



October 30, 2020

Mr. Glenn Smith,  
Finance Director  
45 Beacon Street East  
Laconia, NH 03246

**RE: City of Laconia - General Obligation Term Note**

Dear Mr. Smith:

Northway Bank (the "Bank") is pleased to offer financing to assist the City in the issuance of a Note to provide funds for four (4) water line projects in the Lakeport area of Laconia as follows:

Amount Requested.....	\$1,800,000.00
Maturity Date.....	November 30, 2040 (20 years)
Rate.....	2.55%
Payments.....	Level principal and interest payments due annually commencing November 30, 2021 and on each November 30 <sup>th</sup> thereafter, and interest only payments due annually commencing May 30, 2022 and on each May 30 <sup>th</sup> thereafter.
Prepayment Penalties .....	None
Bank's Commitment Fee .....	None
Bank's Legal Fee .....	None

This commitment is for a bank-qualified tax-exempt obligation and requires closing by November 30, 2020. Financing is contingent upon the City's compliance with the terms and conditions of NH RSA 33, the Municipal Finance Act, and other applicable laws; and the Bank's satisfactory review of (a) the City's most recent annual report and audit; (b) attorney's opinion relative to the City's authority to borrow and the tax-exempt status of the borrowing; and (c) other conditions as mutually acceptable by both the Bank and City that are customary to a transaction of this type.

Upon acceptance of this commitment, please have it signed below and returned to my attention at the address below. Please feel free to call me should you have any questions.

Sincerely,

Kristy J. Goodson, Senior Vice President  
Corporate and Municipal Services  
[Kgoodson@northwaybank.com](mailto:Kgoodson@northwaybank.com)  
(603) 342-1488

KJG/wsm

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Accepted: **CITY OF LACONIA**

Date: \_\_\_\_\_

\_\_\_\_\_  
by: Susan Batstone, City Treasurer

\_\_\_\_\_  
by: Scott Myers, City Manager



# Bank of New Hampshire

October 22, 2020

City of Laconia  
Attn: Glenn Smith, Finance Director  
45 Beacon Street East  
Laconia, NH 03246

Dear Mr. Smith,

Thank you for inviting Bank of New Hampshire ("Bank") to bid on the financing for the Municipal Water Project for the City of Laconia ("Issuer"). Based upon your request and any supplemental information that may have been provided to us, we are pleased to submit the following terms for your consideration:

Issuer:	City of Laconia
Counsel:	Devine, Millimet & Branch, PA
Par Amount:	\$1,800,000
Security:	General Obligation of City of Laconia, NH
Purpose:	Fund four water line projects in the Lakeport area
Note Date:	TBD
Delivery Date:	TBD
<b>Interest Rate:</b>	<b>2.80%</b>
Tax-exempt:	Yes
Interest Method:	30/360
Note Terms:	Interest semi-annually & principal annually
Note Maturity:	20-year term
Callable:	No



Bank Qualified: No

Rated: No

Costs/Fees: Issuer responsible for satisfying all costs and fees

Please be advised that this Term Sheet is not a commitment to lend, but rather a description of the Note terms that the Bank is willing to provide, should the City of Laconia request for financing be approved by the Bank, the decision will be conveyed to you as soon as possible.

If you have any questions please do not hesitate to call me at 527-3264 or by emailing [bbenton@banknh.com](mailto:bbenton@banknh.com) Again, thank you for giving Bank of New Hampshire this opportunity to assist the City of Laconia.

Best regards,

*Bambi R. Benton*

Bambi R. Benton  
Commercial Banking Officer