

LACONIA POLICE DEPARTMENT
Laconia, New Hampshire

TRAINING REQUEST

Date Submitted: 01-27-2022

Course Title: Reading People How to Become a Body Language Expert
Location: 55 Center Street Burlington, MA 01803
Officer(s): Cleary
Dates: 04-05-2022 0800-1700 Travel Dates:

Course Description: (attach brochure if available on reverse)

Topics include reading signs from different parts of a person including eyes, hands, face, and feet. The importance of your own body language, and the key to active listening.

ESTIMATED COST

Tuition: \$ 199 Meals: \$ Room: \$ Travel: \$ Total: \$ 199

RECOMMENDATION: Explain how this training will benefit the mission of the Department and why this officer(s) is the appropriate choice for this particular training. Continue on back if necessary.

Immediate Supervisor: Michelle Cardinal 344 Date: 1/27/22
Comments: This course looks like it could benefit Ofc Cleary in his interactions and investigations.

Recommended Not Recommended
Operations Division: [Signature] Date: 1-31-22
Comments:

Recommended Not Recommended
Support Division: [Signature] Date: 2/2/22
Comments:

Recommended Not Recommended
Training Coordinator: Chris Hubbard Date: 02.02.2022
Comments:

Recommended Not Recommended

APPROVAL:
Chief of Police: [Signature] Date: 2/2/2022 APPROVED DENIED
Police Commission: Date: APPROVED DENIED



READING PEOPLE

CLICK HERE TO FIND A CLASS AND REGISTER

CLICK HERE FOR INFORMATION ON 30-DAY AGENCY RENTAL

THE ART AND SCIENCE

Reading People: Becoming a Body Language Expert is one of the most practical seminars you will ever attend as a law enforcement officer.

At its core, police work is a human behavior profession. Your job is to successfully assess the emotional and physical state of a person. Are they dangerous? Are they in need? Are they emotionally or physically in crisis. Are they perpetrators or victims? And you have to do this all in the blink of an eye.

The only way to accomplish that is to become a master at controlling, redirecting and influencing other people's behavior which begins with Reading People.

This One-Day Seminar teaches officers how to better evaluate body language by accurately reading conscious and unconscious cues, spotting lies and detecting true deception.

In this course we will discuss:

Topics we'll cover include:

- You Won't Know What to Look For if You Don't Know How it Works
- Learn Consciously What the Unconscious Already Knows
- The Signs; Will You See What The Body is Saying?
- Learn the Importance of Judging Your Observation and Assessments
- Body Parts: The Eyes, The Hands, The Face and the Feet
- The Importance of Your Own Body Language
- The Mehrabian Model: Most of the Message is in the Delivery
- The Key to Active Listening

UPCOMING COURSES

UPCOMING ONLINE

Mar 01, 2022	Live Online	\$199.00	Register
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UPCOMING IN-PERSON

Feb 03, 2022	St Louis, MO	\$199.00	Register
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Apr 05, 2022	Burlington, MA	\$199.00	Register
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May 12, 2022	Roseville, CA	\$199.00	Register
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Aug 16, 2022	Bloomington, MN	\$199.00	Register
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