips 2021-22 Billable	Gross Charge	Net Charge	% Billable	Write Offs	Payments	% of Payments to Net Charge	Balance Due
Jul	337	235	377	285	\$291,458.60	\$150,785.47	52%	\$21,992.89	\$104,905.70	67%	\$19,167.44
Aug	279	200	411	295	\$295,088.60	\$132,277.25	45%	\$13,890.67	\$97,318.75	67%	\$13,140.78
Sep	303	200	334	249	\$245,246.60	\$121,667.90	49%	\$13,778.49	\$75,689.70	58%	\$27,996.75
Oct	308	222	374	276	\$256,993.00	\$131,553.97	52%	\$17,694.15	\$77,434.48	57%	\$33,698.46
Nov	278	203	355	266	\$244,439.40	\$112,743.00	47%	\$21,470.88	\$72,083.60	57%	\$17,167.49
Dec	329	242	325	247	\$262,222.00	\$124,508.55	48%	\$18,821.79	\$64,838.36	53%	\$38,721.08
Jan	303	225	333	220	\$227,415.00	\$100,925.99	47%	\$10,631.04	\$66,929.50	65%	\$20,580.63
Feb	269	212	280	215	\$224,954.00	\$107,460.96	48%	\$4,270.00	\$68,452.98	63%	\$30,953.36
Mar	305	226	272	196	\$216,685.00	\$110,339.07	51%	\$102.78	\$67,226.41	58%	\$45,021.07
Apr	287	200	295	211	\$232,373.00	\$108,453.26	47%	\$0.00	\$66,727.57	55%	\$46,549.84
May	273	192	319	232	\$251,428.00	\$120,421.26	48%	\$0.00	\$61,928.05	42%	\$61,839.13
June	378	288	335	260	\$288,481.00	\$144,107.24	50%	\$0.00	\$73,267.13	44%	\$99,252.22
<b>Totals</b>	<b>3649</b>	<b>2645</b>	<b>4010</b>	<b>2952</b>	<b>\$3,036,784.20</b>	<b>\$1,465,243.92</b>	<b>48%</b>	<b>\$122,652.69</b>	<b>\$896,802.23</b>	<b>61%</b>	<b>\$454,088.25</b>

**Department of Public Works – Storm Cost Summary:**

Storm Cost Summary - Per Storm Event										
Date	Condition	OT Hrs.	Double OT Hrs.	OT Cost	OS Contractors	Tons Salt	Cost Salt	Tons Sand	Cost Sand	Total Storm Cost
12/1	Snow squall					13	\$950			\$950
12/12	Snow					74	\$5,409			\$5,409
12/16 & 17	Snow	242	136	\$9,680	\$2,400	190	\$13,889	21	\$218	\$26,187
12/18	cleanup	15.25		\$610						\$610
12/19	Downtown	44.25		\$1,770	\$1,320					\$3,090
12/23	Snow/rain	116.5		\$4,660		122	\$8,918	21	\$218	\$13,797
		418	136	\$16,720	\$3,720	399	\$29,167	42	\$437	\$50,044

Allocations	Budget	Expended This Month	Expended To Date	Balance Thru Dec. 31, 2022
Winter Maintenance	\$265,000	\$29,604	\$37,315	\$213,429
Winter Maintenance Outside Contractors	\$54,000	\$3,720	\$3,720	\$50,280
Winter Maintenance Overtime	\$60,000	\$16,720	\$19,360	\$40,064