



Financial & Operational Trends – April, 2021

Net gain in construction value from Building Permit Reports

	Current year:	One year ago:	Two years ago:
April 1 – March 31	\$39 million	\$17 million	\$15 million

Fire & Rescue Call Data:

Month	March 2021	2020	2019	2018
Total number of emergencies	354	331	445	347
Percent fire calls	28%	31%	19%	26%
Percent calls downtown area*	80%	78%	77%	76%
Busiest time period by hour	1PM	12PM, 1PM	12,1,2,7PM	1,3,4,6,7, PM
Percent of all calls 11pm to 7am	15%	19%	17%	18%
Number of critical care patients	26	25	38	24
Number multiple/back-to-back	135	110	138	157
Percent of multiple calls EMS	75%	72%	83%	68%
% of emergency responses within 6 min. response time (year-to-date)	80%	81%	81%	82%
Dates with more than 20 incidents	March 3 (18 calls)	March 19 (16 calls)	March 8, 15, 16, 27 (20 each)	Mar. 15
# of times working 3 or more calls	16	7	17	18
Total calls year to date	1,040	1,031	1,260 (14/day)	1,202

*Downtown area covers N.Main St. to Elm St. to Union to Mechanic, and to the By-Pass

Public Assistance Data:

City Relief				
Fiscal Year	2021	2020	2019	2018
Jul	\$1,965	\$ 957	\$6,068	\$6,454
Aug	\$830	\$5,046	\$5,603	\$6,700
Sept	\$780	\$2,981	\$5,008	\$1,624
Oct	\$484	\$2,989	\$8,406	\$3,664
Nov	\$1,430	\$2,872	\$9,725	\$7,816
Dec	\$2,342	\$6,208	\$7,436	\$6,516
Jan	\$2,615	\$2,125	\$5,138	\$6,050
Feb	\$3,412	\$1,132	\$8,738	\$5,063
Mar	\$1,358	\$1,777	\$5,671	\$5,232
Apr		\$1,383	\$6,898	\$8,395
May		\$5,248	\$4,319	\$6,262
Jun		\$660	\$1,710	\$2,793
Gross Relief	\$15,216	\$33,378	\$74,720	\$66,569
Reimbursements/Liens/refunds	\$ 1,672	\$6,190	\$1,951	\$ 691
01-477-499-0000				
Net Cost of Welfare	\$13,544	\$27,188	\$72,769	\$65,878

Laconia Police Department – Monthly Activity Highlights:

ACTIVITY	(March) THIS MONTH	CORRESPONDING MONTH LAST YEAR	TOTAL THIS YEAR TO DATE	TOTAL LAST YEAR TO DATE	% +/-
Calls for service	2,474	1,677	7,209	5,741	25.57
Criminal offenses investigated	289	242	792	783	1.15
Criminal off. cleared by arrest	190	153	578	527	9.68
Total # of physical arrests	109	93	325	315	3.17
M/V – Stops	1,169	502	2,636	2,220	18.74
M/V – Summonses	37	27	95	108	-12.04
M/V – Written warnings	886	445	2,182	1,960	11.33
Accidents – Fatal	0	0	0	0	0
Accidents – Total	43	28	125	121	3.31
Accidents w/injury	10	4	25	27	-7.41
Parking tags issued	95	54	250	180	38.89
DWI	4	1	12	10	20.00
Intoxication	25	23	74	64	15.63

TYPE OF INCIDENT	# OF CALLS
March, 2021:	
Domestic disturbance	21
All other disturbances	86
Suicidal subjects	12
Attempted suicide	0
Suicide	0
Violation of restraining order	11
Barricaded subject	0

	# OF VOLUNTEER HOURS
Volunteer Hours (LPD)	15
Volunteer Hours (VSU)	0
Victims Served	0

Property Tax Collection:

	July Warrant Amt.	Dec. Warrant Amt.	Collected thru		Percentage Collected
2014	\$19,558,097	\$20,640,342	\$39,265,651	3/31/15	97.68%
2015	\$20,036,102	\$21,298,380	\$40,270,606	3/31/16	97.43%
2016	\$20,785,170	\$21,260,229	\$41,177,419	3/31/17	97.94%
2017	\$21,075,701	\$21,895,151	\$42,177,932	3/31/18	98.15%
2018	\$21,442,154	\$23,765,321	\$44,597,578	3/31/19	98.65%
2019	\$22,563,270	\$23,935,265	\$45,783,554	3/31/20	98.46%
2020	\$23,203,364	\$23,61,2210	\$46,287,489	3/31/21	98.87%

Motor Vehicle Registration:

Report as of Date: FISCAL YEAR	Through 3/31/2021 BUDGET	Year to date Revenue	Municipal Transportation Revenue	Total Motor Vehicle Revenue	% of Budget
2016	\$2,325,000	\$1,892,382	0	\$1,892,382	81.39%
2017	\$2,500,000	\$1,970,820	0	\$1,970,820	78.83%
2018	\$2,674,000	\$2,086,272	\$67,860	\$2,154,132	80.56%
2019	\$2,875,000	\$2,221,973	\$67,985	\$2,286,958	79.56%
2020	\$3,085,000	\$2,215,957	\$68,290	\$2,284,247	74.04%
2021	\$3,150,000	\$2,404,870	\$73,625	\$2,478,495	78.68%

OVERTIME BY DEPARTMENT FY21

As of : 3/31/2021

	Budget	July	August	September	October	November	December	January	February	March	April	May	June	YTD Total	% Used	PRIOR YR YTD EXP	PRIOR YR TOTAL
FINANCE	500	93	15	0	0	47	89	0	0	0	0	0	0	244	48.72%	128	352
LICENSE	250	6	0	0	0	0	0	0	0	0	0	0	0	6	2.54%	-	-
PLANNING	2,500	294	391	343	925	508	390	395	239	233	0	0	0	3,718	148.73%	2,212	2,871
CODE	-	0	15	15	34	0	7	0	0	30	0	0	0	101	0.00%	313	313
ASSESSING	500	0	0	0	0	0	7	0	0	0	0	0	0	7	1.44%	562	562
CITY CLERK	2000	166	16	300	0	325	0	8	0	0	0	0	0	814	40.70%	566	635
POLICE																	
Misc. Overtime	140000	4,155	4,446	4,921	4,742	-10,757	-385	1,600	2,377	1,486	0	0	0	12,585		48,531	36,191
Holiday OT		8,407	0	5,654	8,039	6,480	16,476	11,225	5,507	0	0	0	0	61,788		33,570	41,395
Incident OT		607	1,335	1,019	2,465	432	548	100	2,481	2,516	0	0	0	11,504		8,696	11,520
Court OT		379	37	301	215	224	504	0	568	258	0	0	0	2,486		10,184	11,390
Shift Coverage OT		3,212	3,047	1,238	4,956	2,694	1,043	1,474	1,382	6,348	0	0	0	25,395		15,179	18,830
TOTAL	140,000	16,761	8,865	13,132	20,416	-927	18,186	14,400	12,314	10,608	0	0	0	113,756	81.25%	116,160	119,326
FIRE																	
Extra Duty Coverage	51,000	3,702	9,350	11,495	5,166	2,839	8,138	1,932	7,669	7,254	0	0	0	57,545	112.83%	45,438	69,734
Sick Hurt Coverage	55,000	10,381	7,345	7,177	14,319	11,099	7,893	13,229	7,974	3,002	0	0	0	82,419	149.85%	28,565	51,234
Personal Time Coverage	42,000	3,360	5,566	2,901	7,701	2,462	4,141	0	3,636	3,507	0	0	0	33,272	79.22%	34,672	52,153
Holiday Pay	125,000	12,760	0	11,457	11,761	11,158	35,197	22,658	10,858	766	0	0	0	116,614	93.29%	108,081	119,832
Vacation Coverage	120,000	12,640	16,311	13,646	17,849	4,932	7,379	4,191	9,256	8,378	0	0	0	94,582	78.82%	74,648	94,079
TOTALS	393,000	42,843	38,571	46,677	56,795	32,489	62,747	42,010	39,392	22,907	0	0	0	384,432	97.82%	291,403	387,032
WELFARE	200	0	0	25	0	33	25	0	0	0	0	0	0	82	40.94%	42	71
PARKS & RECREATION	9,000	660	244	294	158	80	912	426	569	121	0	0	0	3,464	38.48%	5,279	5,718
SOLID WASTE	10,000	1,104	1,129	35	463	151	340	102	1,083	-857	0	0	0	3,550	35.50%	6,882	6,769
PUBLIC WORKS																	
Striping	85,000	0	0	0	0	0	0	0	0	0	0	0	0	-		-	-
Office		507	605	523	913	562	652	481	542	481	0	0	0	5,265		7,826	10,195
Road Maintenance		1,228	1,491	524	632	580	2,272	672	1,230	1,456	0	0	0	10,085		4,673	8,528
Winter Maintenance		0	0	0	0	133	2,354	3,199	1,245	4,323	0	0	0	11,254		129	129
Plowing		0	0	0	0	0	15,549	3,527	13,849	2,989	0	0	0	35,914		66,718	72,998
OT - Temp Plowing		0	0	0	0	0	484	0	185	0	0	0	0	669		-	-
Sanding/Salting		0	0	0	0	0	0	0	0	0	0	0	0	-		-	-
City Engineering		810	677	316	1,244	415	329	330	375	394	0	0	0	4,890		2,825	5,094
Drain Maintenance		19	245	37	41	123	321	0	0	0	0	0	0	785		166	902
Parking/Traffic Control		0	0	0	0	0	0	0	0	0	0	0	0	-		506	615
Signs		0	0	0	0	0	0	0	0	0	0	0	0	-		-	-
Parking Garage		0	0	0	0	0	0	0	0	0	0	0	0	-		-	-
TOTALS	85,000	2,564	3,017	1,400	2,830	1,813	21,961	8,209	17,426	9,642	0	0	-	68,862	81.01%	82,844	98,461
SANITARY SEWER																	
WRBP	20,000	926	518	593	512	526	1,855	710	537	533	0	0	0	6,711		5,374	7,001
Sewer Maintenance		509	340	473	141	536	578	961	559	593	0	0	0	4,689		2,283	4,855
TOTALS	20,000	1,435	858	1,066	653	1,062	2,433	1,670	1,096	1,126	0	0	-	11,400	57.00%	7,657	11,856
EMS - AMBULANCE																	
Extra Duty Coverage	23,570	6,882	4,788	4,371	1,219	1,928	3,434	7,241	13,163	14,965	0	0	0	57,990	246.03%	25,966	54,841
Sick Hurt Coverage	19,404	2,892	5,060	6,276	13,041	7,658	8,477	8,113	11,433	4,672	0	0	0	67,620	348.49%	19,761	29,124
Personal Time Coverage	17,870	0	0	2,663	889	0	1,562	382	946	0	0	0	0	6,443	36.05%	6,509	7,625
Holiday Pay	18,500	4,319	0	2,035	1,317	1,612	5,080	2,591	3,058	0	0	0	0	20,012	108.17%	15,710	18,577
Vacation Coverage	18,856	3,748	2,383	810	3,397	454	0	857	2,393	466	0	0	0	14,508	76.94%	15,909	18,483
TOTALS	98,200	17,840	12,231	16,155	19,864	11,652	18,553	19,184	30,993	20,103	0	0	0	166,573	169.63%	83,856	128,650
GRAND TOTAL	761,150	83,765	65,352	79,442	102,138	47,233	125,650	86,403	103,114	63,913	-	-	-	757,009	99.46%	597,904	762,617

Parks & Recreation Facility Use Requests:

	2020-21	2019-20	2018-19	2017-18	2016-17	2015-16	2014-15	2013-14	2012-13
July	5	10	24	18	4	3	15	2	2
August	9	10	10	15	11	18	4	4	3
September	7	7	4	3	5	4	5	3	1
October	7	10	6	4	7	5	2	4	2
November	7	3	3	4	2	6	6	5	4
December	0	0	0	0	0	4	7	4	12
January	0	11	11	6	5	9	10	0	3
February	9	10	6	6	8	13	6	10	12
March	6	4	8	11	12	9	12	19	10
April		8	5	8	13	8	16	12	11
May		3	9	12	2	8	10	9	7
June		8	1	3	6	11	10	18	14
Total	50	84	87	90	75	98	103	90	81

Pending Grievances Summary:

Date of Grievance	Union	Subject	Status	Cost thru 3/31/21
4/13/20	AFSCME	Union claims that employee was placed on unpaid Administrative Leave without just cause	<ul style="list-style-type: none"> ▪ 4/14/20 Grievance denied by DPW Director ▪ 5/05/20 Grievance denied by City Manager ▪ 5/13/20 Demand for Arbitration received from Union ▪ 12/14/20 Arbitration hearing scheduled ▪ 12/16/20 Arbitration hearing postponed by Union ▪ 2/6/21 Arbitration hearing re-scheduled (postponed by Union) 	\$1,160.00
11/6/20	FIRE	Union wants FFs on a Laconia School department health plan to receive Opt Out payments	<ul style="list-style-type: none"> ▪ 11/6/20 Denied by Fire Chief ▪ 11/16/20 Hearing held and denied by City Manager ▪ 12/7/20 Demand for Arbitration received from Union ▪ 6/8/21 Arbitration hearing scheduled 	\$234.00

Impact Fee Revenues:

	Total Revenue as of 6/30/2020	Revenue Year-to-Date	Transfer Out FY20 Year-to-date	Total Revenue as of 3/31/21
School	\$74,117.28	\$7,946.91	\$0.00	\$82,064.19
Police	\$911.02	\$721.27	\$0.00	\$1,632.29
Fire	\$14,075.11	\$1,651.89	\$0.00	\$15,727.00
Parks	\$644.28	\$2,010.34	\$719.50	\$1,935.12
Roads	\$14,421.72	\$2,718.57	\$0.00	\$17,140.29
Library	\$4,218.01	\$1,073.33	\$0.00	\$5,291.34
Total Impact Fees Collected	\$108,387.42	\$16,122.31	\$719.50	\$123,790.23

Expendable Trust Balances:

	Balance as of 3/31/21
Non-Capital Reserve Account	\$475,788.97
Accrued Leave Reserve Account	\$292,012.07
Winter Maintenance Reserve Account	\$80,766.25
Health Insurance Stabilization Account	\$171,403.49
Motorcycle Week Account	\$94,232.73
Fire Stabilization Account	-0-

Tax Increment Financing Balances:

	Balance as of 3/31/21
Downtown	\$1,078,534.41
Lakeport	\$37,760.00
Weirs	(\$117,919.63)

Boat Taxes:

Report as of Date:	Through 3/31/21		
FISCAL YEAR	BUDGET	Year to date Revenue	% of Budget
2016	\$90,000	\$17,600	19.56%
2017	\$85,000	\$13,794	16.23%
2018	\$85,000	\$19,844	23.35%
2019	\$85,000	\$19,908	23.42%
2020	\$90,000	\$33,226	36.92%
2021	\$100,000	\$40,603	40.60%

	General Fund Revenues*			General Fund Expenditures		
	Budgeted	Realized as of 3/31/2020		Budgeted	Realized as of 3/31/2021	
		Amount	Percent		Amount	Percent
2017	\$ 6,586,233	\$ 5,350,712	81.2%	\$ 27,590,902	\$ 20,287,209	73.5%
2018	\$ 8,029,176	\$ 6,229,141	77.6%	\$ 29,599,947	\$ 25,146,341	84.9%
2019	\$ 8,114,878	\$ 6,283,237	77.4%	\$ 30,659,544	\$ 22,201,001	72.4%
2020	\$ 8,499,359	\$ 6,544,224	77.5%	\$ 31,450,111	\$ 21,672,002	68.9%
2021	\$ 8,699,290	\$ 7,350,515	84.5%	\$ 31,383,486	\$ 24,789,686	79.0%

*Does not include property tax collections noted elsewhere in this report

EMS Billing History:

Laconia Fire Department EMS Billing Report											
Month 2020-21	Total # Ambulance Responses 2019-20 EMS & Fire	# of Trips 2019-20 Billable	Total # Ambulance Responses 2020-21 EMS & Fire	# of Trips 2020-21 Billable	Gross Charge	Net Charge	% Billable	Write Offs	Payments	% of Payments to Net Charge	Balance Due
Jul	319	288	337	235	\$224,274.60	\$114,241.23	51%	\$2,842.40	\$78,142.66	68%	\$30,188.25
Aug	294	232	279	200	\$186,862.00	\$99,680.02	53%	\$500.00	\$64,683.64	65%	\$32,622.59
Sep	310	263	303	203	\$209,757.60	\$104,550.54	50%	\$100.00	\$75,696.13	70%	\$24,987.13
Oct	325	276	308	222	\$229,842.20	\$111,683.80	49%	\$200.00	\$75,321.96	67%	\$33,757.60
Nov	293	264	278	205	\$205,013.60	\$96,065.74	47%	\$600.00	\$62,953.05	66%	\$28,416.38
Dec	304	275	329	243	\$225,146.40	\$117,242.26	53%	\$800.00	\$74,285.90	63%	\$37,913.11
Jan	301	250	303	224	\$226,011.00	\$119,594.48	53%	\$800.00	\$64,479.78	54%	\$47,949.00
Feb	274	249	269	211	\$203,460.40	\$99,785.32	49%	\$1,300.00	\$49,539.32	50%	\$46,074.99
Mar	262	214	305	167	\$161,323.80	\$82,884.84	51%	\$1,000.00	\$13,384.22	16%	\$67,818.30
Apr											
May											
June											
Totals	2682	2311	2711	1910	\$1,871,691.60	\$945,728.23	51%	\$8,142.40	\$558,486.66	59%	\$349,727.35

Laconia Fire Department EMS Billing Report

Month 2019-20	Total # Ambulance Responses 2018-19 EMS & Fire	#of Trips 2018-19 Billable	Total # Ambulance Responses 2019-20 EMS & Fire	# of Trips 2019-20 Billable	Gross Charge	Net Charge	% Billable	Write Offs	Payments	% of Payments to Net Charge	Balance Due
Jul	348	296	319	288	\$214,724.40	\$113,023.23	53%	\$23,122.21	\$79,737.63	71%	\$10,099.92
Aug	372	292	294	232	\$205,433.00	\$101,956.65	50%	\$17,025.76	\$73,278.48	72%	\$11,414.41
Sep	324	256	310	263	\$223,674.20	\$107,068.86	48%	\$20,424.39	\$69,405.31	65%	\$16,872.16
Oct	343	280	325	276	\$233,602.80	\$114,764.94	49%	\$20,490.49	\$74,536.98	65%	\$18,097.86
Nov	319	254	293	264	\$204,256.40	\$97,152.78	48%	\$12,424.87	\$64,616.78	67%	\$18,365.40
Dec	298	235	304	275	\$244,800.40	\$121,604.95	50%	\$15,443.52	\$85,296.66	70%	\$20,562.58
Jan	347	265	301	250	\$224,449.00	\$115,362.63	51%	\$13,945.62	\$79,360.76	69%	\$20,835.38
Feb	320	256	274	249	\$213,594.80	\$116,075.15	54%	\$14,464.59	\$67,920.30	59%	\$31,404.15
Mar	378	319	262	214	\$198,666.60	\$97,424.58	49%	\$7,459.06	\$67,362.02	69%	\$21,964.19
Apr	312	254	237	189	\$152,405.40	\$75,394.93	49%	\$4,171.43	\$51,302.99	68%	\$17,991.09
May	290	258	291	212	\$196,319.60	\$93,752.89	48%	\$2,650.00	\$66,014.46	70%	\$23,742.65
June	346	299	320	228	\$206,106.00	\$97,253.35	47%	\$1,873.16	\$71,812.64	74%	\$22,157.93
Totals	3997	3264	3530	2940	\$2,518,032.60	\$1,250,834.94	50%	\$153,495.10	\$850,645.01	68%	\$233,507.72

Department of Public Works – Storm Cost Summary:

Storm Cost Summary - Per Storm Event									
Date	Condition	OT Hrs.	OT Cost	OS Contractors	Tons Salt	Cost Salt	Tons Sand	Cost Sand	Total Storm Cost
3/1	Snow	79.25	\$3,170		47	\$2,531	123	\$1,279	\$6,980
Total		79.25	\$3,170		47	\$2,531	123	\$1,279	\$6,980

Allocations	Budget	Expended This Month	Expended To Date	Balance Thru February, 2021
Winter Maintenance	\$250,744	\$3,810	\$142,596	\$108,148
Winter Maintenance Outside Contractors	\$54,000	-	\$35,766	\$18,234
Winter Maintenance Overtime	\$60,000	\$3,170	\$60,170	(\$170)