



## Financial & Operational Trends – January, 2020

**Net gain in construction value from Building Permit Reports** *Please note that information as of the end of November was not available to include in last month's report, but is included below:*

	Current year:	One year ago:	Two years ago:
April 1 – November 30	\$12.5 million	\$14.0 million	\$17.5 million
April 1 – December 31	\$12.9 million	\$14.0 million	\$17.7 million

### Fire & Rescue Call Data:

Month	December 2019	2018	2017	2016
Total number of emergencies	375	373	358	364
Percent fire calls	30%	40%	25%	27%
Percent calls downtown area*	72%	73%	70%	68%
Busiest time period by hour	9AM, 10AM	11AM, 12PM, 1PM, 2PM	10:00 AM	7:00 PM
Percent of all calls 11pm to 7am	16%	20%	21%	21%
Status 1 or 2 high-risk patients	27	18	36	18
Number multiple/back-to-back	112	148	152	161
Percent of multiple calls EMS	75%	71%	76%	70%
% of emergency responses within 6 min. response time (year-to-date)	79%	78%	81%	85%
Busiest dates & # calls that day	12/6 (19), 12/18 (20)	Dec. 27th 24 calls	Dec. 9 - 20 calls	Dec. 22 - 17 calls
# of times working 3 or more calls	11	14	16	24
Total calls year to date	4,765	5,022	4,914	4,622

*\*Downtown area covers N.Main St. to Elm St.; Union to Mechanic, and to the By-Pass*

### Public Assistance Data:

City Relief				
Fiscal Year	2020	2019	2018	2017
Jul	\$ 957	\$6,068	\$6,454	\$5,590
Aug	\$5,046	\$5,603	\$6,700	\$5,057
Sept	\$2,981	\$5,008	\$1,624	\$2,310
Oct	\$2,989	\$8,406	\$3,664	\$3,250
Nov	\$2,872	\$9,725	\$7,816	\$3,250
Dec	\$6,208	\$7,436	\$6,516	\$4,606
Jan		\$5,138	\$6,050	\$4,239
Feb		\$8,738	\$5,063	\$2,693
Mar		\$5,671	\$5,232	\$3,184
Apr		\$6,898	\$8,395	\$3,487
May		\$4,319	\$6,262	\$4,351
Jun		\$1,710	\$2,793	\$4,485
Gross Relief	\$21,053	\$74,720	\$66,569	\$46,502
Reimbursements/Liens/refunds	\$4,734	\$1,951	\$ 691	\$ 5,206
01-477-499-0000				
Net Cost of Welfare	\$16,319	\$72,769	\$65,878	\$41,296

**Laconia Police Department – Monthly Activity Highlights:**

ACTIVITY	(December) THIS MONTH	CORRESPONDING MONTH LAST YEAR	TOTAL THIS YEAR TO DATE	TOTAL LAST YEAR TO DATE	% +/-
Calls for service	1,643	1,444	20,967	20,784	0.88
Criminal offenses investigated	259	268	3,757	3,885	-3.29
Criminal off. cleared by arrest	162	174	2,526	2,431	3.91
Total # of physical arrests	94	101	1,487	1,468	1.29
M/V – Stops	430	365	4,629	4,246	9.02
M/V – Summonses	21	27	348	377	-7.69
M/V – Written warnings	371	302	3,739	3,164	18.17
Accidents – Fatal	0	0	1	2	-50.00
Accidents – Total	74	52	605	607	-0.33
Accidents w/injury	16	10	145	156	-7.05
Parking tags issued	37	131	1,792	2,174	-17.57
DWI	7	4	64	49	30.61
Intoxication	16	17	352	368	-4.35

TYPE OF INCIDENT	# OF CALLS
<b>December, 2019:</b>	
Domestic disturbance	31
All other disturbances	60
Suicidal subjects	8
Attempted suicide	0
Suicide	0
Violation of restraining order	6
Barricaded subject	0

	# OF VOLUNTEER HOURS
<b>Volunteer Hours (LPD)</b>	28
<b>Volunteer Hours (VSU)</b>	23
<b>Victims Served</b>	24

**Property Tax Collection:**

	July Warrant Amt.	Dec. Warrant Amt.	Collected thru		Percentage Collected
2013	\$19,134,704	\$20,235,081	\$36,935,970	12/31/13	93.82%
2014	\$19,558,097	\$20,640,342	\$37,892,442	12/31/14	94.26%
2015	\$20,036,102	\$21,298,380	\$38,815,902	12/31/15	93.91%
2016	\$20,785,170	\$21,260,229	\$39,589,047	12/31/16	94.16%
2017	\$21,075,701	\$21,895,151	\$40,372,768	12/31/17	93.95%
2018	\$21,442,154	\$23,765,321	\$39,927,500	12/31/18	88.32%
2019	\$22,563,270	\$23,935,265	\$44,643,172	12/31/19	96.01%

**Motor Vehicle Registration:**

Report as of Date: FISCAL YEAR	Through 12/31/19 BUDGET	Year to date Revenue	Municipal Transportation Revenue	Total Motor Vehicle Revenue	% of Budget
2015	\$2,175,000	\$1,161,778		\$1,161,778	53.4%
2016	\$2,325,000	\$1,271,388		\$1,271,388	54.8%
2017	\$2,500,000	\$1,270,577		\$1,270,577	50.8%
2018	\$2,674,000	\$1,357,415	\$45,050	\$1,402,465	52.4%
2019	\$2,875,000	\$1,468,585	\$46,232	\$1,514,817	52.7%
2020	\$3,085,000	\$1,490,265	\$47,285	\$1,537,550	49.8%

OVERTIME BY DEPARTMENT - Through December 31, 2019  
FY20 Budget

	FY20 Budget		FY20 Expenses													PRIOR YR	PRIOR YR	
	Amount	% of Total	July	August	September	October	November	December	January	February	March	April	May	June	YTD Total	Percent	YTD EXP	TOTAL EXP
<b>FINANCE</b>	<b>500</b>	<b>0.08%</b>	0	0	0	0	0	0	0	0	0	0	0	0	-	<b>0.00%</b>	328	536
LICENSE	250	0.04%	0	0	0	0	0	0	0	0	0	0	0	0	-	0.00%	-	11
PLANNING	2,000	0.31%	120	236	452	348	449	239	0	0	0	0	0	0	1,845	92.23%	1,604	2,990
CODE	-	0.00%	0	25	104	33	33	8	0	0	0	0	0	0	204	0.00%	96	136
ASSESSING	-	0.00%	380	61	7	11	48	21	0	0	0	0	0	0	528	0.00%	99	472
CITY CLERK	500	0.08%	0	15	100	0	121	0	0	0	0	0	0	0	236	47.18%	770	884
<b>POLICE</b>																		
Overtime			9,782	15,527	17,352	14,199	-14,175	2,184	0	0	0	0	0	0	44,869		72,541	171,482
Holiday OT			0	0	0	0	0	12,288	0	0	0	0	0	0	12,288			
Incident OT			0	0	0	0	278	537	0	0	0	0	0	0	815			
Court OT			0	0	0	0	1,164	2,729	0	0	0	0	0	0	3,893			
Shift Coverage OT			0	0	0	0	335	3,022	0	0	0	0	0	0	3,358			
<b>TOTAL</b>	<b>125,000</b>	<b>19.10%</b>	<b>9,782</b>	<b>15,527</b>	<b>17,352</b>	<b>14,199</b>	<b>-12,398</b>	<b>20,760</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>65,222</b>	<b>35.89%</b>	<b>72,541</b>	<b>171,482</b>	
<b>FIRE</b>																		
Sick Hurt Coverage	37,000		1,292	1,841	1,588	5,403	812	5,152	0	0	0	0	0	0	16,087		28,198	53,982
Personal Time Coverage	39,000		5,692	6,964	1,798	3,762	2,178	0	0	0	0	0	0	0	20,394		21,561	32,899
Vacation Coverage	57,000		13,714	15,398	12,609	8,399	3,534	5,111	0	0	0	0	0	0	58,765		56,312	95,760
<b>Subtotal</b>	<b>133,000</b>		<b>20,698</b>	<b>24,203</b>	<b>15,994</b>	<b>17,564</b>	<b>6,524</b>	<b>10,263</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>-</b>	<b>95,246</b>		<b>106,071</b>	<b>182,641</b>
Extra Duty Coverage	47,000		4,763	3,707	6,736	3,523	11,166	2,856	0	0	0	0	0	0	32,752		30,057	50,269
Holiday Pay	122,000		12,409	0	11,520	10,881	10,542	21,260	0	0	0	0	0	0	66,612		63,564	114,162
<b>Subtotal</b>	<b>169,000</b>		<b>17,171</b>	<b>3,707</b>	<b>18,256</b>	<b>14,405</b>	<b>21,708</b>	<b>24,116</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>-</b>	<b>99,364</b>		<b>93,621</b>	<b>164,431</b>
<b>TOTALS</b>	<b>302,000</b>	<b>46.15%</b>	<b>37,869</b>	<b>27,910</b>	<b>34,251</b>	<b>31,969</b>	<b>28,232</b>	<b>34,379</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>-</b>	<b>194,610</b>	<b>64.44%</b>	<b>199,692</b>	<b>347,072</b>
<b>WELFARE</b>	<b>200</b>	<b>0.03%</b>	0	9	0	18	0	0	0	0	0	0	0	0	27	13.74%	156	331
<b>PARKS &amp; RECREATION</b>	<b>8,000</b>	<b>1.22%</b>	1,626	-201	344	260	402	640	0	0	0	0	0	0	3,072	38.40%	5,944	10,454
<b>SOLID WASTE</b>	<b>11,000</b>	<b>1.68%</b>	940	3,967	173	821	201	31	0	0	0	0	0	0	6,133	55.76%	6,281	9,521
<b>PUBLIC WORKS</b>	<b>83,000</b>																	
Striping			0	0	0	0	0	0	0	0	0	0	0	0	-		-	-
Office			679	1,426	1,097	1,079	1,054	767	0	0	0	0	0	0	6,101		4,698	10,457
Road Maintenance			649	700	600	219	1,296	347	0	0	0	0	0	0	3,811		1,116	6,577
Winter Maintenance			0	0	0	0	129	0	0	0	0	0	0	0	129		-	-
Plowing			0	0	0	0	4,457	15,459	0	0	0	0	0	0	19,916		23,140	94,515
OT - Temp Plowing			0	0	0	0	0	0	0	0	0	0	0	0	-		-	385
Sanding/Salting			0	0	0	0	0	0	0	0	0	0	0	0	-		-	-
City Engineering			252	439	283	339	557	229	0	0	0	0	0	0	2,100		158	914
Drain Maintenance			138	0	0	18	0	0	0	0	0	0	0	0	156		14	237
Parking/Traffic Control			294	60	0	0	0	60	0	0	0	0	0	0	414		1,729	3,222
Signs			0	0	0	0	0	0	0	0	0	0	0	0	-		-	-
Parking Garage			0	0	0	0	0	0	0	0	0	0	0	0	-		-	-
<b>TOTALS</b>	<b>83,000</b>	<b>12.68%</b>	<b>2,012</b>	<b>2,625</b>	<b>1,980</b>	<b>1,655</b>	<b>7,493</b>	<b>16,862</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>-</b>	<b>32,627</b>	<b>39.31%</b>	<b>30,855</b>	<b>116,306</b>
<b>SANITARY SEWER</b>	<b>20,000</b>																	
WRBP			303	746	640	1,237	942	758	0	0	0	0	0	0	4,626		4,695	##### #
Sewer Maintenance			350	57	152	412	248	260	0	0	0	0	0	0	1,479		1,588	4,023
<b>TOTALS</b>	<b>20,000</b>	<b>3.06%</b>	<b>653</b>	<b>803</b>	<b>792</b>	<b>1,650</b>	<b>1,189</b>	<b>1,017</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>-</b>	<b>6,104</b>	<b>30.52%</b>	<b>6,282</b>	<b>18,806</b>
<b>EMS - AMBULANCE</b>																		
Sick Hurt Coverage	11,000		0	1,902	0	2,628	0	979	0	0	0	0	0	0	5,509		4,814	8,853
Personal Time Coverage	11,000		0	2,333	472	1,329	1,456	0	0	0	0	0	0	0	5,591		2,591	6,245
Vacation Coverage	27,000		1,898	2,298	3,273	4,159	490	935	0	0	0	0	0	0	13,054		4,319	8,388
<b>Subtotal</b>	<b>49,000</b>		<b>1,898</b>	<b>6,534</b>	<b>3,745</b>	<b>8,117</b>	<b>1,946</b>	<b>1,915</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>-</b>	<b>24,154</b>		<b>11,724</b>	<b>23,486</b>
Extra Duty Coverage	35,000		3,365	1,688	6,912	7,342	-4,717	3,261	0	0	0	0	0	0	17,852		21,633	51,844
Holiday Pay	18,000		2,368	0	1,428	2,126	1,278	2,834	0	0	0	0	0	0	10,035		9,120	16,808
<b>SUBTOTAL</b>	<b>53,000</b>		<b>5,734</b>	<b>1,688</b>	<b>8,340</b>	<b>9,468</b>	<b>-3,439</b>	<b>6,096</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>27,886</b>		<b>30,753</b>	<b>68,652</b>
<b>TOTALS</b>	<b>102,000</b>	<b>15.59%</b>	<b>7,631</b>	<b>8,222</b>	<b>12,085</b>	<b>17,585</b>	<b>-1,493</b>	<b>8,010</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>-</b>	<b>52,040</b>	<b>51.02%</b>	<b>42,477</b>	<b>92,138</b>
<b>GRAND TOTAL</b>	<b>654,450</b>	<b>100.00%</b>	<b>61,013</b>	<b>59,199</b>	<b>67,640</b>	<b>68,549</b>	<b>24,278</b>	<b>81,968</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>362,648</b>	<b>55.41%</b>	<b>367,126</b>	<b>771,139</b>

**Parks & Recreation Facility Use Requests:**

	2019-20	2018-19	2017-18	2016-17	2015-16	2014-15	2013-14	2012-13	2011-12
July	10	24	18	4	3	15	2	2	13
August	10	10	15	11	18	4	4	3	0
September	7	4	3	5	4	5	3	1	3
October	10	6	4	7	5	2	4	2	3
November	3	3	4	2	6	6	5	4	1
December	0	0	0	0	4	7	4	12	1
January		11	6	5	9	10	0	3	7
February		6	6	8	13	6	10	12	22
March		8	11	12	9	12	19	10	5
April		5	8	13	8	16	12	11	10
May		9	12	2	8	10	9	7	13
June		1	3	6	11	10	18	14	23
<b>Total</b>	<b>40</b>	<b>87</b>	<b>90</b>	<b>75</b>	<b>98</b>	<b>103</b>	<b>90</b>	<b>81</b>	<b>101</b>

**Pending Grievances Summary:**

Date of Grievance	Union	Subject	Status	Cost thru 12/31/19
3/27/17	FIRE	Union claims that City has calculated their leave time incorrectly	<ul style="list-style-type: none"> <li>▪ 4/20/17 - Hearing held with the City Manager</li> <li>▪ 5/16/17 - Second meeting scheduled for further discussion</li> <li>▪ 5/26/17 Grievance denied by City Manager</li> <li>▪ 6/27/17 Arbitration requested by Union</li> </ul>	\$287.50

**Impact Fee Revenues:**

	Total Revenue as of 6/30/2019	Revenue Year-to-Date	Transfer Out FY20 Year-to-date	Total Revenue as of 12/31/19
School	\$66,254.09	\$3,848.02	\$0	\$70,102.11
Police	\$211.32	\$231.83	\$0	\$443.15
Fire	\$12,497.65	\$519.00	\$0	\$13,016.65
Parks	\$1,745.58	\$837.75	\$0	\$2,583.33
Roads	\$12,256.22	\$665.50	\$0	\$12,921.72
Library	\$3,205.64	\$445.11	\$0	\$3,650.75
<b>Total Impact Fees Collected</b>	<b>\$96,170.50</b>	<b>\$6,547.21</b>	<b>\$0</b>	<b>\$102,717.71</b>

**Expendable Trust Balances:**

	Balance as of 12/31/19
Non-Capital Reserve Account	\$235,385.19
Accrued Leave Reserve Account	\$251,815.21
Winter Maintenance Reserve Account	\$80,742.53
Health Insurance Stabilization Account	\$171,280.35
Motorcycle Week Account	\$93,805.68
Fire Stabilization Account	\$0

**Tax Increment Financing Balances:**

	Balance as of 12/31/19
Downtown	\$1,124,356.90
Lakeport	\$29,631.00
Weirs	(\$53,915.88)

**Boat Taxes:**

Report as of Date:	Through 12/31/19		
FISCAL YEAR	BUDGET	Year to date Revenue	% of Budget
2015	\$90,000	\$14,628	16.3%
2016	\$90,000	\$13,833	15.4%
2017	\$85,000	\$11,443	13.5%
2018	\$85,000	\$16,871	19.8%
2019	\$85,000	\$17,061	20.1%
2020	\$90,000	\$30,094	33.4%

	General Fund Revenues*			General Fund Expenditures		
		Realized as of 12/31/19			Realized as of 12/31/19	
	Budgeted	Amount	Percent	Budgeted	Amount	Percent
2016	\$ 6,004,639	\$ 3,843,667	64.01%	\$ 26,568,894	\$ 14,973,339	56.36%
2017	\$ 6,586,233	\$ 3,843,416	58.36%	\$ 27,590,902	\$ 14,921,639	54.08%
2018	\$ 8,029,176	\$ 4,870,517	60.66%	\$ 29,599,947	\$ 14,706,964	49.69%
2019	\$ 8,114,878	\$ 4,492,997	55.37%	\$ 30,659,544	\$ 16,275,881	53.09%
2020	\$ 8,499,359	\$ 4,536,847	53.38%	\$ 31,450,111	\$ 15,800,641	50.24%

\*Does not include property tax collections noted elsewhere in this report

### EMS Billing History:

Laconia Fire Department EMS Billing Report											
Month 2019-20	Total # Ambulance Responses 2018-19 EMS & Fire	#of Trips 2018-19 Billable	Total # Ambulance Responses 2019-20 EMS & Fire	# of Trips 2019-20 Billable	Gross Charge	Net Charge	% Billable	Write Offs	Payments	% of Payments to Net Charge	Balance Due
Jul	348	301	319	290	\$214,756.80	\$116,658.56	54%	\$3,514.00	\$70,731.80	61%	\$42,879.89
Aug	372	326	294	239	\$205,487.00	\$105,403.39	51%	\$300.00	\$66,222.83	63%	\$38,577.46
Sep	324	288	310	250	\$201,820.60	\$99,274.94	49%	\$800.00	\$56,992.31	57%	\$41,354.67
Oct	343	303	325	287	\$228,412.40	\$126,137.61	55%	\$2,250.00	\$55,170.87	44%	\$68,716.74
Nov	319	281	293	257	\$199,998.20	\$105,863.90	53%	\$2,248.00	\$31,573.48	30%	\$72,042.42
Dec	298	259	304	234	\$149,198.00	\$84,730.77	57%	\$200.00	\$0.00	0%	\$84,530.77
Jan											
Feb											
Mar											
Apr											
May											
June											
<b>Totals</b>	<b>2004</b>	<b>1758</b>	<b>1845</b>	<b>1557</b>	<b>\$1,199,673.00</b>	<b>\$638,069.17</b>	<b>53%</b>	<b>\$9,312.00</b>	<b>\$280,691.29</b>	<b>44%</b>	<b>\$348,101.95</b>

Laconia Fire Deptment EMS Billing Report									
Month '18-'19	# of All Trips 2017-18	# of Trips 2018-19 Billable	Gross Charge	Net Charge	% Billable	Write Offs	Payments	% of Payments to Net Charge	Balance Due
Jul	332	301	\$245,798.00	\$124,684.00	51%	\$37,667.00	\$85,318.00	68%	\$1,849.00
Aug	330	326	\$250,814.00	\$133,336.00	53%	\$38,509.00	\$89,124.00	67%	\$901.00
Sep	265	289	\$235,964.00	\$120,354.00	51%	\$33,181.00	\$79,946.00	66%	\$1,993.00
Oct	303	306	\$250,178.00	\$132,666.00	53%	\$32,607.00	\$86,476.00	65%	\$5,791.00
Nov	287	281	\$229,216.00	\$116,889.00	51%	\$27,578.00	\$80,440.00	69%	\$4,439.00
Dec	277	259	\$203,940.00	\$100,426.00	49%	\$23,344.00	\$71,932.00	72%	\$1,682.00
Jan	297	284	\$239,862.00	\$116,489.00	49%	\$24,139.00	\$79,466.00	68%	\$10,346.00
Feb	275	277	\$223,841.00	\$110,054.00	49%	\$21,225.00	\$74,806.00	68%	\$12,068.00
Mar	263	385	\$274,348.00	\$130,567.00	48%	\$19,781.00	\$91,043.00	70%	\$17,514.00
Apr	279	274	\$222,627.00	\$107,925.00	48%	\$22,917.00	\$76,277.00	71%	\$6,309.00
May	289	265	\$225,739.00	\$113,962.00	50%	\$23,940.00	\$70,010.00	61%	\$18,743.00
June	350	303	\$234,356.00	\$117,420.00	50%	\$12,002.00	\$77,623.00	66%	\$27,237.00
<b>Totals</b>	<b>3547</b>	<b>3550</b>	<b>\$2,836,683.00</b>	<b>\$1,424,772.00</b>	<b>50%</b>	<b>\$316,890.00</b>	<b>\$962,461.00</b>	<b>68%</b>	<b>\$108,872.00</b>

**Department of Public Works – Storm Cost Summary:**

<b>Storm Cost Summary - Per Storm Event</b>									
<b>Date</b>	<b>Condition</b>	<b>OT Hrs.</b>	<b>OT Cost</b>	<b>OS Contractors</b>	<b>Tons Salt</b>	<b>Cost Salt</b>	<b>Tons Sand</b>	<b>Cost Sand</b>	<b>Total Storm Cost</b>
12/1	Snow	135	\$5,400	\$2,634	183	\$10,129	12	\$94	\$18,527
12/6	Snow	97	\$4,160	\$1,317	201	\$11,125	12	\$94	\$16,696
12/13	Frz rain	33	\$1,320		54	\$2,989	18	\$141	\$4,449
12/14	Frz rain	13	\$520		9	\$498	12	\$94	\$1,112
12/17	Snow	171	\$7,920	\$1,317	243	\$13,450	0	0	\$22,687
12/18	Snow	45	\$1,800	\$1,317	90	\$4,982	30	\$234	\$8,333
12/27	Ice	18	\$720		93	\$5,148	30	\$234	\$6,102
12/30	Snow	396	\$21,920	\$2,634	354	\$19,954	24	\$187	\$43,018
12/31	Refreeze	4	160		21	\$1,162		0	\$2,639
<b>Total</b>		654	\$43,920	\$9,129	1248	\$69,077	138	\$1,078	\$123,294

<b>Allocations</b>	<b>Budget</b>	<b>Expended This Month</b>	<b>Expended To Date</b>	<b>Balance Thru Dec., 2019</b>
Winter Maintenance	\$365,000	\$86,292	\$103,167	\$261,833
Winter Maintenance Outside Contractors	\$54,000	\$9,129	\$11,004	\$42,996
Winter Maintenance Overtime	\$70,000	\$43,920	\$48,640	\$21,360